



**Training on International Trade in Services and Digital Economy Statistics  
for Mongolia  
20-23 March 2023  
Ulaanbaatar**

**AGENDA as of 19 March 2023**



CAREC Training on International  
Trade in Services...  
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**Objective:**

The services sector has become the largest contributor to GDP, and international trade in services has also become the most dynamic segment of world trade, growing more quickly than trade in goods. In Mongolia, this reached US\$4 billion in 2019 and accounted for 18% of total goods and services trade. However the US\$2 billion trade deficit in services has also been increasing and adversely affects the balance of payments. This must be managed, and diversification in the sector must also be addressed. This requires **better collection of statistics** on trade in services.

At the same time, digital transactions have become the norm all over the world. Statistical monitoring by governments must be able to keep pace with this trend, if statistics are to reliably present the condition of a country. Good statistical capacities and output are important for policy evaluation and strategy formulation. These complement and will be complemented by Mongolia's efforts to become a Digital Nation by 2024.

The objective of the workshop therefore is to strengthen Mongolia's system of compiling, processing, and reporting statistics on trade in services and the digital economy by training national agencies that are charged with such responsibility.

**Participation**

Senior officials and technical personnel from the Ministry of Foreign Affairs (MFA), Ministry of Economy and Development (MED), Ministry of Digital Development and Communications (MDDC), National Statistics Office (NSO), Communications Regulatory Commission (CRC), Central Bank of Mongolia (CBM), Mongolia Customs General Administration (MCGA) and other relevant agencies.

**Day 1, 20 March 2023**

0900 – 0915	<p><b>Welcome and Introduction</b></p> <p><b>Deputy Minister Tuvdendorj Gantumur</b>, Ministry of Economy and Development</p> <p><b>Director Emma Fan</b>, Public Management, Financial Sector, and Regional Cooperation Division, East Asia Department, Asian Development Bank</p>
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0915 – 0945	<i>Group Photo and Coffee Break</i>
0945 – 1000	<b>Session 1</b>  <b>About the training course: Objectives, Expected Results, Agenda</b> - Thierry Coulet, Trade in Services Statistics Specialist - Emilio Innocenti, Digital Economy Statistics Specialist
1000 – 1115	<b>Session 2</b>  <b>The importance of Trade in Services, the characteristics of services and their impact on Statistics on International Trade in Services (SITS)</b> - Presentation by Thierry Coulet - Discussion/Q & A
1100 – 1230	<b>Session 3</b>  <b>The role of Digital Economy and e-Commerce in the National Accounts</b> - Presentation by Emilio Innocenti - Discussion/Q & A
1230 – 1330	<i>Lunch</i>
1330 – 1500	<b>Session 4</b>  <b>The major classifications used in the production of SITS and Foreign Affiliates Trade in Services (FATS)</b> - Presentation by Thierry Coulet - Discussion/Q & A
1500 – 1515	<i>Coffee Break</i>
1515 – 1615	<b>Session 5</b>  <b>Strengthening the role of official statistics in e-Commerce</b> - Presentation by Emilio Innocenti - Discussion/Q & A
1615 – 1815	<b>Session 6</b>  <b>On digital services trade: Asian Economic Integration Report</b> - Presentation by Lovely Ann Tolin, Regional Cooperation and Integration Specialist <b>On regional digital connectivity: The Asia–Pacific Regional Cooperation and Integration Index (ARCII)</b> - Presentation by Rolando Avendaño, Economist, Regional Cooperation and Integration Division, Asian Development Bank  - Discussion

**Day 2, 21 March 2023**

0900 – 1015	<b>Session 7</b>  <b>Measuring services transactions between residents and non-residents: concepts and international recommendations</b> <ul style="list-style-type: none"> <li>- Presentation by Thierry Coulet</li> <li>- Discussion/Q &amp; A</li> </ul>
1015 – 1030	<i>Coffee Break</i>
1030 – 1145	<b>Session 8</b>  <b>The challenge of measuring Digital Economy and e-Commerce</b> <ul style="list-style-type: none"> <li>- Presentation by Emilio Innocenti</li> <li>- Discussion/Q &amp; A</li> </ul>
1145 – 1300	<b>Session 9</b>  <b>Collecting data on SITS: overview of international recommendations</b> <ul style="list-style-type: none"> <li>- Presentation by Thierry Coulet</li> <li>- Discussion/Q &amp; A</li> </ul>
1300 – 1430	<i>Lunch</i>
1430 – 1545	<b>Session 10</b>  <b>International recommendation on the production of e-Commerce statistics: Introduction</b> <ul style="list-style-type: none"> <li>- Presentation by Emilio Innocenti</li> <li>- Discussion/Q &amp; A</li> </ul>
1545 – 1600	<i>Coffee Break</i>
1600 – 1715	<b>Session 11</b>  <b>The state of play regarding the production of SITS and FATS in Mongolia: availability and methodology, systems, tools and procedures in place, main difficulties faced, current projects and technical support required</b> <ul style="list-style-type: none"> <li>- Presentations by NSO, CBM &amp; MED</li> <li>- Discussion</li> </ul>

**Day 3, 22 March**

0900 – 1015	<b>Session 12</b>  <b>The state of play regarding the production of e-Commerce statistics in Mongolia: availability and methodology, systems, tools and procedures in place, main difficulties faced, current projects and technical support required</b> <ul style="list-style-type: none"> <li>- Presentations by NSO, CRC and MDDC</li> <li>- Discussion</li> </ul>
1015 – 1030	<i>Coffee Break</i>

1030 – 1145	<b>Session 13</b>  <b>Measuring services transactions between residents and non-residents: special cases</b> <ul style="list-style-type: none"> <li>- Presentation by Thierry Coulet</li> <li>- Discussion/Q &amp; A</li> </ul>
1145 – 1300	<b>Session 14</b>  <b>International recommendation on the production of e-Commerce statistics: core ICT indicators</b> <ul style="list-style-type: none"> <li>- Presentation by Emilio Innocenti</li> <li>- Discussion/Q &amp; A</li> </ul>
1300 – 1415	<i>Lunch</i>
1415 – 1530	<b>Session 15</b>  <b>Measuring Inward and Outward FATS: Concepts and international recommendations</b> <ul style="list-style-type: none"> <li>- Presentation by Thierry Coulet</li> <li>- Discussion/Q &amp; A</li> </ul>
1530 – 1545	<i>Coffee Break</i>
1545 – 1700	<b>Session 16</b>  <b>International recommendation on the production of e-Commerce statistics: data collection, processing and dissemination</b> <ul style="list-style-type: none"> <li>- Presentation by Emilio Innocenti</li> <li>- Discussion/Q &amp; A</li> </ul>

**Day 4, 23 March**

0900 – 1045	<b>Session 17</b>  <b>Elaboration of a national roadmap for the development of SITS and FATS and of a national roadmap for the development of e-Commerce statistics in Mongolia</b> <ul style="list-style-type: none"> <li>- Participants will work in groups for this exercise</li> </ul>
1045 – 1100	<i>Coffee Break</i>
1100 – 1230	<b>Session 18</b>  <b>Presentation and discussion of the roadmaps developed by the participants</b> <ul style="list-style-type: none"> <li>- Presentations by participants</li> <li>- Discussion</li> </ul>
1230 – 1400	<i>Lunch</i>

1400 – 1500	<b>Session 19</b> <b>Discussion of main conclusions and recommendations stemming from the workshop</b>
1500 – 1515	<i>Coffee Break</i>
1515 – 1600	<b>Session 20</b> <b>Conclusion, Evaluation and Awarding of Certificates of Completion</b>