



JOINTOWN

# 九州通互联网与数字技术在新冠疫情中的应用

Application of Jointown Internet and Digital Technology in COVID-19

## Speaker's Bio



# Liu Jinghan

JoinTown pharmaceutical Group Co., Ltd. Group Deputy General Manager

- From 2019 to now, served as the Group Deputy General Manager of JoinTown pharmaceutical Group Co., Ltd.;
- From 2017 to 2019, served as Senior Operation Expert of Alibaba Group Local Life Service Company;
- From 2016 to 2017, served as the Chief Marketing Officer of Shanghai Links Network Technology Co., Ltd.;
- From 2010 to 2016, successively served as Regional Manager and Marketing Director of Hubei Midea Refrigeration Products Co., Ltd..

## From The Lockdown of Wuhan

Starting from January 23, 2020, all public transport of Wuhan stopped and all departure channels at airport and train stations were closed. Citizens were told not to leave Wuhan except for extraordinary cases.

No. of ppl  
diagnosed

830

No. of suspected  
cases

1072

No. of  
deaths

25

No. of ppl  
cured

34

Source: dxy.com

# Enormous Challenges to Wuhan's Healthcare System



1. Pharmacy – Long queues



2. Hospital – Clinic service stopped



3. Residential quarters – Locked down

# Timeline from **Wuhan** Lockdown to Lift Lockdown

## Lockdown

2020.1.23

1.23 Jointown stuck to its post

1.24 Huoshenshan Hospital started construction

1.27 Aids poured in from all over the country

2020.2

2.1 Huoshenshan Hospital completed

2.1 Jointown assisted Wuhan Redcross with logistics

2.4 Fangcang Shelter Hospitals

2.5 Jointown cook Chinese meds for clients

2.6 Leishenshan Hospital started construction.

2.17 Full screening

2.18 More strict lockdown

2.19 Frontline healthcare

2.23 Health QR Code started

2.28 Jointown worked with Weiyi to ensure meds supply to NCD patients in Wuhan

3.2 E-voucher of return med visits for meds purchase

3.10 Fangcang Shelter Hospital closed

3.19 Zero new case in Wuhan

3.21 Return to work

3.24 Clinic resumed

3.25 Wuhan re-started, back to work, busy traffic

3.28 First ICU free of Covid patient

3.29 Sharing pandemic fighting experience

3.30 Business resumed

4.6 Whole city disinfection to prepare for full return to work

2020.3

All bans lifted

2020.4.8

# Jointown Took Care of People's Health through Science and Technology

1. Telemedicine connected pharmacies with online doctor services, so that patients could see the doctor at the pharmacies.
2. Using online cloud hospitals to help Hubei Provincial Hospital and Tianjin Beichen Hospital issue online revisit prescriptions.
3. Weiyi platform started providing online medical insurance settlement and provided meds delivery services to serious patients.
4. Jointown Cloud Warehouse provided systematic solutions and helped Red Cross rapidly address their logistic management of pandemic control materials.
5. Joined Alibaba etc. to ensure pharmaceutical supply.

# 1. Telemedicine Tech. of Jointown Enabled Patients to Visit Doctors at the Pharmacy



Connected medstores with online doctor's 'services with 400+ doctors, who could provide online diagnosis, rapid response and rapid prescriptions.



TV coverage of Haoyishi pharmacy keeping operation during tough times.



Residents near Jointown Building came to purchase meds, disinfectants, etc.



Keep operation during pandemic to meet citizens' demand



Hubei TV interviewed Haoyaoshi pharmacy on how to ensure meds supply during pandemic



Guizho Bailing sent praise for Haoyaoshi pharmacy's stable staff, excellent performance and service.

## 2. Jointown Helped Hubei People's Hospital with Online Re-visits and Prescriptions using Internet Cloud Hospital

During the Wuhan pandemic, Jointown connected with internet hospital platforms of Hubei People's Hospital and Tianjin Beichen Hospital, provided meds delivery services to their NCD patients, and provided online medical insurance settlement, refill prescriptions, etc, to facilitate healthcare services during the pandemic.

【武汉】协和、省人民医院.....今起可以线上诊疗医保支付

2020-02-27 19:51 | 武汉市医疗保障局



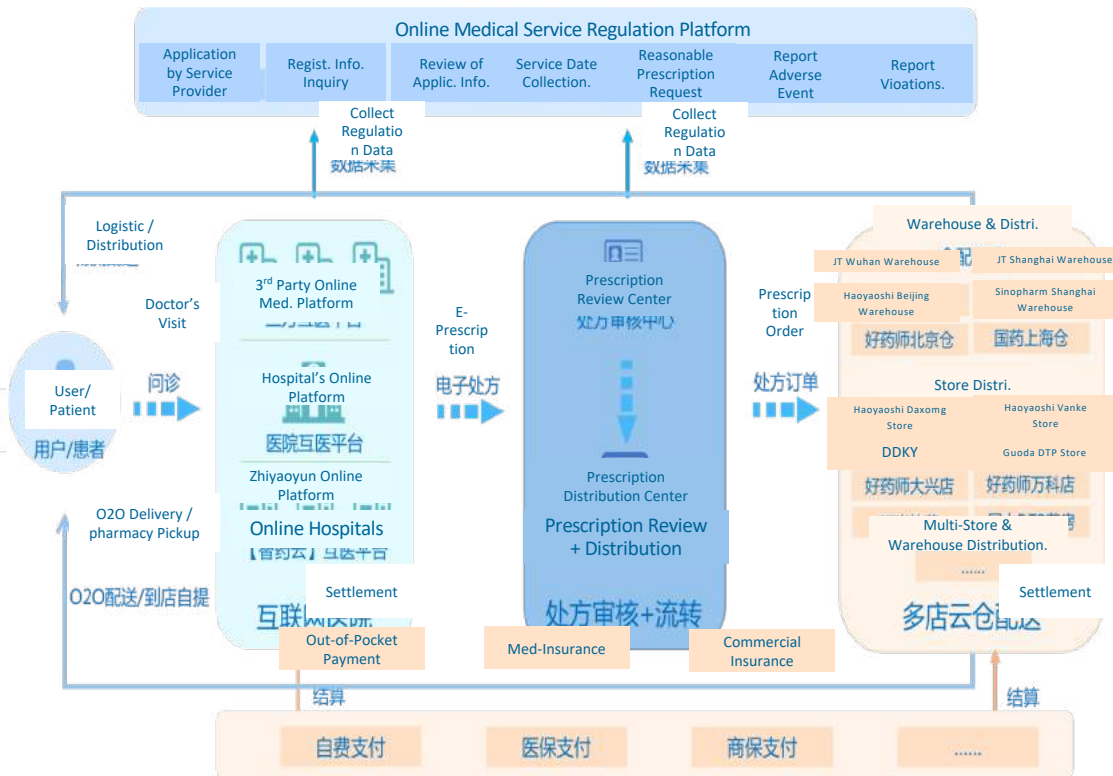
24日起，华中科技大学同济医学院附属协和医院、武汉大学人民医院和武汉市中心医院的互联网诊疗纳入我市医保。这意味着市民在家中，就可以通过互联网进行线上诊疗、医保支付，药品通过线下配送到家。

为落实国家、省和市关于加强新冠肺炎疫情防控工作决策部署，方便参保人员就医和购药，减少人群聚集和交叉感染风险，武汉市出台相关服务方案。

我市将典型互联网诊疗服务方式的定点医疗机构，为常见病和慢性病参保患者复诊提供的互联网诊疗医疗服务，试行纳入医保支付范围。市医保局相关负责人表示，充分发挥互联网远程医疗优势，让群众足不出户就能得到医疗服务，疫情期间有效降低交叉感染风险。

患者在支付方式上，实现医保在线结算，参保人员只需支付个人负担部分。医疗机构提供互联网诊疗服务的价格和医保支付政策，线上、线下保持一致。在药品配送上，医疗机构可委托具备资质的第三方机构开展药品配送上门服务。

据了解，近期我市还将有更多医院开通互联网诊疗，并纳入我市医保支付。





### 3. Jointown Joint Weiyi and Improved NCD Responses through Physical Stores

JT actively responded to requests by Medical Insurance Bureau and conducted Weiyi-Haoyishi NCD project. Weiyi was uploaded and fully operated within 2 days. It provides Online Order and Home Delivery Service. By March 3rd (one week after operation), daily peak orders exceeded 250. It received in total 2016 orders, 757 valid prescriptions, and settled and delivered 824 orders. Using online visits and prescription, and home delivery, during the pandemic, 13 million NCD patients in Hubei could get the meds they need without stepping out of their homes.



× 汉阳首家重症慢病定点零售药店举办义诊... 湖北日报网

#### 汉阳首家重症慢病定点零售药店举办义诊 社区患者在店可看专家号

2020-07-21 20:48

汉阳区目前唯一一家重症慢病定点零售药店 摄影 黄涛

湖北日报网

责任 品质 温度 打开APP

## 4. Jointown Provided Systematic Solutions through JT Cloud Warehouse to Assist Red Cross with Material Management

During the fight against the pandemic, JT took the task during crisis and provided urgent aid to Wuhan Red Cross on their material management. JT used its proprietary "JT Cloud Warehouse" management system and big data platform, combed through donated material distribution system, guaranteed that the donated materials were sent to designated organizations ASAP, and provided effective support to the battle.



### 九州通物流硬核实力应对疫情考验

2020-02-04 19:20

2020年春节假期期间，新型冠状病毒疫情牵动着每一位中华儿女的心。武汉作为此次疫情最严重的地区，受到了前所未有的关注。



近日，一条有关九州通医药物流有限公司（简称“九州通物流”）接管武汉红十字会受捐物资的消息再度“引爆”了物流圈。

据悉，由于此前武汉红十字会（下称“武汉红会”）防控疫情的捐赠物资调拨不及时，引发了巨大的舆论风波。为提升物资调拨效率，武汉新型肺炎防控指挥部指派九州通、邮政、城投等单位协助武汉红会收发物资。九州通医药物流有限公司协助武汉红会，已于1月31日中午12点，正式启用位于武汉市汉阳区国博中心的A2、A3馆，负责武汉红会捐赠物资的物流运营管理。具体包括：入库商品的分类堆码、商品货位库存管理、分拣、盘点等。

资料显示，2月1日当天，九州通物流共派出了30个人，入库了12222件物资。九州通医药集团物流有限公司总经理张青松此前在接受媒体采访时表示，此次九州通物流的主要任务是负责所有的进出物资的物流管理工作，以保证及时准确、账目清晰，同时保证出库速度以及手续齐全。

## 5. Jointown Joint Alibaba to Ensure Meds Supply

During the 2020 Pandemics, Alibaba Health and Jointown jointly introduced the "One Million Fair Priced Mask Supply" project. 3 million fair-priced masks were supplied specifically to Hubei everyday provided by Taobao.

**60,000,000+ masks provided**  
**300,000+ households protected**

### 70公里12小时 孝感慢性病患者拿到急缺药品

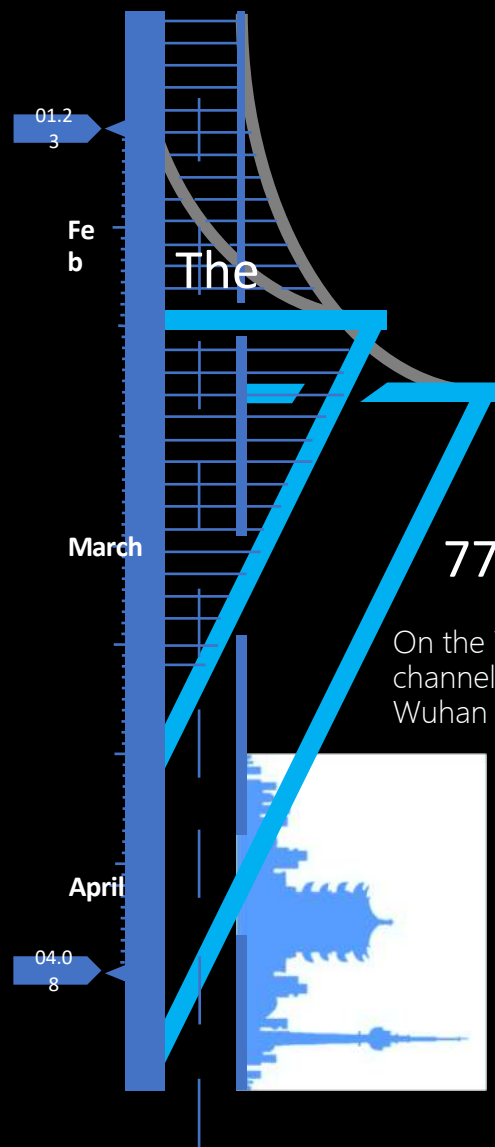
新华社 2020-03-02 16:59 27939

新冠肺炎疫情期间，湖北多地防疫措施升级，交通出行不便和医院交叉感染的风险，让当地慢病患者面临用药难问题。

2月25日，针对湖北1300万慢病人买药难的问题，阿里健康联合菜鸟、顺丰、九州通等物流行业伙伴，开辟药品运送通道。

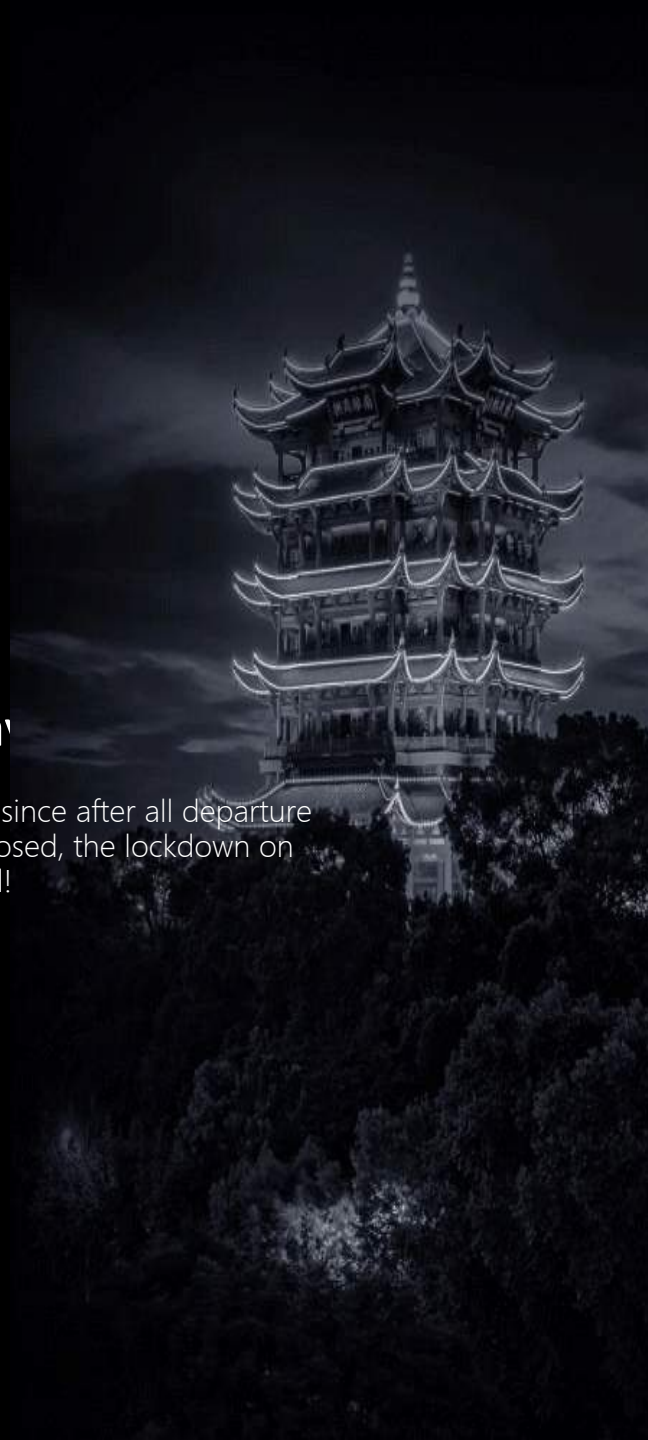
针对缺货需求尤为集中的湖北孝感地区，2月29日，阿里健康小二黄碧海由武汉出发，为孝感慢病患者送去一批急缺药品。70公里的距离，12小时的车程，孝感慢性病患者拿到了急缺药品。





## 77th Day

On the 77th day since after all departure channels were closed, the lockdown on Wuhan was lifted!





JOINTOWN

**Thank you**

CHOOSE BECAUSE OF TRUST.  
THANK YOU FOR YOUR COMPANY AND SUPPORT