

Channelling trillions into climate solutions through GSS+ bond

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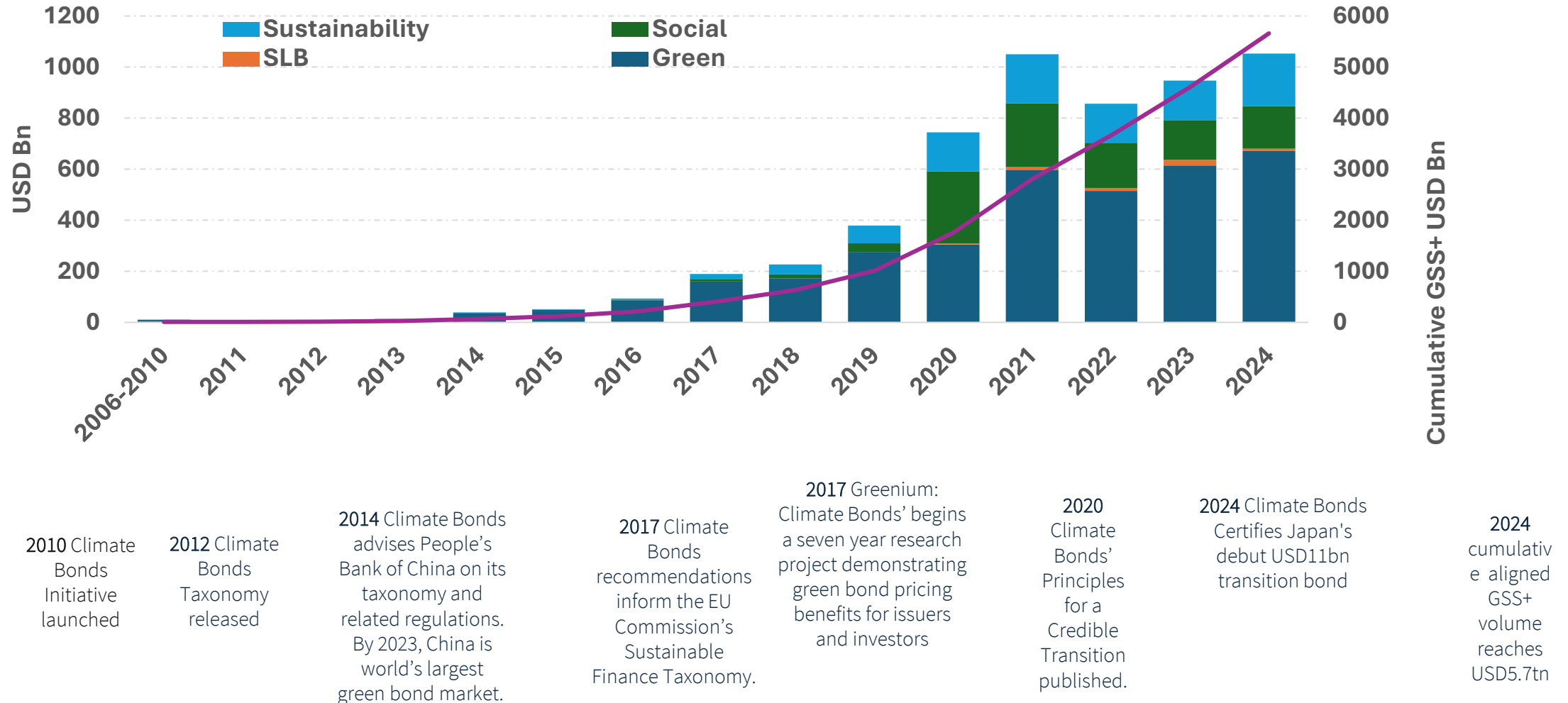
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WHITE & CASE



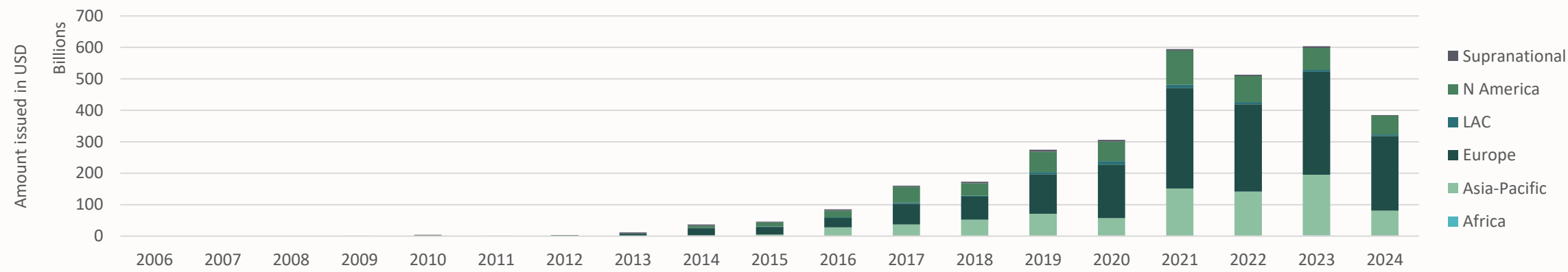
BNP PARIBAS
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Creating impact: Climate Bonds has driven a USD5.7tn GSS+ market

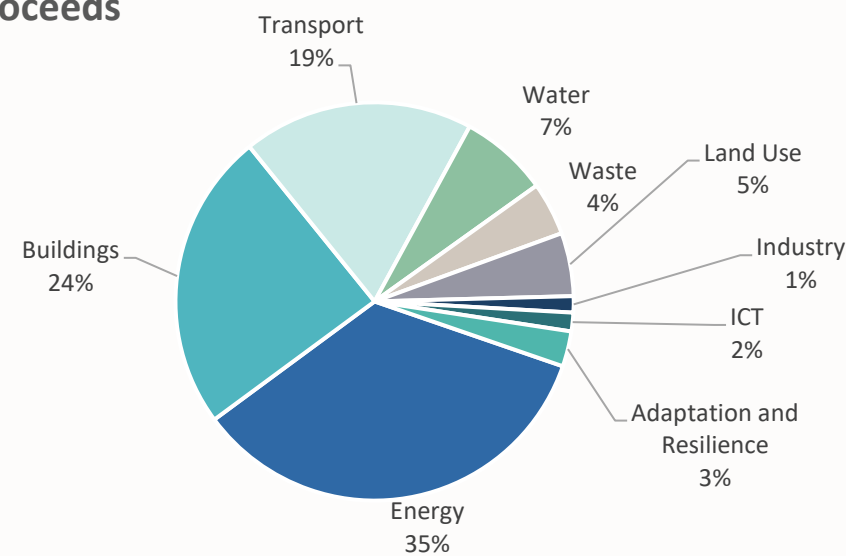


Green Bonds

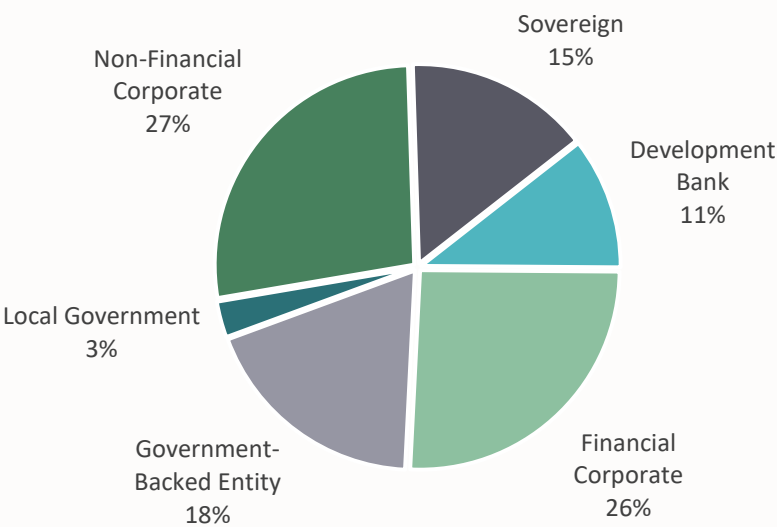
Aligned Green Bonds by Region



Use of Proceeds



Issuer Type



Benefits of Green Bonds



INVESTOR BENEFITS

- Comply with regulation
- Invest in sustainable products and initiatives without taking on additional risk
- Develop better-informed investment strategies
- Broaden restricted investment portfolios
- Remove cost of environmental due diligence



ISSUER BENEFITS

- Increase investor demand and diversification
- Improve relationships with debt providers
- Strengthen issuers' leadership
- Enhance issuers' reputation and brand value
- Help communicate issuers' sustainability narrative and strategies
- Boost integration between finance and sustainability teams



SYSTEMIC BENEFITS

- Stimulate positive stock market reaction and improvements in financial performance
- Foster green innovations
- Help transition towards low-carbon and resource-efficient economies
- Contribute to public-private-partnerships development opportunities
- Facilitate climate policies

Pricing and greenium in labeled market

Bookbuilding

- Green bonds tend to attract larger book cover than vanilla equivalents
- Green bonds tend to experience larger spread compression than v.e.

Pricing

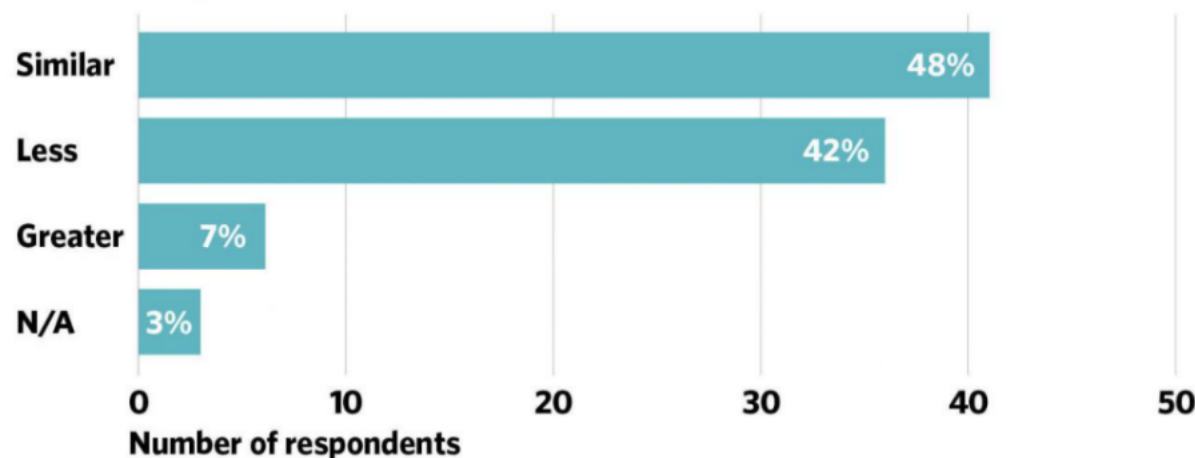
- 20% greenium, 30% on the curve, 50% normal new issue premium
- 53% average of green bonds placed with investors describing themselves as green

Secondary

- Green bonds tend to tighten more than equivalent indices in the secondary market
- Green bonds tend to tighten more than vanilla baskets in the secondary market



Most respondents advised that the costs of funding a green bond were similar to or less than a vanilla equivalent



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Green Bond Treasurer Survey 2020

Green bond issuance process

The Journey of Issuance

Pre-Issuance



- Get rated
- Get market intelligence on currency, tenor, size
- Decide on underwriters
- Register with local regulator
- Issue prospectus
- Comfort letter / due diligence
- Outreach through road shows and sales



1. Preparation
2. Define how project meets green bond eligibility criteria (Use of Proceeds)
3. Put in place project selection process and select eligible projects (Selection of Projects and Assets)
4. Set up accounts and process to earmark and allocate proceeds – ringfence the proceeds (Management of Proceeds)
5. Establish Reporting processes
6. Get pre-issuance external review (External Review)
 - Check for support mechanisms

Issuance



- Build the book of investors who are interested in the bond



- Include the green attributes in marketing materials and investor documents

Post-Issuance



- Price and allocate bond to support secondary market performance
 - Communication to the capital market
 - Monitor secondary market



- Allocate proceeds to the projects
 - Monitor the projects and track allocation over time
 - Publish impact Report
 - Post issuance Audit if necessary



Green Bonds



Vanilla Bonds

Adopting guidance



Climate Bonds INITIATIVE

Aligned with
ICMA's
principles

Aligned with
ICMA's principles
and
MDB criteria

Alignment with
ICMA's principles,
MDB criteria
and
EU taxonomy

Alignment with
ICMA's principles,
MDB criteria,
EU taxonomy
and
CBI criteria



Do No Significant Harm and Social
Safeguards

The role of key stakeholders

UNDERWRITERS

- Strategy & market proposition for the issuer
- Co-design GSS+ bond framework
- Ensure sustainable alignment
- Advice on pricing
- Create a bridge between issuers and investors
- Market education

- **BofA Securities**
- **Citigroup**
- **JP Morgan**
- **BNP Paribas**
- **Morgan Stanley**
- **Credit Agricole**
- **ING**
- **Société Générale**
- **Deutsche Bank**
- **Goldman Sachs**
- **Santander**
- **Credit Suisse**
- **Jefferies**
- **ABN AMRO**

INDICES

- Climate Bonds provides green bond data to many index providers
- Different methodologies - not all labelled bonds are included
- Increasing focus on the ESG and sustainable credentials of the issuer.
- Provide a benchmark of performance

- **S&P Dow Jones Indices**
- **MSCI**
- **Barclays**
- **FTSE Russell**
- **Bloomberg**
- **Morningstar**
- **CRSP**
- **Solactive**
- **JP Morgan ESG indices**

EXCHANGES

- Key actor for market development
- Often assume a regulator role
- Bring corporations and governments together with investors
- Ensure trading occurs in an orderly and fair manner

Green Bonds

- Oslo, Mexico, Luxembourg, Johannesburg, Brazil, Frankfurt stock exchanges

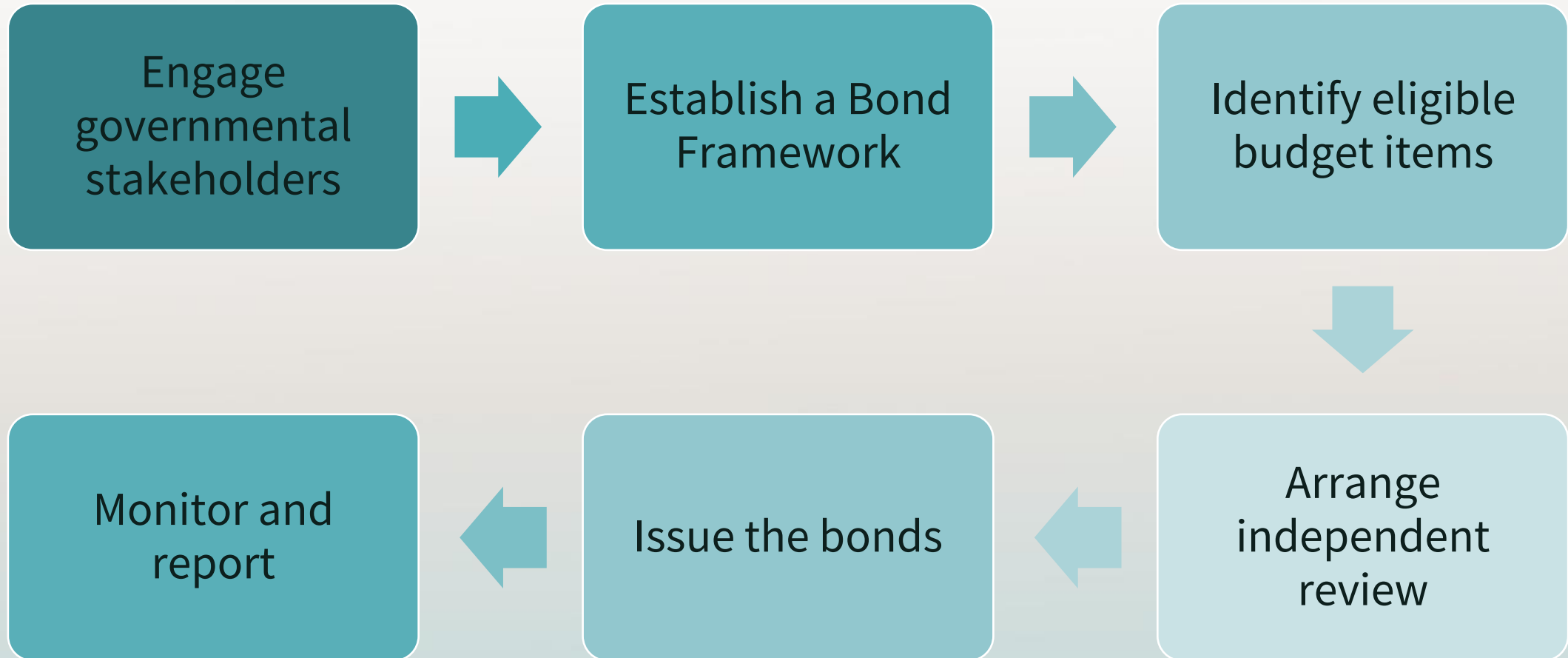
Sustainable Bonds

- Stockholm, Taipei, London, Nigeria, Toronto stock exchanges

GSS Bonds

- Euronext, Argentina, Hong Kong, Korea, Singapore stock exchanges

The Issuance Process for Sovereign UoP Bonds



Green/Climate Bonds Taxonomy – tool to rapidly identify climate-aligned investments

- **8 broad categories** of economic activity - climate mitigation and climate resilience/adaptation
- Provides **widely accepted definitions** for frameworks such as 'climate finance/investment' and 'carbon neutrality'
- Currently accounts for 18% of global labelled green bond issuance with **more than 40 CBI-accredited certification bodies** worldwide provide third-party certification

ENERGY	TRANSPORT	WATER	BUILDINGS	LAND USE & MARINE RESOURCES	INDUSTRY	WASTE	ICT
Solar	Private transport	Water monitoring	Residential	Agriculture	Cement production	Preparation	Broadband networks
Wind	Public passenger transport	Water storage	Commercial	Commercial Forestry	Steel production	Reuse	Telecommuting software and service
Geothermal	Freight rail	Water treatment	Products & systems for efficiency	Ecosystem conservation & restoration	Glass production	Recycling	Data hubs
Bioenergy	Aviation	Water distribution	Urban development	Fisheries & aquaculture	Basic Chemical production	Biological treatment	Power management
Hydropower	Water-borne	Flood defence		Supply chain management	Fuel production	Waste to energy	
Marine Renewables		Nature-based solutions				Landfill	
Electrical Grids & Storage						Radioactive waste management	
Nuclear							

 Certification Criteria approved
  Criteria under development
  Due to commence

Taxonomies comparison

LIST OF TAXONOMIES	STATE OF DEVELOPMENT Published/In Development or Consultation/In Discussion	DEVELOPMENT ENTITY government-central bank/Other/Uncategorised	REGIME Voluntary (V)/Mandatory (M)/To be determined (TBD)	APPROACH Activity-specific/High level principles	MEASUREMENT CRITERIA Sector based thresholds/Other
ASEAN	Published	Govt - central bank	V	High level principles	Other
Bangladesh	Published	Govt - central bank	M	Activity-specific	Sector based thresholds
Canada	In Development/Consultation	Other	V	High level principles	Not yet stated
CBI	Published	Other	M	Activity-specific	Sector based thresholds
Chile	In Development/Consultation	Other	TBD	Uncategorised	Sector based thresholds
China	Published	Govt - central bank	M	Activity-specific	Other
Colombia	Consultation	Govt - central bank	V	Activity-specific	Sector based thresholds
EU	Published	Govt - central bank	M	Activity-specific	Sector based thresholds
India	In Development/Consultation	Govt - central bank	TBD	Activity-specific	Not yet stated
Indonesia	Published	Govt - central bank	V	Activity-specific	Traffic light criteria
IPSF	Published	Govt - central bank	V	Activity-specific	Not yet stated
ISO	Published	Other	V	Uncategorised	Other
Japan	In Development/Consultation	Govt - central bank	TBD	High level principles	Other
Malaysia	Published	Govt - central bank	M	High level principles	Sector based thresholds
MDBs-IDFC	Published	Other	V	Activity-specific	Other
Mongolia	Published	Govt - central bank	V	High level principles	Other
Philippines	In Development/Consultation	Govt - central bank	TBD	Not yet stated	Not yet stated
Russia	Published	Govt - central bank	V	Activity-specific	Sector based thresholds
Singapore	In Development/Consultation	Govt - central bank	TBD	Activity-specific	Sector based thresholds
Sri Lanka	In Development/Consultation	Govt - central bank	TBD	Not yet stated	Not yet stated
South Africa	In Development/Consultation	Other	V	Activity-specific	Sector based thresholds
South Korea	Published	Govt - central bank	M	High level principles	Sector based thresholds
Vietnam	In Development/Consultation	Govt - central bank	TBD	High level principles	Sector based thresholds

In discussion: Australia, USA, Georgia, Thailand, Dominican Republic, Hong Kong, Mexico

Expanding frontiers: Climate Bonds is developing clear definitions for adaptation and resilience activities

- **Adaptation and resilience (A&R) means future-proofing economies, ensuring communities, nature, and businesses can thrive in a changing climate.**
- Mobilising adaptation finance is especially important in developing countries with negligible emissions – adaptation finance has currency and buy in where mitigation does not.
- Global goal on adaptation and resilience is a central component of the Paris Agreement

Risk and impacts are intensifying

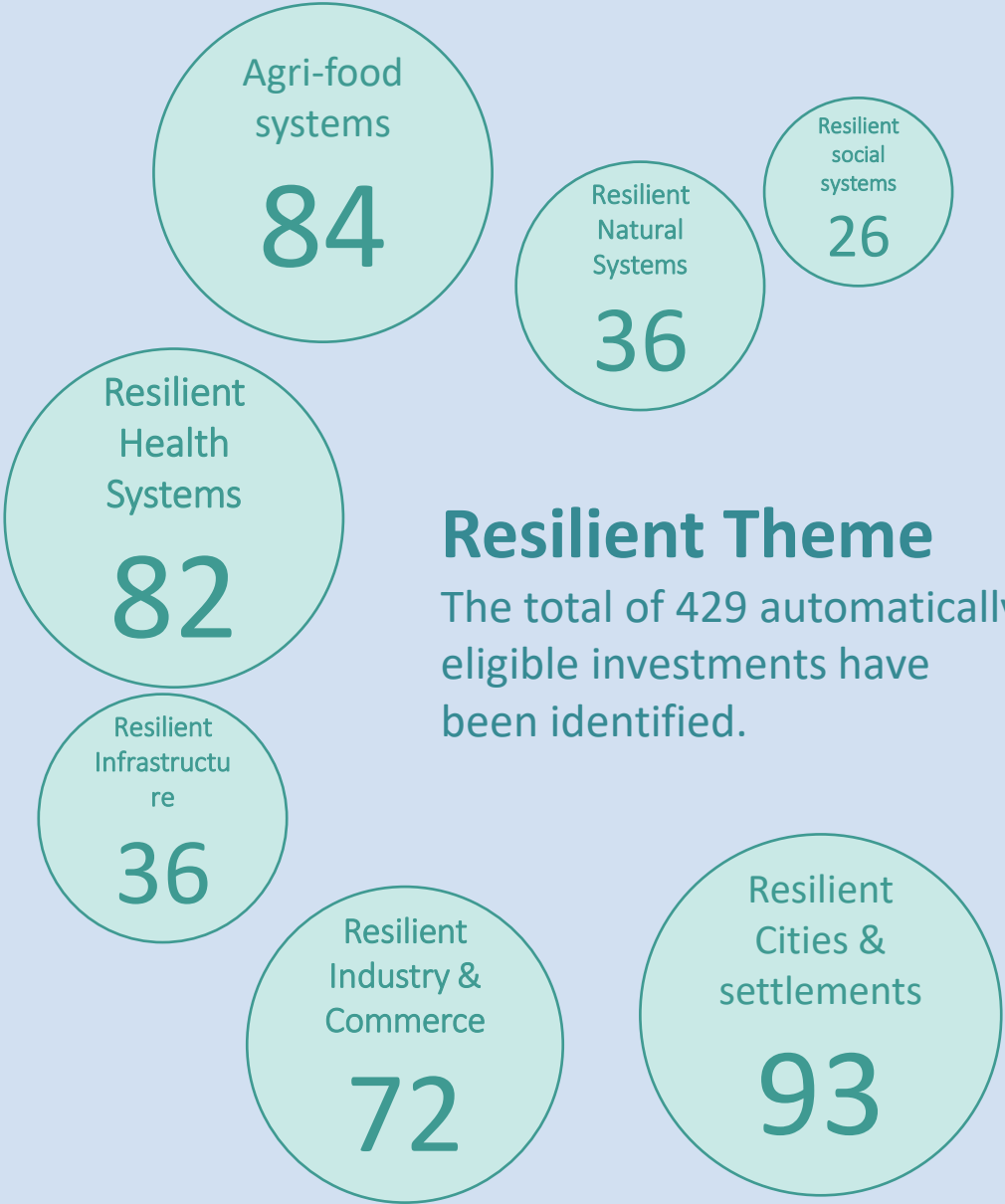
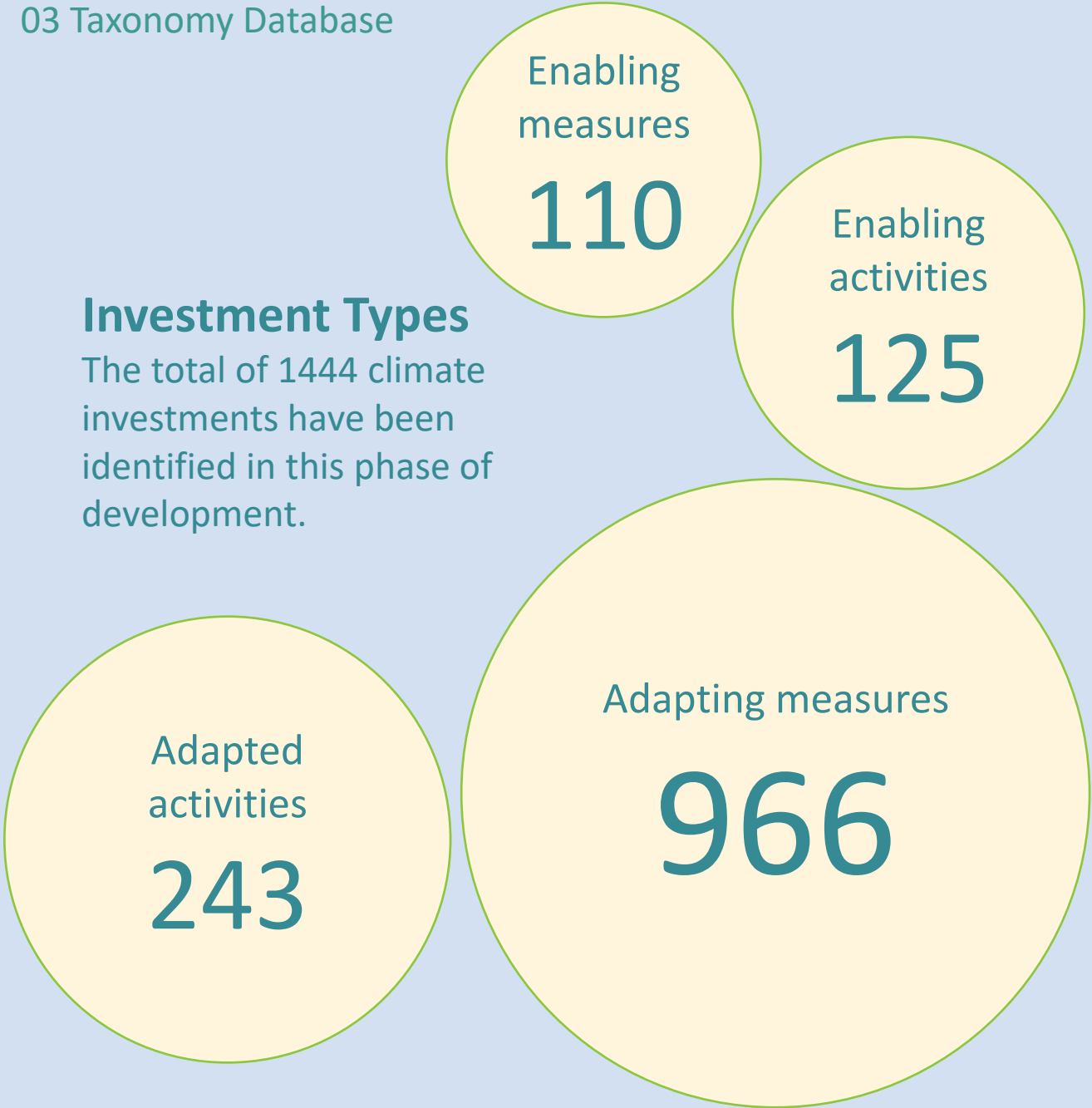
- 40% (3.6bn people) live in high-risk areas
- Weather disasters up 400% in 40 years → USD2.9tn in damages
- Agricultural yields could drop 30% by 2050
- One million species are at risk of extinction

Opportunity to grow investment

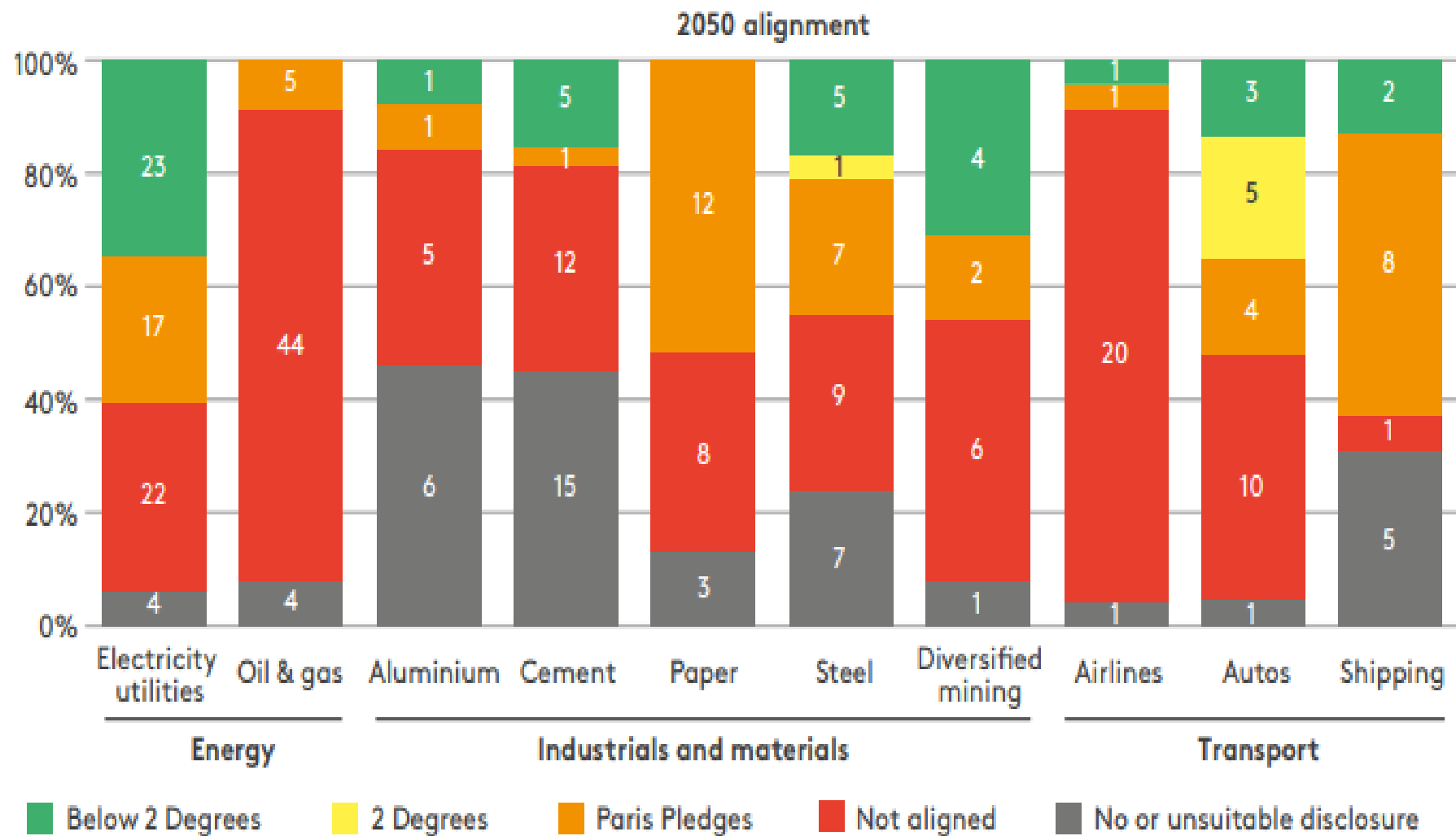
- Estimated USD194–366bn annual finance gap (10–18x current flows)
- 95% of adaptation finance comes from the public sector—private capital must be channelled

Investment Types

The total of 1444 climate investments have been identified in this phase of development.

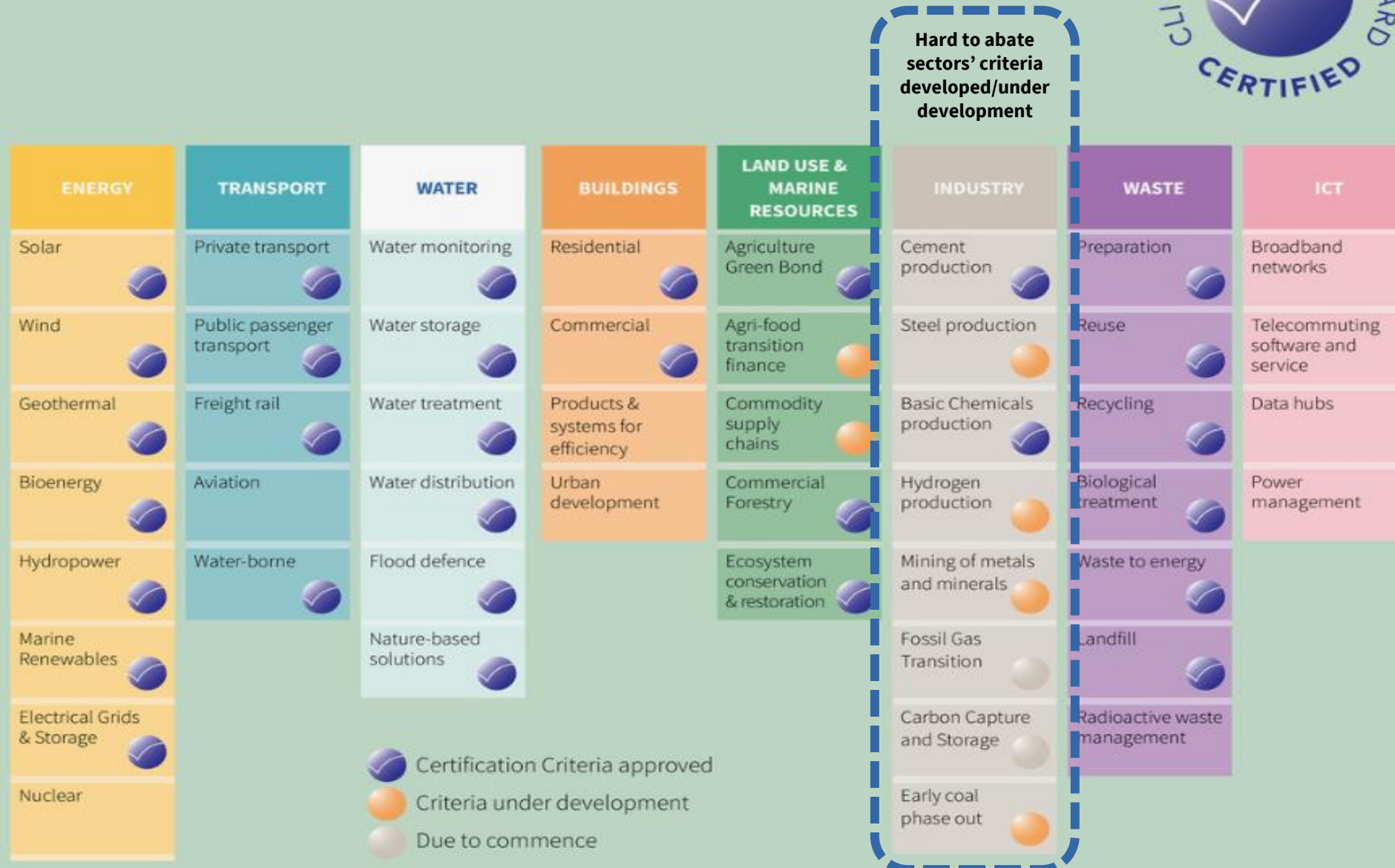


Future steps – most sectors will see major transformation



Source: TPI: State of Transition Report 2021

Global: CBI's taxonomy structure



Big opportunities and challenges for GSS+ bond market in Asia

Opportunities

- Countries reaffirming climate targets - NDC updates
- Demand outstrips supply
- Investment opportunities in the new sectors – TMT, Hydrogen, EV, Food&Ag, SAF, Methane
- Transition of hard-to-abate sectors
- Resilience & adaptation (A&R) financing
- Green sovereign and muni issuance – links to economic stimulus
- Green windows

Challenges:

- Standard alignment
- Incentives and cost allocation
- Capacity limit
- Silos
- Climate target gaps