



**National Training  
On preparing to negotiate a potential CAREC-wide FTA**

## **Session 2 (Day 2)**

# **Government Objectives in Regulating the Digital Economy**

**Almaty, Kazakhstan**

**May 2023**



# Overview

**01**

**Recap Policy  
Objectives**

**02**

**Reality Check**

**03**

**Best Practice**

**04**

**Summing Up**

# 01

# Policy Objectives

## Digital Economy Objectives

Stimulate growth

Formalize the economy

Reduce corruption

Industrial policy

Raise productivity

Boost innovation

Increase safety and trust

Attract foreign investment

Create jobs

Improve service delivery

Foster national champions

Economic diversity

## Digital Trade Goals

Improve transparency

Eliminate transport costs

Lower entry barriers

Bridge the digital divide

Improve efficiency

Facilitate SME participation

Increase confidence

Promote inclusion

Lower trade costs

Beat economic geography

Boost digital uptake

Promote creativity

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# The Moratorium

# Reality Check **02**

**CPTPP**

**RCEP**

## Article 14.3: Customs Duties

1. No Party shall impose customs duties on electronic transmissions, including content transmitted electronically, between a person of one Party and a person of another Party.
2. For greater certainty, paragraph 1 shall not preclude a Party from imposing internal taxes, fees or other charges on content transmitted electronically, provided that such taxes, fees or charges are imposed in a manner consistent with this Agreement.

## Article 12.11: Customs Duties

1. Each Party shall maintain its current practice of not imposing customs duties on electronic transmissions between the Parties.
2. The practice referred to in paragraph 1 is in accordance with the *WTO Ministerial Decision of 13 December 2017* in relation to the Work Programme on Electronic Commerce (WT/MIN(17)/65).
3. Each Party may adjust its practice referred to in paragraph 1 with respect to any further outcomes in the WTO Ministerial Decisions on customs duties on electronic transmissions within the framework of the Work Programme on Electronic Commerce.
4. The Parties shall review this Article in light of any further WTO Ministerial Decisions in relation to the Work Programme on Electronic Commerce.
5. For greater certainty, paragraph 1 shall not preclude a Party from imposing taxes, fees, or other charges on electronic transmissions, provided that such taxes, fees, or charges are imposed in a manner consistent with this Agreement.

*Before the*  
Office of the United States Trade Representative  
Washington, D.C.

*In re* Request for Comments on Significant  
Foreign Trade Barriers for the 2023 National  
Trade Estimate Report

Docket No. USTR–2022–0013

**COMMENTS OF  
THE COMPUTER & COMMUNICATIONS INDUSTRY ASSOCIATION  
REGARDING FOREIGN TRADE BARRIERS TO U.S. EXPORTS  
FOR 2023 REPORTING**

*Customs Duties on Electronic Transmissions*

Indonesia issued Regulation No.17/PMK.010/2018 (Regulation 17) in 2018.<sup>426</sup> The Regulation amends Indonesia’s Harmonized Tariff Schedule (HTS) Chapter 99 to add: “Software and other digital products transmitted electronically.” This makes Indonesia the only country in the world that has added electronic transmissions to its HTS. This unprecedented step to imposing customs requirements on purely digital transactions will impose significant and unnecessary compliance burdens on nearly every enterprise, including many SMEs. The policy is also in conflict with Indonesia’s commitment under the WTO’s moratorium on customs duties on electronic transmissions, dating back to 1998<sup>427</sup> and most recently reaffirmed in June 2022.<sup>428</sup>

# The Moratorium

# Reality Check **02**



MENTERI KEUANGAN  
REPUBLIK INDONESIA

**SALINAN**

Salinan sesuai dengan aslinya  
Kepala Biro Umum

u.b.

Kepala Bagian T.U. Kementerian



Arif Bintarto Yuwono  
NIP. 197109121997031001

No	Pos Tarif/ HS Code	Uraian Barang	Description of Goods	Bea Masuk/ Import Duty
(1)	(2)	(3)	(4)	(5)
	<b>99.01</b>	<b>Peranti lunak dan barang digital lainnya yang ditransmisikan secara elektronik</b>	<b>Software and other digital product transmitted electronically</b>	
10827	9901.10.00	- Peranti lunak sistem operasi	- Operating system software	0%
10828	9901.20.00	- Peranti lunak aplikasi	- Application software	0%
10829	9901.30.00	- Multimedia (audio, video atau audio visual)	- Multimedia (audio, video or audio visual)	0%
10830	9901.40.00	- Data pendukung atau penggerak sistem permesinan	- Supporting or driver data, including design for machinery system	0%
10831	9901.90.00	- Peranti lunak dan barang digital lainnya	- Other software and digital product	0%

MENTERI KEUANGAN REPUBLIK INDONESIA,

ttd.

SRI MULYANI INDRAMATI

CPTPP

RCEP

### Article 14.11: Cross-Border Transfer of Information by Electronic Means

1. The Parties recognise that each Party may have its own regulatory requirements concerning the transfer of information by electronic means.
2. Each Party shall allow the cross-border transfer of information by electronic means, including personal information, when this activity is for the conduct of the business of a covered person.
3. Nothing in this Article shall prevent a Party from adopting or maintaining measures inconsistent with paragraph 2 to achieve a legitimate public policy objective, provided that the measure:
  - (a) is not applied in a manner which would constitute a means of arbitrary or unjustifiable discrimination or a disguised restriction on trade; and
  - (b) does not impose restrictions on transfers of information greater than are required to achieve the objective.

### Article 12.15: Cross-border Transfer of Information by Electronic Means

1. The Parties recognise that each Party may have its own regulatory requirements concerning the transfer of information by electronic means.
2. A Party shall not prevent cross-border transfer of information by electronic means where such activity is for the conduct of the business of a covered person.<sup>13</sup>
3. Nothing in this Article shall prevent a Party from adopting or maintaining:
  - (a) any measure inconsistent with paragraph 2 that it considers necessary to achieve a legitimate public policy objective,<sup>14</sup> provided that the measure is not applied in a manner which would constitute a means of arbitrary or unjustifiable discrimination or a disguised restriction on trade; or
  - (b) any measure that it considers necessary for the protection of its essential security interests. Such measures shall not be disputed by other Parties.



## Data Flows

An example of a restriction on cross border data flows

2023 National Trade Estimate Report on

## FOREIGN TRADE BARRIERS

### KENYA

Kenya's 2019 Data Protection Act (DPA) includes unclear provisions governing the cross-border transfer of personal information. The DPA requires that data controllers provide proof that personal data will be secure as a condition for transferring the data outside Kenya but does not describe what would constitute proof. The DPA also requires consent of the data subject as a condition for the cross-border transfer of any "sensitive personal data," a broad category of information. Additionally, the Act empowers the Data Commissioner to prohibit the cross-border transfer of certain categories of data, creating uncertainty for businesses operating in Kenya that depend on cross-border data flows. The 2021 Data Protection (General) Regulations require the processing of personal data "for the purposes of actualizing a public good" to be processed through a server and data center located in Kenya, or that at least one copy of the personal data be stored in a data center located in Kenya.

# Reality Check

# Data Flows

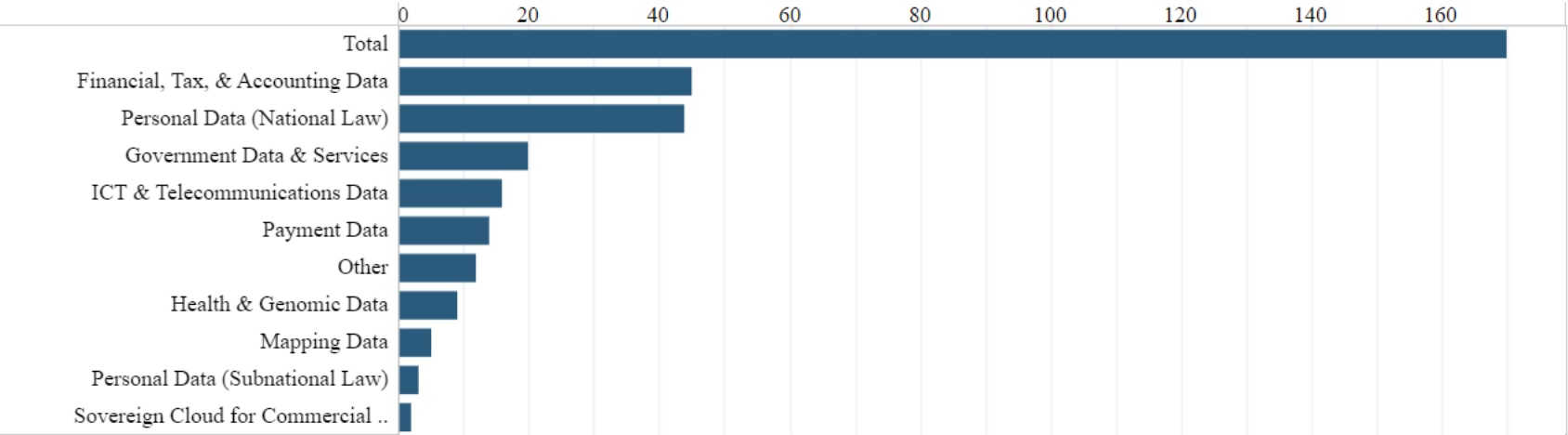
ITIF | INFORMATION TECHNOLOGY & INNOVATION FOUNDATION

How Barriers to Cross-Border Data Flows Are Spreading Globally, What They Cost, and How to Address Them

By Nigel Cory and Luke Dascoli | July 19, 2021

## Number of Barriers by Data Type\*

Global Totals



\*Altogether, there were 144 data-localization measures in force around the world as of July 2021. Some of these enacted policies affect more than one type of data, so the total count of barriers by data type is greater than the sum of the enacted barriers.

## Data Localization

CPTPP

RCEP

### Article 14.13: Location of Computing Facilities

1. The Parties recognise that each Party may have its own regulatory requirements regarding the use of computing facilities, including requirements that seek to ensure the security and confidentiality of communications.
2. No Party shall require a covered person to use or locate computing facilities in that Party's territory as a condition for conducting business in that territory.
3. Nothing in this Article shall prevent a Party from adopting or maintaining measures inconsistent with paragraph 2 to achieve a legitimate public policy objective, provided that the measure:
  - (a) is not applied in a manner which would constitute a means of arbitrary or unjustifiable discrimination or a disguised restriction on trade; and
  - (b) does not impose restrictions on the use or location of computing facilities greater than are required to achieve the objective.

### Article 12.14: Location of Computing Facilities

1. The Parties recognise that each Party may have its own measures regarding the use or location of computing facilities, including requirements that seek to ensure the security and confidentiality of communications.
2. No Party shall require a covered person to use or locate computing facilities in that Party's territory as a condition for conducting business in that Party's territory.<sup>11</sup>
3. Nothing in this Article shall prevent a Party from adopting or maintaining:
  - (a) any measure inconsistent with paragraph 2 that it considers necessary to achieve a legitimate public policy objective,<sup>12</sup> provided that the measure is not applied in a manner which would constitute a means of arbitrary or unjustifiable discrimination or a disguised restriction on trade; or
  - (b) any measure that it considers necessary for the protection of its essential security interests. Such measures shall not be disputed by other Parties.

## Data Localization

THE WALL STREET JOURNAL.

MARKETS | FINANCIAL REGULATION

### PayPal to Exit Turkey After Regulator Denies Payments License

Move likely reverberate across small businesses in nation's burgeoning online marketplace

PayPal refuses to comply with an order to localize all Turkish client data in Turkey and has its bank license withdrawn.

## Source Code

### CPTPP

#### Article 14.17: Source Code

1. No Party shall require the transfer of, or access to, source code of software owned by a person of another Party, as a condition for the import, distribution, sale or use of such software, or of products containing such software, in its territory.
2. For the purposes of this Article, software subject to paragraph 1 is limited to mass-market software or products containing such software and does not include software used for critical infrastructure.
3. Nothing in this Article shall preclude:
  - (a) the inclusion or implementation of terms and conditions related to the provision of source code in commercially negotiated contracts; or
  - (b) a Party from requiring the modification of source code of software necessary for that software to comply with laws or regulations which are not inconsistent with this Agreement.
4. This Article shall not be construed to affect requirements that relate to patent applications or granted patents, including any orders made by a judicial authority in relation to patent disputes, subject to safeguards against unauthorised disclosure under the law or practice of a Party.

### USMCA

#### Article 19.16: Source Code

1. No Party shall require the transfer of, or access to, a source code of software owned by a person of another Party, or to an algorithm expressed in that source code, as a condition for the import, distribution, sale or use of that software, or of products containing that software, in its territory.
2. This Article does not preclude a regulatory body or judicial authority of a Party from requiring a person of another Party to preserve and make available the source code of software, or an algorithm expressed in that source code, to the regulatory body for a specific investigation, inspection, examination, enforcement action, or judicial proceeding,<sup>6</sup> subject to safeguards against unauthorized disclosure.

2023 National Trade Estimate Report on

## FOREIGN TRADE BARRIERS

EUROPEAN UNION

## Source Code

The Commission proposed an Artificial Intelligence (AI) Act in April 2021 with the aim of providing a risk-based approach to regulating the development, deployment, and use of AI-driven products, services, and systems. Drafts of the AI Act require the disclosure of source code without strong, consistent, and transparent protection schemes for innovative and proprietary information embedded in the source code that is of particular economic value to small businesses.

## Other Measures

### Fiscal Restrictions

- Tariffs
- Trade Defense
- Taxation
- Subsidies
- Public Procurement

### Establishment Restrictions

- Investment Restrictions
- IP Rights
- Competition Policy
- Business mobility

### Restrictions on Data

- Intermediate Liability
- Content Access

### Trading Restrictions

- QRs on Trading
- Standards
- Online Sales and Transactions

01

## Tariffs

Even small tariffs impose a burden.

02

## Trade Defense

Mostly anti-dumping duties

03

## Taxation

Preferential tax regimes and LCRs

04

## Subsidies

Particularly in the area of export finance

05

## Public Procurement

Domestically supplied digital goods and services



## Establishment Restrictions

**01**

**Investment  
Restrictions**

Investment  
screening  
procedures.

**02**

**IP Rights**

Discriminatory  
patent  
regimes

**03**

**Competition  
Policy**

Particularly in  
the telecoms  
sector

**04**

**Business  
Mobility**

Quotas and  
labor market  
tests

01

# Reality Check

## Restrictions on Data

01

### Intermediate Liability

Safe harbor, and “notice-and-takedown” regimes.

02

### Content Access

Discriminatory restrictions on access to content

## Trading Restrictions

01

### QRs on Trading

Import bans and non-automatic import licensing

02

### Standards

Duplicative national standards

03

### Online Sales & Transactions

This slide is 100% editable. Adapt it to your needs and capture your audience's attention.

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**Summing Up**

## Open



- Net Neutrality
- Competition
- Privacy protection
- Digital literacy
- Freedom of expression
- Multistakeholder approach
- Cybersecurity
- Access and affordability
- Accountability and transparency
- International cooperation

## Interoperable



- Harmonization of rules and regulations
- Data flow and localization policies
- Digital identity and trust
- Consistency in consumer protection rules
- Harmonize and simplify tax rules
- Strengthen and harmonize intellectual property rights
- Cross-border cooperation

## Non-Discriminatory



- Equal treatment
- Market access
- Non-discriminatory taxation
- Public procurement
- Inclusivity and digital divide
- Capacity building
- Multilateral agreements

## Minimally Trade-Restrictive



- Necessity and proportionality
- Transparency
- Alignment with international standards
- Regulatory impact assessment
- Comment and notice procedures
- Periodic review

## Open



- Net Neutrality
- Competition
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- Freedom of expression
- Multistakeholder approach
- Cybersecurity
- Access and affordability
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- International Cooperation

# 03 Best Practice

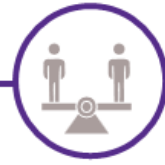
## Interoperable



- Harmonization of rules and regulations
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- Harmonize and simplify tax rules
- Strengthen and harmonize intellectual property rights
- Cross-border cooperation

## Non-Discriminatory

# Best Practice 03



- Equal treatment
- Market access
- Non-discriminatory taxation
- Public procurement
- Inclusivity and digital divide
- Capacity building
- Multilateral agreements



## Minimally Trade- Restrictive

# Best Practice **03**



- Necessity and proportionality
- Transparency
- Alignment with international standards
- Regulatory impact assessment
- Comment and notice procedures
- Periodic review

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The digital economy is rapidly just becoming “the economy” so that any regulatory interventions are likely to have far-reaching and often unanticipated consequences.

02



Governments have a right to regulate this important sector and to do so in a way that furthers their many-faceted policy objectives.

03



Regulating the digital economy should ideally follow best practices but only to the extent these align with domestic political and policy priorities.

04



When regulating the digital economy, governments and policymakers are ultimately and primarily accountable only to their own citizens and people.

*Strengthening Knowledge and Capacities for the Design and Implementations of FTAs Involving CAREC Countries*



# Thank you!

