

# Energy Investment Forum – Attracting Private Sector Financing

## Funding Options

1. Grey areas; fence sitters (new markets)
2. Match making - honest broker (both Government and Strategic investors)
3. Expanded menu of services (equity, debt, guarantees combination thereof)
4. Comobilization and syndication
5. Privatization support

## Major Challenges

1. Differing regulations/Policy incentives
2. Counter party strength
3. Legal framework (arbitration, land laws clarity etc.)
4. Execution capability (supporting infrastructure etc.)
5. Local currency - absence of key players, cost of borrowing for government etc.
6. Technology and cost pressures