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INDIA

Conditional Initial Offer

The following communication, dated 16 December 2003, from the delegation of India, is being circulated to the Members of the Council for Trade in Services.

1. India hereby submits its Conditional Initial Offer under the ongoing negotiations on Trade in Services under Article XIX of the General Agreement on Trade in Services and pursuant to paragraph 15 of the Doha Ministerial Declaration.

2. This offer is conditional on other WTO Members making substantive and satisfactory offers in sectors and modes of supply where India has indicated its interests. India reserves the right to withdraw, modify or reduce any part of this offer and any subsequent conditional offers that could follow, in whole or in part, at any time on or prior to the conclusion of the current Services Negotiations if offers made by India's negotiating partners are not satisfactory. India further reserves the right to make any technical amendments or corrections to this initial conditional offer and any subsequent conditional offer that could follow.

3. This offer is also conditional on the outcome of the negotiations underway on the development of disciplines on domestic regulations.

4. To the extent possible, the individual sectors and sub-sectors are identified in accordance with the Services Sectoral Classification List (MTN.GNS/W/120).

Specific Commitments

5. India has offered to undertake extensive commitments under Modes 1 and 4.

6. In addition to the above, India has substantially improved access in critical service sectors such as Accounting and Book Keeping services, Engineering services, Computer & related services, Medical and Dental services, Services provided by Midwives, Nurses, Physiotherapists and paramedical personnel, Construction and related Engineering services, Financial services, Health services, Tourism services and Maritime Transport services.

INDIA – SCHEDULE OF SPECIFIC COMMITMENTS

Schedule of the Constitution of India may

be denied.

Modes of supply: 1) Cr	oss-border supply 2) Consumption abroad	3) Commercial presence 4) Pre	sence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
I. HORIZONTAL CO	OMMITMENTS		
ALL SECTORS INCLUDED IN THIS SCHEDULE		 In case of collaboration with public sector enterprises or government undertakings as joint venture partners, preference in access will be given to foreign service suppliers/entities which offer the best terms for transfer of technology. 	
	3) and 4): Access to Scheduled areas and Tribal areas covered under the V and VI Schedule of the Constitution of India may be denied.	 Acquisition of shares in Indian companies would be subject to FIPB approval. Repatriation of sale proceeds of immovable property is subject to prior approval of RBI. Taxation laws for domestic and foreign service suppliers, as per the provisions of the Income tax Act, 1961, shall apply. Subsidies, where granted, shall be available only to domestic service suppliers. and 4): Special treatment may be provided to Scheduled Castes, Scheduled Tribes and weaker sections of society, as laid down in the Constitution of India as well as various legislation. and 4): Access to Scheduled areas and Tribal areas covered under the V and VI 	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	 4) Unbound except for measures affecting the entry and temporary stay of Natural Persons who fall in any of the following categories: (a) Business visitors Persons who visit India for the purposes specified in (i) and (ii) below and who will not receive remuneration from within India: (i) for business negotiations, or (ii) for preparatory work for establishing a commercial presence in India. Entry for persons in this category shall be for a period of not more than 90 180 days. (b) Intra-corporate transferees At the level of Managers, Executives and Specialists Specific categories of employees listed below who have been are in the employment of a juridical person of another Member for a period not less than one year prior to the date of application for entry into India and are being transferred to a branch or a representative office or a juridical person of a service in India. 	 4) Unbound except for measures referred to under Market Access. None, except for the requirement for the requisite visa, and the conditions attached to entry and temporary stay under such a visa, namely: (i) possession of requisite educational qualifications or work experience; (ii) fulfilment of specific requirements regarding information in support of the application; (iii) proof of contract. 	

Modes of supply: 1)	Cross-border supply	2)	Consumption abroad	3)	Commercial presence	4)	Presence of natural persons
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Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(i) Managers are: Persons who direct a branch office or one or more departments as their head, or supervise or control the work of other supervisory, professional or managerial personnel and have the authority to appoint or remove the personnel and powers to exercise discretionary authority over day-to-day operations.		
	(ii) Executives are: Persons who are in senior positions within a juridical person including a branch who primarily direct the management, have wide decision-making powers and are either members of the board of directors or receive directions from the board or the general body of shareholders.		
	(iii) Specialists are: Persons who possess high qualifications and knowledge at an advanced level relevant to the organization's activities or of the organization's research, equipment, techniques or management and may include persons who are members of accredited professional bodies.		
	Entry for persons in the above categories shall be for a maximum period of five years.		

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(c) <u>Professionals</u>		
	Natural persons to be engaged by a juridical person in India as part of a services contract for rendering professional services for which he/she possess the necessary academic eredentials and professional qualifications with three years experience in the field of physical sciences, engineering or other natural sciences.		
	Entry and stay in this category shall be for a maximum period of one year extendable with permission for a maximum of three months.		
	 (c) Employees of a foreign based company or partnership who travel to India for short periods of stay of (1) up to one year in order to perform a service pursuant to a contract between their employer and a client(s) located in India where the employer does not have an affiliate office and where remuneration must be paid solely to the employer and (2) in order to fulfil qualification and licensing requirements where presence in India is an essential condition for the fulfilment of these requirements. 		

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	The service contract has to be obtained in one of the sectors listed below and subject to additional conditions mentioned in the sub-sector :-Engineering Services-Computer and Related Services-Hotel and Restaurant services-Travel agency and tour operator services		
	Access shall be available under this category only in the specific service sector in which contract has been entered into.		
	Access may be denied in the case of juridical persons where the provision of services by foreign service providers is the subject of labour-management dispute.		

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	 (d) Independent professionals : Natural persons who travel to India for short periods of stay, (1) up to twelve months in order to perform a service pursuant to a contract(s) between them and a client(s) located in India for which he or she possesses the necessary academic credentials and qualifications and has obtained, wherever necessary, registration with the professional body and remuneration is to be paid solely to the natural person; and (2) in order to fulfil qualification for the fulfilment of these requirements. 		
	The service contract has to be obtained in one of the sectors listed below and subject to additional conditions mentioned in the sub-sector : - Accounting and Book-keeping services - Engineering Services - Computer and Related Services - Hotel and Restaurant services - Travel agency and tour operator services Access shall be available under this category only in the specific service sector in which contract has been entered into.		

Sec	ctor or Sub-sector	Limitations on Market Access	Limitations on National Treatment Add	itional Commitments				
П.	II. SECTOR – SPECIFIC COMMITMENTS							
1.	BUSINESS SERVICES							
A.	Professional Services							
(b)	Accounting and Book Keeping Services (CPC 862) (excluding Auditing Services)	 None None Unbound Unbound except as in horizontal commitments and further subject to the following: (a) Access limited to Business Visitors and Independent Professionals only. 	 None None None Unbound Unbound except as in horizontal commitments and further subject to the following: (a) Access limited to Business Visitors and Independent Professionals only. (b) Requirement of obtaining professional indemnity insurance from home country of service provider. 					
(e)	Engineering Services (CPC 8672)	 Unbound None Unbound None Only through incorporation with a foreign equity ceiling of 51 per cent and subject to the condition that in the case of foreign investors having prior collaboration in that specific service sector in India, FIPB approval would be required. Unbound except as indicated in the horizontal section 	 Unbound None Unbound None None None Unbound except as indicated in the horizontal section 					

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
 (h) Medical and Dental Services (CPC 9312) (j) Services provided by Midwives, Nurses, Physiotherapists and para-medical personnel (CPC 93191) 	 None for provision of services on provider to provider basis such that the transaction is between established medical institutions covering areas of second opinion to help in diagnosis of cases or in the field of research. None Only through incorporation with a foreign equity ceiling of 74 per cent subject to the condition that the latest technology for treatment will be brought in and to the condition that in the case of foreign investors having prior collaboration in that specific service sector in India, FIPB approval would be required. Unbound except as indicated in the 	 None None Publicly funded services may be available only to Indian citizens or may be supplied at differential prices to persons other than Indian citizens. Unbound except as indicated in the 	
 B. <u>Computer and Related</u> <u>Services</u> (a) Consultancy services related to the installation of computer hardware (CPC 841) (b) Software implementation services (CPC 842) 	 horizontal section Unbound None Unbound None Only through incorporation with a foreign equity ceiling of 51% 74 per cent and subject to the condition that in the case of foreign investors having prior collaboration in that specific service sector in India, FIPB approval would be required. Unbound except as indicated in the horizontal 	 horizontal section 1) Unbound None 2) Unbound None 3) None 4) Unbound except as indicated in the horizontal section 	
 (CPC 842) (c) Data processing services (CPC 843) (d) Database services (CPC 844) (e) Maintenance and repair services of office machinery and equipment including computers (CPC 845) 	section	horizontal section	

3)

Commercial presence

4)

Presence of natural persons

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Consumption abroad

Modes of supply: 1)

Cross-border supply

2)

Sec	tor or Sub-sector	Limitations on Market Access	Lin	nitations on National Treatment	Additional Commitments
C.	Research and Development Services	 Unbound Unbound* Only through incorporation with a foreign 	1) 2) 3)	Unbound Unbound* None	
(a)	R&D services on the following natural sciences only: Heat, light, electromagnetism, astronomy, but excluding atomic energy and related matters (CPC 85101)	 equity ceiling of 51 per cent and further subject to the condition that in the case of foreign investors having prior collaboration in that specific service sector in India, FIPB approval would be required. 4) Unbound except as indicated in the horizontal section. 	4)	Unbound except as indicated in the horizontal section.	
	Engineering and technology, including applied science and technology for casting, metal, machinery, electricity, communications, vessels, aircrafts, civil engineering, construction, information, etc. (CPC 85103)				
F.	<u>Other Business</u> <u>Services</u>	 Unbound Unbound Only through incorporation with a foreign 	1) 2) 3)	Unbound Unbound None	
(e)	Technical testing and analysis services (CPC 8676)	equity ceiling of 51 per cent and subject to the condition that in the case of foreign investors having prior collaboration in that specific service sector in India, FIPB approval would be required.			
		4) Unbound except as indicated in the horizontal section	4)	Unbound except as indicated in the horizontal section	

Sec	tor or Sub-sector	Limitations on Market Access	Lin	nitations on National Treatment	Additional Commitments
2.	COMMUNICATION SERVICES				
C.	<u>Telecommunication</u> <u>Services</u> ¹	 Unbound Unbound The service will be permitted to be provided 	1) 2) 3)	Unbound Unbound Unbound	The definition and principles on the regulatory framework for the basic telecommunication
(a)	Voice telephone service (CPC 7521**)	only after the operator gets a licence from the Designated Authority who shall determine the need, if any, for issuance of new licences. The	5)	Chooland	services subscribed to by India are contained in the annex titled "Explanatory Paper on
	Limited to local/long distance, for public use over a public	terms and conditions of the licence will be as laid down by the Designated Authority or Government or the prevailing laws in the			Additional Commitments by India".
	telecommunication transport network	country. In the case of foreign investors having prior			The subject of opening up of national long distance service beyond service area to
	Wirebased (i.e., for fixed network of subscribers).	collaboration in that specific service sector in India, FIPB approval would be required.			competition will be reviewed in the year 1999.
(b) (i	Packet Switched Data Transmission Services (CPC 7523**)) Radio Paging Service (CPC 7523**)	There will be one operator other than Department of Telecommunications (DOT)/Mahanagar Telephone Nigam Ltd. (MTNL) in each service area for a period of 10 years from the grant of licence after which the position will be reviewed.			Also the subject of opening up of international service to competition will be reviewed in the year 2004.)

Modes of supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence

4) Presence of natural persons

¹ Excluding broadcasting services and measures affecting such services. Broadcasting is defined as a form of the uni-directional telecommunications intended for large number of users having appropriate receiving facilities and carried out by means of radio or cable network. This may include sound transmission, television transmission or other types of transmission.

Sec	tor or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(c)	Circuit switched data transmission services (CPC 7523**)	The private operator should be a company registered in India in which total foreign equity must not exceed 25 per cent.		
(d)	Telex Service (CPC 7523**)	Service operator will be permitted to provide long distance service within the licensed service		
(e)	Telegraph Service (CPC 7522**)	area only. Resale of voice telephone services is will not be		
(f)	Facsimile Service (CPC 7521** + 7 529 **)	permitted. However, licensees can grant franchises on commission basis for providing public call offices (PCOs) service.		
(g)	Private Leased Circuit Services (CPC 7522** + 7523**)	The detailed terms and conditions for providing the service will be as per licence conditions.		
(o) (i) (ii)	Others Cellular mobile telephone services. V-SAT service	There will be two cellular service operators in each service area, including one Public Sector operator.		
		 Unbound except as indicated in the horizontal commitments. 	4) Unbound except as indicated in the horizontal commitments.	
(c)	Circuit switched data transmission services (CPC 7523**)	 Unbound Unbound Unbound Licensed voice telephone service operators will be permitted for transmission of data on the PSTN² network in its licensed service area. 	 Unbound Unbound Unbound Unbound 	
		 4) Unbound except as indicated in the horizontal commitments 	4) Unbound except as indicated in the horizontal commitments	

² PSTN refers to Public Switched Voice Telephone Network which is operated by DoT/MTNL or licensed operator.

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
f) Facsimile services (CPC 7521**)	 Unbound Unbound Unbound Licensed voice telephone service operators will be permitted for transmission of facsimile on the PSTN network in its licensed service area. Franchisees of service operators can provide commercial facsimile services Unbound except as indicated in the horizontal commitments 	 1) Unbound 2) Unbound 3) Unbound 4) Unbound except as indicated in the horizontal commitments 	
(g) Private Leased Circuit Services (CPC 7522**)	 Unbound Unbound Unbound Licensed voice telephone service operators will be permitted to provide leased circuits to their customers, for their own use within their licensed service area. Resale of such leased circuits will not be permitted. Unbound except as indicated in the horizontal commitments 	 1) Unbound 2) Unbound 3) Unbound 4) Unbound except as indicated in the horizontal commitments 	
Data and message transmission services, the following: (h) Electronic mail (CPC 7523**) (i) Voice mail	 None Unbound Only through incorporation with a foreign equity ceiling of 51 per cent. In the case of foreign investors having prior collaboration in that specific service sector in India, FIPB approval would be required. 	 None Unbound None 	
(CPC 7523**)	4) Unbound except as indicated in the horizontal section.	4) Unbound except as indicated as indicated in the horizontal section.	

Sec	tor or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(j)	On-line information and data base retrieval (CPC 7523**)			
(1)	Enhanced / value added facsimile services, including store and forward, store and retrieve (CPC 7523**)			
(n)	On-line information and/or data processing (CPC 843**)			
(0)	Other	1) Unbound 2) Unbound	1) Unbound 2) Unbound	
	-Cellular mobile	3) The service will be permitted to be provided	3) Unbound	
	telephone services.	only after the operator gets a licence from the Designated Authority who shall determine the need, if any, for issuance of new licences. The terms and conditions of the licence will be as laid down by the Designated Authority or Government or the prevailing laws in the country Only digital (GSM) technology will be permitted and this will only be terrestrial based.		
		There will be two cellular service operators in each service area. The position will be reviewed after 10 years. The right of DoT/MTNL to enter into each service area is reserved. The private operator should be a company registered in India in which total foreign equity must not exceed 25%.		

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	 The detailed terms and conditions for providing the service will be as per licence conditions. 4) Unbound except as indicated in the horizontal commitments. 	4) Unbound except as indicated in the horizontal commitments.	
 D. <u>Audiovisual Services</u> (a) Motion picture or video tape distribution services (CPC 96113) 	 Unbound Unbound* (i) Only through representative offices which will be allowed to function as branches of companies incorporated outside India. (ii) Import of titles restricted to 100 per year Unbound except as indicated in the horizontal section. 	 Unbound Unbound* Subject to the prescribed authority having certified that the motion picture has: (a) won an award in any of the international film festivals notified by the Ministry of Information & Broadcasting, Government of India; or (b) participated in any of the official sections of the notified international film festivals; or (c) received good reviews in prestigious film journals notified by the Ministry of Information & Broadcasting, Government of India Unbound except as indicated in the horizontal section 	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
3. CONSTRUCTION AND RELATED ENGINEERING SERVICES			
B. <u>Construction work for</u> <u>civil engineering</u>			
Roads & Bridges only:	1) Unbound* None 2) Unbound* None	 1) Unbound* None 2) Unbound* None 	
Construction of highways, streets, railways, runways, bridges, tunnels, subways, waterways, harbours, dams, pipelines, communication lines, power lines and	3) Only through incorporation with a foreign equity ceiling of 51 per cent, and subject to the condition that in the case of foreign investors having prior collaboration in that specific service sector in India, FIPB approval would be required.	3) None	
construction work of constructions for mining and manufacturing not elsewhere classified e.g. power plants, iron foundries, blast furnaces and coke ovens. It excludes construction work of	 Unbound except as indicated in the horizontal section. 	4) Unbound except as indicated in the horizontal section.	
warehouses and industrial buildings, residential and non-residential buildings. (CPC Ex. 513)			

Modes of supply: 1) Cr	coss-border supply 2) Consumption abroad	3) Commercial presence 4) Pre	esence of natural persons
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
7. FINANCIAL SERV	ICES		
The commitments in financia	l services are made in accordance with the General Agre	eement on Trade in Services and the Annex on Finan	cial Services. All the
	ntry requirements, domestic laws, rules and regulations	and the terms and conditions of the Reserve Bank of	India, Securities and Exchange
Board of India and any other			
A. Insurance and	1) Unbound except in the case of insurance of	1) Unbound	
Insurance Related	freight, where there is no requirement that		
<u>Services</u>	goods in transit to and from India should be		
	insured with Indian insurance companies only.		
Non-life, limited to	Insurance is taken by the buyer or seller in		
insurance of freight $E_{\rm res}$ $5(a)(i)(D)$	accordance with the terms of the contract. This position will be maintained. Once under		
Ex. $5(a)(i)(B)$	a contract the Indian importer or exporter		
	agrees to assume the responsibility for		
	insurance such as in the case of f.o.b. contracts		
	for imports into India or c.i.f. contracts for		
	exports from India, insurance has to be taken		
	only with an Indian insurance company.		
	2) Unbound	2) Unbound	
	3) Unbound	3) Unbound	
	4) Unbound except as indicated in the horizontal	4) Unbound except as indicated in the	
	section	horizontal section	
Reinsurance and	1),2) Reinsurance can be taken with foreign	1) Unbound	
retrocession	reinsurers to the extent of the residual	2) Unbound	
5(a)(ii)	uncovered risk after obligatory or statutory	,	
	placements domestically with Indian		
	insurance companies.		
	3) Unbound	3) Unbound	
	4) Unbound except as indicated in the horizontal	4) Unbound except as indicated in the	
	section	horizontal section	
	section	horizontal section	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Insurance intermediation, limited to reinsurance Ex. 5(a)(iii)	 1),2) Reinsurance of domestic risks can be placed with foreign reinsurers through overseas brokers, to the extent mentioned under reinsurance and retrocession. 3) (i) Overseas brokers are allowed to have resident representatives and representative offices who can procure reinsurance business from Indian insurance companies to the extent mentioned above. They can also place reinsurance business from abroad with Indian insurance companies. (ii) Except for the business indicated above, the resident representatives and representative offices cannot undertake any other activity in India. (iii) All expenses of the resident representatives and representative offices have to be met by remittances from abroad and no income can be received in India from Indian residents. 4) Unbound except as indicated in the horizontal section 	 Unbound Unbound Unbound Unbound Unbound 	

Modes of supply: 1)	Cross-border supply	2)	Consumption abroad	3)	Commercial presence	4)	Presence of natural persons
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Sec	tor or Sub-sector	Lir	nitations on Market Access	Lin	nitations on National Treatment	Additional Commitments	
The	The following section has been re-formulated to bring it in conformity with the Financial Services Sector listed in the Annex on Financial Services.						
B. 1.(i) (ii)	Banking and other financial services (excluding insurance)Acceptance of deposits and other repayable funds from the public $5(a)(v)$ Lending of all types, including consumer 	1) 2) 3) (i) (ii)	Unbound Unbound In each of the services given below in which commitments are being undertaken for non-banking financial services companies, access is subject to fulfilment of minimum capitalization norms. <i>For all activities listed in this section of the</i> <i>Schedule excluding factoring and venture</i> <i>capital</i> Only through branch operations of a foreign bank licensed and supervised as a bank in its home country. Grant of licence as permissible under existing laws.	1) 2) 3)	Unbound For all activities listed in this section of the Schedule excluding factoring and venture capital (i) Foreign banks are required to constitute Local Advisory Boards consisting inter alia of professionals and persons having expertise in areas such as small scale industry and exports. The Chairman and members of the Local Advisory Board must be resident Indian nationals except for the Chief Executive Officer who may be a foreign national. The appointment of Chairman and members of the Board requires Reserve Bank of India approval. (ii) Public sector enterprises can invest surplus funds in term deposits only with scheduled commercial banks incorporated in India.		

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
 (iv) Guarantees and commitments 5(a)(ix) (v) Trading for own account of <i>the following</i>: (a) money market instruments (including cheques, bills, certificates of deposits) (b) foreign exchange (c) transferable securities Ex. 5(a)(x)(A)(B)(E) (vi) Asset Management, confined to Portfolio management, custodial and trust services Ex. 5(a)(xiii) (vii) Clearing services for other banks for cheques, drafts and other instruments Ex. 5(a)(xiv) 	 (iii) A limit of twelve fifteen licences per year both for new entrants and existing banks. (iv) Banks are allowed to install ATMs at branches and at other places identified by them. Installation of ATM at a place other than in licensed branches is treated as a new place of business and requires a licence. Licences issued for ATMs installed by foreign banks will not be included in the ceiling of twelve fifteen licences referred to in item (iii) above. (v) Investments in other financial services companies by branches of foreign banks licensed to do banking business in India individually not to exceed 10 per cent of owned funds or 30 per cent of the invested company's capital whichever is lower. (vi) Licences for new foreign banks may be denied when the maximum share of assets in India both on and off balance sheet of foreign banks to total assets both on and off balance sheet of the banking system exceeds 15 per cent. 		

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(vii) Foreign banks are subject to non-discriminatory resource allocation requirements.		
	(viii) In addition, foreign banks are permitted to invest in private sector banks through the FDI route subject to foreign equity ceiling of 49 per cent.		
3. Stock broking	<u>For transferable securities</u> [5 (a) (x) (E)]	<u>For transferable securities</u> [5 (a) (x) (E)]	
	 (ix) In addition to the above, through establishment of locally incorporated joint venture company with foreign equity not exceeding 49 74 per cent. The foreign equity participation will be limited to recognized foreign stock broking companies. 	 (iii) Unbound except for entities established in accordance with the limitations specified in the market access column 	
	4) Unbound except as indicated in the horizontal section	4) Unbound except as indicated in the horizontal section	
	 For Factoring 1) Unbound 2) Unbound 3) Allowed for foreign financial services companies (including excluding banks) through incorporation with foreign equity not exceeding 51 74 per cent. 	 For Factoring 1) Unbound 2) Unbound 3) Unbound except for entities established in accordance with the limitations specified in the market access column. 	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Allowed for banks through incorporation with foreign equity not exceeding 51 per cent		
	4) Unbound except as indicated in the horizontal section	4) Unbound except as indicated in the horizontal section	
	 <u>Venture Capital</u> 1) Unbound 2) Unbound 3)(i)Allowed for foreign financial services companies (including excluding banks) through incorporation with foreign equity not exceeding 51 74 per cent. Allowed for banks through incorporation with foreign equity not exceeding 51 per cent (ii) Funding has to be entirely out of equity. 	 <u>Venture Capital</u> 1) Unbound 2) Unbound 3) Unbound except for entities established in accordance with the limitations specified in the market access column 	
	4) Unbound except as indicated in the horizontal section	 Unbound except as indicated in the horizontal section 	
2. Financial leasing 5(a)(vii)	 Unbound Unbound Allowed for foreign financial services companies (including- excluding banks) through incorporation with foreign equity not exceeding 51 74 per cent. 	 Unbound Unbound Unbound except for entities established in accordance with the limitations specified in the market access column. 	
	Allowed for banks through incorporation with foreign equity not exceeding 51 per cent4) Unbound except as indicated in the horizontal section	 Unbound except as indicated in the horizontal section 	

Sec	tor or Sub-sector	Limitations on Market Access	Lin	nitations on National Treatment	Additional Commitments
2.3.	Participation in issues of all kinds of securities, including underwriting and placement as agent (whether publicly or privately) and provision of services related to such issues 5(a)(xi)	 Unbound Unbound Unbound (i)Allowed for foreign bank branches licensed to do banking business in India. (ii) Allowed for foreign financial services companies (including excluding banks) through incorporation with foreign equity not exceeding 51 74 per cent. Allowed for banks through incorporation with foreign equity not exceeding 51 per cent 	1) 2) 3)	Unbound Unbound Unbound except for entities established in accordance with the limitations specified in the market access column.	
		 Unbound except as indicated in the horizontal section 	4)	Unbound except as indicated in the horizontal section	
4.	Money broking	1) 2) and 3) Unbound	1) 2) and 3) Unbound	
	5(a)(xii)	4) Unbound except as indicated in the horizontal section	4)	Unbound except as indicated in the horizontal section	
5.	Provision and transfer of financial information, and financial data processing and related software by suppliers of other financial services 5 (a) (xv)	 and 2) None Unbound Unbound except as indicated in the horizontal section 	1) a 3) 4)	nd 2) None Unbound Unbound except as indicated in the horizontal section	

Sect	or or Sub-sector	Limitations on Market Access	Li	mitations on National Treatment	Additional Commitments
4. 6.	Financial consultancy services, i.e. financial advisory services provided by financial advisers, etc. to customers on financial matters, investment and portfolio research	 Unbound Unbound Unbound (i)Allowed for Foreign bank branches licensed to do banking business in India. (ii) Allowed for foreign financial services companies (including banks) through incorporation with foreign equity not exceeding 51 per cent. 	1) 2) 3)	Unbound Unbound Unbound except for entities established in accordance with the limitations specified in the market access column.	
	and advice, advice on acquisitions and on corporate restructuring and strategy Ex. 5(a)(xvi)	4) Unbound except as indicated in the horizontal section	4)	Unbound except as indicated in the horizontal section	
8. A.	HEALTH RELATED AND SOCIAL SERVICES <u>Hospital Services</u> (CPC 9311)	 Unbound* None for provision of services on provider to provider basis such that the transaction is between two established medical institutions, covering the areas of second opinion to help in diagnosis of cases or in the field of research. Unbound None. Only through incorporation with a foreign equity ceiling of 51 74 per cent and subject to the condition that the latest technology for treatment will be brought in and further subject to the condition that in the case of foreign investors having prior collaboration in that specific service sector in India, FIPB approval would be required. Publicly funded services may be available only to Indian citizens or may be supplied at differential prices to persons other than Undian eitizons 	1) 2) 3)	Unbound* None. Unbound- None. None	
		Indian citizens.4) Unbound except as indicated in the horizontal section	4)	Unbound except as indicated in the horizontal section	

Sect	Sector or Sub-sector		mitations on Market Access	Lin	nitations on National Treatment	Additional Commitments
9.	TOURISM AND TRAVEL RELATED SERVICES					
A.	Hotels and other lodging services (CPC Ex. 641)	1) 2) 3)	Unbound* Unbound None Only through incorporation with a foreign equity ceiling of 51 per cent and subject to the condition that in the case of foreign investors having prior collaboration in that specific service sector in India, FIPB approval would be required. Unbound except as indicated in the horizontal	1) 2) 3) 4)	Unbound* Unbound None None Unbound except as indicated in the	
		4)	section	4)	horizontal section	
B.	<u>Travel Agency and</u> <u>Tour Operator Services</u> (CPC747) (CPC7471)	1) 2) 3)	Unbound Unbound None Only through incorporation in with a foreign equity ceiling of 51 per cent and subject to the condition that in the case of foreign investors having prior collaboration in that specific service sector in India, FIPB approval would be required.	1) 2) 3)	Unbound Unbound None None	
		4)	Unbound except as indicated in the horizontal section	4)	Unbound except as indicated in the horizontal section	

Presence of natural persons

			-				
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments				
11.A. MARITIME TRAN	11.A. MARITIME TRANSPORT SERVICES						
laws, entry requirements, ru	me Transport are made in accordance with the Gene lles and regulations and the terms and conditions of a. For supply of Maritime Auxiliary Services throug	the Directorate General of Shipping, Reserve Ban	k of India and any other				
International Transport (Freight and Passengers excluding cabotage and offshore transport as defined in Annex 'A')	 1)(a) Liner Shipping: None, except At least 40 per cent of cargo carried by liner shipping companies must be reserved for Indian Flag ships. Preference will be given to Indian Flag vessels for government cargoes; and Government owned/ controlled cargo Government policy on FOB/ FAS imports and export on CIF/ C&F basis will hold good. Indian flag vessels will have the first right of refusal for carrying such cargo and only thereafter can foreign flag ships be allowed to be in-chartered/ taken on international rental basis. 	1)(a) Liner Shipping: None, except that in liner trade (Not restricted to liner conference trade) between India and such countries which are contracting parties to the UN Convention on code of conduct for liner conferences, the provisions of the said convention will apply.	Access to and use of Port Facilities No measures shall be applied to the following services which deny reasonable and non- discriminatory access to international maritime suppliers: 1. Pilotage 2. Towing, Tug assistance & pushing, 3. Provisioning, fuelling & watering, 4. Garbage collecting & ballast waste disposal 5. Port Captain services, 6. Navigation aids, 7. Shore based operational services essential to ship operations, including communications, water and electrical supplies, 8. Emergency repair facilities, 9. Anchorage, berth and berthing services				

3)

Commercial presence

4)

Consumption abroad

Modes of supply: 1)

Cross-border supply

2)

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	1) (b)Bulk Shipping: None, Except	1)(b) Bulk Shipping: None, Except	
	 (i) Dry, Liquid and Gas other than LNG: Preference will be given to Indian Flag vessels for government cargoes; and Government. Owned/ controlled cargo. Government policy on FOB/ FAS imports and export on CIF/ C&F basis will hold good. Indian flag vessels will have the first right of refusal for carrying such cargo and only thereafter can foreign flag ships be allowed 	 (i) Preference will be given to Indian Flag Vessels. Preference will be given to Indian Flag vessels for government cargoes; and Government owned/ controlled cargo. Government policy on FOB/ FAS imports and export on CIF/ C&F basis will hold good. Indian flag vessels will have the first right of refusal for carrying such cargo and only thereafter can foreign flag ships be 	
	to be in-chartered/ taken on international rental basis.	allowed to be in-chartered/ taken on international rental basis.	
	 (ii) LNG: Unbound 1)(c) Passenger: None 2) None 3)(a) None, but condition that for operating a ship under the Indian flag, a registered company, or a cooperative society under any Central Act or State Act having its principal place of business in India, must be established. 	 (ii) LNG: Unbound 1)(c) Passenger: None 2) None 3)(a) None 	
	 3)(b)Other forms of commercial presence for the supply of International Maritime Transport Services (as per definitions): Unbound 4)(a)Ships crews: Unbound 4)(b)key shore personnel: Unbound 	3)(b) Unbound 4)(a)Ships crews: Unbound 4)(b)key shore personnel: Unbound	

Modes of supply: 1)	Cross-border supply	2)	Consumption abroad	3)	Commercial presence	4)	Presence of natural persons
model of suppry. If	cross corder suppry	-)	consumption acroad	2)	Commercial presence	• /	riesenee or natural persons

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
MARITIME AUXILIARY			
<u>SERVICES</u>			
Maritime Cargo Handling	1) Unbound*	1) Unbound*	
services	2) None	2) None	
	3) None, except as indicated in Horizontal	3) None, except as indicated in Horizontal	
	commitment/ Head Note to this Schedule	commitment/ Head Note to this Schedule	
	4) None	4) None	
Storage and Warehousing	1) Unbound*	1) Unbound*	
services in Ports	2) None	2) None	
	3) None, except as indicated in Horizontal	3) None, except as indicated in Horizontal	
	commitment/ Head Note to this Schedule	commitment/ Head Note to this Schedule	
	4) None	4) None	
Customs Clearance	1) Unbound*	1) Unbound*	
Services	2) None	2) None	
	3) Unbound	3) Unbound	
	4) Unbound	4) Unbound	
Container Station and	1) Unbound*	1) Unbound*	
Depot Services	2) None	2) None	
	3) None, except as indicated in Horizontal	3) None, except as indicated in Horizontal	
	commitment/ Head Note to this Schedule	commitment/ Head Note to this Schedule	
	4) None	4) None	
Maritime Agency Services	1) None	1) None	
	2) None	2) None	
	3) None, except as indicated in Horizontal	3) None, except as indicated in Horizontal	
	commitment/ head Note to this Schedule	commitment/ head Note to this Schedule	
	4) None	4) None	
Maritime Freight	1) None	1) None	
Forwarding Services	2) None	2) None	
	3) None, except as indicated in Horizontal	3) None, except as indicated in Horizontal	
	commitment/ head Note to this Schedule	commitment/ head Note to this Schedule	
	4) None	4) None	

Modes of supply: 1)

Sector or Sub-sector Limitations on Market Access		Limitations on National Treatment	Additional Commitments
International rental/ charter of vessels with crew or on bareboat basis (excluding cabotage and offshore transport)	 Unbound None except obtaining permission from Director General (Shipping) for chartering a foreign flag vessel in the absence of availability of a suitable Indian vessel. 	 Unbound None, except vessels rented by Indian nationals are considered as foreign vessels. 	
	 Unbound Unbound 	 Unbound Unbound 	
Maintenance and repairs of sea going vessels	 None None None, except as indicated in Horizontal commitment/ head Note to this Schedule None 	 None None None, except as indicated in Horizontal commitment/ head Note to this Schedule None 	

(*) Unbound due to lack of technical feasibility

<u>Explanatory Paper on</u> Additional Commitments by India

Scope

telecommunications services. The following are definitions and principles on the regulatory framework for the basic

Definitions

Users mean service consumers and service suppliers.

Essential facilities mean facilities of a public telecommunications transport network or service that

- (a) and are exclusively or predominantly provided by a single or limited number of suppliers;
- Θ service. cannot feasibly be economically or technically substituted in order to provide a

result of : A major supplier is a supplier which has the ability to materially affect the terms of participation (having regard to price and supply) in the relevant market for basic telecommunications services as a

- (a) control over essential facilities; or
- (b) use of its position in the market.

1. <u>Competitive-Safeguards</u>

from engaging in or continuing in anti-competitive practices of the following type: Appropriate measures shall be maintained for the purpose of preventing service suppliers

- (a) using information obtained from competitors with anti-competitive results; and
- Ξ are necessary for them to provide services. information about essential facilities and commercially relevant information which not making available to other services suppliers on a timely basis technical

2. <u>Interconnection</u>

2.1 undertaken. supplier and to access network or services in order to allow the users of one supplier to communicate with users of another This section applies to linking with suppliers providing public telecommunications transport services provided by another supplier, where specific commitments are

2.2 Interconnection to be ensured

network as indicated in the licence. Interconnection with a major supplier will be ensured at any specified feasible point in the as indicated in the licence. Such interconnection is provided:

(a) services of non-affiliated service suppliers or for its subsidiaries or other affiliates of a quality no less favourable than that provided for its own like services or for like

Ξ majority of users as per licence conditions, subject to mutually agreed charges upon request, at points in addition to the network termination points offered ಕ the

2.3 Public availability of the procedures for interconnection negotiations

available The procedures applicable for interconnection to a major supplier will be made publicly

2.4 Transparency of interconnection arrangements

agreements, or a reference interconnection offer It will be ensured that a major supplier will make publicly available either-its interconnection

2.5 Interconnection: dispute settlement

A service supplier requesting interconnection with a major supplier will have recourse, either:

- (a) at any time or
- Θ after a reasonable period of time which has been made publicly known

previously for interconnection within reasonable period of time, to the extent that these have not been established to a domestic-authority to resolve disputes regarding appropriate terms, conditions and rates

3. Universal service

transparent and non-discriminatory manner. Such obligations are not regarded as anti-competitive per se, since they would be-administered in a India retains the right to define the kind of universal service obligation it wishes to maintain.

4. Public availability of licensing criteria

Where a licence is required, the following will be made publicly available:

- (a) All the licensing criteria, and
- (b) The terms and conditions of individual licences

5. <u>Regulatory Authority</u>

respect to all market participants. The decisions of and the procedures used by the regulatory authority shall be impartial with

impartial with respect to all market participants. telecommunications services. The decisions of, and the procedures used by, regulators shall be The regulatory body is separate from, and not accountable to, any supplier of basic

6. <u>Allocation and use of scarce resources</u>

Any procedures for the allocation and use of scarce resources, including frequencies, numbers and rights of way, will be carried out in an objective and timely manner. The current state of allocated frequency bands will be made publicly available, but detailed identification of frequencies allocated for specific government uses is not required.

Definitions Related to Section 11.A. – Maritime Transport Services

. to mean transportation of international Maritime Freight and Passengers by sea going vessels from the port of loading in one country to the port of discharge in another country. "International Transport (Freight and Passenger)", for the purpose of this schedule, is

between any port located in India and any other port also located in India and traffic "Maritime Transport Services" which are described as transportation of passengers or goods structures situated on the continental shelf of India. transportation of passengers or goods between a port located in India and installation and originating and terminating in the same port located in the country and further includes Cabotage: This Schedule does not include any commitments on "Cabotage"

exploration or exploitation of natural resources of the continental shelf of India, the seabed of to shipping services involving the transportation of passengers or goods between a port located ŝ India. the Indian coastal seas and the subsoil of the seabed, or situated on the continental shelf of in India and any location installation or structure associated with or incidental to the Offshore Transport: for the purposes of the schedule only, "Offshore Transport" refers

4 integrated transport service, within which maritime transport constitutes a substantial element. local activities which are necessary for the supply to their customers of a partially or fully Services" means ability for International Maritime Transport Service suppliers to undertake "Other forms of Commercial Presence for the supply of International Transport

These activities include, but are not limited to:

- a marketing and sales of maritime transport and related services through direct contact seller has established standing business arrangements; with customers, from quotation to invoicing, these services being those operated or offered by the service supplier itself or by service suppliers with which the service
- 5 acquisition on their own about or on behalf of their customers (and the resale to their customers) for any transport and related services, including anchorage, berth and berth services, and onward transport services by any mode, particularly road and rail, inland waterways, necessary for the supply of the integrated services;
- ? related to the origin and character of goods transported; the preparation of transport documents, customs documents, or other documents
- e. the and electronic data interchange; provision of business information, including computerized information systems
- Φ the appointment of personnel recruited locally (or, in the case of foreign personnel, subject to horizontal commitments on movement of personnel); setting up of business arrangements with any locally established shipping agency and
- organizing any aspect of the call of the vessel or taking control over cargoes;
- ûð 🖵 the provision of Ships Managers' Services.

shipping service suppliers, particularly those providing ship personnel and crew and also those engaged in providing ships management services, and to ensure that the owner, operator, agent or manager has: NOTE: {In order to enforce certain standards and conditions which need to be fulfilled by

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- recommendations; the capability of implementing international standards as well as IMO stipulations and
- the necessary financial structure so that he is responsible and accountable;
- the capability of implementing, the safety; and marine pollution controls;
- т т fulfilled requirements of quality management and his operations are transparent;

India} a system of registration/ licensing of shipping service supplier is under consideration in

Handling of Cargo. authorizing expenditures necessary to the maintenance and operations of a vessel as well as the ship's 11 owner or operator for the purposes of assessing requirements, negotiating "Ship Managers" means persons entering India as the agents or representatives of a and

when this companies, including terminal operators, but not including the direct activities of dock workers, 0 companies. The activities covered, include the organization and supervision of: "Maritime Cargo Handling workforce is organized independently of the stevedoring or terminal operator Services" means activities exercised by stevedore

- the loading/ discharging of cargo to/ from a ship;
- . the lashing/unlashing of cargo;
- the reception/delivery and safekeeping of cargoes before shipment or after discharge.

parcels and markings, the weighing and measuring of cargo, and (4) the administrative duties workers (dockworkers), (2) using all necessary equipment for on board or shore use and appropriate storage space, whether by ownership, rental or otherwise, (3) the checking of and responsibilities related to the services. The organization and supervision includes the arrangements for (1) engaging skilled

preparation of documentation and provision of business information. of actual transport and related services, consolidation, aggregation, packing of cargo, monitoring shipments on behalf of shippers through providing such services as the arrangement "Maritime Freight Forwarding Services" means the activity of organizing and

œ following purposes: area, the business interests of-one or more shipping lines or shipping companies for "Maritime Agency Services" means activities in representing, within a given geographic the

invoicing (cargo booking and canvassing) marketing and sales of maritime transport and related activities from quotation to

issuance of bills of lading on behalf of the companies;

and claims) preparation of documentation, and provision of business information; - acquisition and resale of other necessary related services (settlement of disbursements

cargoes acting on behalf of the companies in organizing the call of the ship or taking control of

vessel during its stay in Indian Ports; - to make arrangement in order to get all necessary port services required by the foreign

principal; - to appoint a stevedoring company for cargo loading and unloading on behalf of its

to collect freight on behalf of the principal.

import export or through transport fo cargoes irrespective of whether this is the main or activities consisting of carrying out on behalf of another party customs formalities concerning 9 secondary activity of the services provider. "Custom Clearance Services" (alternatively Customs House Agents/Brokers) means

including crude oil), petroleum by products, coal, natural gas, raw materials for fertilizers, food-grains etc.) purchased by Indian Government Agencies/ Departments or based on loan/ 10. **Departments including Government aid.** credit agreements with other countries, as well as exports by Indian Government Agencies/ "Government Cargo" means cargo originating from other countries (import cargoes

containers, whether in port areas or inland, with a view to their stuffing/ stripping, repairs and 11 making them available for shipments. "Container Station and Depot Services" means activities consisting of storing

12 insurance, provided on behalf of a maritime passenger or cargo transport business, or vessel of vessels, mending, fixing or overhauling of a vessel, management of crew and marine leasing business. "Maintenance and Repairs of Vessels" means services such as repairs and management

13. vessels etc). (whereafter the ship will be manned by Indian nationals only during the period of rental/ lease) for the purposes of international trade (like tankers, dry bulk cargo vessels, cargo and freight and/ or leasing services of all types of sea-going vessels with crew or on bare-boat basis "International rental of vessels with crew or on bare-boat charter basis" means rental

INDIA – FINAL LIST OF ARTICLE II (MFN) EXEMPTIONS

Sector or Sub-sector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
2.C Telecommunication services – International Service	Measure including the application of different accounting rates for different operators/countries covered by International Telecommunication Services Agreements between Videsh Sanchar Nigam Limited and various foreign operators.	Countries covered by International Telecommunication Services Agreements between Videsh Sanchar Nigam Limited and foreign operators.	Indefinite	On account of bilateral agreements between Videsh Sanchar Nigam Limited and various foreign operators dealing with various aspects of cooperation.
2.C Telecommunication services – International Service	Measures including the application of different accounting rates for different neighbouring countries covered by Telecommunication Agreements entered into by the Government of India with governments of neighbouring countries.	Neighbouring countries (Pakistan, Bangladesh, Nepal and Bhutan)	Indefinite	On account of bilateral agreements with governments of neighbouring countries.

Sector or Sub-sector	Description of measure indicating its inconsistency with Article II	Countries to which the measure applies	Intended duration	Conditions creating the need for the exemption
AUDIOVISUAL SERVICES	Measures which define norms for co-production of motion pictures and television programmes with foreign countries and grant national treatment to motion pictures and television programmes co-produced with foreign countries which maintain a co-production agreement with India.	All countries	Indefinite	The agreements aim at the promotion of cultural exchange.
SHIPPING				
(a) Cargo sharing between bilateral partners	Equality in freight liftings originating in the ports of partners to the agreement and equality in freight earnings	Bulgaria, Pakistan and the United Arab Republic	Indefinite	In the context of overall trade relations.
(b) Cargo Reservations	Cargo reservation under the UN Code of Conduct for Liner Conferences, Sharing of cargo between the national lines of contracting states and third country lines in the ratio of 40:40:20 as provided in the Liner Code.	All countries	Indefinite	To fulfil obligations under the covention.
RECREATIONAL SERVICES	Waiver on the prohibition of sale of lottery tickets in India.	Bhutan	Indefinite	It is part of a comprehensive bilateral agreement between India and Bhutan.