

# Update on CFCFA Activities

**CHAIRMAN OF CFCFA Capt.Lin Zhong**  
**Sept.1-3, 2014 Urumchi**

# I. Activities CFCFA Participated in

**1**

September 2013, participated in the CAREC Transportation Coordination and CCC meeting in Almaty and made a presentation

**2**

June 20th, 2013, participated in the UNESCAP Regional Forum for Freight Forwarders, Multiple Transport Operators and Logistics Service Providers in Beijing

**3**

Addressed the ASTANA Senior Officials Meeting and Ministerial Meeting in October 2013 with an open letter

**4**

June 26<sup>th</sup> -27<sup>th</sup>, 2014, participated in CAREC Senior Officials Meeting and Ministerial Meeting in Manila

**5**

Visited Yiwu Logistics Association to explore the possibility of cooperation

**6**

June 2014, participated in Riga “Linking Asia and Europe” Summit

**7**

June 2014, entered into an agreement with Turkey EKO MMI Fair Co Ltd

**8**

June 2014, KFFA brought up FIATA training program

**9**

August 2014, KAZLOGISTICS proposed to sign Memorandum of cooperation in the field of information technologies on arrangement of international transportation.



**II. Carry  
out  
the  
work  
plan**

Formulate the work plan for 2014 and solicit advices

Solicit advices for the minutes of annual meeting 2013

Amend the constitution and solicit advices



## II. Carry out the work plan

- Discuss joint training with other members
- Plan the training activities of Mongolian enterprises
- Set up the minimum standard for CFCFA vocational training
- Seek ways to cooperate with CAREC Academy

Sign an agreement with ADBL regarding the opening of CFCFA website



Officially launch the CFCFA website, and look for web advertisement, service items, etc.

Draft work regulations for the secretariat and solicit opinions

Help enterprises from countries in central Asia to solve their business problems in China

Apply for the task of translating Chinese National Standards and participate in regional standardization

**II. Carry out the work plan**

## Recruit corporate members, set up offices and draft application forms for enterprises

Sign agreements regarding return cargo

Mutual agency cooperation agreement

### II. Carry out the work plan

Sign agreements regarding the combination rate for LCLs or FCLs

Peer Consolidation Agreement

Improve the research report on central Asia  
logistics development fund

Feasibility report on setting up central Asia  
logistics settlement center

R&D on insurance cooperation projects like road  
transportation insurance

R&D on transportation facility lease  
cooperation projects

R&D on credit insurance cooperation  
projects

R&D on convention and exhibition  
service cooperation projects

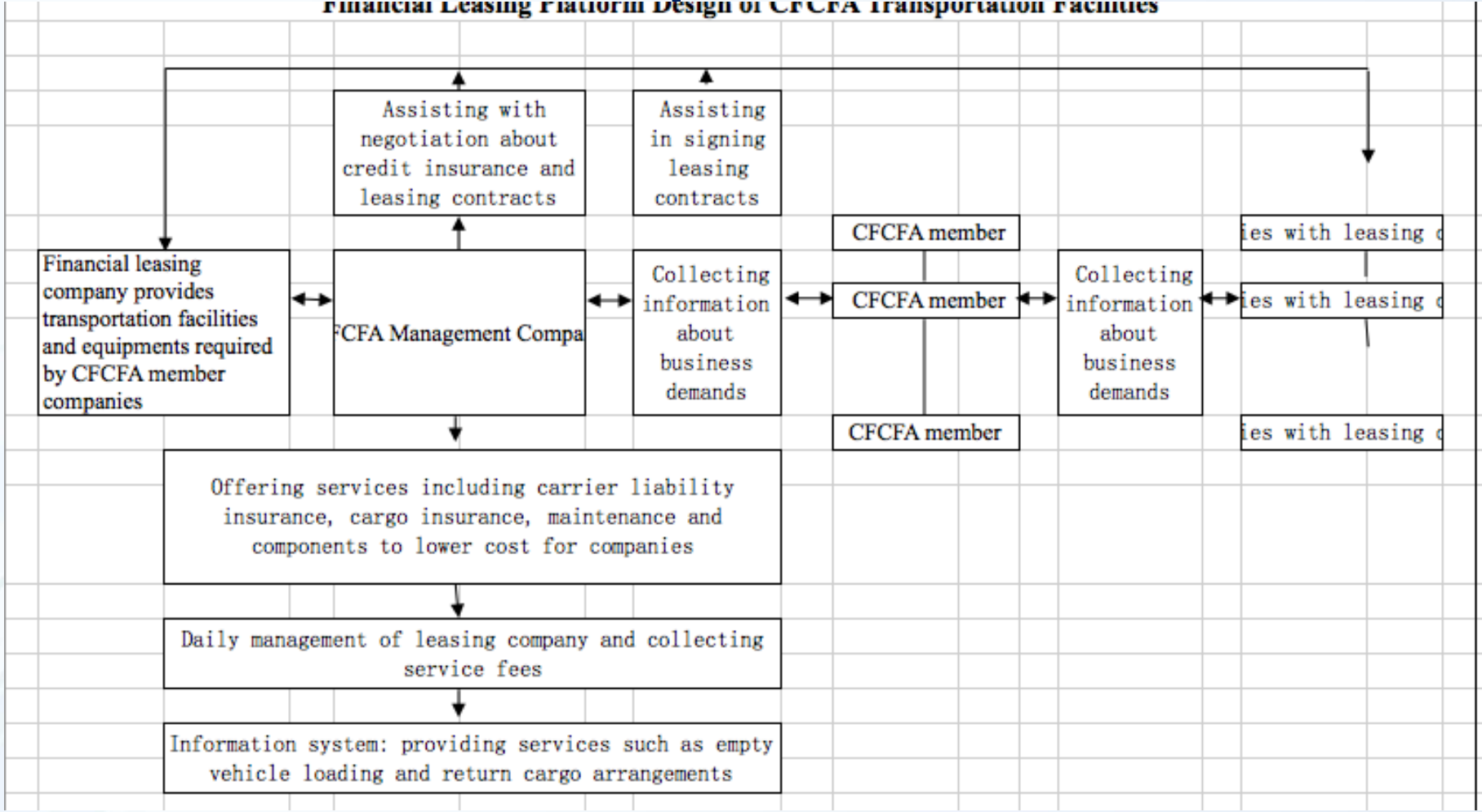


**II. Carry out  
the work  
plan**



# Design of the financial leasing platform for CFCFA transportation facilities

Financial Leasing Platform Design of CFCFA Transportation Facilities



## Design of the financial leasing platform for CFCFA transportation facilities

1. Survey the needs of enterprises in CAREC countries to lease transportation facilities, equipment, etc.

2. Encourage enterprises to take the lead

3. Establish cooperation with leasing companies and credit insurance companies to discuss cooperation plans.

4. Cooperate with third parties and set up a CFCFA management company.

5. The aim is to make the CFCFA management company a SPV.

***Guideline  
for work***

**Carry out  
the  
work  
plan**

Application for technical assistance programs and utilization of policies and resources

Plan and draft regional standards related to the industry

Establish a CFCFA expert database



CFCFA Co., Ltd.

**Deal with tax, audit  
and other affairs**

**set up bank  
accounts**

**Study laws in Hong  
Kong and company  
positioning**

No physical office

Coordination between CFCFA company, the secretariat, the website and the chairman that are located in different places

Member participation

Development Mode

Financial Revenue

### III. Major Problems

## IV. Work Plan for 2014-2015

**Technical assistance**

Jointly apply for technical assistance and other projects in the name of CFCFA

**Convention & exhibition service**

Jointly provide convention and exhibition services in the name of CFCFA

**Training**

Jointly launch training programs in the name of CFCFA

## IV. Work Plan for 2014-2015

**Website ads**

**Develop the website and solicit advertisements**

**Membership fees**

**Charge membership fees according to the constitution**

**Set up branches**

**Straighten out the relations between the Hong Kong company, the secretariat, the website and the branches**



**THANKS**