



不忘使命 服务社会 创造当地价值



广西靖西万生隆投资有限公司









# Part I Company Overview

### **Company Overview**





#### Location

- Jingxi County, Baise City, Guangxi Zhuang Autonomous Region
- A key node on OBOR

#### **Ownership**

- Mixed ownership
- Nearly 50% state owned

#### **Projects**

- Full Rich Int' | Logistic Center (Key Project at Longbang Border Port)
- Key project of Longbang (PRC) Tra Linh (VN) Cross Border Economic Cooperation

#### **Positioning**one

- To serve OBOR
- Investor and constructor of Two Parks for Two Countries under CB cooperation framework

### Overview of Full Rich Int' Logistic Center





		Category-1 Port of China (Longbang Port)	
1		Key project of Longbang (PRC) – Tra Linh (VN) Cross	

■ Largest investment in western China so far (3 bn RMB)

■ Largest area in Southwest China (2000 mu)

Border Economic Cooperation Zone

Designated port for fruit and food import

PRC pilot for for import SPS

■ Border trade zone, int' I trade zone, ASEAN e-comme rce exhibit & service zone, joint customs control area, processing trade zone, comprehensive service zone

"Guided by gov., companies take the ownership and operated on market rules"

Apply Internet+, IOT and block chain

Int' I logistic corridor going through ASEAN and connecting with Asia and EU

### Bird's Eye View of Full Rich Int'l Logistic Center





### Overview of Logistic Center





Connect Guiyang and Chonqing on the north, and connect with EU market through "Chongqing – Xinjiang – EU" CRE

Connect with Cao Bang, Hanoi and Hai Phong of VN, and connect with Southeast Asia and the global market through shipping

To serve as Southwest and Central South Int' | Corridor

Park -Chongqing



550KM

Park -Guiyang Park – Hai Phong



280KM

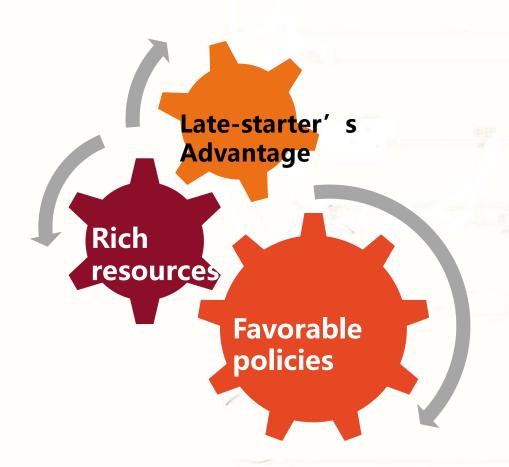
Park - Hanoi

Park – Cao B<mark>a</mark>ng

34KM

### **Features**





Longbang, Jingxi City, Baise Prefecture: Old revolutionary base areas, border areas and ethnic minority region; with multiple preferred trade policies Tra Linh of Cao Bang, VN: Old revolutionary area, border town

Both are under developed area, rich in resources and have late-starter's advantage.

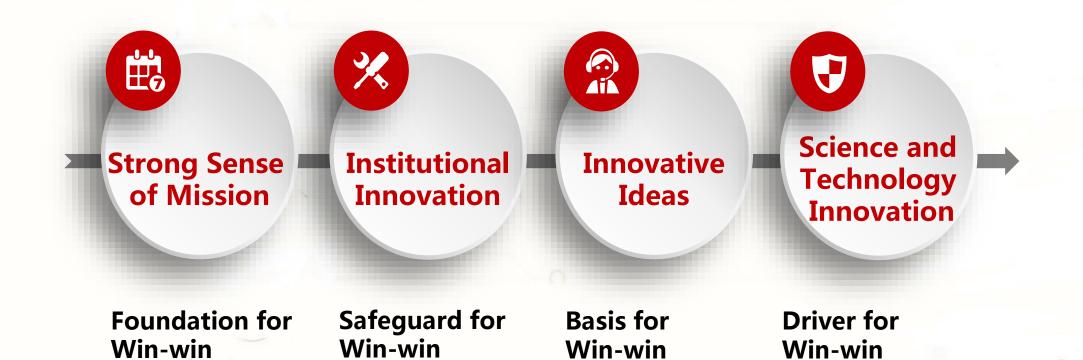
Policy incentives, late-starter 's advantage, and it' s position and rich resources promise a bright future for the project.





# Part II Experience







Institutional innovation "Gov.+Business" **Communications** 







Joint working commission meeting between Guangxi and four Vietnamese provinces



### **Municipal level**

Baise city meets with Cao Bang Province of VN



#### **Committee level**

**Baise Boder Administration** Committee meets with Cao Bang **Economic Administration Comittee** 



#### **County level**

Jingxi City meets with Tra Linh County of VN



#### **Business level**

Leaders of both PRC and VN meet with each other



### Innovative Idea of Cooperation and Cordination





Connectivity
of
Infrastructure
Trade
Finance
And
People

Connectivity & mutual recognition

To promote info sharing and mutual recognition of standards, SPS, certification and accreditation, traceability system, credit system, economic info, etc.

### **Branding**

To develop one stop service system, and strengthen self-regulation of companies to reduce passive administration by the government

### Coordinated regional development

By developing road CBT, int' I scheduled railway express, and CB multimodal, to connect Asian countries with EU, and develop an efficient int' I logistic hub

### **S&T Innovation**



To develop a cross-border info system, focusing on CB trade, CB logistics, imp&exp processing, CB tourism and CB finance, to share information between PRC and VN, to connect two countries, to coordinate border ports of both countries and to mutually recognize each other's results. This shall become a modern info platform with integrated services general trade, transit trade, border trade and CG settlement.







### Part III Park Overview

PART 03



PRC-VN Border Crossing Point









Border trade market & shops







Immigration & Border Control at Border Trade Service Hall





Customs at at Border Trade Service Hall



Quarantine Area at Port for Fruits and







FULL RICH
Positive / Innovation / Service
万生隆投资

**Border Trade Checkpoint** 











PART 04

### Part III PPP

Resolution on the establishment of Cao Bang Border Economic Zone signed by Prime Minister of Vietnam

THỦ TƯỚNG CHÍNH PHỦ

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM Độc lập - Tư do - Hanh phúc

Số: 20/2014/QĐ-TTg

Hà Nội, ngày 11 tháng 3 năm 2014

OUYÉT ÐINH

Về việc thành lậi

2. Các Bộ trưởng, Thủ trưởng cơ quan ngang Bộ, Thủ trưởng cơ quan thuộc Chính phủ, Chủ tịch Ủy ban nhân dân tỉnh Cao Bằng chịu trách nhiệm thi hành Quyết định này./.

Căn cứ Luật tổ chức C

Căn cứ Luật đầu tư ng

Căn cứ Nghị định số Chính phủ quy định về khu định số 164/2013/NĐ-CP n sửa đổi, bổ sung một số c tháng 3 năm 2008 của Chír và khu kinh tế:

Căn cứ Quyết định số tướng Chính phủ về việc p

- Ban Bí thư Trung ương Đảng;
- Thủ tướng, các Phó Thủ tướng Chính phủ; - Các Bộ, cơ quan ngang Bộ, cơ quan thuộc CP;
- HĐND, UBND các tinh, TP trực thuộc TW;
- Văn phòng Trung ương và các Ban của Đảng;
- Văn phòng Tổng Bí thư;
- Văn phòng Chủ tịch nước
- Hội đồng dân tộc và các Ủy ban của Quốc hội;
- Văn phòng Quốc hội;
- Tòa án nhân dân tối cao;
- Viên kiểm sát nhân dân tối cao;
- Kiểm toán Nhà nước;
- Ủy ban Giám sát tài chính Quốc gia;
- Ngân hàng Chính sách Xã hội;
- Ngân hàng Phát triển Việt Nam;
- UBTW Mặt trận Tổ quốc Việt Nam;
- Cơ quan Trung ương của các đoàn thể;
- VPCP: BTCN, các PCN, Trơ lý TTCP, TGĐ Công TTĐT,
- các Vu, Cuc, đơn vị trực thuộc, Công báo;
- Luu: Văn thư, KTTH (3b) 200





Nguyễn Tấn Dũng



Full Rich Int' | Logistic Center listed as key project of Guangxi 广西壮族自治区人民政府

办公厅文件

桂政办发[2012]200号

2012 年自治区层面统筹推进重大项目增补计划

自治区发展和改革委员会

自治区重大项目建设推进领导小组办公

按照《广西壮族自治区重大项目管理暂行办法 自治区层面统筹推进重大项目增补计划。

一、列入 2012 年自治区层面统筹推进重大项 目共 47 项,总投资 532 亿元,年度计划投资

### 中共广西壮族自治区委员会办公厅

厅发〔2015〕15号

自治区党委办公厅 自治区人民政府办公厅 关于印发〈2015 年自治区领导联系推进重大 项目(事项)责任制工作方案》的通知

年自治区领导联系推进重大项目 (事项) 责任制工作方案》印发 给你们,请结合实际,认真贯彻落实

> 中共广西壮族自治区委员会办公厅 广西壮族自治区人民政府办公厅



Leaders of Guangxi, including Party Secretary Peng Qinghua, visited Full Rich Park

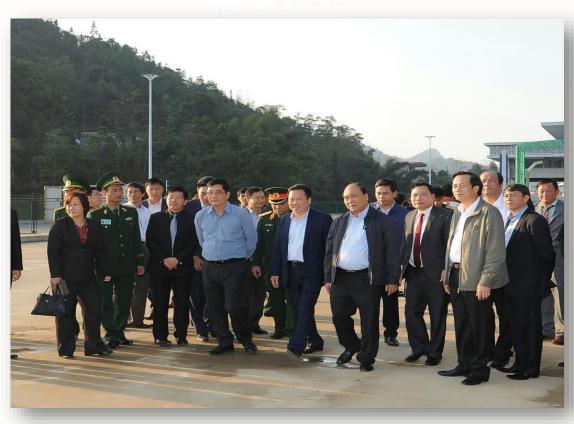








Prime Minister of VN, Nguyễn Xuân Phú, and governor of Cao Bang, visited the park.





Full Rich was invited by Ministry of Industry and Trade of Vietnam to participate in ministerial coordination meeting regarding the construction of Cao Bang cargo terminal.





Full Rich in working meeting with Cao Bang government and authorities related to joint customs control





Guangxi and three VN provinces signed cooperation agreement



Full Rich signed strategic cooperation agreement with My Dinh





Full Rich signed strategic cooperation agreement with VN Cao Bang Investment and Export Company



Full Rich met with Air Logistic Service Company of VN to discuss about cooperation







## Part V Conclusion



# Win-win for a shared promising future

We look forward to working with all of you to build an international logistic corridor that goes through ASEAN and connect Asia with EU.



# Thank you for your patience