

# Potential Economic Impact of the DDA on WTO and non WTO members

David Laborde

[d.laborde@cgiar.org](mailto:d.laborde@cgiar.org)

*FIRST, A WORD FROM OUR SPONSOR*

# *The best reference on the market*

Available for *Free!*

- [http://www-wds.worldbank.org/external/default/main?pagePK=64193027&piPK=64187937&theSitePK=523679&menuPK=64187510&searchMenuPK=64187283&siteName=WDS&entityID=000112742\\_20111107120307](http://www-wds.worldbank.org/external/default/main?pagePK=64193027&piPK=64187937&theSitePK=523679&menuPK=64187510&searchMenuPK=64187283&siteName=WDS&entityID=000112742_20111107120307)

or

- [http://voxeu.org/sites/default/files/file/unfinished\\_business\\_web.pdf](http://voxeu.org/sites/default/files/file/unfinished_business_web.pdf)

## Unfinished Business? The WTO's Doha Agenda



THE WORLD BANK

edited by Will Martin and Aaditya Mattoo

# A methodological challenge?

- May not look as a travel to the highest theoretical aethyr but still like moon exploration, it requires heavy engineering and new theory to deal with new, and old problems.
- **Step 1:** Assessing tariff cut effects (and domestic support reduction...)
  - Needs a global database at a detailed level (at least HS6) with bound and applied tariffs, including preferential agreements. Here *MAcMapHS6v2* (see Laborde 2008, Boumellassa, Laborde and Mitaritonna 2009)
  - How to deal with **flexibilities**?
- **Step 2:** Plugging information in an economic model.
  - Most powerful/used tool = Computable General Equilibrium Model, multi country, multi sector, dynamic. Here:
    - The *MIRAGE* model used at IFPRI and the *LINKAGE* model used at the World Bank
  - But how to **aggregate**

# Computable General Equilibrium

- Most used tool for assessing impact of trade policy scenarios (and other scenarios).
- Designed to deal with mid-term/ long term effects
  - Policy comparison tools (scenarios vs baseline)
  - Not a forecasting tool
- Single country, regional or global models (for instance in the last category GTAP, LINKAGE, MIRAGE)
- A kind of “HOS” model with
  - Several sectors (up to 500, 30 in average)
  - Several countries/regions
  - Several production factors
  - Several households (at least one: the representative agent)
  - Static or dynamic
  - Up to 200 000 equations and variables
- Provide results on trade, world prices, factor movement, production, real income (welfare: equivalent variation), GDP etc.
- Importance of Data quality, elasticities value and some assumptions (Armington assumption).

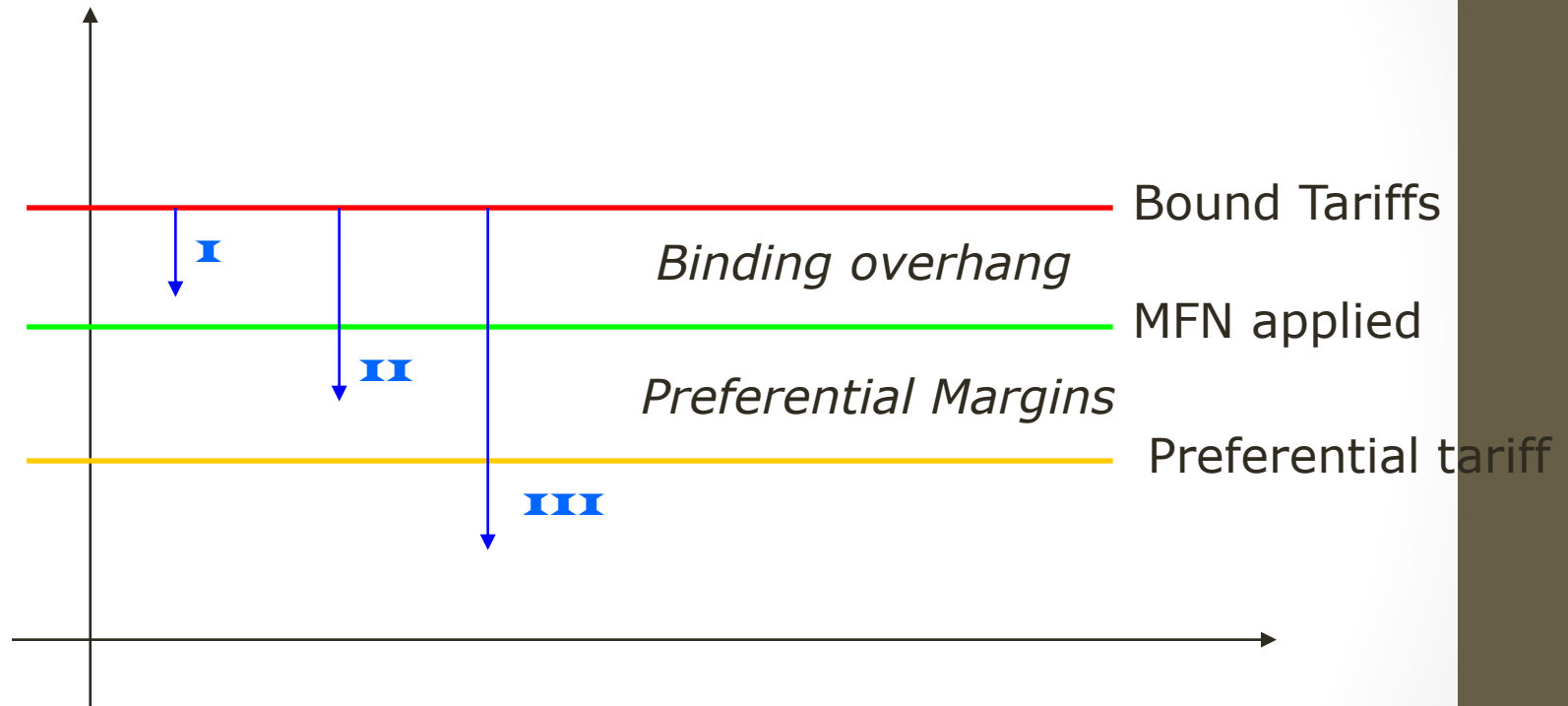
To Read: [The Expected Benefits of Trade Liberalization for World Income and Development Opening the "Black Box" of Global Trade Modeling, Bouët. 2008, IFPRI Research report](#)

# CAVEATS

- We do not consider:
  - the effects of the liberalization in Services; Trade Facilitation; the links between FDI and trade; the pro-competitive/productivity enhancement effects of trade liberalization; The product diversification (new products).
- The absolute value of model results should be considered carefully, their relative values across scenarios teach us much more.

# ASSESSING MARKET ACCESS CONSEQUENCES ON TARIFFS

# Tariff cut





# The Tiered Formula for Agriculture

---

|                    | Developed |     | Developing |      |
|--------------------|-----------|-----|------------|------|
| Band               | Range     | Cut | Range      | Cut  |
| A                  | 0-20      | 50  | 0-30       | 33.3 |
| B                  | 20-50     | 57  | 30-80      | 38   |
| C                  | 50-75     | 64  | 80-130     | 42.7 |
| D                  | >75       | 70  | >130       | 46.7 |
| <b>Average cut</b> | Min       | 54% | Max        | 36%  |

---

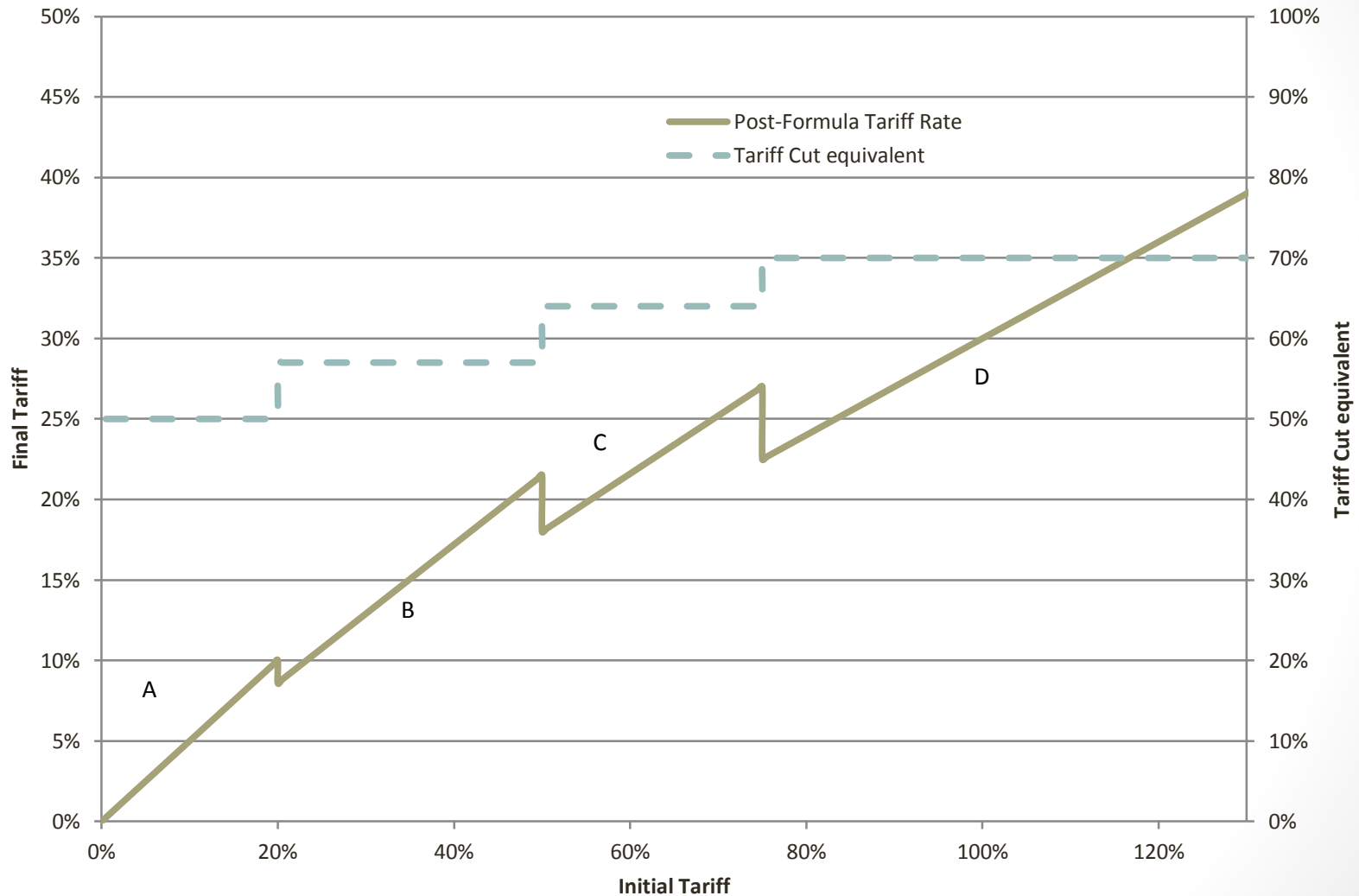
# In addition to the formula

- Tropical products (list, modalities...)
- Tariff escalation
  - Rule aimed to be sure that processed products have deeper cut than primary products. Example from the modalities appendix:

| Primary product                                  | Processed product  |
|--|--|
| 0702.00 – Tomatoes, fresh or chilled             | 2002.10 – Tomatoes, whole or in pieces, prepared or preserved otherwise than by vinegar or acetic acid.<br><br>2002.90 – Tomatoes, prepared or preserved otherwise than by vinegar or acetic acid.<br><br>2009.50 – Tomato juice, unfermented and not containing added sugar or other sweetening matter.<br><br>2103.20 - Tomato ketchup and sauce |
| 0707.00 Cucumbers and gherkins, fresh or chilled | 0711.40 - Cucumbers and gherkins provisionally preserved<br><br>2001.10 - Cucumbers and gherkins prepared or preserved by vinegar or acetic acid   |

- Long standing preferences: how to deal with them?

# Agric cuts & final tariffs, %



# Developing country exceptions

- No cuts in for least-developed countries (30 members)
- Smaller cuts in small & vulnerable economies (around 50 SVEs), incl Nigeria and Côte d'Ivoire
  - Cuts [10%] smaller
  - Additional flexibilities
- Regional agreements
- Recently Acceded Members (RAMs)
  - Very RAM : no cut
  - Other RAM (inc. China) Cuts 7.5 percentage points smaller & an extra 2 years to implement
- Only 40 WTO economies under “normal” discipline (including special and differentiate treatment).
  - Egypt, Morocco, Tunisia, Turkey, UAE

# Why flexibilities?

- Formula-based negotiations generally involve flexibilities
  - Typically most of the negotiations are about these flexibilities
- Can probably achieve more liberalization with some flexibilities than without
- But it is hard to know what is the right amount of flexibility
  - Too much and there is no market access gain.
  - Too little and there may not be an agreement
- Sensitive products (for everyone)
- Special products (no cut or very low cut, for developing countries)

# Sensitive products

- Likely to be 4 or 6 % of tariff lines
  - 1/3 more for developing countries
- No. of tariff lines provides little discipline
  - Depth of cut is a more important discipline
- Cuts on sensitive prods linked to Tariff Rate Quotas (TRQ) expansion
  - 1/3 < formula if TRQ increase is 3/5% consumption
  - 2/3 less than formula if TRQ increase 4/6%
  - Opens options for tactical behavior
  - Makes them unsuited for developing countries

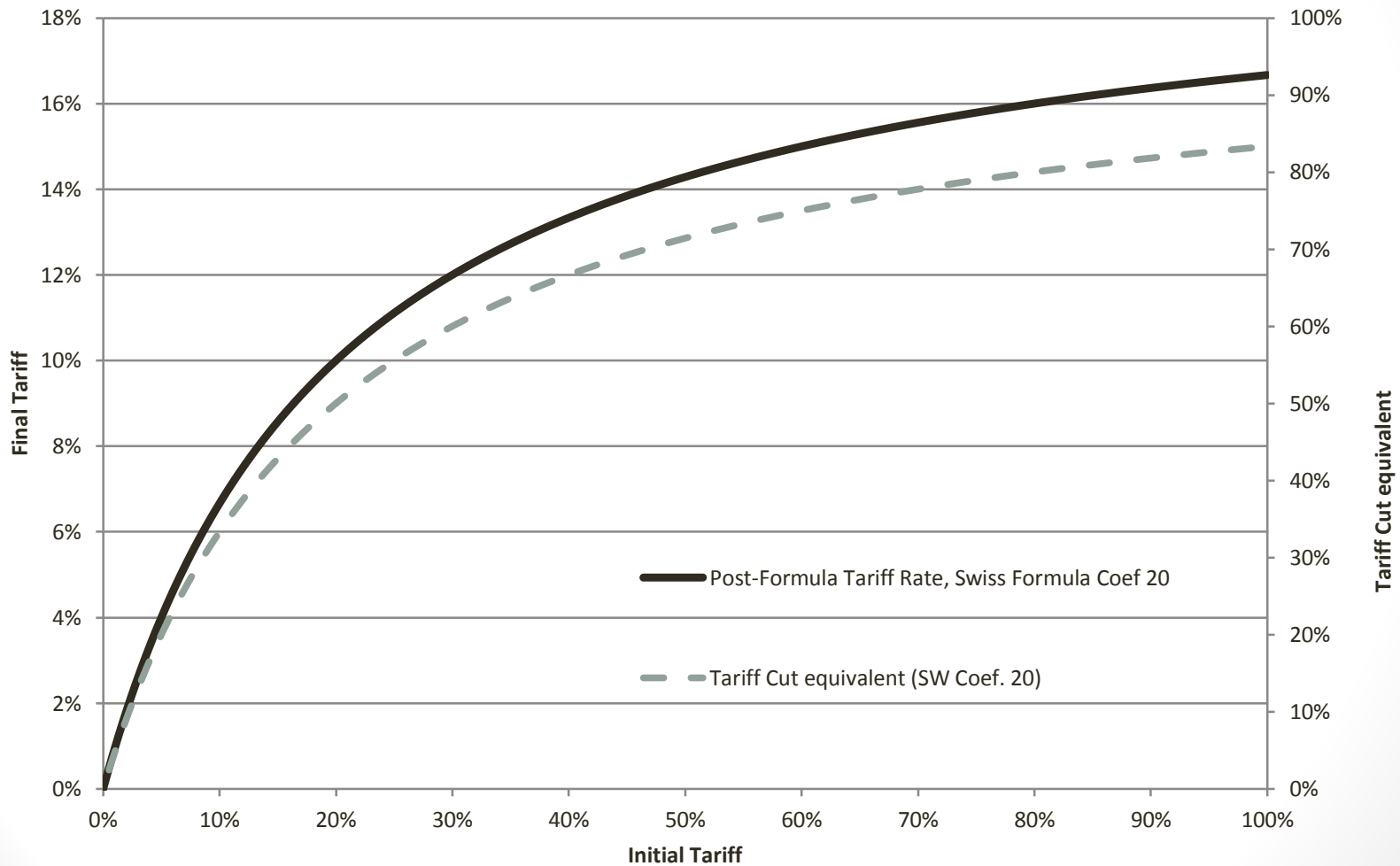
# Non-Agricultural Market Access

- Swiss formula
  - Highest tariffs cut the most
- No final tariff,  $t_1$  above the ceiling, a

$$t_1 = \frac{a \cdot t_0}{a + t_0}$$

|             | Developed      | Developing  | LDCs    | SVEs    | Paragraph<br>6 |
|-------------|----------------|---|---------|---------|----------------|
| Formula     | Swiss 8        | 20 (i) no cuts on 6.5%/7.5% of lines/imports; 20 (ii) $\frac{1}{2}$ cuts on 14%/16% of lines/imports;                 | No cuts | No cuts | No cuts        |
| Flexibility | None           | 22 (i) no cuts on 5%/5% of lines/imports; 22 (ii) $\frac{1}{2}$ cuts on 10%/10% of lines/imports; 25 no flexibilities |         |         |                |
| Unbound     | MFN 2001 + 25% |   |         |         |                |

# Swiss formula tariff cuts





# A menu of options for developing countries

# Sectoral initiatives?

Table 1 Description of the initiatives

| Init. | Sector                           | Number of HS6 products | % NAMA imports | Core Countries (CC)   | % of world imports covered by CC | Additional countries Needed to reach 80% of world trade  | Special and Differential Treatment (SDT) |     |      | Implementation periods |        |
|-------|----------------------------------|------------------------|----------------|---|----------------------------------|--|--|-----|------|------------------------|--------|
|       |                                  |                        |                |   |                                  |  | X  | Y   | Z    | Dvped                  | Dvping |
| A     | Bicycles and parts               | 19                     | 0.5%           | Japan, Singapore, Switzerland, Taiwan, Thailand                                     | 12.9%                            | Australia, Canada, China, Korea, Mexico, USA, EU   | 5%                                       | 5%  | 5%   | 5                      | 5      |
| B     | Chemicals                        | 911                    | 12.2%          | Canada, EU, Japan, Norway, Singapore, Switzerland, Taiwan, USA                      | 56.9%                            | Australia, Brazil, China, Hong Kong, Korea, Mexico   | 4%                                       | 4%  | 4%   | 6                      | 11     |
| C     | Electronics/electrical products  | 489                    | 29.5%          | Hong Kong, Japan, Korea, Singapore, Thailand, US                                    | 45.2%                            | China, Taiwan, EU  | 5%                                       | 5%  | 5%   | 3                      | 5      |
| D     | Enhanced healthcare              | 156                    | 5.1%           | Singapore, Switzerland, Taiwan, USA   | 33.5%                            | Australia, Canada, China, Japan, Mexico, EU  | 5%*                                      | 5%* | 5%*  | 1                      | 3+5    |
| E     | Fish and fish products           | 107                    | 1.1%           | Canada, Hong Kong, Iceland, New Zealand, Norway, Oman, Singapore, Thailand, Uruguay | 10.9%                            | Japan, USA, European Union   | 15%                                      | 5%  | 100% | 1                      | 5      |
| F     | Forest Products                  | 224                    | 3.8%           | Canada, Hong Kong, New Zealand, Singapore, Switzerland, Thailand, USA               | 43.9%                            | China, Japan, Korea, Mexico, EU  | 4%                                       | 4%  | 4%   | 1                      | 4      |
| G     | Gems and Jewelry                 | 52                     | 2.9%           | Canada, EU, Hong Kong, Japan, Norway, Singapore, Switzerland, Taiwan, Thailand, USA | 68.2%                            | India  | 3%                                       | 3%  | 3%   | 1                      | 5      |
| H     | Hand Tools                       | 32                     | 0.1%           | Taiwan  | 1.4%                             | Australia, Canada, China, Hong Kong, Japan, Korea, Mexico, Norway, Singapore, Switzerland, USA, EU | 5%                                       | 5%  | 5%   | 5                      | 5      |
| I     | Industrial Machinery             | 432                    | 7.5%           | Canada, EU, Japan, Norway, Singapore, Switzerland, Taiwan, USA                      | 51.3%                            | Australia, China, Hong Kong, Korea, Malaysia, Mexico, Thailand, Turkey                             | 4%                                       | 5%  | 4%   | 4                      | 7      |
| J     | Raw Materials                    | 137                    | 12.0%          | United Arab Emirates  | 0.7%                             | Canada, China, Hong Kong, Japan, Korea, India, Singapore, USA, EU                                  | 5%*                                      | 5%* | 5%*  | 1                      | 1      |
| K     | Sports Equipment                 | 28                     | 0.4%           | Japan, Norway, Singapore, Switzerland, Taiwan, USA                                  | 43.6%                            | Hong Kong, EU  | 5%                                       | 5%  | 5%   | 5                      | 5      |
| L     | Textiles & Clothing and Footwear | 851                    | 7.6%           | EU  | 24.8%                            | Canada, China, Hong Kong, Japan, Korea, Mexico, Switzerland, United Arab Emirates, Turkey, USA     | 5%*                                      | 5%* | 5%*  | 5*                     | 5*     |
| M     | Toys                             | 21                     | 0.6%           | Hong Kong, Taiwan   | 8.7%                             | Canada, USA, EU  | 5%*                                      | 5%* | 5%*  | 1                      | 3      |
| N     | Vehicles and vehicle parts       | 104                    | 13.4%          | Japan   | 4.8%                             | Canada, China, Hong Kong, Korea, Mexico, USA, EU   | 10%                                      | 5%  | 10%  | 5                      | 5      |

Note: Trade information is based on a 2001-2004 average. HS6 nomenclature used is Rev.1 1996. Additional countries are selected to cover 80% of WTO members' imports. % imports CC stands for the share in imports value of the core countries for the products covered by the initiative. An \* indicates that this information is not available in the draft modalities and we assume the central value. In the SDT option, X indicate the % of tariff lines, Y the tariff cap and Z the limitations in terms of imports value

# Tariff Scenarios

- 6 different scenarios analyzed
- Presentation limited to 3
- The **Baseline**, scheduled evolution of tariffs without the DDA. e.g. :
  - recent/new WTO members commitments
  - new FTA/CU
  - GATT Article XXVIII – DS related)
  - ....
- B - Formula without flexibilities (pure formula)
- D - Formula plus flexibilities (both for countries and products)

A theoretical approach (from Jean, Laborde and Martin,  
2011, WBER)

# DEALING WITH FLEXIBILITIES

# A first attempt

Jean, S., Laborde, D. and Martin, W. (2006), Consequences of Alternative Formulas for Agricultural Tariff Cuts, in Anderson, K. and Martin, W. eds. Agricultural Trade Reform and the Doha Development Agenda with the use of different ad-hoc criteria:

- Top bound rates
- Top MFN applied rates
- Tariff revenue loss
  - Combining an "intensity" parameter (tariffs) with a "size" (trade) parameter
  - Sensitive products selection endogeneous to the liberalization features (formula, binding overhang).
  - Tariff revenue argument

# A political economy model

- Grossman, G. and Helpman, E. (1994), 'Protection for Sale', American Economic Review 84(4): 833-50 September.
- Bagwell, K. and Staiger, R. (2002), The Economics of the World Trading System. MIT Press, Cambridge.
- Our political objective function

$$W(p, u, v) = -e(p, u) + g(p, v) + z_p(p - p^*) + h'p$$

where

- $e$  is the consumer expenditure function, defined over a vector of domestic prices,  $p$  and the utility level of the representative household,  $u$ ;
- $g(p, v)$  is a net revenue or GDP function defined over domestic prices and a vector of specific factors,  $v$ ;
- $p^*$  is the vector of foreign market prices for traded goods, so that  $(p - p^*)$  gives tariff rates; ·
- $z_p$  is a vector of net imports;  $z_p(p - p^*)$  is tariff revenues

# Illustrative product list

But we build one list (or several...) by country!

## Developed

WHEY WHETHER OR NOT CONCENTRATED OR SWE  
YOGURT WHETHER OR NOT FLAVOURED OR CONT  
SEMI MILLED OR WHOLLY MILLED RICE  
FROZEN CUTS AND EDIBLE OFFAL OF FOWLS OF  
MAIZE STARCH  
SHELLED GROUND NUTS WHETHER OR NOT BROK  
BUTTER EXCL. DEHYDRATED BUTTER AND GHEE  
MILK AND CREAM OF A FAT CONTENT BY WEIGH  
BLUE VEINED CHEESE  
MILK AND CREAM IN SOLID FORMS OF A FAT  
BUTTERMILK CURDLED MILK AND CREAM KEPH  
**WHISKIES**  
RAW CANE SUGAR EXCL. ADDED FLAVOURING O  
**CIGARS CHERROOTS CIGARILLOS AND CIGARET**  
SOYA BEANS WHETHER OR NOT BROKEN  
BIRDS` EGGS IN SHELL FRESH PRESERVED  
OLIVE OIL AND FRACTIONS EXCL. VIRGIN AN  
CHEESE EXCL. FRESH CHEESE INCL. WHEY C  
**SPIRITS OBTAINED BY DISTILLING GRAPE WIN**  
REFINED CANE OR BEET SUGAR CONTAINING A

## Developing

**CIGARETTES CONTAINING TOBACCO**  
CANE OR BEET SUGAR AND CHEMICALLY PURE S  
**WHISKIES**  
**BEER MADE FROM MALT**  
**WINE OF FRESH GRAPES INCL. FORTIFIED WI**  
NON ALCOHOLIC BEVERAGES EXCL. WATER FR  
FROZEN CUTS AND EDIBLE OFFAL OF FOWLS OF  
SUGAR CONFECTIONERY NOT CONTAINING COCOA  
CHEWING GUM WHETHER OR NOT SUGAR COATED  
SWEET BISCUITS WAFFLES AND WAFERS WHET  
PREPARATIONS FOR SAUCES AND PREPARED SAU  
**LIQUEURS AND CORDIALS**  
BREAD PASTRY CAKES BISCUITS AND othr  
**RUM AND TAFFIA**  
SPIRITS OBTAINED BY DISTILLING GRAPE WIN  
RAW CANE SUGAR EXCL. ADDED FLAVOURING O  
SAUSAGES AND SIMILAR PRODUCTS OF MEAT  
**VODKA**  
**ETHYL ALCOHOL OF AN ALCOHOLIC STRENGTH B**  
BONELESS FROZEN MEAT OF BOVINE ANIMALS

# Average tariff reduction

| <b>Applied tariffs on imports</b>     |             |                |                      |
|---------------------------------------|-------------|----------------|----------------------|
|                                       | <i>with</i> |                |                      |
| <b>Agricultural Market Access</b>     | <i>Base</i> | <i>Formula</i> | <i>flexibilities</i> |
| All countries                         | 14.6        | 9.0            | 11.9                 |
| Developing (non-LDC)                  | 13.3        | 11.3           | 13.2                 |
| High income countries                 | 15.5        | 7.5            | 11.1                 |
| LDCs                                  | 12.5        | 12.2           | 12.5                 |
|                                       | <i>with</i> |                |                      |
| <b>Non Agricultural Market Access</b> | <i>Base</i> | <i>Formula</i> | <i>flexibilities</i> |
| All countries                         | 2.9         | 2.0            | 2.3                  |
| Developing (non-LDC)                  | 6.1         | 4.6            | 5.3                  |
| High income countries                 | 1.6         | 1.0            | 1.0                  |
| LDCs                                  | 10.9        | 8.0            | 10.9                 |

| <b>Applied tariffs faced on exports</b> |             |                |                      |
|---|-------------|----------------|----------------------|
|   | <i>with</i> |                |                      |
| <b>Agricultural Market Access</b>       | <i>Base</i> | <i>Formula</i> | <i>flexibilities</i> |
| All countries                           | 14.6        | 9.0            | 11.9                 |
| Developing (non-LDC)                    | 14.3        | 8.6            | 11.5                 |
| High income countries                   | 15.1        | 9.3            | 12.3                 |
| LDCs                                    | 7.4         | 6.5            | 7.1                  |
|   | <i>with</i> |                |                      |
| <b>Non Agricultural Market Access</b>   | <i>Base</i> | <i>Formula</i> | <i>flexibilities</i> |
| All countries                           | 2.9         | 2.0            | 2.3                  |
| Developing (non-LDC)                    | 2.9         | 1.9            | 2.1                  |
| High income countries                   | 3.0         | 2.1            | 2.4                  |
| LDCs                                    | 2.8         | 1.5            | 1.8                  |



# But Ag. bound rates are cut deeper

| Regions                              | Scenarios |       |       |       |                |                |
|--------------------------------------|-----------|-------|-------|-------|----------------|----------------|
|                                      | 0         | B     | C     | D     | D <sub>1</sub> | D <sub>2</sub> |
| <i>WTO classification</i>            |           |       |       |       |                |                |
| Developed WTO                        | 26.0      | 8.4   | 8.4   | 13.1  | 8.4            | 13.1           |
| Developing WTO non-LDCs              | 54.8      | 33.5  | 35.8  | 46.8  | 46.8           | 35.8           |
| Normal developing WTO                | 66.5      | 39.8  | 39.8  | 54.4  | 54.4           | 39.8           |
| RAM WTO                              | 75.5      | 43.6  | 50.9  | 62.5  | 62.5           | 51.0           |
| SVE WTO                              | 19.0      | 14.5  | 20.1  | 22.4  | 22.4           | 20.1           |
| China                                | 17.2      | 11.0  | 13.0  | 16.1  | 16.1           | 13.0           |
| Egypt, Arab Rep. of                  | 43.5      | 25.0  | 25.0  | 40.3  | 40.3           | 25.0           |
| EU27                                 | 23.8      | 7.6   | 7.6   | 11.8  | 7.6            | 11.8           |
| Hong Kong (China)<br>and Singapore   | 51.7      | 28.0  | 28.0  | 29.1  | 29.1           | 28.0           |
| India                                | 161.3     | 100.3 | 100.3 | 128.3 | 128.3          | 100.3          |
| Indonesia                            | 57.7      | 35.5  | 35.5  | 51.9  | 51.9           | 35.5           |
| Japan                                | 48.6      | 15.4  | 15.4  | 25.9  | 15.4           | 25.9           |
| Korea, Rep. of<br>and Taiwan (China) | 70.7      | 41.6  | 43.1  | 71.0  | 71.0           | 43.1           |
| Middle East and North Africa         | 81.0      | 50.6  | 50.6  | 63.7  | 63.7           | 50.6           |
| Mexico                               | 52.9      | 32.7  | 32.7  | 41.2  | 41.2           | 32.7           |
| Nigeria                              | 150.0     | 81.2  | 96.0  | 100.9 | 100.9          | 96.0           |
| Pakistan                             | 107.0     | 67.0  | 67.0  | 101.5 | 101.5          | 67.0           |

# Applied Ag rates by country

| Regions                                 | Scenarios |      |      |      |                |                |
|---|-----------|------|------|------|----------------|----------------|
|   | 0         | B    | C    | D    | D <sub>1</sub> | D <sub>2</sub> |
| Australia and New Zealand               | 2.5       | 1.5  | 1.5  | 1.9  | 1.5            | 1.9            |
| Bangladesh                              | 16.4      | 16.4 | 16.4 | 16.4 | 16.4           | 16.4           |
| Brazil                                  | 4.8       | 4.7  | 4.7  | 4.8  | 4.8            | 4.7            |
| Canada                                  | 10.7      | 5.1  | 5.1  | 8.6  | 5.1            | 8.6            |
| Chile                                   | 1.7       | 1.7  | 1.7  | 1.7  | 1.7            | 1.7            |
| China                                   | 7.8       | 5.3  | 6.3  | 7.5  | 7.5            | 6.3            |
| Egypt, Arab Rep. of                     | 15.7      | 14.8 | 14.8 | 15.7 | 15.7           | 14.8           |
| EU27                                    | 15.9      | 6.6  | 6.6  | 10.2 | 6.6            | 10.2           |
| Hong Kong (China) and Singapore         | 0.2       | 0.2  | 0.2  | 0.2  | 0.2            | 0.2            |
| India                                   | 59.2      | 54.6 | 54.6 | 59.2 | 59.2           | 54.6           |
| Indonesia                               | 7.6       | 7.0  | 7.0  | 7.6  | 7.6            | 7.0            |
| Japan                                   | 29.8      | 14.0 | 14.0 | 20.4 | 14.0           | 20.4           |
| Korea, Rep. of and Taiwan (China)       | 27.8      | 18.5 | 19.8 | 27.1 | 27.1           | 19.8           |
| Middle East and North Africa            | 36.9      | 30.4 | 30.4 | 36.5 | 36.5           | 30.4           |
| Mexico                                  | 3.9       | 3.3  | 3.3  | 3.9  | 3.9            | 3.3            |
| Nigeria                                 | 24.0      | 24.0 | 24.0 | 24.0 | 24.0           | 24.0           |
| Pakistan                                | 20.9      | 20.7 | 20.7 | 20.9 | 20.9           | 20.7           |
| Rest of Europe                          | 37.4      | 19.5 | 19.5 | 28.2 | 19.5           | 28.2           |
| Rest of Latin America and the Caribbean | 9.8       | 9.4  | 9.5  | 9.8  | 9.8            | 9.5            |
| Rest of Southeast Asia                  | 16.1      | 12.3 | 13.1 | 16.0 | 16.0           | 13.1           |
| South Africa                            | 5.9       | 5.3  | 5.3  | 5.9  | 5.9            | 5.3            |
| Sub-Saharan Africa                      | 13.3      | 12.8 | 13.1 | 13.3 | 13.3           | 13.1           |
| Thailand                                | 20.6      | 15.3 | 15.3 | 19.6 | 19.6           | 15.3           |
| Turkey                                  | 13.6      | 10.9 | 10.9 | 13.2 | 13.2           | 10.9           |
| United States                           | 4.8       | 2.1  | 2.1  | 3.0  | 2.1            | 3.0            |

# And on exports...

| Regions                                 | Scenarios |      |      |      |                |                |
|---|-----------|------|------|------|----------------|----------------|
|   | 0         | B    | C    | D    | D <sub>1</sub> | D <sub>2</sub> |
| Australia and New Zealand               | 17.3      | 10.2 | 10.4 | 13.9 | 11.6           | 12.7           |
| Bangladesh                              | 14.7      | 12.6 | 12.6 | 14.4 | 14.2           | 12.9           |
| Brazil                                  | 18.8      | 9.8  | 10.0 | 13.7 | 10.6           | 13.0           |
| Canada                                  | 9.0       | 5.2  | 5.2  | 6.8  | 5.5            | 6.5            |
| Chile                                   | 8.7       | 5.2  | 5.3  | 6.4  | 5.5            | 6.2            |
| China                                   | 16.8      | 9.7  | 9.8  | 13.8 | 11.9           | 11.7           |
| Egypt, Arab Rep. of                     | 8.0       | 5.6  | 5.6  | 6.7  | 6.0            | 6.3            |
| EU27                                    | 16.6      | 10.6 | 10.9 | 13.6 | 11.8           | 12.7           |
| Hong Kong (China) and Singapore         | 18.4      | 12.7 | 14.5 | 17.2 | 16.6           | 15.2           |
| India                                   | 10.1      | 7.2  | 7.4  | 8.9  | 8.1            | 8.2            |
| Indonesia                               | 21.5      | 19.4 | 19.6 | 20.4 | 20.2           | 19.7           |
| Japan                                   | 14.0      | 9.9  | 10.7 | 12.7 | 12.5           | 10.9           |
| Korea, Rep. of and Taiwan (China)       | 16.0      | 10.8 | 11.2 | 12.8 | 11.8           | 12.3           |
| Middle East and North Africa            | 16.3      | 8.6  | 8.7  | 10.7 | 8.7            | 10.6           |
| Mexico                                  | 4.2       | 2.3  | 2.3  | 3.1  | 2.4            | 3.1            |
| Nigeria                                 | 2.6       | 2.4  | 2.4  | 2.5  | 2.5            | 2.4            |
| Pakistan                                | 13.2      | 8.5  | 8.5  | 11.8 | 10.0           | 10.4           |
| Rest of Europe                          | 20.4      | 11.9 | 12.0 | 15.9 | 14.3           | 13.6           |
| Rest of Latin America and the Caribbean | 13.4      | 6.7  | 6.8  | 10.1 | 7.2            | 9.6            |
| Rest of Southeast Asia                  | 15.2      | 11.7 | 11.9 | 13.9 | 13.0           | 12.8           |
| South Africa                            | 15.5      | 9.7  | 9.9  | 12.5 | 10.2           | 12.2           |
| Sub-Saharan Africa                      | 6.6       | 4.5  | 4.5  | 6.1  | 4.7            | 5.9            |
| Thailand                                | 23.7      | 13.3 | 13.8 | 19.2 | 15.3           | 17.8           |
| Turkey                                  | 9.1       | 5.7  | 5.8  | 7.1  | 6.4            | 6.5            |
| United States                           | 14.0      | 8.5  | 8.7  | 11.3 | 9.5            | 10.5           |

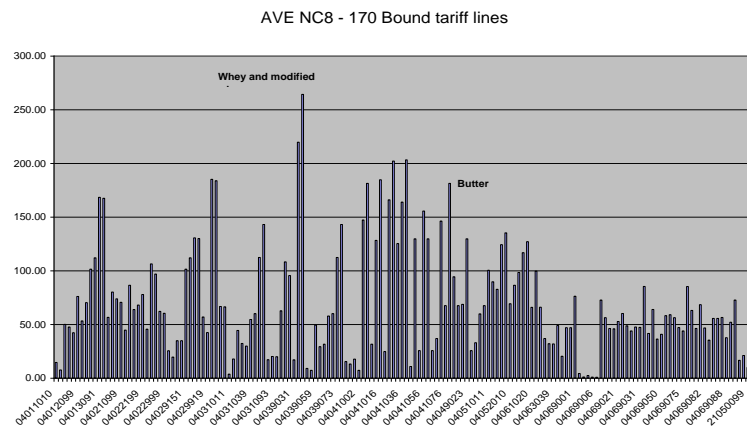
|                       |            |         |      |
|-----------------------|------------|---------|------|
| Faced tariff<br>(all) | Kyrgyzstan | Initial | 7.9% |
|                       | Kyrgyzstan | Final   | 7.4% |

| <b>World average tariff by HS2 (selected products)</b>  | <b>Initial</b> | <b>Final with flexibilities (D)</b> | <b>Cut in points</b> | <b>% reduction</b> |
|---|----------------|-------------------------------------|----------------------|--------------------|
| othr Vegetable Textile Fibres. Paper Yarn and Wove Cotton   | 5.1%           | 5.1%                                | 0.0%                 | -0.3%              |
| Raw Hides and Skins othr thn Furskins and Leather   | 1.7%           | 1.7%                                | 0.0%                 | -1.2%              |
| Wool Fine or Coarse Animal Hair. Horsehair Yarn a Furskins and Artificial Fur. Manufactures Thereof | 1.8%           | 1.7%                                | 0.0%                 | -1.3%              |
| Vegetable Plaiting Materials. Vegetable Products N  | 13.1%          | 13.1%                               | 0.0%                 | -0.2%              |
| Products of Animal Origin Not Elsewhere Specified   | 4.8%           | 4.8%                                | 0.0%                 | -1.0%              |
| Essential Oils and Resinoids. Perfumery Cosmetics   | 7.7%           | 7.5%                                | -0.2%                | -2.0%              |
| Oil Seeds and Oleaginous Fruits. Miscellaneous Gra  | 3.8%           | 3.6%                                | -0.2%                | -5.7%              |
| Miscellaneous Chemical Products   | 7.4%           | 7.1%                                | -0.3%                | -3.5%              |
| Coffee Tea Maté and Spices  | 5.9%           | 5.7%                                | -0.3%                | -4.5%              |
| Products of the Milling Industry. Malt. Starches.   | 5.0%           | 4.7%                                | -0.3%                | -5.9%              |
| Tobacco and Manufactured Tobacco Substitutes  | 4.6%           | 4.2%                                | -0.3%                | -7.8%              |
| Edible Fruit and Nuts. Peel of Citrus Fruit or Mel  | 19.2%          | 16.7%                               | -2.5%                | -14.8%             |
| Residues and Waste From the Food Industries. Prepa  | 23.3%          | 20.8%                               | -2.5%                | -12.1%             |
| Preparations of Vegetables Fruit Nuts or othr Pa  | 11.8%          | 8.9%                                | -2.9%                | -32.4%             |
| Dairy Produce. Birds Eggs. Natural Honey. Edible P  | 9.3%           | 6.3%                                | -3.1%                | -49.1%             |
| Live Trees and othr Plants. Bulbs Roots and the L   | 12.2%          | 9.1%                                | -3.2%                | -35.2%             |
| Sugars and Sugar Confectionery  | 19.4%          | 16.0%                               | -3.3%                | -20.7%             |
| Silk  | 9.4%           | 5.9%                                | -3.5%                | -59.5%             |
| Preparations of Meat of Fish or of Crustaceans M  | 28.1%          | 24.2%                               | -3.9%                | -16.3%             |
| Meat and Edible Meat Offal  | 32.0%          | 24.9%                               | -7.1%                | -28.4%             |
|   | 22.4%          | 14.7%                               | -7.7%                | -52.7%             |
|   | 29.1%          | 20.4%                               | -8.8%                | -43.1%             |

# THE CHALLENGE OF TARIFF AGGREGATION

# The reality

- Tariffs (and tariff equivalents) are highly diverse
  - Illustration the EU dairy sector



- Trade negotiations aimed to reduce tariff dispersion
  - Harmonizing formulas
- Welfare costs rise with distortions

# The constraint

- Typically aggregate from 10,000 tariff lines to 20-25
  - Even largest databases, will have fewer than 40 traded sectors
  - Enormous waste of information
- Can we do better?
  - Yes we can
  - Yes we must
  - Have *the theory* and the data to do better
    - The data: MAcMapHS6 database (<http://www.ifpri.org/book-5078/ourwork/program/macmap-hs6>) , the TASTE software (<http://www.ifpri.org/book-5080/ourwork/program/taste-tariff-analytical-and-simulation-tool-economists>) .
- New method aimed to improve the welfare gains of harmonizing formulae
  - Consistent Aggregator (Laborde, Martin and van Der Mensbrugghe)*