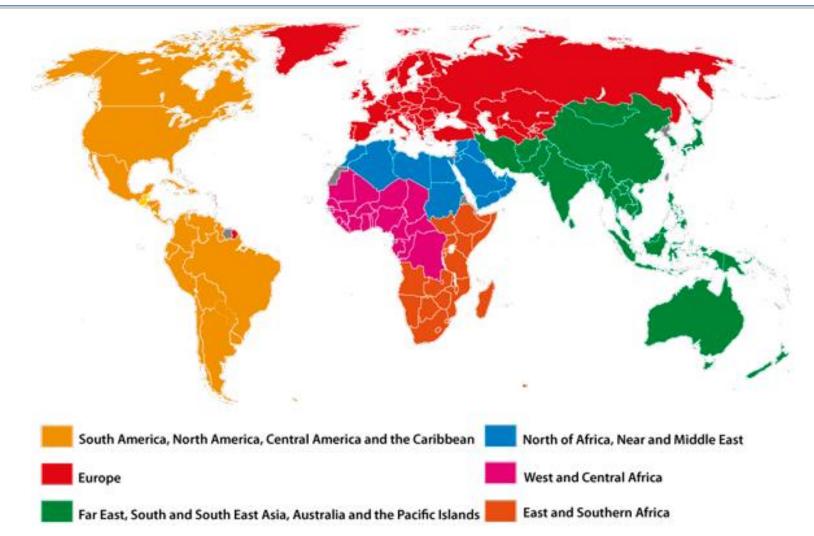
### **COORDINATED BORDER MANAGEMENT** Introduction to CBM

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# WCO

The WCO represents **180** Customs Administrations across the globe that collectively process approximately **98%** of world trade.



# WTO

**Section I** – <u>12 articles</u> regarding Trade Facilitation and Customs Cooperation, **Section II** – <u>10 articles</u> on special and differential treatment for developing, countries and least-developed countries in

Section III – <u>2 articles</u> on institutional arrangements and final provisions.

The TFA deals almost entirely with Customs-related topics



#### Art.1 Publication and availability of information

Section I

Art.2 Consultation

Art.3 Advance ruling

Art.4 Appeal/Review procedures

Art.5 Other measures for transparency etc.

Art.6 Fee and Charges

Art.7 Release and Clearance of goods

#### **Art.8 Border Agency Cooperation**

Art.9 Movement of goods intended for import Art.10 Formalities

Art.10 Formalities

Art.11 Transit

Art.12 Customs cooperation

Section II Special and Differential Treatment for Developing Countries and Least Developed Countries

- Rules about Categories A, B and C
- Assistance for Capacity Building
- Information to be submitted to the TF Committee
- Final provision



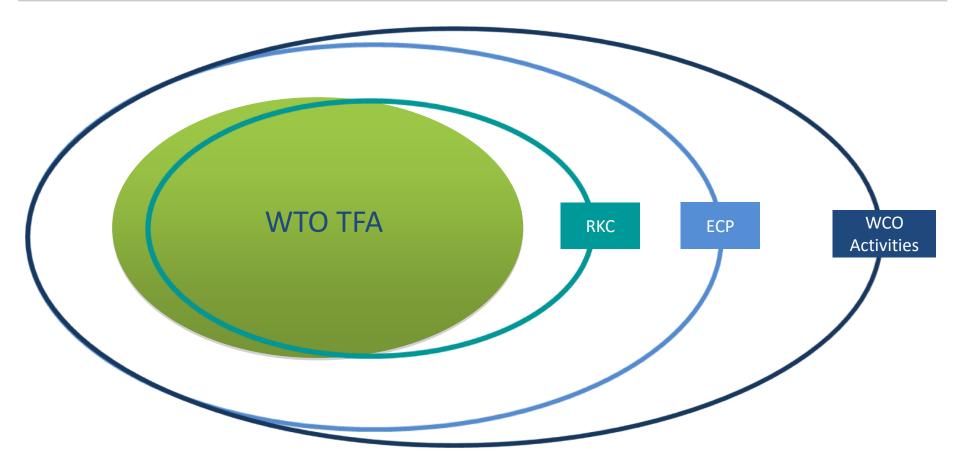
#### Section III

#### Institutional arrangements and final provisions

- Committee on Trade Facilitation
- National Committee on Trade Facilitation
- Final provisions

# WCO

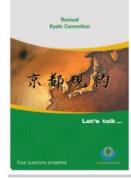
WCO activities cover a wide range of Customs matters, including economic competitiveness, compliance and enforcement, revenue collection and organizational development.



### WCO tools to support TFA

The WCO has developed a number of instruments and tools, which respond to Members' needs as regards TFA implementation. The WCO is continuing to develop and fine-tune an inter-active guidance tool designed to help Customs implement the TFA.

#### Examples of WCO tools



Revised **Kyoto** Convention



SAFE Framework of Standards



Time Release Study Guide



**Single Window** Compendium



Data Model



Transit Handbook



Risk Management Compendium



Post Clearance Audit Guidelines



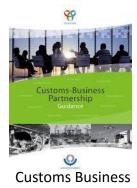
CBM Compendium



NCTF Guidance



TFA e-Learning courses



Guidance

Partnership 5

## WCO - Harmonized Implementation

The WCO has launched on its website the WCO Implementation Guidance for the TFA to support WCO Members in their efforts to implement the TFA

http://www.wcoomd. org/en/topics/wcoimplementing-thewto-atf/atf.aspx



## WCO - Harmonized Implementation

The Guidance presents the relevance of WCO instruments and tools such as the Revised Kyoto Convention for TFA implementation.

#### WCO tools for Article 7.7 (Authorized Operators)

Release and clearance of	goods	
	Search articles	
Pre-arrival Processing	OVERVIEW +	
Electronic Payment	WTO ATF +	
Separation of Release from Final Determination of Customs	REVISED KYOTO CONVENTION	
Duties, Taxes, Fees and Charges	OTHER WCO TOOLS	
Risk Management	SAFE Framework of Standards (download)	
Post-clearance Audit	The SAFE Framework principally incorporated into its text detailed provisions on the conditions and requirements for Customs and Authorized Economic Operators (AEO), initially developed in a separate document. This addition	
Establishment and Publication of Average Release Times	was driven by the perception that both Customs and its business partners would benefit from having all SAFE and AEO provisions readily available in a single comprehensive instrument.	
Trade Facilitation Measures for Authorized Operators	SAFE Package The Package includes various tools relating to AEO including AEO	
Expedited Shipments	Implementation Guidance, the AEO Compendium and Model AEO Appeal Procedures.	
Perishable Goods	AEO Implementation Guidance (download)  AEO Compendium (download)	
	Model AEO Appeal Procedures (download)  AEO Benefits: Contribution from the WCO Private Sector Consultative Group(download)  The Authorized Economic Operator and the Small and Medium Enterprise (FAO) (download)  Mutual Recognition Arrangement/Agreement Guidelines (download)  AEO Template (download)  print this Item	
	MEMBERS PRACTICES +	
	PERFORMANCE INDICATORS	

- Revised Kyoto Convention
- SAFE Framework of Standards
- AEO Implementation Guidance
- AEO Compendium
- Model AEO Appeal Procedures
- AEO Benefits: Contribution from the WCO Private Sector Consultative Group
- The Authorized Economic Operator and the Small and Medium sized Enterprise (FAQ)
- Mutual Recognition Arrangement/Agreement Guidelines
  - AEO Template

### WCO - Harmonized Implementation

The Implementation Guidance introduces Members practices and experiences of implementing the TFA.

#### Members' experience regarding Article 10.4 (Single Window)

#### Browse Articles

Formalities connected with importation and exportation and transit



Search article

Formalities and Documentation Requirements	OVERVIEW	+
of Copies	WTO ATF	+
rnational Standards	REVISED KYOTO CONVENTION	+
low	OTHER WCO TOOLS	+
ent Inspection	MEMBER PRACTICES	-
oms Brokers	Data harmonization for Single Windows: a case study from Oman (WCO News, February 2014) (download)	
der Procedures and	Qatar Introduces the Customs Clearance Single Window (WCO News, February 2 (download)	2014)
r Procedures and entation Requirements	New Zealand Single Window opens for business (WCO News, October 2012) (download)	
5	Nigeria develops an organic National Single Window (WCO News, October 2013) (download)	
Admission of Goods	Survey of Single Window Implementation (Single Window Compendium Volume	2)
utward Processing	The WCO Secretariat undertook a survey of Single Window Implementation. A total of WCO member countries participated in the survey. The survey constitutes part of the V Single Window Compendium.	
<u></u>	- Single Window Compendium Volume 2 (download)	
-	print th	is item
	PERFORMANCE INDICATORS	+

#### **New Zealand Single Window** opens for business

international travel and trade, while main-learning. taining a secure border.

international air passengers, and 6,21 million import and 3.48 million export transcurrently generating more than two thirds for biosecurity risk is an ongoing concern passed from Customs' system. for MPL

NZCS and MPI have been developing their Joint Border Management System (JBMS) over the last three years. The IBMS modernizes the two agencies' border systems and allows them to better share processes, data and the JBMS, and will ultimately provide a single channel for New Zealand's international receive responses from border agencies.

leaving New Zealand must be reported to NZCS, and this is mainly done using electronic messages based on an early United Nations trade facilitation committee data model. Airlines and shipping lines submit cargo, crew and passengers, in messages, in-

Information about arriving ships and crew is currently provided in an emailed form which is shared with MPI and New Zealand's maritime safety agency and port health officers. Commercial importers and exporters or their agents have to submit more detailed toms clearance, including import entries and export entries.

INAUGUST, THE New Zealand Customs Service The existing Customs system manages this, (NZCS) and the Ministry for Primary Indus- identifying craft and cargo that could pose tries (MPI) officially opened the Trade Single a risk, managing import and export permit Window (TSW) for business, leveraging the controls, collating information for invoicing WCO model to improve risk management duty and tax, sending clearance notifications and facilitation of compliant trade. New Zea- to cargo terminals, and recording the results land's economic wellbeing relies on efficient of inspections and audits for analysis and

Information on export and import cargo During 2012/13 NZCS processed 9,7 million that is required to manage biosecurity and food safety risks is also saent to MPI systems. Importers may need to submit a Biosecurity actions, while collecting 11,239 billion NZ Authority Clearance Certificate (BACC) apdollars in revenue. With primary production plication to MPI for inbound shipping containers and many imported consignments. of the country's export earnings, effective They are currently either sent electronically screening of arriving people, goods and craft or by fax, and may be supplemented by data

Importers of certain foods need to email documents to a central processing office to obtain an import permit, and most animal and plant products exported from New Zealand must be accompanied by an approved export certificate which exporters apply for technology. The TSW is a key component of through MPI's export certification systems.

The existing NZCS and MPI systems lack cargo industry to submit information and the flexibility to respond to the increasing demands being placed on them to manage border risks while ensuring the smooth flow of trade and travel. The existing systems and All people, goods, and craft entering and border processes are not well integrated, requiring the duplication of data and processing which slows the supply chain.

While many commercial freight software products are able to join up information at information about the aircraft or ship, and its the 'front end' for industry users, at the 'back end' the data is sent to the agencies separately, cluding Inward and Outward Cargo Reports. and updating software can be complex when there are changes.

> Clients have also been limited to using one mandated 'messaging gateway' for sending electronic messages to NZCS and MPL

agencies' border systems and brings a fun- to submit messages, providing the oppordamental change to the way NZCS and MPI tunity to reduce transaction costs. Clients

operate at the border. It will enable the agen cies to work more collaboratively, with shared processes, data and technology.

The TSW will ultimately provide a single channel for importers, exporters and their agents to provide information required by border agencies. It will cut out the duplication of data and connections required for submitting information to the agencies' separate systems (see illustration).

The richer information available in new mersages will be shared by NZCS and MPI to support New Zealand's border and revenue protection, and management of biosecurity and food safety risks. The country's maritime safety agency and port health officers will also access information about craft and crew. and give directions to ships via the TSW.

The new electronic craft and cargo reporting and clearance messages are one of three key changes as a result of the TSW. They are based on Version 3.2 of the WCO Data Model (WDM3), enabling information requirements to be harmonized across the border agencies as much as possible. New Zealand border agencies have been closely involved in the development of the WDM3, and are now amongst the first agencies to use the new message formats.

These new WDM3 messages will ultimately replace the current or 'legacy' craft arrival and departure notices, inward and outward cargo reports and import and export clearance documents. The messages will be shared by the border agencies, starting with NZCS, MPI, Maritime New Zealand and port health officers.

For example, the new WDM3-based Import Declaration combines the Customs, biosecurity and prescribed food information required for clearance, in one message. Clients can move to the new WDM3 messages as they are introduced, or continue to use the current 'legacy' messages until the new mes sages are mandated. NZCS and MPI are consulting with industry on the mandatory date, but it will be no earlier than December 2014.

The second key change with the TSW is information electronically to obtain Cus- The JBMS initiative modernizes the two the availability of new options for clients

### CBM



EU: Integrated Border Management



World Bank: Collaborative Border Management



OSCE: Comprehensive Border Management



WCO: Coordinated Border Management



WTO: Border Agency Coordination

## Why CBM?

#### **Changing border context**

Volume of goods

**Resource limitation** 

New challenges

#### Reality

**Duplication of inspections** 

Silo mentality

Poor co-ordination and organization of border control processes

#### Results

Slow clearance times

Delays

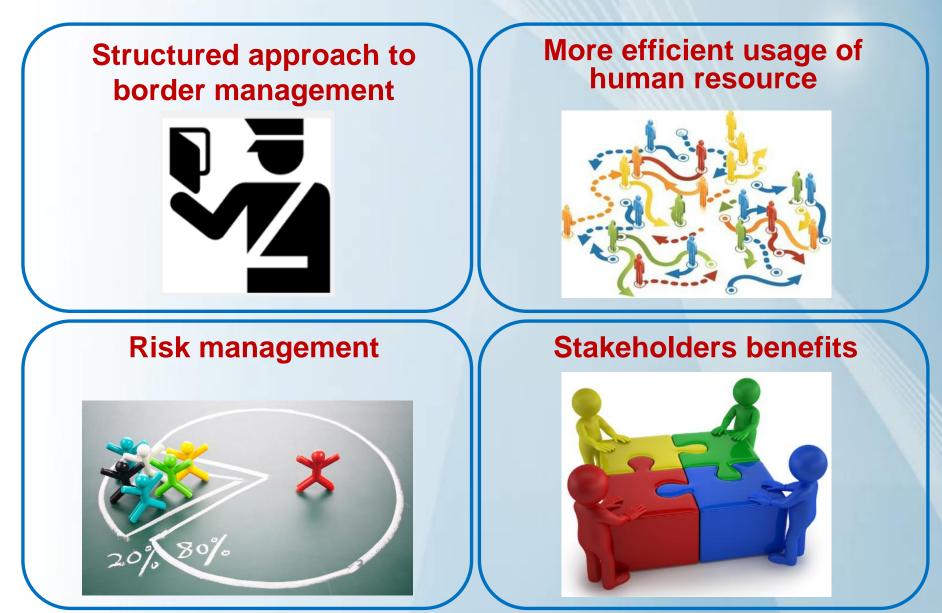
Increased non-compliance

Increased costs to Trade

Solution = Coordinated Border Management



### Why CBM?



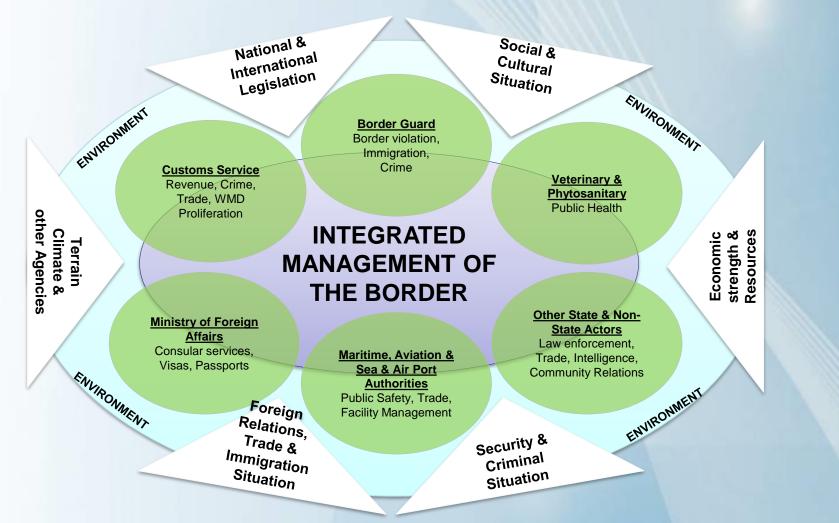
## COORDINATED BORDER MANAGEMENT

The optimal flow of goods and information between **Customs**, **Cross Border Regulatory Agencies** and **Trade** to enable effective and efficient border management.

CBM:

- coordinated approach by border control agencies,
- greater efficiencies over managing trade and travel flows,
- maintaining a balance with compliance requirements,
- response to scarcity of time, manpower, information and infrastructures
- making the **best use out of existing resources** so that current imperatives can be met

### COORDINATED BORDER MANAGEMENT



\* Source: A presentation by Mr. Henry Bolton, OSCE Secretariat

### **Potentially a Very Complex Matter!**

### **Coordinated Border Management**

#### **Drivers**

- Increased trade volumes
- Increased
  security threats
- Society demand
- Fiscal constraint
- Etc.

Success Factors

- Political will
- Legal basis
- Private sector buy-in
- Organizational will

#### **Benefits**

- Enhanced risk
  management
- Resource
  efficiencies
- Internal and external policy cohesion
- Increased accountability / transparency

# THE ROLE OF CUSTOMS

**Revenue collection of import duties and taxes** 

Protection of Economic Interests (domestic industry)

Protection of Society <health, safety> (drug trafficking, firearms, etc.)

Economic Development <trade, investment> (trade facilitation)

Trade Security <anti-terrorism> (shifting focus to the entire supply chain)

Environment, etc.

S **B** S nctions

# **THE ROLE OF CBRAs**

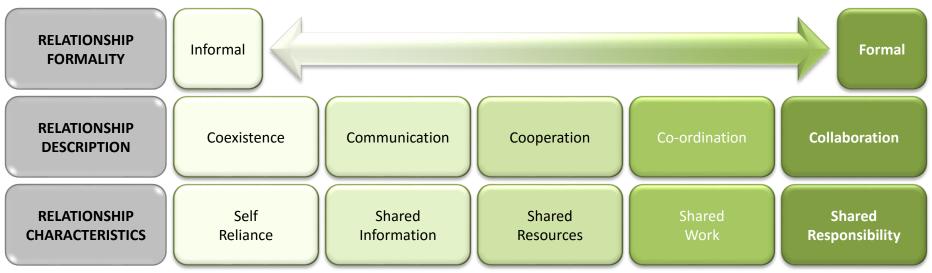
- Regulates imports & exports of goods under their jurisdiction
  - Live animals, plants and agricultural products, food, pharmaceutical products etc.
  - CBRAs regulate a subset of total trade volume
- CBRAs vested with specific responsibilities to uphold regulations on imports / exports of certain goods
  - Consumer safety, telecommunication standards, pharmaceutical products, dual use goods
- All CBRAs will need to engage with Customs from time to time

# THE ROLE OF TRADE

### "Clients" of Customs and CBRAs

- Customs, CBRAs provide regulatory services to trade
- Market access in return for regulatory compliance
- Trade not just a passive entity
  - Important source of feedback
  - Key players in the overall supply chain -- Customs & CBRAs only a small part of it
- Without trade, there would be no need for Customs and CBRAs
  - Without Customs and CBRAs, trade would be much more disorganized and public interests would be compromised

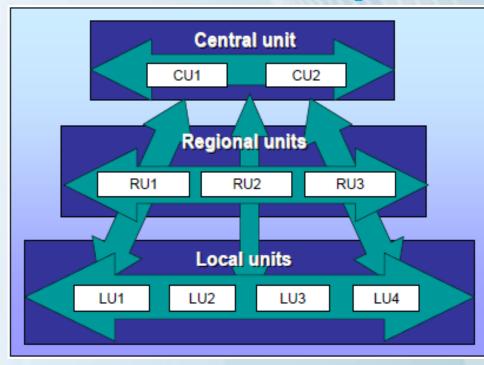
## **CBM Concepts and Applications**



Source: Adapted from "Better Connected Services for Kiwis", Institute of Policy Study, New Zealand

- Totally uncoordinated border situations are rare it is common for multiple agencies to be involved in border operations
- Key issue is not the number of agencies at the border, but how well they work together
- Degree of formality is VERY important need to move beyond informal / personal network arrangements to be sustainable

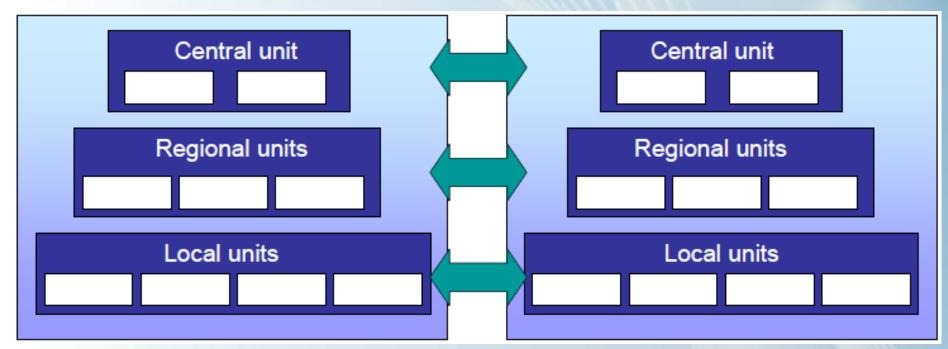
### **Intra-service cooperation**



Efficient internal cooperation and management of processes, information and resources within a ministry or agency responsible for specific tasks at local, regional and central levels, as well as between different units of the same levels

Source: EC Guidelines for IBM in the Western Balkans Copyright (C) WCO-OMD 2016

### **Inter-agency cooperation**

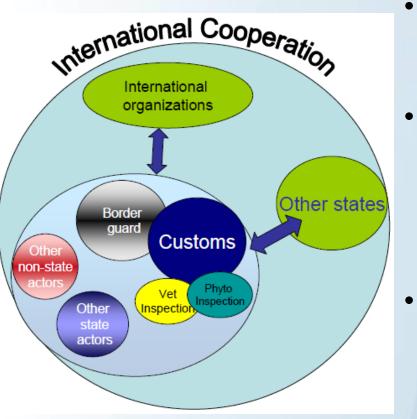


Cooperation at local, regional and central levels between ministries or state with different tasks related to border management

Source: EC Guidelines for IBM in the Western Balkans

## **International cooperation**

Include three different aspects:



- Cooperation at local level between officials on both sides of the border
- Cooperation between
  neighboring states (cooperative
  management of common border
  crossing, organization of joint
  patrols)
- Cooperation at the multinational level aimed at enabling a more efficient approach to common fields of work

Source: EC Guidelines for IBM in the Western Balkans

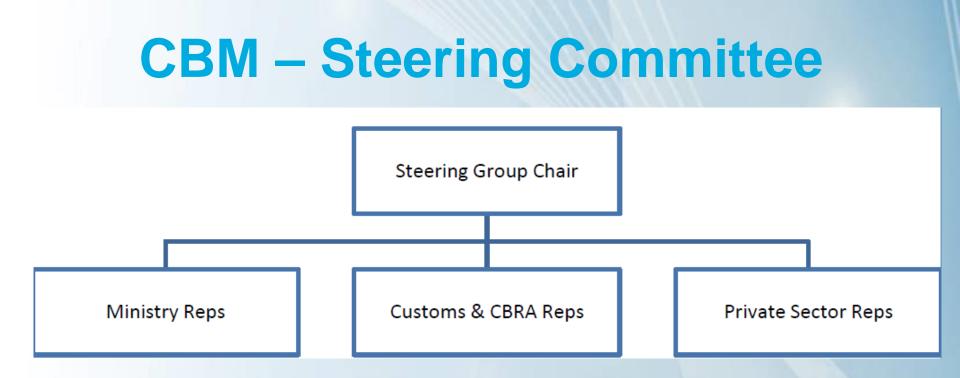
# **CBM Motivations**

**External** motivations

- Implementing bilateral or multilateral agreements including:
  - Mutual Assistance Agreements
  - Mutual Recognition of AEO
  - Free Trade Agreements

#### **Internal** motivations

- Enhancing national competitiveness
- Construction of new infrastructures like border posts, sea ports or airports
- Addressing security threats and regulatory challenges
- Improving service quality



- Lead ministry or agency as the chair of the committee
- Senior members of:
  - Collaborating ministries
  - CBRAs
  - Trading community

Key decisions can be made in **consultation with essential** stakeholders

# **Implementing CBM**

#### Legal Basis

To identify the various legal enablers that provide for enhanced CBM, or legal gaps that prevents effective CBM.

#### **Information Technology**

To identify areas where data harmonization can lead to greater simplifications for government, trade and physical flow of goods.

#### **Processes**

To map existing border processes so that bottlenecks and inefficiencies can be identified and resolved. Human resources & training To identify current state of competencies among participating agencies to identify capacity gaps and new skills needed.

# **CBM Diagnostic Missions**

### **National Policy dialogue**

- Top management of all respective authorities are met on individual dialogs

### **Diagnostic Mission**

- Border crossing points were visited (small, med)

### **Diagnostic Report**

- suggestions of changes that need to be carried out in the field of Coordinated Border Management.

### **High level meeting**

- presentation of Report

# **Implementing CBM**

#### **Evaluating the option**

- Not everything can be done at the same time
- First set of recommendations merely sets the stage for future improvements to take place
- "Quick wins"

#### Implementing the changes

- The approved action plans should now be communicated to the parties concerned

### **Checking phase**

- Were changes effective, successfully implemented and achieved the targets

### **Key Principles**

and

# Streamlined checks clearance:

- clear procedures
- multiply agencies control done at the same time
- could also be conducted at designated inland locations

#### **Congestions Management:**

- physical infrastructures should be organized
- efforts must be undertaken to identify potential sources of bottlenecks

#### Manpower Availability:

- to conduct the necessary controls
- cross-training to undertake checks on behalf of other agencies
- co-ordinate working hours
- shift-change timings

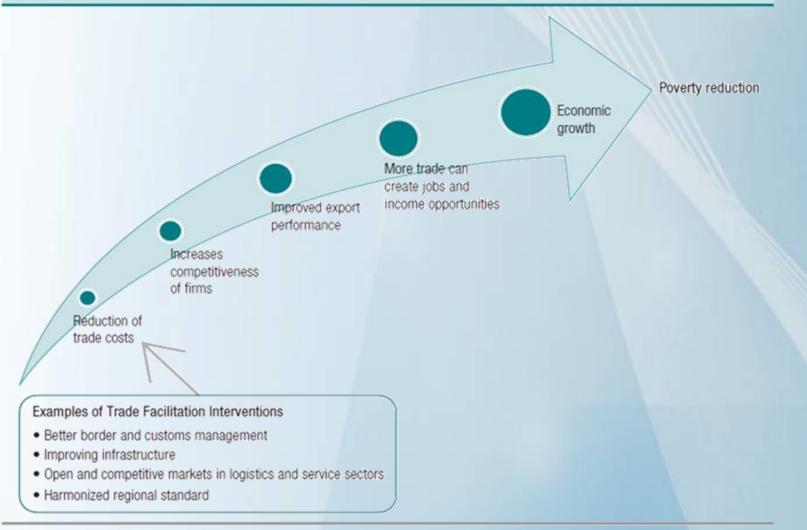
#### Infrastructural Availability:

- agencies should be equipped with the necessary equipment
- sharing the equipment
- office space, parking lots, inspection bays and inspection equipment could be better utilized

# **Hampering Competitiveness**

Figure 7.2 >

How Trade Facilitation Can Contribute to Reaching Development Goals



# **IN ESSENCE**



- No standardized approach, no onesized-fits all
- Countries must apply a solution that fits its domestic context
- Tools & Instruments
  support various areas
  of CBM

Thank you for your attention

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