



# The Singapore Energy Efficiency Sector and the role of SEAS



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# Singapore is a small city state with limited alternative energy potential

- Land Area: 710.2km<sup>2</sup>
- No hydro or geothermal energy resources
- Negligible wind and low wind speed (2m/s)
- Variable and intermittent solar





#### **GREEN GROWTH**



Rising Energy Costs

Climate Change

**Energy Security Considerations** 

Driving companies to deploy cleaner and sustainable solutions

**Green Growth** 

Environmental Sustainability



Economic Growth

Singapore like other countries is embracing Green Growth

## CLEAN ENERGY AS A KEY GROWTH AREA





**Prime Minister Lee Hsien Loong** 

# THE STRAITS TIMES S'pore aims to be key player in green energy push March 27 2007 March 27 2007 March 27 2007 March 27 2007 Strain aims encompasses R&D, nurturing firms and exporting products By Erica Tay

- S\$350 million funding to grow <u>Clean Energy</u> with focus on solar energy announced by Prime Minister Lee in March 2007
- Announced in 2011: Additional S\$195 million in R&D funding and S\$300 million for National Innovation Challenge on Energy Resilience
- Overseen by a council chaired by PM Lee and a Ministerial Committee

## SINGAPORE'S SUSTAINABLE DEVELOPMENT TARGETS



#### National Climate Change Targets

- Up to 16% emissions reduction below BAU levels by 2020 if there is global agreement
- If there is no agreement, 7-11% emissions reduction

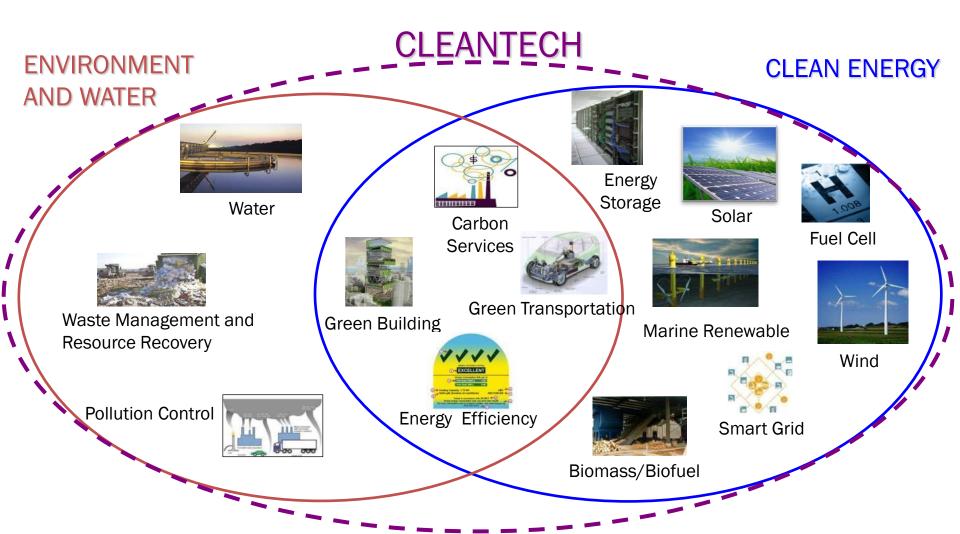


- 35% improvement in energy efficiency from 2005 levels
- 80% of all buildings green by 2030
- 5% of peak electricity demand from renewable energy sources by 2020
- Energy Conservation Act –
   Mandatory Energy
   Management practices for large consumers of energy



#### **CLEANTECH ECOSYSTEM**





Key growth sector: S\$3.4B value-added and 18,000 jobs by 2015



Sustainable Energy Association of Singapore



About the Sustainable Energy Association of Singapore (SEAS)



#### **SEAS Background**





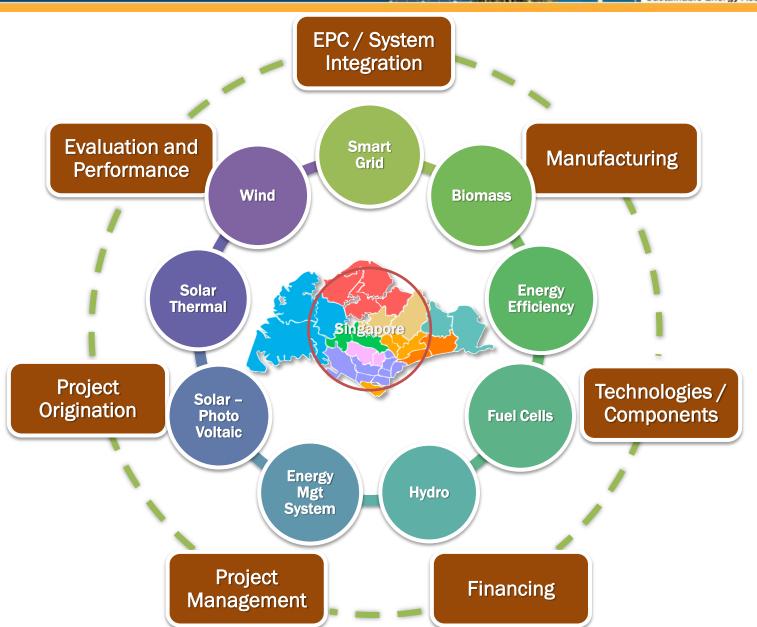
Dr acob rahim
Minister for the July 2

Minister and Water

- Launched on 12<sup>th</sup> July 2006 by Minister of Environment and Water Resources, Dr Yacoob Ibrahim
- The mission of SEAS is to be the voice of sustainable energy industry
- Non-profit Association promoting Renewable Energy & Energy Efficiency industry growth
- 190+ corporate members
- Sectors: Energy Efficiency, Renewable Energy, Carbon Asset Management, Finance & Sustainable Mobility

## **Ecosystem of Singapore's Clean Energy Sector**





## SEAS Strategic Thrust Areas Supporting Industry Growth



#### **Enterprise Development**

- Local Enterprises (SME's, Startups, Entrepreneurs, etc.)
- Technical & financial support for commercialization

#### **Market Development**

 Supporting regional expansion of Industry by providing: Access to Markets, Business Intelligence, Project Access, Finance Facilitation and Partnership Opportunities

#### **Training and Learning**

- Managerial-level Training
- Technical Training
- Seminars, Conferences and Forums

## Regional Capacity Building Through Knowledge Development



"Due to SEAS's dedication to the quality of their training courses, the courses were well-received by the industry, and proved useful for their business needs"

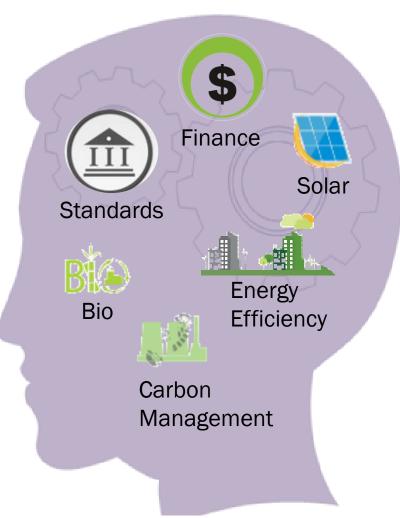
-Fort & Sullivan, Case Study on LEAD Initiative, Singapore



Over 7000 Professionals
Trained To Date

200 Training Programs

Delivered To Date





**Sustainable Energy Association of Singapore** 



**Energy Efficiency** 





#### Strategic Thrusts of the E2PO















Stimulate demand for energy efficiency







Profile & promote energy efficiency internationally











An inter-agency committee (co-chaired by NEA & EMA) set up in May 07 to drive and coordinate whole-of-government energy efficiency efforts



# Goal in 2030: Achieve a 35% reduction in energy intensity (energy consumption per dollar GDP) from 2005 levels

#### **Energy Conservation Act implemented in 2013**

- Companies that consume more than 15 GWh of energy per year are required to...
  - Appoint a trained energy manager
  - Monitor and report energy use within the company
  - Submit energy efficiency improvement plans

## **National SME Energy Efficiency Initiative**





- Launched 10 July by Minister S Iswaran
   Minister, Prime Minister's Office, Second Minister for Home
   Affairs and. Second Minister for Trade and Industry
- Energy up to 40% of operating costs across manufacturing SMEs
- S\$17million support to help SMEs reduce energy costs
- Scope: Limited to SME's in different manufacturing sectors. In particular Food Manufacturing, Marine, Precision Engineering, Chemical and similar high energy usage industries.

#### **Objectives**

 Help SME's address Energy Efficiency to:

#### Reduce Business Cost



Improve Productivity

• To enable easy adoption of EE solutions by SME's

#### National SME Energy Efficiency Initiative – Supporting Grants



#### **Grant Support**

#### 1. Energy Audit

- Innovation and Capability Voucher (ICV)
- \$5,000



#### 2. Energy Monitoring System (EMS)

- iSPRINT via Call for Collaboration (CFC)
- Up to \$20,000

## INFOCOMM DEVELOPMENT AUTHORITY OF SINGAPORE

### 3. EE Project Implementation

- Capability
   Development Grant
   (CDG)
- Up to \$500,000



## 4. Thought Leadership and Training

Capability
 Development
 Grant (CDG) Pilot Project





One-Stop Centre for the SME Energy Efficiency Initiative (SME-EE)

#### Support Business and Industry to

- Scope Savings Opportunities
- Connect with Technology and Service Providers
- Access and Apply for Grants

#### **Grants for Larger Projects**



Other Grants		
Grant for Energy Efficient Technologies (GREET)	20%	\$ 4,000,000
EASEEnergy Efficiency Improvement Assistance Scheme (EASe)	50%	\$ 200,000
Design for Efficiency Scheme (DfE)	50%	\$ 600,000
Green Mark Incentive Scheme for Existing Buildings (GMIS-EB)	50%	\$ 3,000,000
Green Mark Incentive Scheme - Design Prototype (GMIS-DP)	70%	\$ 600,000

#### Support

**One-Year Accelerated Depreciation Allowance** 

The pilot Building Retrofit Energy Efficiency Financing Scheme (BREEF)

Local Enterprise Finance Scheme (LEFS)

**Energy Efficiency Loan** 

**Productivity and Innovation Credit (PIC)** 

AND MANY MORE!

#### **EE Fund Commissioned by EDB**



- Specializes in Investments and Financial advisory to cut energy costs and carbon emissions in buildings and infrastructure
- SG\$ 300 Million Revolving Fund to be setup within the next six months
- Specific to Industry Energy Efficiency Projects in Singapore
- Loan Guarantee structure by the Economic Development Board
- Not tied to projects which have secured government grants





Retrofits



Equipments Replacement



Performance Contracting, etc.

## Singapore Energy Efficiency Industry Value Chain Buildings & Industry







Technology Providers



Performance Contracting + M&V



Project Financing





































#### **SEAS Roles & Supportive Services**









One-Stop Centre for Energy Efficiency

**Advisory** 

**Guiding SME's to Opportunities** 

**Need Analysis** 

**Supporting SME's In Assessing Their Objectives** 

**Capability Matching** 

**Matching Needs to Technologies and Solutions** 

**Grant / Financing** 

**Connecting Businesses to Funding Sources** 

**Capacity Building** 

**Seminars and Skills Upgrading** 

#### **EE Programme Thrusts**



#### \$740 million worth of investment in Industrial EE in Singapore by 2015



Opportunities Awareness
Campaign

- CEO / Leadership Events and Round Tables
- Seminars and Workshops



Project Development & Implementation

- Audits & Assessment
- Monitoring & Verification Systems Installations
- Implementation of EE Solutions
- Grants and Financing



Capabilities & Skills
Development

- Enhancement of Current Energy Management Courses
- New Course Development and Delivery
- Train-The-Trainer Programme

Target: 300 SME's Engaged Over 3 Years

#### **Working with SEAS**





- Connect with industry organizations and regional networks
- Market intelligence
- B2B Partnerships



- Technology Transfer
- Regional Financing
- Knowledge Transfer
- Partnerships with Regional tradeshows and business missions



## Your Partner in Energy Efficiency Contact Us for More Info

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Join our Group on Linked in

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