

**CAREC Business Development Forum  
Panel Session III: Trade Facilitation**

**11:30 AM – 12:45 PM, 30 July 2010  
Sheraton Hotel, Urumqi, PRC**

**AGENDA**

**Theme: Working with the Private Sector to Facilitate Trade**

Moderator: Ms. Naomi Chakwin, Director, Financial Sector, Public Management and Regional Cooperation Division, East Asia Department, ADB

**11:30 – 11:40 AM      Welcome Remarks and overview of CAREC Trade Facilitation Program**

Speaker: **Ms. Naomi Chakwin**, Director, Financial Sector, Public Management, and Regional Cooperation Division, East Asia Department, ADB

Provide a summary of the trade facilitation program and the new thrust towards more pro-active engagement of the private sector

**11:40 – 11:55 AM      Removing Barriers to Trade: Private Sector Perspective**

Speaker: **Mr. Nigmatzhan Kabatayevich Issingar**, Chairman of CAREC Federation of Carrier and Forwarder Associations (CFCFA) and Chairman, Kazakhstan Freight Forwarders Association

Briefly discuss constraints faced by private sector in transporting goods and people across the region; legal and operational issues that hinder smooth flow of goods and proposed policy reforms and operational measures for the governments to consider to remove these barriers to trade.

**11:55 – 12:10 PM      The Private Sector as an Active Development Partner of Government**

Speaker: **Capt. Lin Zhong**, Vice Chairman of CFCFA and Deputy Secretary General, China International Freight Forwarders Association

Briefly discuss how the private sector can cooperate with each other and take concrete actions to facilitate trade; brief presentation of proposed projects of CFCFA designed to address common problems such as standardizing transport and trade documents, information exchange to maximize transport opportunities and avoid empty backhauls, etc.

**12:10 – 12:25 PM    Development of the Tianjin Port Logistics Park: Case of Public-Private Sector Partnership**

Speaker: **Mr. Zhang Jian**, Chairman & President, Tianjin Binhai TEDA Logistics Corp. Ltd.

Briefly present the case on the development of the Logistics Park in Tianjin Port, the problems encountered in its development process and how they were resolved through active partnership between government and private sector and give an overview of the facilities and services provided by the logistics park.

**12:25 – 12:35 PM    Proposed Border Crossing Point and Single Window Development (BCPSW) Project: A Move Towards Seamless Connectivity**

Speaker: **Mr. Ying Qian**, Lead Professional (Regional Cooperation), East Asia Department, ADB

Discuss proposed investments on BCP improvements; roadmap and operational approach towards single window development and the possible role of private sector; case study on China-Mongolia SW inspection pilot project.

**12:35 – 12:45 PM    Questions and Answers**

**Summary**

The session will focus on CAREC efforts to engage the private sector in identifying the various constraints that hinder the smooth flow of trade across the region and how the private sector, not only benefits, but also contributes to the efforts of eliminating these barriers. Private sector speakers will provide insights and share their experiences on the problems they encounter in transporting goods and people across CAREC countries. They will also present private sector initiatives in working together with the public sector and how they can cooperate and coordinate with the various CAREC structures involved in the planning, implementation and evaluation of programs designed to develop transport and trade in the region.