# Facilitation of Regional Transit Trade in CAREC

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**TRADE FACILITATION WORKSHOP** 

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## **Presentation Focus**

- Facilitation of Regional Transit Trade in CAREC
- Single Transit Guarantee Mechanism (CGM)
- Pilot Corridor: Sub-Corridor 2a
  - Kazakhstan
  - Azerbaijan
  - Georgia



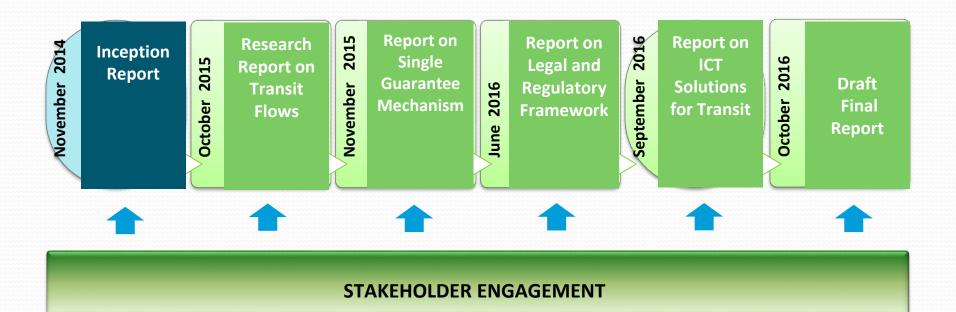
# A. Facilitation of Regional Transit Trade in CAREC

## Specific Objectives of TA Project

- To identify the major CAREC corridors and their transit operation characteristics;
- To identify **major impediments** within current transit systems;
- To make recommendations for a Regional Transit Guarantee Mechanism – the CAREC GUARANTEE MECHANISM (CGM)
- To identify the legislative and regulatory requirements for the CGM;
- To recommend an ICT system to support the CGM; and
- To identify <u>a PILOT CORRIDOR</u> to test the recommended transit regime involving 2 or more countries.



### Summary of Deliverables and Program





# Enhanced security of the supply chain across the CAREC region:

"Provide a means for operational convergence in accordance with modern Customs working practices:"

- Single Electronic Transit Document
- Exchange of Data advanced data for risk analysis purposes
- Common Criteria for Trusted Trader (AEO) development



## Smoother and more efficient trade flow across the borders

Adoption of a systematic electronic processing of a Single Transit Document aimed to reduce costs, increase speed, improve risk management and reduce corruption.

Main objectives

- Allow Customs-to-Customs information exchange as well as management by Customs of data on guarantees; and
- Permit advanced Customs risk assessment of the transit movement to enhance the security of the supply chain



### **Reduced overall cost of trade**

Main Components:

- A regional electronic transit system using a common single document as the transit declaration
- A single guarantee system to cover transit goods from the beginning to end of a journey
- Allowing for a range of guarantee 'simplifications' based upon a trader's compliance history and status e.g. AEO, Comprehensive guarantees



### B. Single Transit Guarantee Mechanism

#### **CGM Mechanism**

#### The two pillars of the CGM mechanism are:



SINGLE / COMPREHENSIVE GRADED GUARANTEES



#### Pillar 1 - AEO

Pillar 1 starts from the concept that 'trusted traders' should not be required to deposit guarantees for their transit movements.

This pillar can be established using the legislative framework of the AEO (Trusted Trader)



#### Pillar 1 – Self-Guarantee

- Transit movements are in essence guaranteed by the AEO
- Agreed standards to safeguard the revenue will be set by Customs



#### **Pillar 1 - Benefits**

- Development of a Customs-to-Business Partnership Environment
  Reduced Border Crossing / Transit Times
  Waiver of Customs Transit Guarantees
- Facilitate movements across borders for AEO Trusted Traders
- Provide for faster transit and clearance of goods by Customs.
- Reduce Customs control physical examination rates for cargoes in transit.
- Generate savings in time and costs for transporting goods around the region.



#### Pillar 1: Benefits (cont)

- Establish uniformity and predictability of transit operations
- Reduce reporting requirements by use of simplified procedures
- Contribute to overall enhancement of the security of the supply chain



#### **Pillar 2 - Single/Comprehensive Guarantees**

The aim of Pillar 2 is to provide the maximum flexibility for smaller and medium-sized transit operators seeking to guarantee their transit movement of goods between CAREC countries.



#### Pillar 2 – Single Guarantees

A Single Guarantee would be calculated on the basis of the highest rate of duty applicable to the goods in the country of departure. In addition, for certain goods involving greater risk of fraud specific minimum rates may apply.



#### Pillar 2 – Single Guarantee

100% of duties and taxes secured



#### **Pillar 2 - Comprehensive Guarantees**

A comprehensive risk-based guarantee would cover a certain number of transit operations up to one year.

To use a comprehensive guarantee the trader will be required to fulfil certain common criteria set by Customs. The criteria that have to be fulfilled will depend upon the type of goods being transported.

Actual level of comprehensive guarantee will be fixed by Customs at 100, 75, 50 or 25 per cent of the highest rate of duty applicable to the goods in the country of departure.



#### **Pillar 2 - Comprehensive Guarantees**

Comprehensive risk-based guarantees are provided for in the WTO Trade Facilitation Agreement and already in widespread use in other regional transit systems. For example the European Union NCTS system provides for these type of guarantees.

The TIR system does not provide for comprehensive riskbased guarantees.



### Pillar 2 – Comprehensive Guarantees

- Customs will approve traders/carriers to use comprehensive guarantees based on an agreed set of criteria.
- The level of a guarantee will be set as a percentage of the duties and taxes at risk.
- Insurance companies undertake their own 'due diligence' when issuing any insurance product – such checks will help to minimise the risk of default.



#### **CGM Guarantee Table**

	TIR	AEO	Individual Movement Guarantees			Comprehensive Guarantee
			Guarantor	Voucher	Cash Deposit	
Coverage	Single Transit Movement	Number of Transit Movements	Single Transit Movement	Single Transit Movement	Single Transit Movement	Number of transit Movements
Goods	No restriction	No restriction	No restriction	No restriction	No restriction	Possible Restrictions
Amount Required as Guarantee	100% of all Customs Fees and Duties	0%	100% of all Customs Fees and Duties	100% of all Customs Fees and Duties	100% of all Customs Fees and Duties	Depending on Risk – 100% 50% 25% of all Customs Fees and Duties
Period of Validity	Transit Movement	Whilst AEO	Transit Movement		Transit Movement	1 Year
Proof of Guarantee	Individual CARNET	AEO Certificate	Guarantee Certificate	Individual Voucher	Cash Deposit	Comprehensive Guarantee Certificate
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#### Pillar 2 - Benefits

The pillar will replace the existing flat rate charge on transit movements with a risk-based insurance mechanism to cover the transit movements of goods.

It will allow Customs to reduce the required level of guarantee based upon the compliance history of the trader involved.



### Pillar 2 - Benefits

- The main rational for Pillar 2 that it will:
- (i) Best support the Customs in the 21<sup>st</sup> Century, including rewarding compliant operators with reduced guarantee requirements.
- (ii) Provide maximum flexibility to meet the needs of all types of transport operators (small, medium and large).
- (iii) Reduce the cost of transit movements to the minimum possible.



## Securing Payment for any none completed transit procedures

AEOs

Comprehensive Guarantees



#### Summary

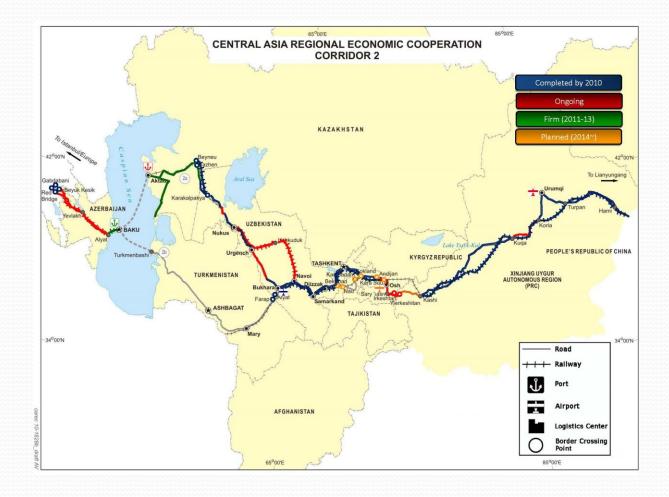
A regional system would help Central Asian countries participate in the global value chains that are the most dynamic segment of the 21<sup>st</sup> century global economy by:

- Providing an opportunity to eliminate duplication;
- Streamlining and harmonising transit documentation;
- Establishing a modern risk based affordable guarantee mechanism which would reward compliant operators e.g., AEOs.
- Reducing Customs processing time at the border;
- Provide compatibility with existing transit systems e.g. EU NCTS.



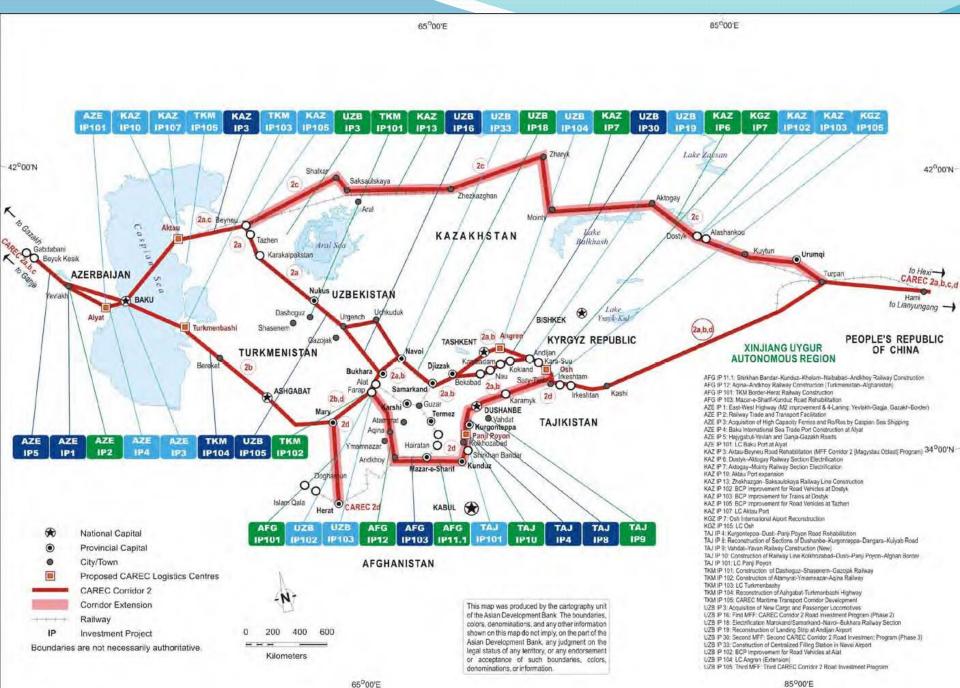
## C. Pilot Corridor: 2a Kazakhstan/Azerbaijan/Georgia

## Corridor 2





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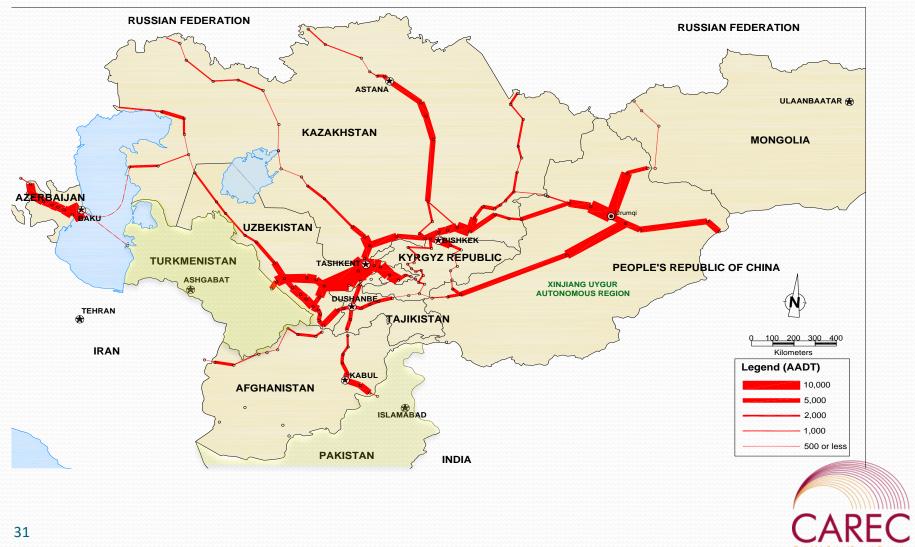


## Rationale

- Traffic density shows large trade flows along Corridor 2 with a high AADT moving towards Georgia and Europe.
- Azerbaijan has a very well developed IT system for transit, which is operational within the region
- The new port of Alyat is nearing completion.
- Aktau port in Kazakhstan also undergoing extensive modernisation
- This is a TRACECA corridor.



#### Road traffic density (AADT) for road transport along the CAREC Corridors



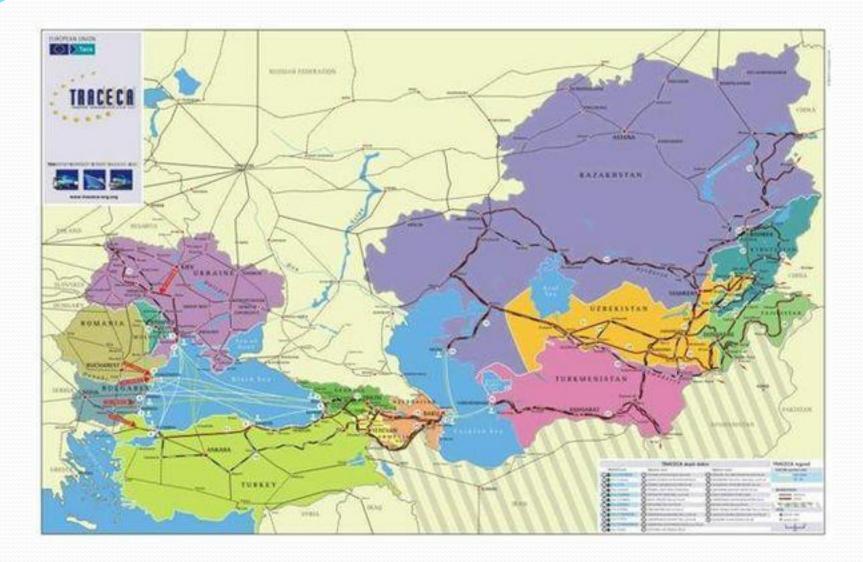
## Importance of Georgia

- Georgia new CAREC Member since October 2016
- Maritime links with Europe and access to EU and NCTS (New Computerised Transit System)
- New port of Anaklia being developed on Black Sea with capacity of 100 million tons at cost of USD2 billion.
- Rail link direct with Shanghai recently opened and linking Baku, Tbilisi and Kars in Turkey
- Strong trade links with EU and with CAREC members (Deep and Comprehensive Free Trade Agreement)









### THANK YOU VERY MUCH FOR YOUR ATTENTION