

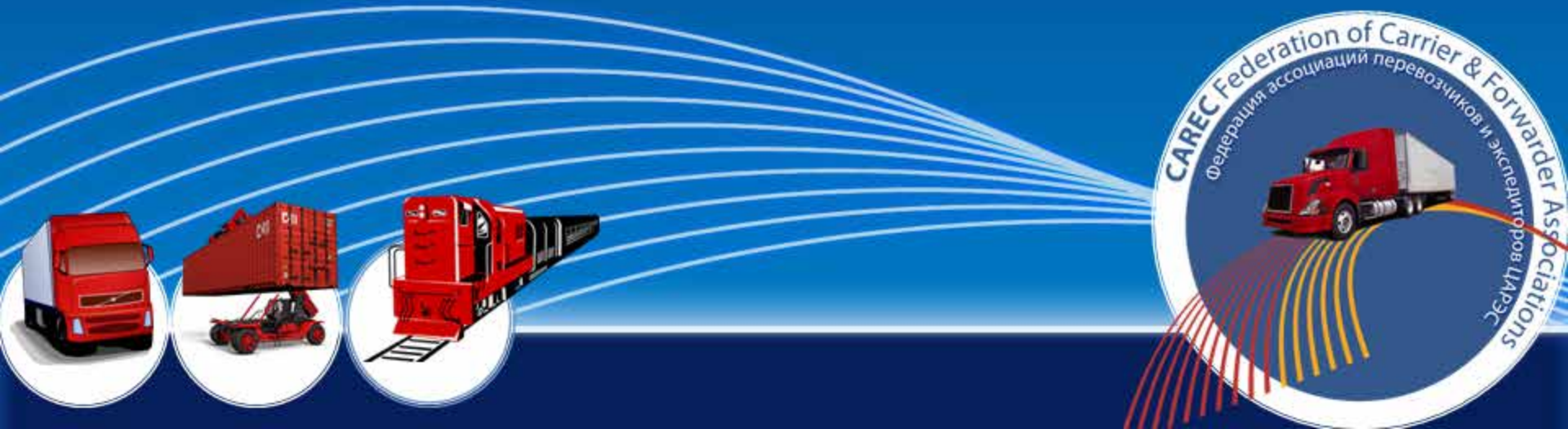
CAREC Federation of Carrier and Forwarder Associations
BUSINESS NETWORKING FORUM

4-5 June 2012; Hohhot, Inner Mongolia, People's Republic of China

KAZAKHSTAN

I. Segal – Executive Director

www.kffanek.kz



KAZAKHSTAN TODAY

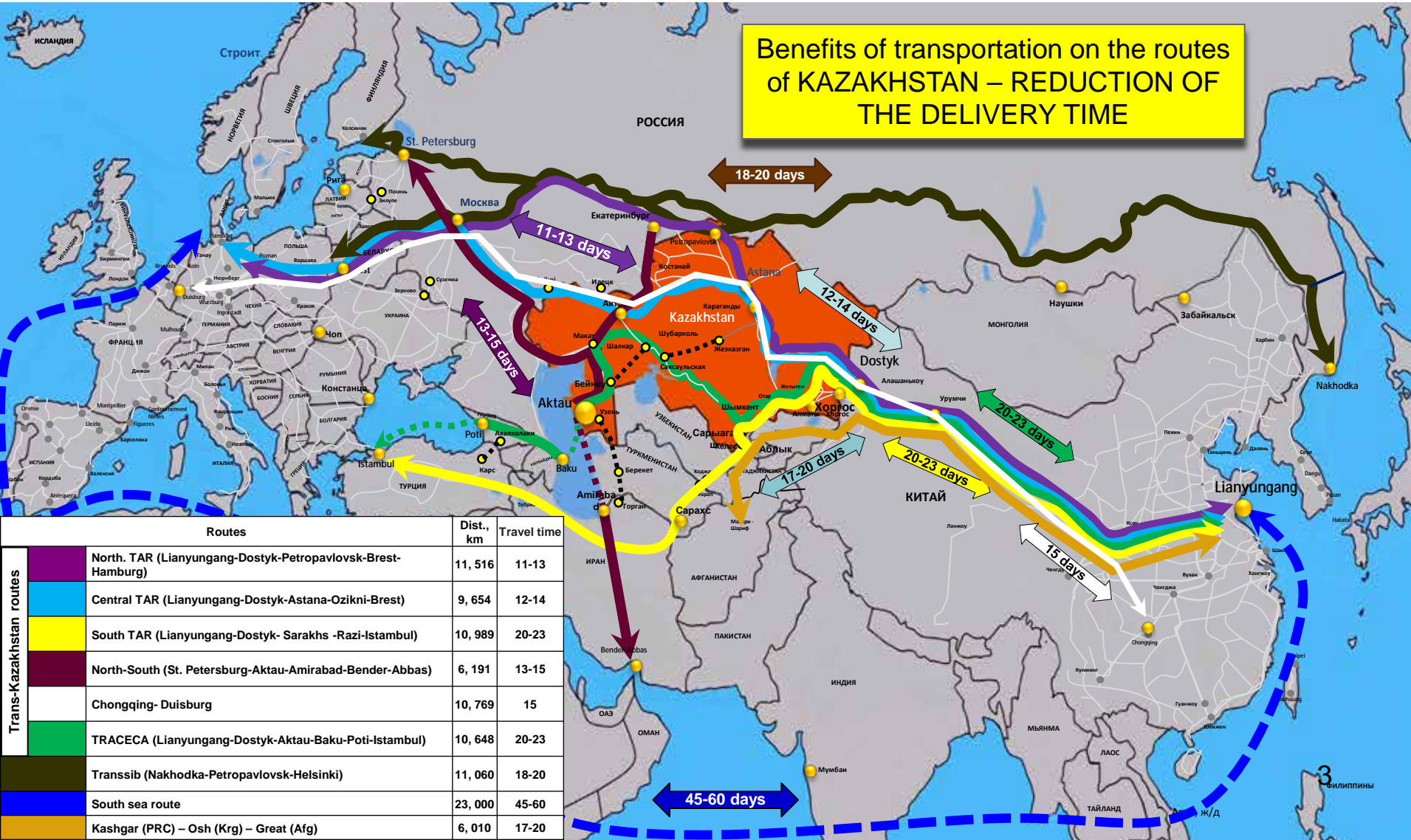
- In 2011, the GDP growth made 7.5%. Labor productivity in the processing industry has increased by 20%. The foreign trade turnover has increased by 40%.
- In 2011, direct foreign investments to Kazakhstan made 18 bln. USD. For 2 years, about 400 new factories were built, and they produced goods for more than 3 bln. USD.
- The next stage in development of Kazakhstan's economy is connected with realization of the transit potential of the country.
- President of Kazakhstan delegated implementation of the large-scale project "The New Silk Road" based on five key principles: speed, service, value, safety and stability.





KAZAKHSTAN – THE NEW SILK ROAD

Benefits of transportation on the routes of KAZAKHSTAN – REDUCTION OF THE DELIVERY TIME



Trans-Kazakhstan routes		
Routes	Dist., km	Travel time
North. TAR (Lianyungang-Dostyk-Petropavlovsk-Brest-Hamburg)	11, 516	11-13
Central TAR (Lianyungang-Dostyk-Astana-Ozki-Brest)	9, 654	12-14
South TAR (Lianyungang-Dostyk- Sarakhs -Razi-Istambul)	10, 989	20-23
North-South (St. Petersburg-Aktau-Amirabad-Bender-Abbas)	6, 191	13-15
Chongqing- Duisburg	10, 769	15
TRACECA (Lianyungang-Dostyk-Aktau-Baku-Poti-Istambul)	10, 648	20-23
Transsib (Nakhodka-Petropavlovsk-Helsinki)	11, 060	18-20
South sea route	23, 000	45-60
Kashgar (PRC) – Osh (Krg) – Great (Afg)	6, 010	17-20

TRANSPORT SYSTEM OF KAZAKHSTAN

- § The largest trans-continental routes North – South, West – East, South-East Asia – Central Asian region.
- § The transit route from China to Europe via Kazakhstan has the undeniable advantage: compared to the sea route through the Suez Canal the distance is twice as little, the delivery time has reduced by 3 times.
- § The direct access to the Customs Union countries markets. Since July of this year, the Common Economic Space has begun to operate in full, which will ensure free movement of capital, goods and labor
- § There are ongoing projects for creation of the Khorgos International Center of Boundary Cooperation, on construction of the railway lines and roads. In total, 12 706 mln. USD are invested into the RK infrastructure to 2016.



Association of National Freight Forwarders of Kazakhstan



ANFFRK – 15 YEARS

UNITES FREIGHT FORWARDERS OF KAZAKHSTAN

In Kazakhstan, there are more than 2 thousand freight forwarders, more than 600 of them have contracts with the railway. The freight forwarders provide 100% transit and 80% of export, import and internal rail freight.

ANFFRK unites 79 advanced forwarding and other companies and Kazakhstan is :

- **An active member of: the International Federation of Freight Forwarders Associations (FIATA), the National Economic Chamber of Kazakhstan “Atameken” Union, Business Forum of Kazakhstan**
- **An accredited member of the expert councils: the Ministry of Transport and Communication of RK and Agency for Regulation of the Natural Monopolies and regulated markets, the advisory board of the RK Customs Control Committee.**
- **The Founder: of the CAREC Federation of Carrier and Forwarder Associations (CFCFA), the Eurasian Union of the Transport, Freight Forwarder and Logistics Organizations (EUTFFLA), Association of transport and logistics companies of Kazakhstan “KAZLOGISTICS”**



Kazakhstan Association of Carriers and Wagon (Container) Operators (KACWO)



KACWO UNITES OWNERS OF THE KAZAKHSTAN WAGONS

The Association was established in 2004, it unites 20 large companies owning more than 27 thousand wagons or 64% private car fleet of Kazakhstan.

KACWO is:

- **The founder:** of the CAREC Federation of Carrier and Forwarder Associations (CFCFA), Association of transport and logistics companies of Kazakhstan “KAZLOGISTICS”
- **An accredited member of the expert councils:** of the Ministry of Transport and Communications of RK and Agency for Regulation of the Natural Monopolies and Regulated Markets of RK.
- **Initiator of creation and active participant of the Inter-departmental Commission of Ministries the KR for making decisions on cargo transportation by the rolling stock.**



- There is an effective system of cooperation with the state authorities, national railway company, international and public organizations.
- The organized and systematic work to establish modern regulatory framework of transport through the expert councils of the Ministries on issues of entrepreneurship.
- The problems of freight forwarders and wagon operators are addressed through activities-based joint working groups with the Ministries, Customs and Anti-monopoly Committee, the National Railway company.
- Cooperation with the associations of the region to strengthen partner relations between the companies and search for acceptable solutions to common problems.
- There is ongoing cooperation with the following international organizations: OSCE, USAID, GIZ, UIC, OSJD, RWTC, FIATA, etc.





INFORMATION AND LOGISTICS PORTAL OF ANFFRK - ILP

- **Will raise the transit attractiveness of the Eurasian transport corridors of Kazakhstan;**
- **Will create new services of the national and foreign freight forwarders to increase competitiveness;**
- **under the existing legislation and current information technologies of government bodies will provide an opportunity for the advance declaration of information from place of origin of goods**
- **ensure smooth crossing the borders and timely delivery (e.g. Chongqing - Duisburg) for 20-22 days**





INFORMATION AND LOGISTICS PORTAL OF ANFFRK - ILP

- On June 17, 2012, the decision of the Customs Union commission of December 09, 2011 #899 *On introduction of mandatory preliminary information about goods imported into the Customs Union's customs territory by road transport.*
- ANFFRK in cooperation with the Customs Committee completed working on the advance informing technology in transportation of goods by railway through the China border crossing point Alashankou - Dostyk.
- We negotiate with the national railway company the interaction technology on overload, and provision of cars.

ANFFRK participated in organizing the meeting for managers of the Kazakhstani companies and logistics companies in Shenzhen headed by its vice MAYOR – Zhang Ven.



“MANAGEMENT AND LOGISTICS CENTER IN TRANSPORT”



MLCT – IMPROVES QUALITY OF TRANSPORT SERVICES



Since 2001, it delivers:

- **Training under the FIATA program “International Freight Forwarder”**
- **Courses on transport**
- **Trainings for the industrial transport specialists**

335 specialists received the international FIATA diplomas, more than 800 specialists were trained in the courses and special trainings



Since 2010, it is the official body certifying compliance of forwarding services with requirements of the State Standards with registration in the State Register of the Ministry of Industry and New Technology



25 companies confirmed compliance of services with requirements of the State Standards



This year, training and refresher training of specialists engaged in forwarding and repair of wagons, and training of specialists on management of delivery chains under FIATA program



THANK YOU FOR YOUR ATTENTION!



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FORWARDERS OF THE REPUBLIC OF KAZAKHSTAN

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WAGON (CONTAINER) OPERATORS

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MAY - 2012, HOHHOT (CHINA)