



CAREC WTO Accession Knowledge Sharing Workshop SHANGHAI 24-26 July 2012

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BENEFITS

Countries seek WTO Membership for <u>Real</u> & <u>Perceived</u> <u>Benefits:</u>

- Trade Rules; Market Access; Investment inflows; Global integration; political reasons
- **To overcome Bilateral Trading Difficulties:**
- Case in Point: Nepal;
- Difficulties in renewing bilateral treaties with India in 1989 (transit and trade), resulted in shortages of critical goods
- Solution: WTO Membership

Reduction of Trade Negotiations Cost

- WTO Membership provides access to the multilateral trade negotiations forum
- Market access improvements agreed in WTO automatically benefit all members
- Non-members have to seek concessions bilaterally
- Opportunity costs increase: Administrative, human and budgetary resource contraints hinder bilateral/regional trade negotiations

Participation in International Trade Rule-Making

- WTO mandate is broader than GATT---reduction of tariff and non-tariff barriers both in goods and services
- WTO Rules govern most trade flows among members as well as non-members

 Non-WTO Members do not participate in rule-making, but are affected by the enforcement of rules adopted by WTO members

Access to an Impartial and Binding Dispute Settlement Mechanism

- The WTO dispute settlement system is the 'Jewel in The Crown' and has several functions:
 - a) Protects members against abusive uses of unilateral trade sanctions, such as the US Section 301.
 - b) It restores equity in dispute settlement and addresses complaints of smaller economies
 - c) Oversight mechanism: Third parties are informed of disputes and automatically benefit from results.
- Imbalances in bilateral trade relations make multilateral approach to enforcement just as important as rule-making.

NEGOTIATION PROCESS

WTO Plus Requirements

- a) Acceding countries are required to make commitments which go beyond the standard WTO package.
- b) In goods, "Tariff Sectoral Inititives" or plurilateral agreements like the Agreement on Government Procureme the Agreement on Trade in Civil Aircraft, or bindings of all Tariff Lines.
- c) In services, commitments in areas where members have not yet reached agreement among themselves (such as maritime or traffic rights in aviation) are requested.
- d) On systemic issues, demands are often far beyond the WTO's competence for example, in the area of investments or privatization. In tariffs and services, commitments required are not even explained.

NEGOTIATION PROCESS

WTO Plus Requirements

- e) Members request to open a specific market of an acceding country without having industry which could benefit from such an opening.
- f) Acceding countries are required to make more commitments than the original members did. This has created a two-tiered system of rights and obligations, thus substantially damaging the main principles of the WTO: non-discrimination, equal rights and transparency.

WTO-MINUS

- g) Some acceding countries are denied the rights established by certain WTO Agreements, like those on antidumping or safeguards.
- g) All these additional requirements are not based on legal norms of the WTO, and they do not take into account the actual situation in acceding countries.

LESSONS LEARNT

NEW TRADE DISCIPLINES

- ✓ WTO Agreements Bring A New Set Of Rules For International Trade
- ✓ The Agreements Control the Trade Flows
- ✓ They Dictate 'When The Gates Will Open; What Will Pass Through & Under What Conditions Will It Pass Through'
- ✓ Important to Understand 'Rights & Obligations'; 'Challenges & Opportunities'
- ✓ Need To Build Capacity
- Essential To Disseminate Information And Educate All Domestic Stakeholders

THANK YOU