



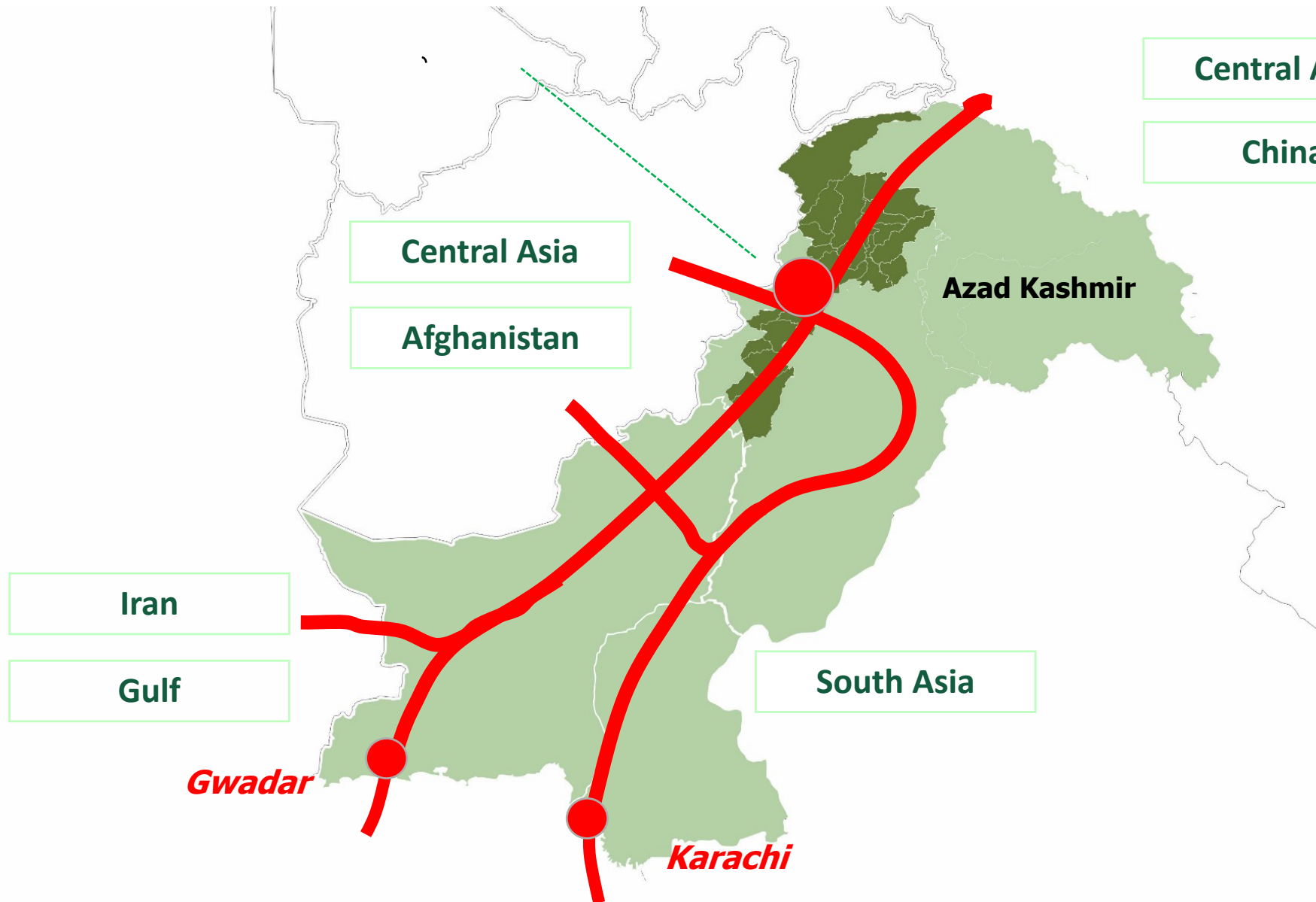
EXPERIENCE IN DEVELOPING ECONOMIC ZONES

Mr. Adil Salahuddin

Khyber Pakhtunkhwa Economic Zones Development and Management Company (KPEZDMC)
Islamic Republic of Pakistan

- 1. ECONOMIC ZONES**
- 2. SUSTAINABILITY**
- 3. INVESTMENT**
- 4. BILATERAL COOPERATION**
- 5. MAJOR CASE STUDIES | PPP & AGRO BASE**

1. ECONOMIC ZONES:



Central Asia

China

Central Asia

Afghanistan

Azad Kashmir

Iran

Gulf

South Asia

Gwadar

Karachi

PAKISTAN

Area **796,095** sq. km

Population **220+** m

GDP Contribution **347** US\$ bln

KHYBER PAKHTUNKHWA

Area **101,741** sq. km

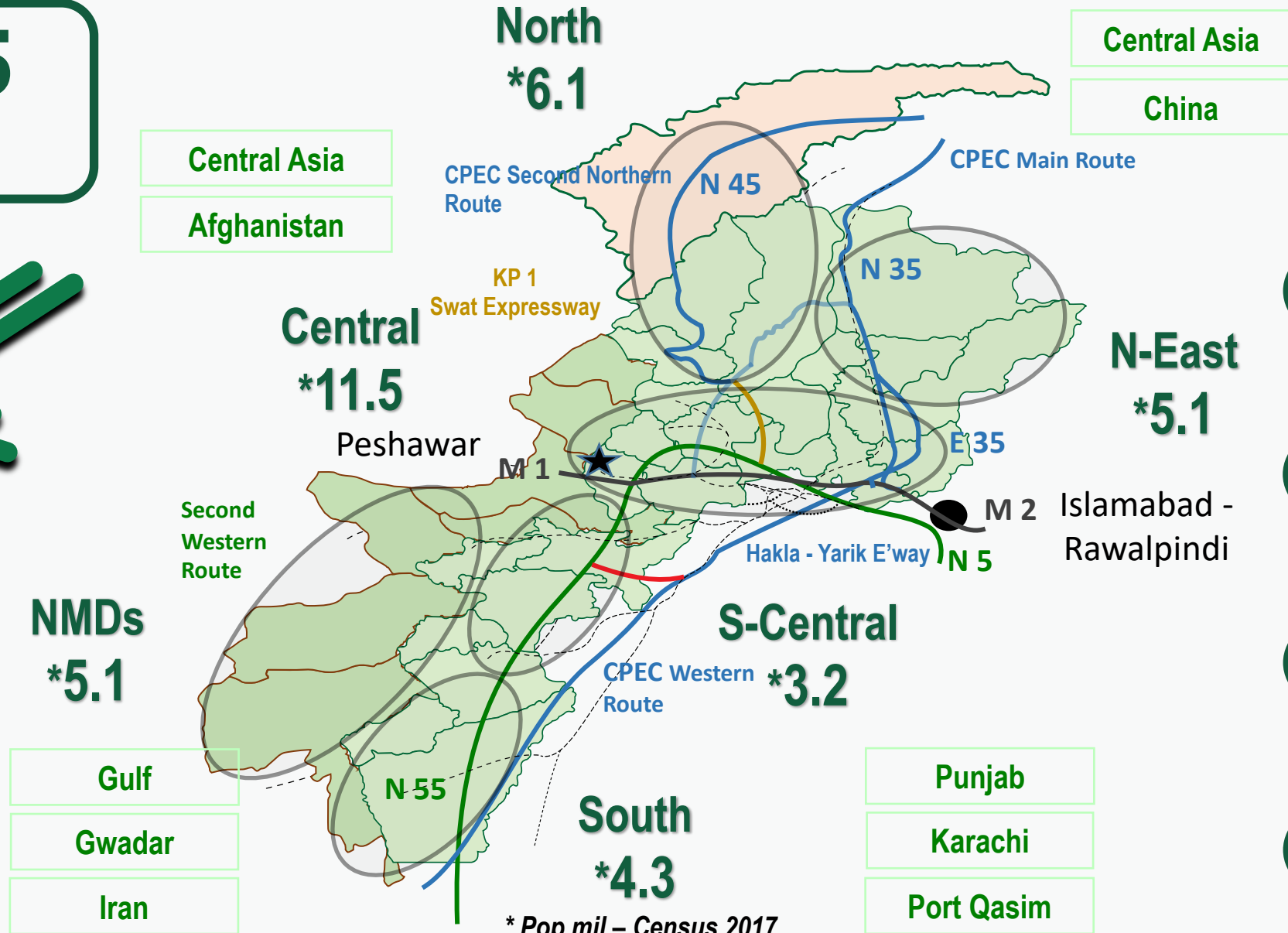
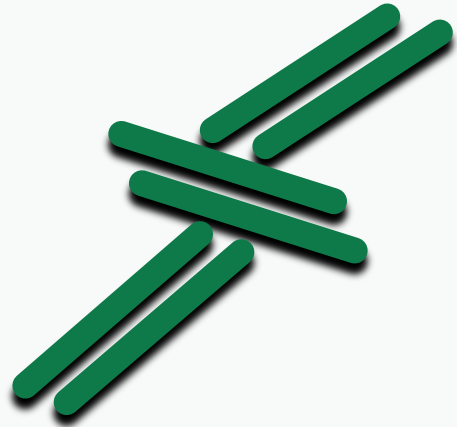
Population **35+** m

GDP Contribution **38** US\$ bln

1. ECONOMIC ZONES:

>35

Pop. (m)
Inc. NMDs



3
Cross Roads

4
Gateways

6
Econ Hubs

6
Passages

1. ECONOMIC ZONES:

K-P:

Regional
Strengths &
Economic
Resources

**RESOURCE
BASE**

MARBLE, DIMENSION STONE

est. **3** bln tons

78%

of Pakistan's Total
Output

MINERALS & MINING

20%

of Pakistan's Total
Output

LIMESTONE

est. **8** tr tons

> 30%

of Pakistan's Deposit

10 Major Deposits

AGRICULTURE

1.6 mln ha

Area under Cultivation

6 %

of Pakistan's Total
Output



HORTICULTURE

424 '000 tons / year

6%

of Pakistan's Total
Output

**Apricot, Peach,
Pear, Plum, Apple,
Citrus**

LIVESTOCK & DAIRY

Milk **17.5** bln liters

41%

of Pakistan's Total
Output

Cattle **39** mln heads

14.5% of Country's head

**Buffalo, Sheep, Goat
also, Donkey, Horse**

FORESTRY

1.5 mln ha **26%**

of Pakistan's Forest
Cover

**Forest Cover: Blue
Pine, Kail, Pine,
Spruce**

'billion tree tsunami'

TOURISM & HOSPITALITY

**Major Launch Point for Tourist
Destinations**

Adventure, Leisure, Nature, History
(incl. Buddhist, Colonial and Islamic)

**Northern Area (Chitral, Dir, Swat),
Hazara Division (Naran, Kaghan,
Galliyat, etc.)**

1. ECONOMIC ZONES:

APPROVED SPECIAL ECONOMIC ZONES:

A. PAKISTAN: TWENTY TWO (22) SEZS

- CPEC SEZs Four (04)
- Public Sector Fifteen (15)
- Private Sector One (01)
- Sole Enterprise Two (02)

B. KHYBER PAKTUNKHWA: TWO (02) SEZS

- CPEC SEZ One (01) PPP
- Public Sector One (01)
 - Proposed One (01) Under PPP

1. ECONOMIC ZONES:

EXPERIENCE IN DEVELOPING - SPECIAL ECONOMIC ZONES | ECONOMIC ZONES | KHYBER PAKHTUNKHWA:

A. PUBLIC SECTOR - SEZS | EZS [17]

- Fifteen (15) - Economic Zones (Operational / In progress)
- One (01) - Special Economic Zones (Operational)
- One (01) - Export Processing Zone (Operational)

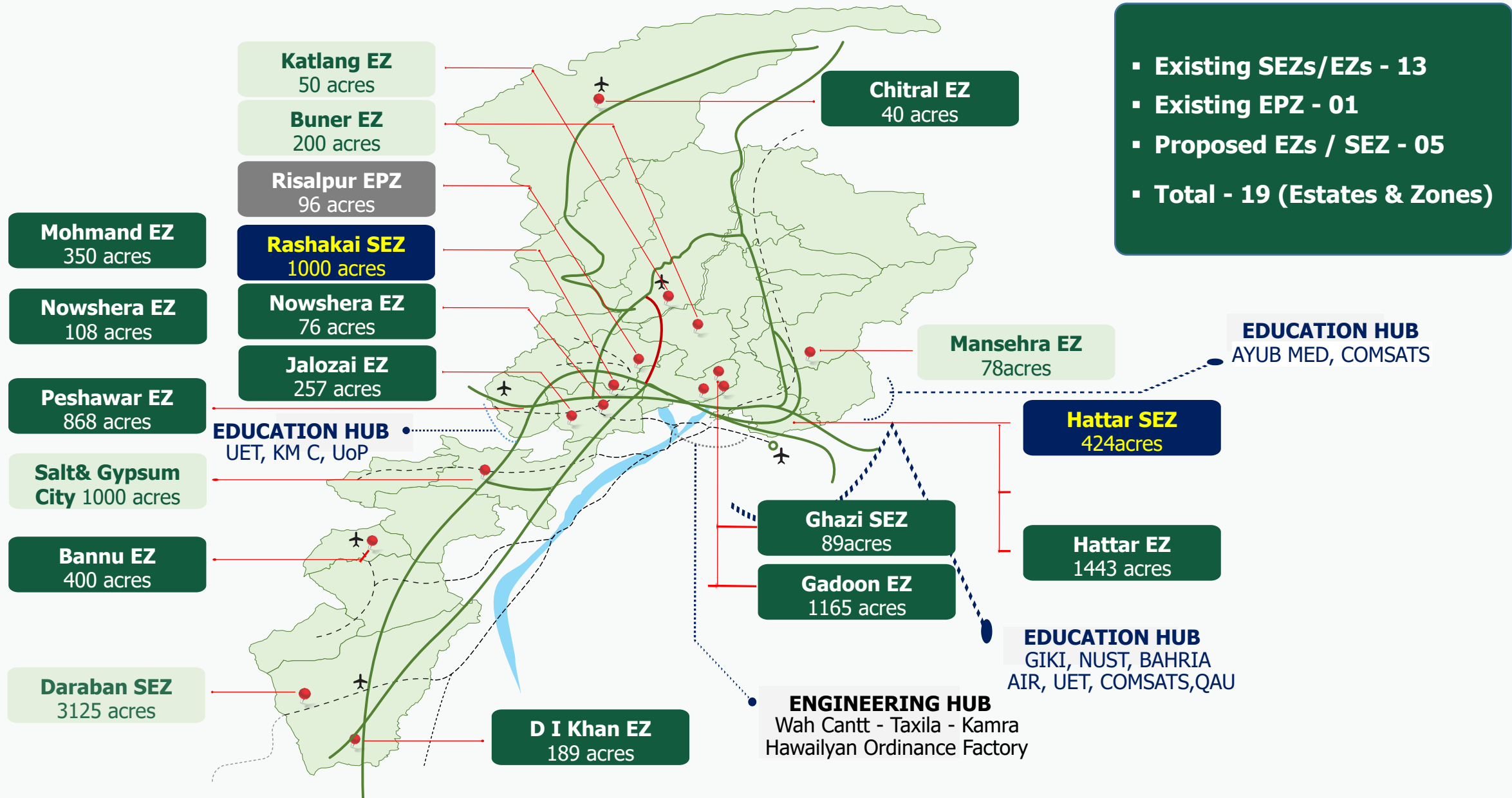
B. PUBLIC PRIVATE PARTNERSHIP - SEZS | EZS [02]

- One (01) - Special Economic Zone (Development Stage)
- One (01) - Special Economic Zone (Conceptualization Stage)

C. PRIVATE SECTOR - SEZS | EZS [02]

- Two (02) - Special Economic Zones (Negotiation Stage)

1. ECONOMIC ZONES:



- Existing SEZs/EZs - 13
- Existing EPZ - 01
- Proposed EZs / SEZ - 05
- Total - 19 (Estates & Zones)

2. SUSTAINABILITY:

A. LINKAGES WITH SUSTAINABLE DEVELOPMENT GOALS

- SDG Model Zone | New Generation of Economic Zones; Adhering to the SDGs, sustainability in the economic zones can be achieved.
- Established 14 Economic Zones across the province since 2015 based on the natural resources and strengths of the districts, with around 2000 industries extending 100,000+ job opportunities thereby improving the socioeconomic conditions of the area.

B. CONSISTENT GOVERNMENT POLICIES

- Incentives for Zone Enterprises and Zone Developers
- Provision of Utilities at Zero Point of an Economic Zone
- Industrial, Investment and Trade Policies, PRM Initiative

9 INDUSTRY, INNOVATION
AND INFRASTRUCTURE



8 DECENT WORK AND
ECONOMIC GROWTH



7 AFFORDABLE AND
CLEAN ENERGY



17 PARTNERSHIPS
FOR THE GOALS



3. INVESTMENT:

A. EASE OF DOING BUSINESS:

- Starting a Business | Work Permits | Registering Property | Paying Taxes | Getting Utilities
| Border Trading | Protecting Minority Investments | Resolve Insolvency
- Access to Finance | State Bank Policies
- Mechanism - improve coordination between departments for effective and efficient OWF

B. INDUSTRIAL INCENTIVES & COMMITMENTS:

- Incentives for Zone Enterprises and Zone Developers
- Provision of Utilities
- Competitive Industrial and Trade Policies
- Economic Eco-system

4. BILATERAL COOPERATION:

KEY FACTORS:

- Bilateral / Multilateral Trade Agreements | Preferential Tariff and quotas
- Regional integration (corridors and cross border EZs)
- Government-to-government partnerships | Private Partnerships

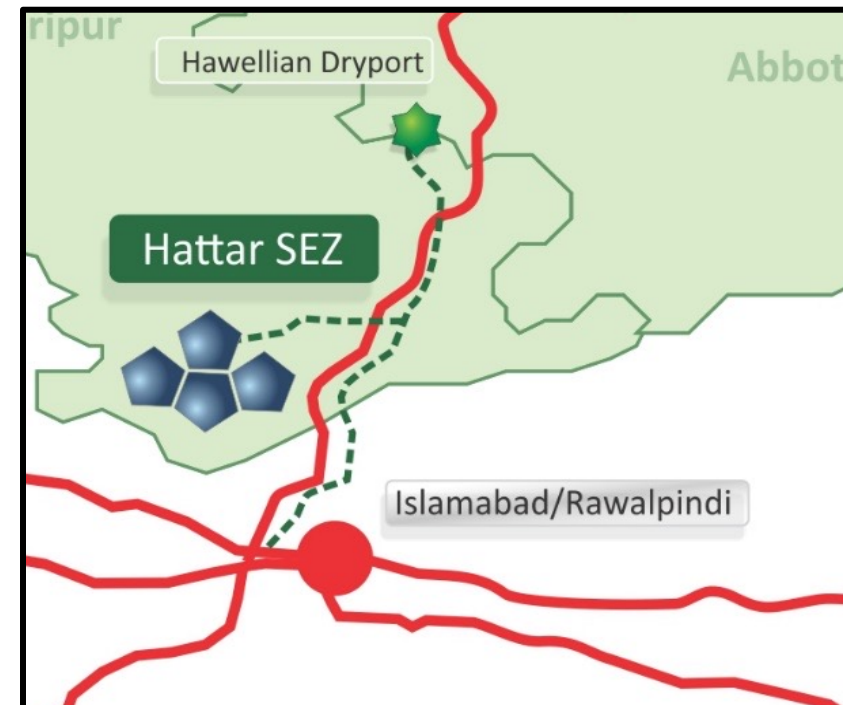
ACTIONS REQUIRED

- Cooperation Frameworks | Joint Ventures
- Division of Responsibility | Scope identification
- Management | Operation & Maintenance

OUT-COME:

- Industrial Relocation | Economic Growth Expansion
- Capital and Expertise in Zone Development & Management
- Technology Transfer
- Access to market | Resource utilization

Area	424 Acres
Sector	Public
Expected Investment:	Rs. 40 Billion (Foreign & Local)
Expected Employment:	100,000 (Direct & Indirect)



– **Ideally located on CPEC route**

E-35 / Hakla Interchange:	25 Min
Taxila / Wah:	35 Min
New Islamabad Airport:	01 H 05 Min
Islamabad:	01 H 30 Min

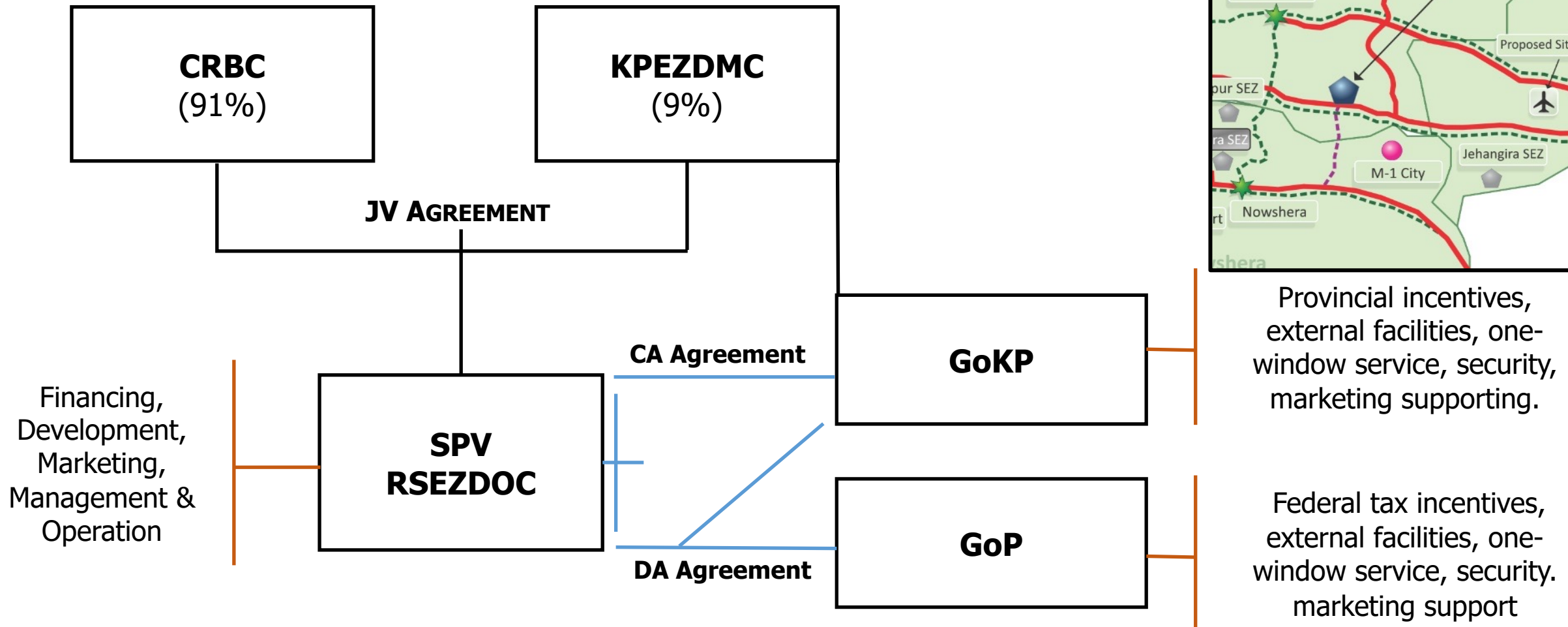
**Exemption
on custom
duties**

**Tax
Holiday**

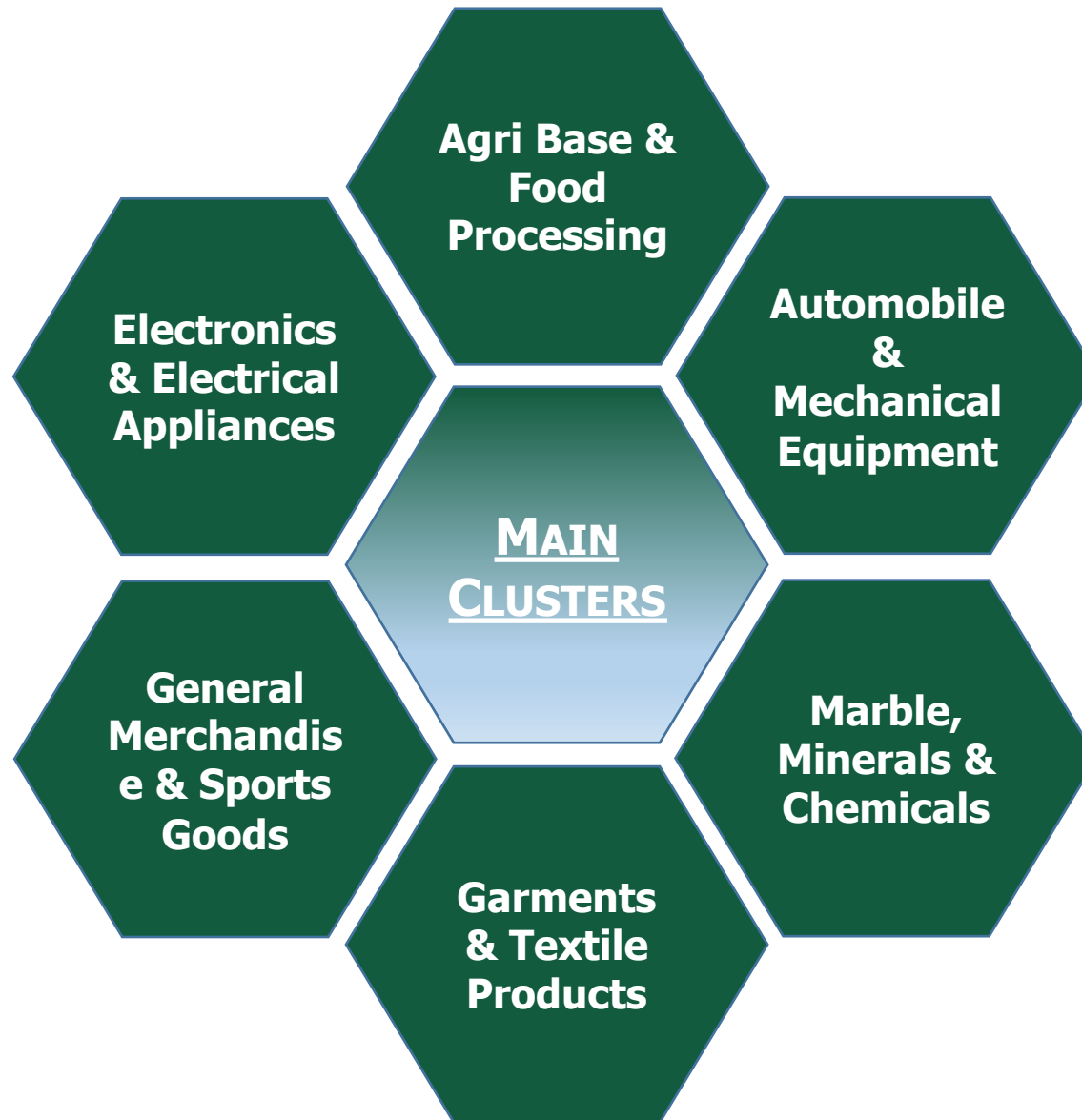
- **INVESTMENT NEST**
- **CPEC NORTHERN LAUNCHPAD**
- **COMPETITIVE ADVANTAGE**

RASHAKAI - PRIORITIZED SEZ:

Rashakai SEZ - the first CPEC industrial cooperation sez being jointly established by china and Pakistan through Rashakai Special Economic Zone development and operations company (Private) limited (RSEZDOC):



STRATEGIC INDUSTRIAL CLUSTERING



Import Substitution & Export Oriented Industry

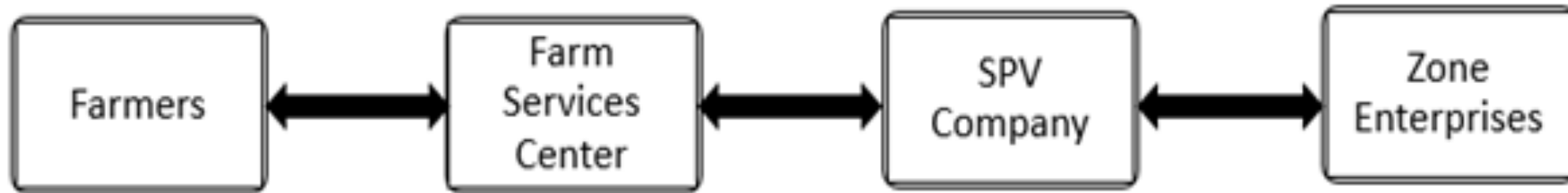
EMPLOYMENT GENERATION	200,000 50K direct & 150K in-direct
INVESTMENT POTENTIAL FROM ENTERPRISES	4.0 US\$ bln
EXPECTED ECONOMIC IMPACT (25-YEARS IMPACT)	29 US\$ bln (Over 25 Years)

... clusters Identified in Feasibility ...

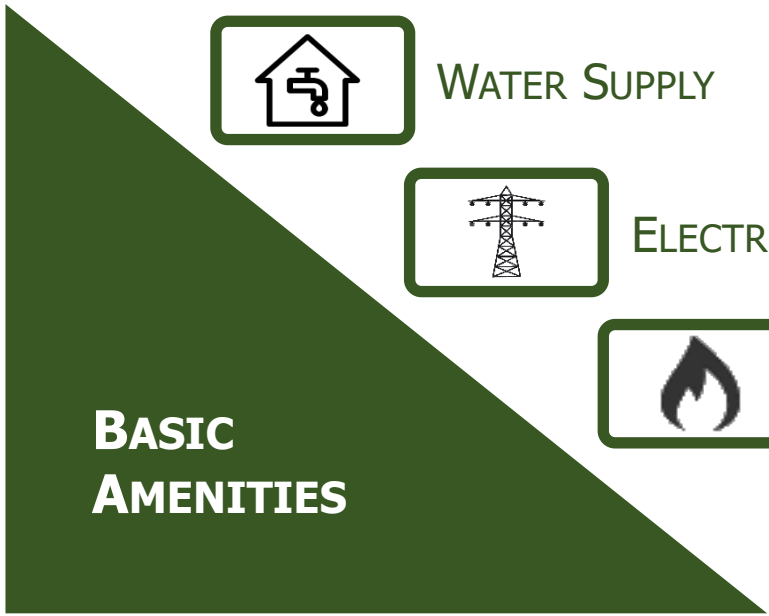
CONCEPTUALIZATION:

RAW PRODUCTS |
VALUE ADDED
PRODUCTS

- Facilitate Localized Competitiveness and Growth | Corporate Farming
- Supply Chain | Processing & Value Addition | Food Security
- Access to International Markets | Import Substitution | Export Earnings
- Increased Tax Revenues | Higher Value-added Industrial Activity



Increase total flows of investment in agro-industry - both in terms of skills and capital - to establish backward and forward linkages



WATER SUPPLY



ELECTRICITY



GAS



ROADS INFRASTRUCTURE



ONE WINDOW FACILITATION



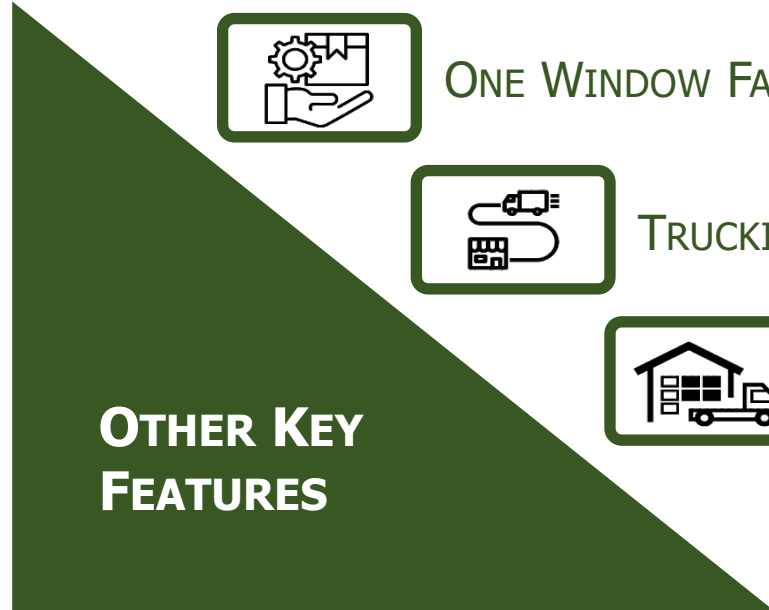
TRUCKING TERMINAL



WAREHOUSING

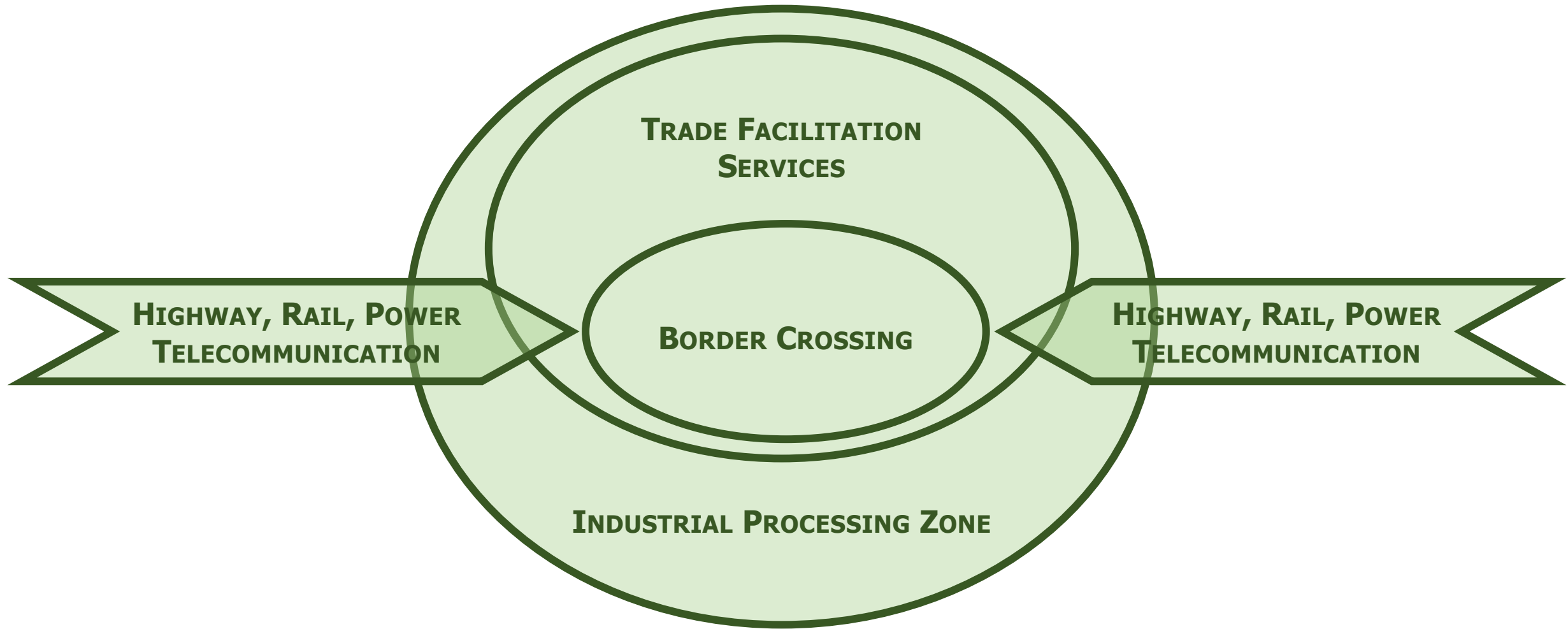


COLD STORAGE



**CROSS-BORDER
SPECIAL ECONOMIC
ZONE**





THANK YOU

