



Public Procurement System in Macedonia

Aleksandar Argirovski
Public Procurement Bureau
Ministry of Finance of the Republic of Macedonia



Republic of Macedonia



- Country in South-Eastern Europe bordering Serbia, Bulgaria, Greece and Albania
- Population: 2 million
- Candidate country for membership in the EU
- Government organisation – parliamentary democracy with two levels of government (central and local)

Public Procurement System

- Decentralized public procurement system
- Legal framework
- Institutional framework
- Public Procurement Bureau is the key institution



Legal framework

- Development since 1996
- Law on Public Procurement (LPP) from 2007
- 14 bylaws (Rulebooks and Decrees)
- Model tender documents and model contracts
- Guidelines, manuals and opinions (advisory)



LPP – key features

- Based on the EU Procurement Directives
- Also incorporates good international practices
- Classical public sector and utilities
- Procedures: open, restricted, negotiated, simplified, competitive dialogue, design contest
- Thresholds: simplified, national and EU

LPP – key features

- No national preferences – equal treatment of all bidders
- International publication above EUR 500,000 goods and services and EUR 4,000,000 works
- Separate chapter on utilities contracts



LPP – key features

- Framework agreements
- E-procurement
- New review system based on independent State Appeals Commission
- Judicial review provided



Institutional framework

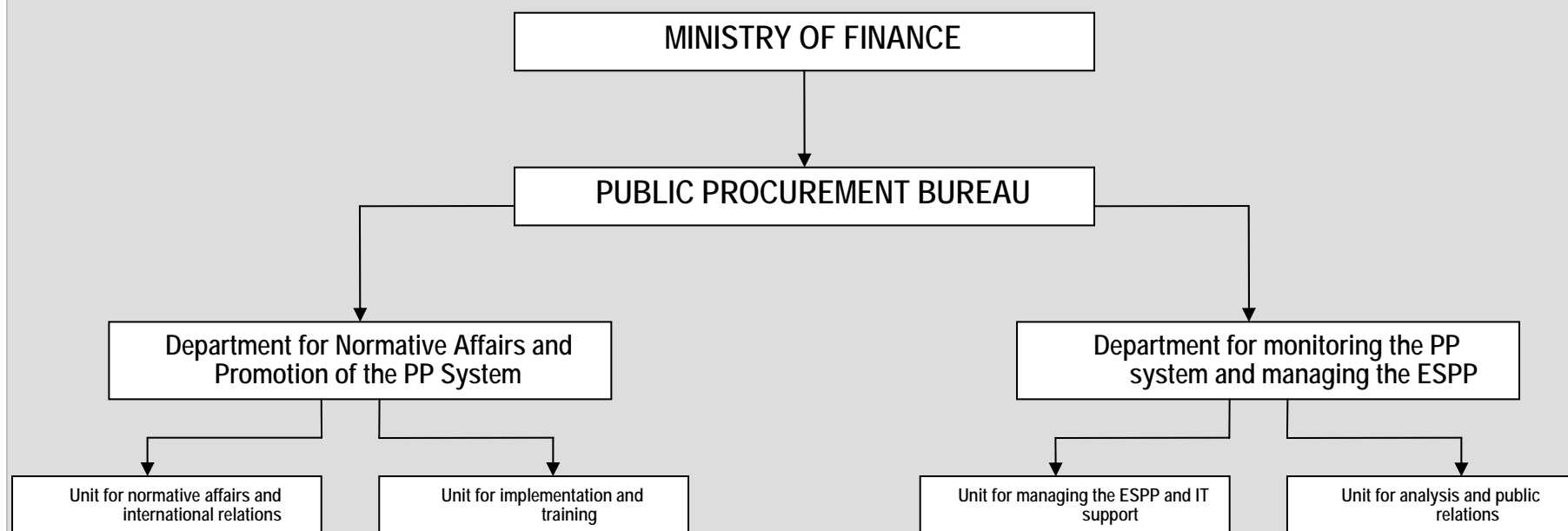
- Public Procurement Bureau (PPB)
- State Appeals Commission
- State Audit Office
- Ministry of Finance
- Contracting authorities
- Economic operators



PPB

- Central body within the Ministry of Finance
- In charge of monitoring and improving the public procurement system (normative issues, development of e-procurement technologies, publication of notices, preparation of MTD, international cooperation and EU integration issues etc)

PPB



International cooperation

- EU/CARDS Project 2004-2006
- EU/SIGMA cooperation – ongoing
- EU Twinning Arrangement – from 2010
- EU harmonization and accession activities
- Regional cooperation
- World Bank cooperation – Pilot Project for the use of country procurement systems in Bank financed operations
- USAID cooperation - ongoing



Appeals Commission

- Established under the new Law in November 2008
- Established by the Parliament of the Republic of Macedonia
- Independent status
- Last instance in the review procedure

Appeals Commission

- Status of cases received from establishment until 15 February 2009 (app. 3-month period)

Withdrawn appeals	Dismissed appeals	Rejected appeals	Accepted appeals	Accepted appeals, procedure annulment	Rejected request for continuation of the procedure	Accepted request for continuation of the procedure
41	46	185	41	18	13	1

CA/EO

- Approximately 1000 contracting authorities
- Central level: Government, Ministries, State Agencies and Directorates, Parliament, President, Judiciary, Central public enterprises, State universities etc.
- Local level: Municipalities, Primary and secondary schools, local utilities, kindergartens etc
- Economic operators: any legal entity offering goods, services and works on the market (domestic and foreign)

Software applications for public procurement

- Web publication system for publishing contract notices and contract award notices

<https://oglas-izvestuvanja.finance.gov.mk/main.do>

- E-procurement system (e-tendering, e-auctions)

<https://www.e-nabavki.gov.mk>




Web publication system

- New advanced web publication system, developed by the PPB, modelled according to TED and SIMAP
- Publication of all procurement notices (contract notices, contract award notices, notice of cancellation of procedure, record of lower value procurements)
- Registration of all contracting authorities (around 900 so far)
- Easy to use, user friendly

Web publication system

- All notices available to the public free of charge
- Contains control mechanism for reducing possible mistakes when filling in the notices
- Provides solid database for statistical reports
- Contains search engine with different parameters

ПРЕГЛЕДИ/ЛИСТАЊА
Претходно индикативни известувања
Огласи за барање за прибирање на понуди
Огласи за доделување на договор за јавна набавка
Огласи за конкурс за избор на идејно решение
Евиденции на постапките со барање за прибирање на понуди
Известувања за склучен договор за јавна набавка
Известувања од конкурс за избор на идејно решение
Поништување на постапката со барање за прибирање на понуди
Известувања за поништување на постапката
Завршени огласи
Други огласи
ПРИЛОЗИ
Дополнителни информации Прилог Г/Прилог В-1/Прилог ДИПП


 Министерство за финансии
 Биро за јавни набавки
 Адреса: Даме Груев 14, 1000 Скопје
 тел. +38923106602 факс +38923126027
 mail: bjn@finance.gov.mk
<http://javni-nabavki.finance.gov.mk>

Образец број 1

ОГЛАС ЗА ДОДЕЛУВАЊЕ НА ДОГОВОР ЗА ЈАВНА НАБАВКА

ДЕЛ I: ДОГОВОРЕН ОРГАН

Број 54/2009

I.1)Податоци за договорниот орган

Акционерско друштво за аеродромски услуги "Аеродроми на Македонија" Скопје, Аеродром "Александар Велики", Нас.Илинден, Татјана Арсова, 1043, Скопје, 3148 354, 3148 659, www.airports.com.mk, tenderi@airports.com.mk

I.1.5)Дополнителни информации и тендерската документација може да се добијат на горната адреса

I.2)Категорија на договорен орган, негова главна активност или дејност

Јавни претпријатија, акционерски друштва и друштва со ограничена одговорност од опфатени дејности - Друго

ДЕЛ II: ПРЕДМЕТ НА ДОГОВОР ЗА ЈАВНА НАБАВКА

II.1)Предмет на договорот за јавна набавка:

Набавка на персонални сметачи и монитори за потребите на Подружница Аеродром „Александар Велики“ Скопје

II.2)Вид на договорот за јавна набавка:

стоки - Купување - Скопје

II.3)Доделување на договор од опфатените дејности

Секторски договори Други опфатени дејности

II.4)Дали постапката ќе ја спроведе Централно тело

Не

II.5)Групна набавка

Не

II.6)Подетален опис на предметот на договорот за јавна набавка:

II.7)Референтна номенклатура за доделување на договор за јавна набавка (ОПН)

Основен предмет на јавната набавка-Главен поимник: 33195100-4, 30213000-5

II.8)Дали предметот на набавката е делив

Не

II.9)Рамковна спогодба:

Не

II.10)Дозволено е поднесување на алтернативни понуди:

Не

II.11)Времетраење на договорот:

Се планира да заврши

31.12.2009

ДЕЛ III: ПРАВНИ,ЕКОНОМСКИ,ФИНАНСИСКИ И ТЕХНИЧКИ ИНФОРМАЦИИ

III.1.1)Гаранција на понудата

Не

III.1.2)Гаранција за квалитетно извршување на договорот

Не

III.1.3)Авансно плаќање:

Не

III.1.4)Здружување на група економски оператори во соодветна правна форма заради извршување на договорот(по извршен избор на најповолна понуда):

Не

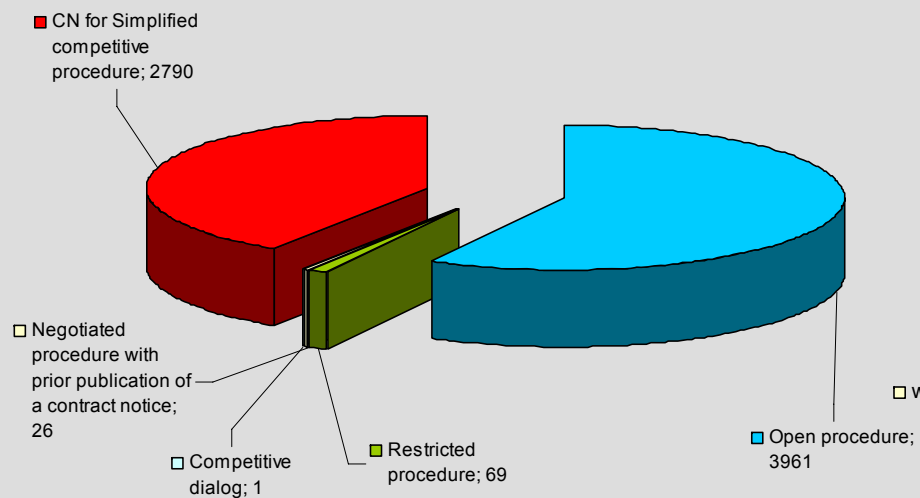
III.2)Критериуми за утврдување на способност на понудувачот или кандидатот

III.2.1)За докажување на личната состојба, економскиот оператор треба да ги достави следниве документи

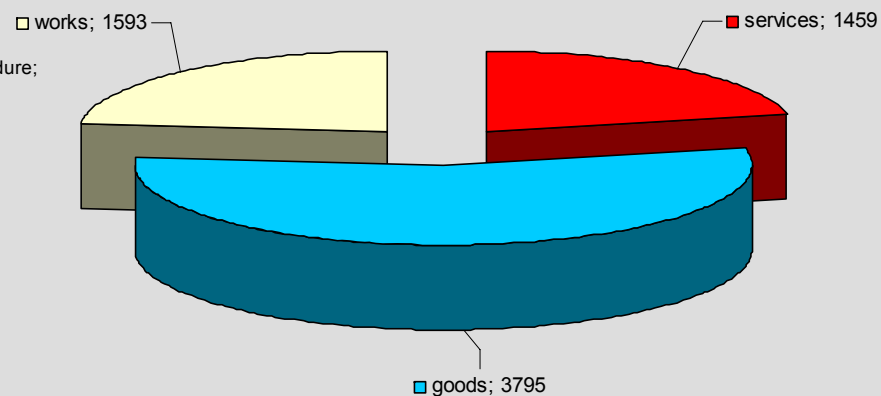
- изјава на економскиот оператор дека во последните 5 години не му била изречена правосилна пресуда за учество во злосторничка организација, корупција, измама или перење пари

Statistics – 2008

Number of published contract notices by type of procedure

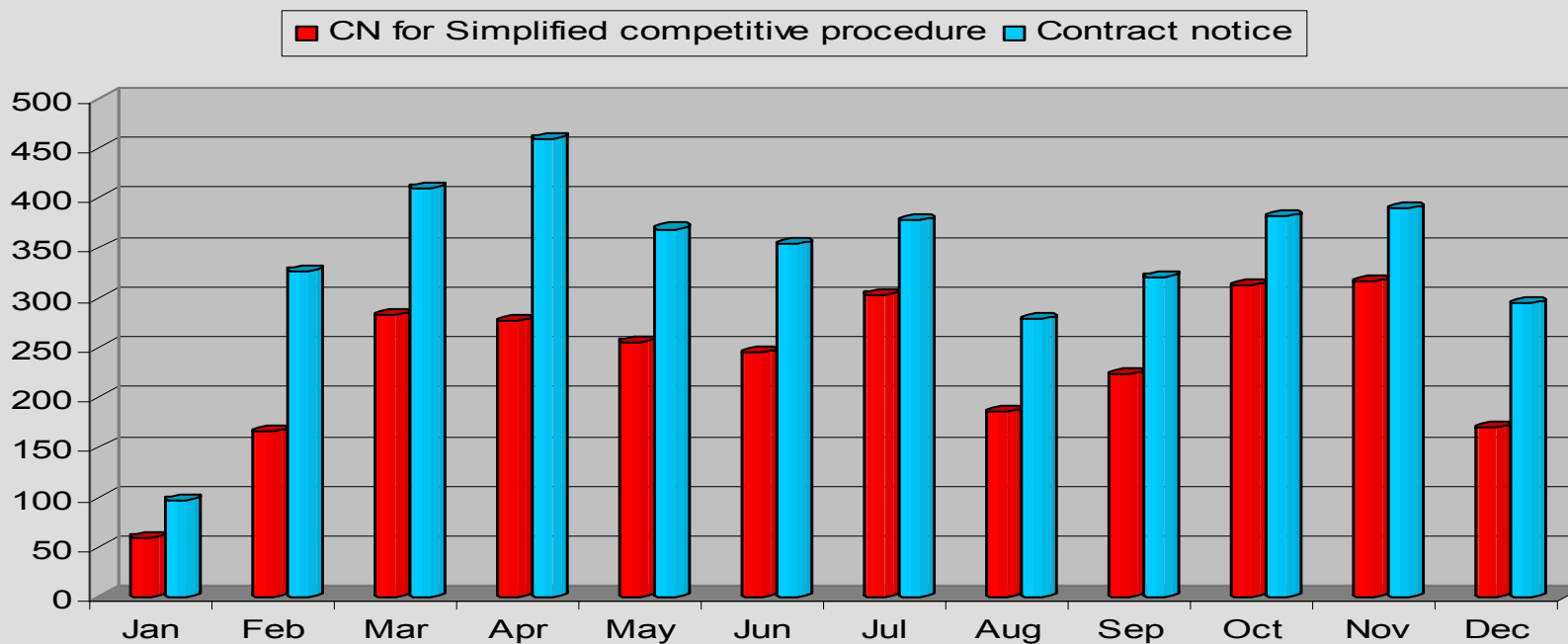


Number of published Contract Notices by subject of contract

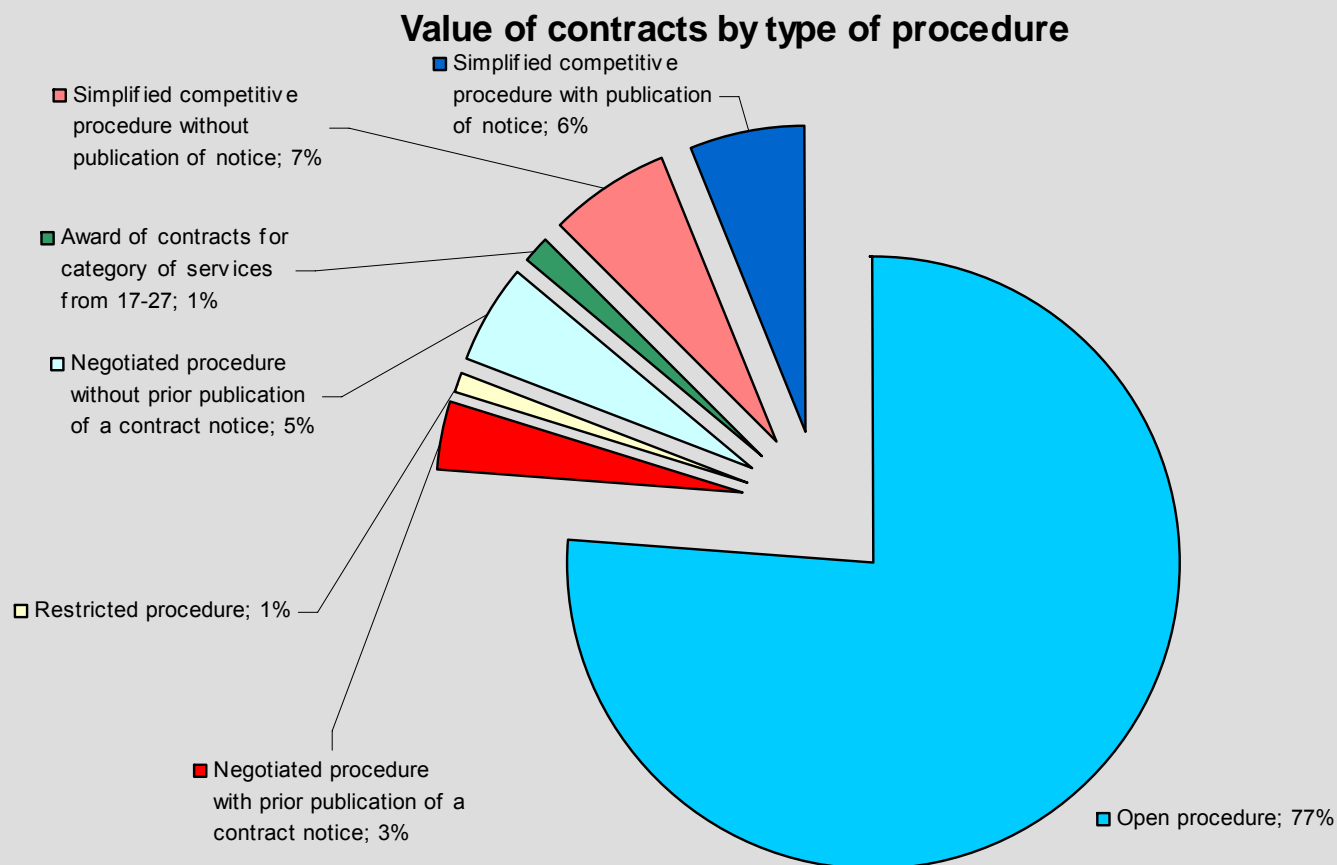


Statistics – 2008

Monthly publishing of CN



Statistics – 2008





E – procurement system

- **2005** - tender published – technical specifications prepared according to the PP process of a pilot institution
- Consortium of 2 local IT companies selected to develop the software solution
- **2006-2007** – period for extensive development, testing and pilot procurements; Legal basis for e-procurements provided
- **End of 2007** – new Law on PP adopted → modifications to the system made → detailed technical instructions prepared
- **01.01.2008** – fully fledged e-PP system installed
- **Entire 2008** – improvement of the overall security, design and functionalities of the system; Extensive training sessions

E – procurement system

- Web-based, simple and user-friendly system
- Aligned with the IDABC Functional Requirements (23 out of 26)
- Enables conducting the entire public procurement procedure electronically
- Enables electronic communication between contracting authorities and domestic and foreign economic operators
- Eliminates paper work thus ensuring efficiency and cost-effectiveness of the contract award procedures

E – procurement system Security

- All actions traced (logged in the system)
- All confidential data encrypted/protected (**256 bit** data encryption for all data transmitted and stored)
- Access restricted to authorised persons only
- Attempts for access are logged and available to auditors
- System for electronic identification
- Key documents have to be digitally signed
- 2 IT Security Audits performed → recommendations implemented
- Stress test performed → all PP procedures in the country can be conducted electronically

E – procurement system

Users

- **Public Procurement Bureau** – promoter of the initiative and monitoring of the process of conducting the e-Procurements
- **General Secretariat of the Government** – Technical support (hosting of the server)
- **State Appeal Commission**
- **Contracting Authorities** – All state Institutions and Public enterprises
- **Economic Operators** – all interested companies
- **Public** - public information accessible

E – procurement system

- **Open Call** procedure
- **Restricted** procedure
- **Simplified** procedure

Electronic auctions – last phase in the open, restricted (framework agreement) and simplified procedure

E – procurement system Functionalities

- Overall internal (preparatory) procedure of the CA is automated (optional usage) – Tender Workspace creation
- Publication of the Contract notice and tender documentation
- Subscribe for INFO on new Contract Notices published
- Free download of tender documentation (only registered EO)
- Posting questions and answers

E – procurement system Functionalities

- Submission of tenders/requests to participate
- Public opening and evaluation of tenders
- Selection of the most favourable bidder, winner announcement and notification to all bidders
- Electronic Auctions
- Generation of different statistical reports

Electronic system for public procurement - Windows Internet Explorer

https://www.e-nabavki.gov.mk/

mywebsearch Search Fun Cards Smiley Central Screensavers Cursor Mania

Electronic system for public procurement

30/01/2009

Electronic system for public procurement

Home page

Contracting Authorities

- Register
- Registered Contracting Authorities
- User Manual

Economic operators

- Register
- Subscribe for Tender INFO
- User Manual

Login

Username

Password

Login

[Forgot your password?](#)

Welcome to the official website of the Macedonian e-Procurement system

The e-Procurement system (EPPS) is an easy-to-use on-line solution for conducting public procurements in the Republic of Macedonia. It enables secure trade between the Macedonian Contracting Authorities and local and international economic operators (tenderers). The system offers a secure, efficient and transparent preparation and administration of all tender-related documents, removes unnecessary paper work and enables secure data flow throughout the entire process.

Public Procurement Bureau is responsible for monitoring the process of electronic public procurements, registration of Contracting Authorities and for providing assistance to the Contracting Authorities and economic operators registered in the EPPS.

General Secretariat of the Government of the Republic of Macedonia provides technical assistance to the PPB by hosting the server on which the ESPP is installed, i.e. ensures its unimpeded operation.

All users of the ESPP are obliged to procure and use electronic signatures, i.e. digital certificates that are issued by the registered issuers of digital certificates in the Republic of Macedonia: KIBS (<http://ca.kibs.com.mk/>) and Macedonian telecommunication (<http://www.telecom.mk/business>).

Contract award procedures

- Current contract notices
- Evaluation is in process
- Completed contract award procedures

Latest Contract Notices

- [160.000 литри ЕЛ нафта за греење за потребите на Општина Берово и единките корисници](#)
[Bidding closes: 10-02-2009]
- [Осигурување од автомобилска одговорност](#)
[Bidding closes: 17-02-2009]
- [Нафта и нафтени деривати](#)
[Bidding closes: 16-02-2009]

[More](#)

Latest Decisions

- [набавка на стока – екстра лесно масло за горење](#)
[Date of publishing: 20-01-2009]
- [превоз за ученици и вработени во ОУ „Дедо Иљо Малешевски“ и ОСУ „Ацо Русковски“ Берово](#)
[Date of publishing: 16-01-2009]
- [Канцелариски материјали](#)
[Date of publishing: 12-12-2008]
- [набавка на градежни работи и опрема за реконструкција на](#)

Trusted sites | Protected Mode: Off | 100%

Inbox - Mic... e-Procure... eProcurem... ESIN Ekon... Presentat... Electronic s... EN ? 16:42

Future plans

- Increased usage of the E-procurement system,
- Integration of the two e-systems into one
- Professionalization of procurement function
- Continuous training programme
- Strategy for the development of the PP system



<http://javni-nabavki.finance.gov.mk>

<https://oglasii-izvestuvanja.finance.gov.mk>

<https://e-nabavki.gov.mk>