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二〇一一年二月于重庆

Business Opportunities Provided by the Member Associations

- CFCFA Members in China
 Until now, three Chinese associations have joint CFCFA
- China International Freight Forwarders Association, now has over 6000 members (companies and organizations)
- Xinjiang Uighur Autonomous Region Logistics Association People's Republic of China
- Inner Mongolia Autonomous Region Logistics Association, has over 60 members
- ➤ By Feb. 16, 2011, 24,273 logistic and freight forward companies are registered with the Ministry of Commerce of China.



Business Opportunities Provided by the Member Associations

- Sino-International Freight Forwarders Conference
- ✓ Each year, China International Freight Forwarders Association (CIFA) and WCA Family of Logistic Networks (WCAF) co-organiz e a Sino-International Freight Forwarders Conference, with 1000 -1300 participants.

It has been successfully held in Vancouver, Canada, Barcelona, Spain, and Nairobi, Kenya.

- ➤ The 2nd Inner Mongolia Logistic Forum and International Logistic Equipment and Transport System Expo, organized by governme nt of IMAR, and IMAR Logistic Association.
- Companies from CAREC countries are welcome to participate in the events.

Services to the government

- To keep registration of freight forward companies and logistic companies
- To provide statistics to IMAR government on logistic operations (by IMAR Logistic Association)
- To provide consultation, participate in policy making and drafting



Training

- √ Test materials and training materials
- ✓ Exam sites all over the country
- √FIATA Certification Test (21 people took the examin 2010)
- ✓CIFA Certification Test (16802 people took the exa m in 2010)
- √ Trainers' training
- ✓ Logistic trainers' training (by IMAR Logistic Association and XUAR Logistic Association)



- Training
 - √ Training activities co-organized with CFCFA
 - √To help CFCFA conduct logistic finance training with ADB's financial advantages

Logistic finance is a financial service that provides logistic industry with financing, settlement, insurance and other services. It develop s along with the development of logistics. Three major parties are involved in logistic finance, namely the logistic company, the client and the financial institution. Logistic companies and financial institutions work together to provide finance to clients who need it. The development of logistic finance will benefit all three parties and pretrum the traditional business model.

- > Financial Services and Insurance
- ✓International Logistic (International Freight Forward) Liabil ity Insurance
- ✓ Logistic Finance Liability Insurance
- ✓ Credit Insurance (Insurance on Account Receivable)
- ✓To cooperate with financial institutions and provide financial services to companies (CIFA, XUAR Freight Forwarder s Association, IMAR Logistic Association)
- ✓ Will share these with CFCFA members



- Credit Rating of FF and Logistic Companie
 - ✓ A well-established assessment system and IT platform
 - ✓ Authorized by MOFCOM and SASAC of China
 - ✓ Promoted through MOFCOM foreign resident missions and foreign agencies in China
 - ✓ Promoted by FIATA and int'l organizations
 - ✓ Will promote it among CFCFA members
 - √Will help CAREC build a credit rating system

Assessment of Class A logistic companies, credit rating (XUAR Logistic Association, IM AR Logistic Association)

Performance Measurement and Monitoring of six CAREC corridors (jointly implemented by three member associations)

Production, distribution and administration f FIATA documents

- The Technical Committee of International Freight Forward Standardization in China
 - ✓ Chinese government has issued National Program on Logistic Standardization
 - It includes 137 national programs on standard development, and The Technical Committee of International Freight Forward Standardization in China will be in charge of 32 of them.
 - √ 10 national standards have been issued.
 - ✓ The China National Standardization Administration Committe
 e has already demanded The Technical Committee of Internat
 ional Freight Forward Standardization in China to accomplish
 n50 national standardization program within three years.

- The Technical Committee of International Freight Forward Standardization in China
 - ✓ Four national standards will be implemented on May 1st, 2011
 - Logistic Network Information System Control (GB/T 26318-2010)
 - Coding Principles of International Freight Forward Documents' ID (GB/T 26319-2010)
 - Standards on Information Exchange among International Freight For warders
 - (GB/T 26320-2010)
 - Data Element of International Freight Forward Operation (GB/T 26321-2010)
 - √ Will assist CAREC on building relevant standards



- ➤ To assist companies to apply to FMC for Non-Vessel Op erating Common Carrier (NVOCC), and to apply for AMS/ISF
- ➤ Starting from Jan. 1st, 2011, the EU customs starts to ope rate EU24 Hour Advanced Manifest Rules. CIFA will cooperate with China E-commerce Center to provide related services.
- Free information sharing platform
- ✓ Dalian Trans-View Logistic Network will develop an information platform for CFCFA free of charge.



➤The Program on Adjustment and Rejuvenation of Logistic Industry

In 2009, the Chinese government has listed logistics as one of ten supported in dustries, and issued The Plan on Adjustment and Rejuvenation of Logistic Industry, which demonstrated Chinese government's emphasis on logistic industry and the significance of logistic industry in the current and future national e conomic development.

- ➤ The Xinjiang Uygur Autonomous Region
- 1. Railways "Four horizontal and four vertical" trans- XUAR corridors

By 2020, the Ministry of Railway of China will invest over RMB 310 billi on yuan to build another 8000 km of railways, added to the existing 359 9 km of railways. By then, XUAR will have four horizontal and four verti cal major transport corridors, with four major corridors to connect XUAR with other regions, six ports and four fully equipped railway terminals.

- Four Vertical Corridors
 - Alty Karamay Yining Akesu railway
 - Fuyun Zhundong Urumuqi– Baluntai Kuerle Railway
 - Turpan Kuerle Akesu Kashi Railway
 - Hami Luobupo Ruoqiang Hetian Railway
- Four Horizontal Corridors
 - Zhundong Jiangjunmiao Hami – Ejina Railway
 - Alashankou Urumuqi HamiLanzhou Railway
 - Kuerle Ruoqiang Ge'ermu Railway
 - Kashi Hetian Rikaze Railway

- Four trans-XUAR corridors
 - Existing Lanzhou Xinjiang railway and the second double track Lanzhou – Xinjiang railway
 - Hami Linhe corridor
 - Kuerle Ge'ermu corridor
 - Hetian Rikaze corridor
- Six BCPs
 - Alashankou, Horgos, Turgart, Hongqilapu, Jimunai, Takeshiken
- Four railway terminals
 - Urumuqi, Hami, Kuerle, Kashi



- The Xinjiang Uygur Autonomous Region
- ➤ 2. By the end of 2010, total road length of XUAR is 152,000 km, among which express highways are 1137 km, Class One road 1788 km, Class Two road 10486 km. Interregion road corridors that connect XUAR with inland and neighboring countries have been form, with improved transport capacities.
- 3. Civil Aviation Administration of China is planning on building a three layered airport system in XUAR, with Urumqi air terminal, regional airports and general airports. It is expected that by the end of 12 Five Year Plan, the general airports in XUAR will increase from 14 to 22.

RMB settlement of cross-border trade

- ◆ By June 2010, the pilot of cross-border trade RMB settlement was expanded to 20 provinces, with no restrictions on foreign origin, in order to promote trade and investment facilitation.
- ♦ In October, 2010, XUAR launched cross-border trade and RMB settlement pilot, and is one of the first provinces that launched RMB settlement of cross-border direct investment.
- RMB settlement of cross-border trade means that import and export will be declared, cleared and settled in RMB denomination. This means that foreign trade companies while negotiating with overseas customers, can demand a RMB denominated settlement, unlike the past, when companies had to exchange the foreign payment to RMB.
- For companies, RMB settlement of cross-border trade helps to avert risk of exchange rate, and reduce financial cost. The companies will also enjoy a lot of conveniences during tax rebate. The pilot companies do not need to through foreign exchange verification process and therefore have reduced time.

Agreements Signed between Chongqing Customs and Urumqi Customs

Both parties will jointly establish export-transit mechanism for Chongqing-Urumqi-EU international railway corridor, by using "declaration at the origin, verification and release at the port" method. A "Green Channel" will be established for Chongqing companies to access to EU through Alashankou and Horgus of XUAR. This means that in the future, at least two days will be saved if goods are to be exported through Chongqing to EU via roads or railways.

- Advance declaration of manifest to China Customs
- Chinese customs will implement new rules on advanced manifest declaration. The
 new rules require the manifest of all import and export goods, including goods
 exported, imported or transited through Chinese seaports, be submitted to China
 Customs in the form of electronic data, 24 hours in advance to the loading of the
 goods.
- Not yet started with road and railway transport.
- Will provide related information to CFCFA members.



