

ESCC INVESTMENT FORUM





FORUM OBJECTIVES

The ESCC Forum seeks to provide CAREC countries the opportunity to:

SHOWCASE SUCCESSES

IDENTIFY
REGULATORY
GAPS FOR
INVESTING IN THE
ENERGY SECTOR

UNDERSTAND
INCENTIVES
FROM
ATTRACTING
PRIVATE SECTOR
INTEREST (LOCAL
&
INTERNATIONAL)

FORGE POSSIBLE FINANCING PARTNERSHIPS



FORUM DESIGN

| Who? (Feedback) | What? | How? |
|------------------------|---------------------|-------------------------------|
| | | |
| Potential Investors | Panel Discussion | New Technology Demonstrations |
| Energy Companies | Parallel Session | Macro-Economic Climate |
| Financial Institutions | One-to-one Sessions | Investment Opportunities |
| Development Partners | | |
| Government Officials | | |



FORUM ELEMENTS

Day 1

TECHNOLOGY DEMONSTRATION

REGIONAL COOPERATION VISION

(DG,CWRD,CD)

GOVERNMENTS' VISION

(FACILITATED DISCUSSION ON INVESTMENT CLIMATE)

INVESTMENT PROJECTS

(SHARING OF PRIORITY ENERGY PROJECTS)

FINANCING INSTITUTIONS

(SHARING OF POTENTIAL FINANCING CHANNELS GCFs, MFIs, Exim Bank, ADB, WB, etc.)

RECEPTION

MEDIA CONFERENCE



FORUM ELEMENTS

Day 2

DAY 1 RECAP

INVESTOR'S FORUM

(FACILITATED DISCUSSION WITH TOP-5 INVESTORS "WHAT WORKS, WHAT DOESN'T?")

INVESTING IN CAREC COUNTRIES

ENABLERS AND CONSTRAINTS IN INVESTING

EASE OF DOING BUSINESS (WB)

(SUB - GROUP DISCUSSIONS ON BEST PRACTICES, CHALLENGES, AND COUNTRY SPECIFIC EXPERIENCES)

REGULATION

TAXATION

INFRASTRUCTURE

WRAP-UP

(GAP ANALYSIS AND IDENTIFICATION OF MEASURES TO ADDRESS)

CLOSING

(PAKISTAN MINISTRY OF ENERGY)

Technical Partnerships (Local and International)



Identified so far:



√ Regional Forecast



√ Off-grid solar electrification



On grid-integration of new technologies (on-grid battery storage, fly wheels storage, solar and wind)

Sponsors & Development Partners



- 1. Asian Development Bank
- 2. World Bank
- 3. JICA
- 4. AFD
- 5. EU
- 6. GIZ
- **7.** KfW
- 8. UNESCAP
- 9. USAID
- 10. (for discussion)



Cost Assumptions

Initial Estimated Cost: 300,000 USD

ADB Sponsored Participants: 100,000

External Participants: 100,000

(100 participants @1000 USD per pax)

Funding Gap: 100,000



Risks

| | Risk | Mitigation | |
|---|--|--|--|
| • | Management of media | Release pre-forum FAQ/Media Briefing Materials | |
| • | Poor investor engagement | Tailor-fit investor prospects to potential | |
| • | Management of expectation of CAREC members (including Georgia as observer) | clients/partner countries | |
| • | Identifying effective organizer- partner | | |
| • | Security and travel restrictions | Strengthen local coordination | |



Innovative Aspects



A video competition of new business ideas

Top 5 entries will present at the forum and

seek for possible funding















Use of social media to encourage newtechnology ideas for the region