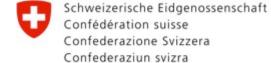


BUILDING EFFICIENT REGULATORY FRAMEWORK TO PROMOTE CUSTOMER-FRIENDLY E-COMMERCE SECTOR IN CENTRAL ASIA

PAVEL SHUST, IFC CONSULTANT

IN PARTNERSHIP WITH



Swiss Confederation

Federal Department of Economic Affairs, Education and Research EAER State Secretariat for Economic Affairs SECO



Creating Markets, Creating Opportunities

12 May, 2022

What we do – supporting development of embedded finance

Improving regulatory framework Developing national infrastructure Diversification of market offerings, including embedded finance Improving knowledge and capacity of public and private stakeholders



Pillar I – Availability and Access

 Making sure that consumers and merchants have access to efficient, convenient payment instruments and services appropriate for their needs

Electronic money, payment cards

Escrow accounts (safe delivery)

Remote onboarding

Local and crossborder interoperability



Pillar II – Lower costs for merchants and consumers

Efficient
 competition is a key
 to cheaper and
 more customer friendly solutions

Promotion of Open Banking policies that support free exchange of data and sharing infrastructure

Making use of FPS to its fullest potential supports widening of digital payments and services

Supporting development of added value products/services (agent networks, cash management, etc.).



Pillar III – Capacity and Awareness

 Increasing trust towards cashless payments both for merchants and consumers E-signature regulation to ensure trust and enforceability of contracts

Financial literacy and awareness for the consumers

Regulation supporting frictionless experiences (agent banking, online onboarding)



Thank You Get in touch with us

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