

Infroduction of EGIF and ASEAN Corporate Bond Markets

Dong Woo Rhee Chief Financial Officer of CGIF 2nd CAREC Capital Market Regulators' Forum, Almaty, Kazakhstan 31 October 2023



I. CGIF (Credit Guarantee & Investment Facility)

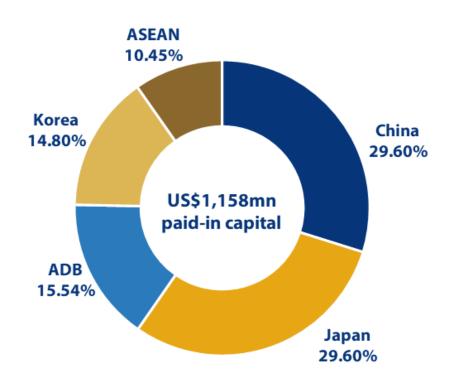


CGIF PROFILE

Overview

- Credit Guarantee and Investment Facility (CGIF), a trust fund of Asian Development Bank (ADB), was established in November 2010 with capital contributions from ASEAN+3 governments and ADB.
- Objective: promote financial stability and boost long-term investment in the ASEAN+3 region by developing local capital markets
- Main function: providing credit guarantees for local currency denominated bonds

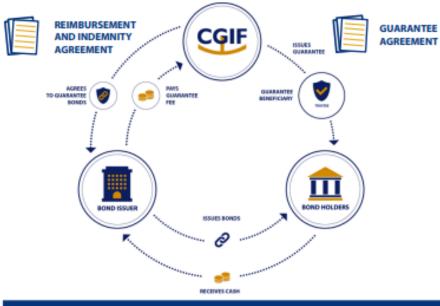
Contributors





CGIF GUARANTEE STRUCTURE

General Bond Guarantee Structure



Guarantee Terms

- Irrevocable & unconditional
- Covers non-payment event
- Guarantees up to 100% principal and interest payments
- Upon a demand made for a missed payment, CGIF retains the right to:
 - (i) accelerate principal claim payments, or
 - (ii) maintain payment schedule

CGIF Transaction Parameters

Issuer eligibility	•	ASEAN+3 Company with acceptable credit profile to CGIF
Bond Type	General Corporate / Project Finance / Securitization	
Currency	•	ASEAN+3 Currency
Size	•	Up to USD230 million per Issuer
Tenor	•	Up to 10 years (15 years subject to credit quality and justification)
Use of Proceeds	:	Proceeds not to be used for prohibited activities Satisfies CGIF's environmental and safeguard standards



CGIF CREDIT RATINGS

- Guarantees are backed by paid-in-capital from contributors with **conservative leverage ratio of 1.32x**
- Over US\$1.20 billion assets kept in cash or liquid securities with minimum credit rating of A+
- Consistent **AAA rating** in local markets (AA in global market) with stable outlook since 2014

Agency	Scale	Rating	Date
S&P Global Ratings	Global	AA/A-1+	28 Feb 23
	Global	gAAA	
RAM	ASEAN	seaAAA	13 Dec 22
	Global AA/A-1+ Global gAAA		
	National (Thailand)	AAA	28 Nov 22
Fitch Ratings	National (Indonesia)	AAA	17 Jan 23
	National (Indonesia)	idAAA	26 Jul 22



GUARANTEE OVERVIEW

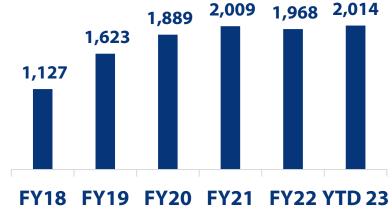
Cumulative Footprint



\$1,365mn Net exposure

\$2,014 mn

Total outstanding





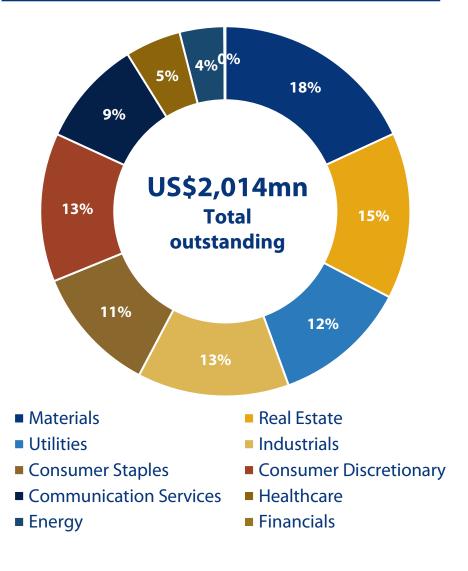
PORTFOLIO OVERVIEW

By Sector



By Currency





as of 31 Aug 2023, in US\$ millions, Exposures are net of reinsurance



CGIF Capital Growth

- On top of the initial paid-in capital of USD 700 million, additional USD 458 million has been paid by contributors since 2017, which resulted in total paid-in capital of USD 1,158 million as of 31 Aug 2023.
- CGIF has always earned positive net income every year with USD 30 million in 2021 being the highest so far.
- Net incomes are retained in reserve to have more capacity to fulfill the mandate



(* 2023 figures are the ones as of 31 Aug 2023.)



More about CGIF

You can find more about CGIF from its website, www.cgif-abmi.org





Our Business

CGIF's bond guarantee operation is aimed at supporting ASEAN+3 companies access the Region's bond markets to achieve the following benefits:

- · expand and diversify their sources of debt capital.
- raise funds in matching currencies and tenors
- transcend country sovereign ceilings for cross-border transactions
- gain familiarity in new bond markets

Know more »

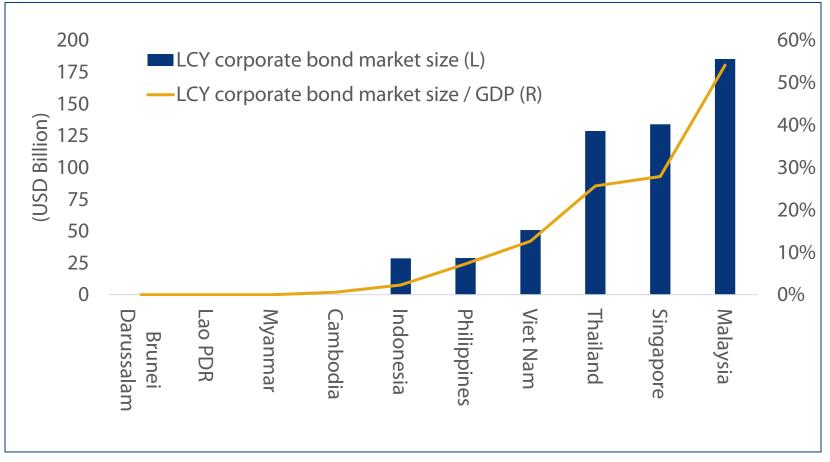


II. ASEAN Corporate Bond Markets



Development Stages (1)

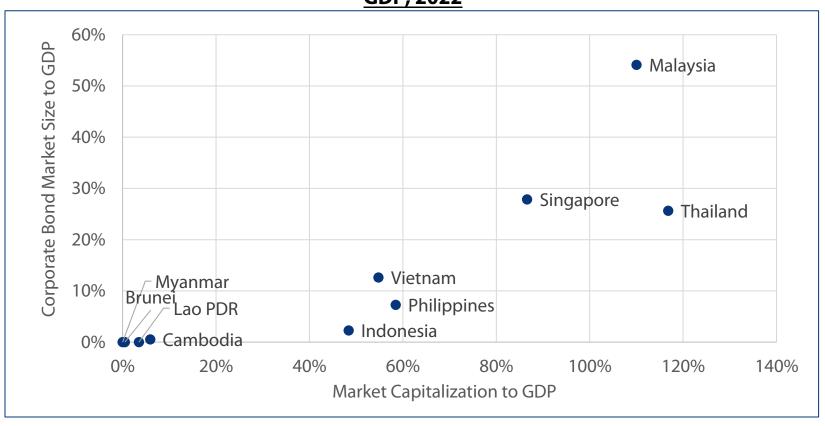
Local currency Corporate bond market sizes of ASEAN countries, 2022



Data : Asian Bonds Online for local currency corporate bond market sizes and GDPs of Indonesia, Malaysia, Philippines, Singapore, Thailand and Viet Nam. World bank for GDPs of other countries.



<u>Relationship between Market Capitalization to GDP and Corporate Bond Market Size to</u> GDP, 2022



- 1. GDP figures of ASEAN6 (Indonesia, Malaysia, the Philippines, Singapore, Thailand, and Viet Nam) are sourced from Asian Bonds Online and those of BCLM (Brunei Darussalam, Cambodia, Lao PDR, and Myanmar) are from World Bank.
- 2. Market capitalization figures for ASEAN6 countries are sourced from Bloomberg, while those for BCLM are retrieved in local exchanges in each country. Brunei has no stock exchange.
- 3. LCY corporate bond market figures from ASEAN6 are sourced from Asian Bonds Online. Viet Nam's corporate bond market size reflects data from the Ministry of Finance Viet Nam. LCY corporate bond market size of Cambodia is from Cambodia Stock Exchange.



	Biggest Investor group	2 nd Biggest	3 rd Biggest
Cambodia	Bank	Insurance	
Indonesia	Mutual Fund	Bank	Insurance
Malaysia	Bank	Insurance	Pension
Philippines	Bank	Insurance	Mutual Fund
Singapore	Private Banking	Bank	Mutual Fund
Thailand	Individual	Insurance	Mutual Fund
Vietnam	Bank	Securities Companies	

- In general, banks, insurance and mutual funds are three main investor groups of corporate bonds in ASEAN.
- **<u>Thailand</u>** is unique as individual investors are the biggest investor group for corporate bonds.
- Indonesia: Mutual fund is the biggest investor group due to the tax incentive having been given to them. However, the tax rate became unified regardless of investor groups since 2021.



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- Across ASEAN, the companies under the financial industry (including real estate)* have been the most active issuers of corporate bonds.
 - Thailand has a relatively diverse issuer profile, with only 27% of corporate bond issuers from the financial industry, 22% from the consumer staples industry, and 10% from the materials industry.

Industry	Malaysia	Singapore	Philippines	Thailand	Indonesia	Viet Nam
Financials	52%	58%	66%	27%	44%	52%
Industrials	19%	9%	2%	5%	14%	5%
Utilities	13%	2%	14%	7%	8%	0%
Consumer Discretionary	4%	22%	1%	9%	4%	10%
Energy	3%	1%	9%	9%	3%	4%
Consumer Staples	2%	3%	5%	22%	5%	22%
Materials	1%	1%	0%	10%	14%	5%
Others	6%	4%	3%	11%	8%	2%

Corporate Bond Issuer Profile in ASEAN

Source: Bloomberg.

*The classification of industries is based on Bloomberg's industry classification, in which real estate is a sub-industry of financial industry.



Credit Rating Agency

- Credit rating agencies are active in most ASEAN countries as credit ratings on corporate bonds or their issuers are generally required for public offering bonds.
- In Cambodia and Viet Nam, rated bonds are rare because their rating agencies are relatively new.

Country	Credit Rating Agencies
Cambodia	Rating Agency of Cambodia
Indonesia	PT Pemeringkat Efek Indonesia / PT Fitch Ratings Indonesia
Malaysia	RAM Ratings Services Berhad / Malaysian Rating Corporation Berhad
Philippines	Philippine Rating Services Corporation / Credit Rating and Investors Services Philippines Inc.
Singapore	Fitch Ratings Singapore / Moody's Investors Service Singapore Standard & Poor's Singapore / A.M. Best-Asia Pacific (Singapore)
Thailand	Thai Rating and Information Services / Fitch Ratings (Thailand) Limited
Viet Nam	Saigon Phat Thinh Rating Joint Stock Company / FiinRatings

Credit Rating Agencies in ASEAN



Bond Pricing Agency

- Local bond pricing agencies provide market prices of local corporate bonds, which can be used for bonds' fair values reflected in the financial statements of institutional investors.
- They also provide daily yield matrix which can be used for the yield reference of corporate bond trading in the local bond markets.

	Local Agency which provide daily corporate bond prices	Remarks
Cambodia	-	
Indonesia	PT Penilai Harga Efek Indonesia (PHEI)	Bond pricing agency
Malaysia	Bond Pricing Agency Malaysia (BPAM)	Bond pricing agency
Philippines	-	
Singapore	-	
Thailand	Thailand Bond Market Association (Thai BMA)	Bond market association which has, among others, bond pricing function.
Viet Nam	-	-

Bond Pricing Agencies in ASEAN



Guaranteed Bonds: Statistics

Guaranteed Corporate Bonds Ratios in ASEAN

		Unit	LCY Billions
	LCY Corporate Bonds (A)	LCY Guaranteed Corporate Bonds (B)	Ratios (B/A)
Cambodia	532	207	39%
Indonesia	421,513	8,840	2%
Malaysia	728	281	39%
Philippine s	1,467	4	0.3%
Singapore	87	32	37%
Thailand	3,640	262	7%
Viet Nam	68,086	14,929	22%

Source: Bloomberg.

- Malaysia and Singapore are the countries where guaranteed corporate bonds are active.
 - Main guarantors in Malaysia are government and parents.
 - Guarantors in Singapore are mostly parents or same group companies.
- Cambodia and Viet Nam are the countries where guaranteed corporate bonds are mostly CGIF guaranteed bonds.
- Indonesia, Philippines and Thailand are the countries where guaranteed corporate bonds are relatively inactive.



Guaranteed Bonds: National Credit Guarantors in ASEAN

National Credit Guarantors for Private Sectors

	National Guarantor	Market Activity
Cambodia	Credit Guarantee Corporation of Cambodia (CGCC)	Not yet active because it was established in September 2020
Indonesia	Indonesia Infrastructure Guarantee Fund (IIGF)	Guarantees available for infrastructure projects in Indonesia under public-private partnership (PPP) scheme
Malaysia	Danajamin Nasional Berhad	Was active
Philippines	Philippine Guarantee Corporation (PhilGuarantee)	Only a few times
Singapore	-	-
Thailand	Thai Credit Guarantee Corporation (TCG)	Not active
Vietnam	-	_

 Bank Pembangunan Malaysia Berhad, a development bank in Malaysia, has completed its merger with Danajamin in March 2023 when its license was surrendered to Bank Negara Malaysia.



Cross-Border Bonds: Statistics

- Inbound ratio implies how much foreign entities participate in the local bond market.
 Singapore is the only country in ASEAN where inbound bonds are active.
- Outbound ratio implies how much local entities rely on offshore market for their bond financing.

	Ratio of corporate bonds issued by foreign entities to total LCY corporate bonds (Inbound)	Ratio of FCY bonds issued by local entities to total bonds issued by local entities (Outbound)
Indonesia	0.1%	70%
Malaysia	1%	15%
Philippines	0.3%	37%
Singapore	25%	69%
Thailand	1%	16%
Viet Nam	0%	28%

Cross-Border Bonds in ASEAN6: Inbound Bonds, 2022

Source: Bloomberg.



Cross-Border Bonds: CGIF's Guaranteed Cross-Border Bonds

- **CGIF** has strength in helping the cross-border bond issuance as the unfamiliarity of the issuer in the foreign market can be overcome with CGIF guarantee.
- Singapore and Thailand are the most frequently used markets for the cross-border bonds guaranteed by CGIF.

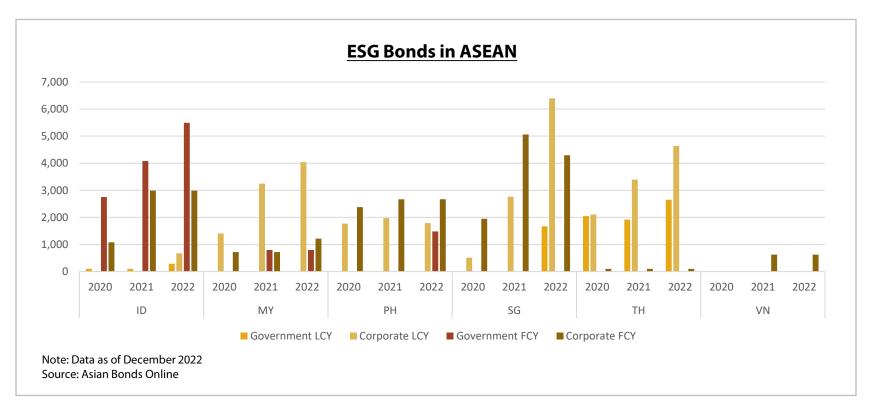
lssuance Venue	lssuer	lssuer Country	Currency	Issue Year	Tenor (Y)	Size*
Japan	GLP	Singapore	JPY	2020	9	\$149M
Singapore	Kolao	Lao PDR	SGD	2014	3	\$48M
	Protelindo	Indonesia	SGD	2014	10	\$138M
	ASF	Indonesia	SGD	2014	3	\$76M
	Nexus	Malaysia	SGD	2019	12	\$110M
	Hanwha	Korea	CNH	2021	3	\$153M
	CEG	China	CNH	2022	3	\$76M
Thailand	Noble	НК	THB	2013	3	\$98M
	KNM	Malaysia	THB	2016	5	\$78M
	Yoma	Singapore	THB	2019	5	\$70M

List of CGIF's Guaranteed Cross-Border Bonds

* USD Value at the time of issuance.



ESG Bonds



- In Indonesia, FCY-denominated ESG bonds are more active compared to LCY. In fact, Indonesia has the highest FCY-denominated ESG bonds issued by the government in ASEAN.
- **Singapore's** corporates are more active in issuing ESG bonds compared to its government.
- ESG bonds in **Thailand** are mostly LCY-denominated.
- The **Philippines** are tapping both foreign and local currencies for ESG bond issuances.



Thank You!

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