

CAREC ENERGY INVESTMENT FORUM FINANCING FUTURE ENERGY

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Renewables and electric mobility as drivers of long-term growth

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Outline



Clean energy & transportation

Trends



Costa Rica's 100% renewable power

Case



Investing in cleaner growth

Trends

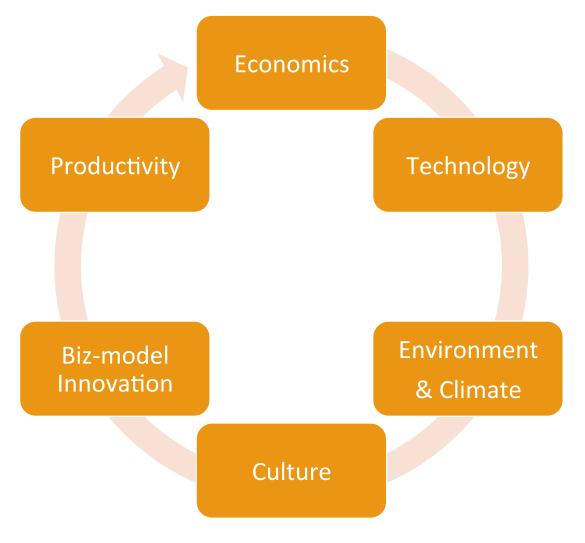
An energy and transport revolution is underway







Mega trends are transforming energy systems



Own analysis: Monica Araya & Bjorn Utgard, ESCOIA SA

Drivers	Logic	Examples
Environment/ Climate	Rising political action to tackle climate change, pollution and unsustainable resource use	Paris Agreement, green cities
Economics	Oil prices volatility. Renewable energy job creation. Economies of scale.	Cheaper solar panels, green jobs
Technology	Better and cheaper technologies making renewables & electric vehicles competitive with old technologies.	Smarter grid and cars
Business-model Innovation	Entrepreneurs find new ways to meet customers' energy and mobility needs.	"Zero money down" energy services
Culture	Empowered consumers breaking free from traditional energy and transport models.	Tesla solar home
Productivity	Infrastructure operators seek new strategies to meet needs at lower cost.	E-buses, Demand-side flexibility

Renewables are good for growth, health and job creation

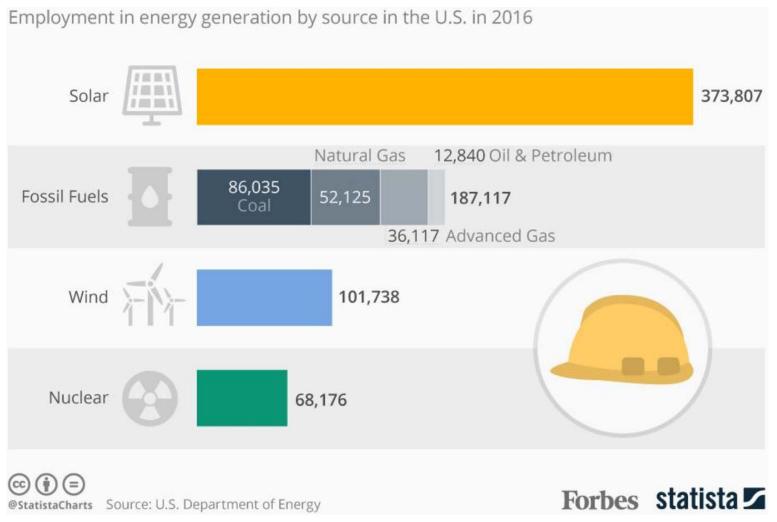
A decarbonized energy sector by 2050, in line with the Paris Agreement, is feasible and attractive.

- 0.8% growth of GDP, \$19 trillion in activity.
- \$29 trillion investments needed to 2050.
- Savings from less air pollution and climate change.
- Savings exceed costs by a factor of 2-6 in 2050.
- 26 million jobs by 2050 (from 10 million today).

2016 was the strongest year ever for **new** renewable energy capacity additions,

- Generating capacity increased by 161 gigawatts in 2016...
- ...over half of it came from developing countries.
- Since 2009, solar PV module costs fell by 80% since 2009, wind turbine costs ~ 1/3...
- ...because of cost declines, more power is received per \$1 invested.
- Investment in renewables reached a record \$348 billion in 2015.

Solar Employs More Workers In U.S. Power Generation than Oil, Coal & Gas Combined



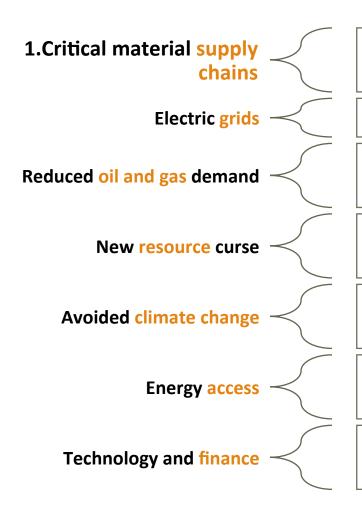
The mega trend is going global

• will invest \$361 billion in renewable power generation by 2020. China • 175 gigawatts (gw) in renewable energy generation by 2022 India • will attract \$50 billion of investment in renewables by 2030 (and Saudi Arabia deploy 9.5 GW by 2023) • will have its largest-ever renewable energy auction of almost 2 GW. Russia • committed to 100% renewable energy. 250 US mayors committed to using 100% renewable electricity 96 corporations • adopted 100% renewable targets 40 vulnerable countries

The mechanisms through which renewables could shape international politics are mostly positive

Critical New material Reduced oil **Avoided** resource Electric **Technology** Energy supply and gas climate curse & finance grids access chains demand change **(-)** (-)

As the transition to renewables proceeds. . .



- ...cartels could develop around materials critical to renewables technologies including rare earth elements, lithium, cobalt and indium.
-they will **reshape** electric grids, with complex implications for relations among states.
- ...they could weaken former major exporters & **strengthen** former major importers in global politics.
-they will make a **new** resource curse more important in countries exporting materials critical for renewable energy technologies.
- ... they help reduce emissions of greenhouse gases which can **reduce the risk** of conflict and instability stemming from climate change.
- ... they **help provide** access to modern energy services to those who now lack it, reducing poverty and associated risks of instability.
-access to the right technology and finance becomes more critical, giving potential advantages to countries with strong **innovation cultures** and access to capital.

transport as a driver of sustainable mobility

- Growing demand for improved air quality
- Green city initiatives pushing for e-buses
- Battery cost decline lowers electric-car prices
- Ongoing charging infrastructure innovation
- EVs help unlock the renewable energy potential

Electric cars are going global

• Has 115,000 electric bus and is the largest market for electric cars in the world. China Will only sell electric cars by 2030 India 42% of new sales are electric cars and plug-in hybrid electric car, highest in the world Norway Will ban gasoline and diesel cars by 2040 France Exploring a ban on gasoline and diesel cars by 2025 The Netherlands Early champion on zero emissions transportation Government of California Majors of cities (C40) commit to buying electric buses and to negotiate lower prices Clean Bus Declaration C40 • Chile & Argentina grasp lithium/copper opportunity. Costa Rica drafted EV incentives law Chile, Argentina, Costa Rica

By 2040, 45% of global car sales will be electric, says Bloomberg NEF experts

Tesla

500,000 cars sold by 2018.
1 million annually by 2020.

Volvo

 Shift to electric and hybrid cars by 2019

BMW

 Electric cars will account for 25% of their sales by 2025.

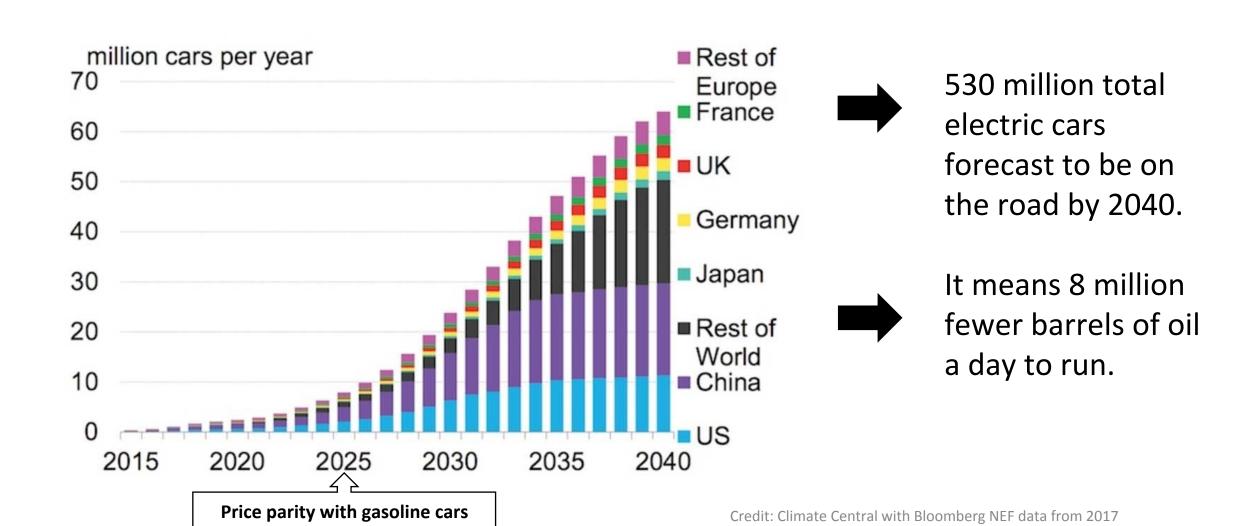
Volkswagen & Audi

- "Diesel scandal" settlement in the US pushed toward electrification:
 4 EVs in 2020
- Audi: first allelectric by 2018

Daimler

 EUR 10 billion investment to develop 10 EVs by 2022

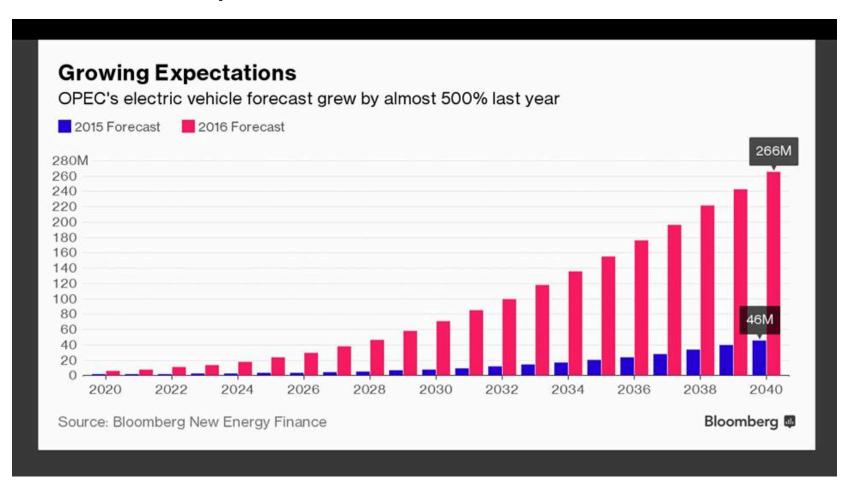
Electric cars to reach price parity by 2025



Bloomberg Technology

Big Oil Just Woke Up to Threat of Rising Electric Car Demand

OPEC had to review its electric vehicle forecast last year...



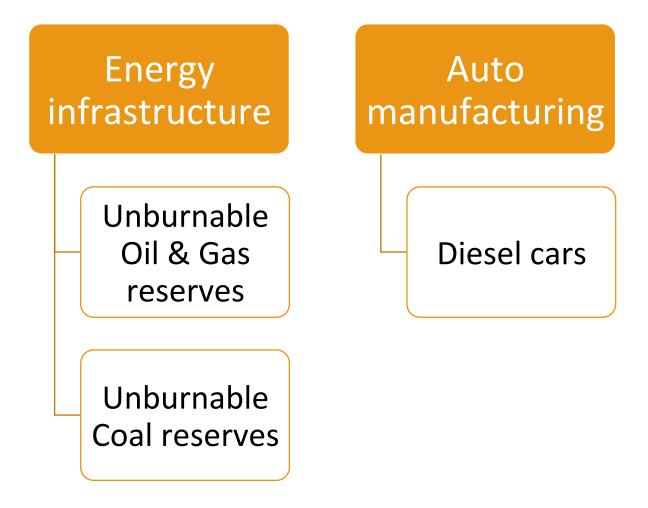
New investments in highly polluting energy sources need a reality check

- Policies and market demands will have impacts
- Changes in energy systems faster than expected
- Investor community supports climate action
- The reality of "unburnable carbon" is scientific
- The economic benefits of cleaner development



Source: Bloomberg

Stranded assets: the risk of investing in assets today that aren't needed or allowed in the future



Clean is Good

Making clean, bold choices pays off. The case of Costa Rica.







POLITICS

Costa Rica's Green Energy Feat Shows Hope For The Planet

Almost all the energy produced in the developing country this year came from renewable sources.

① 12/22/2015 07:57 pm ET



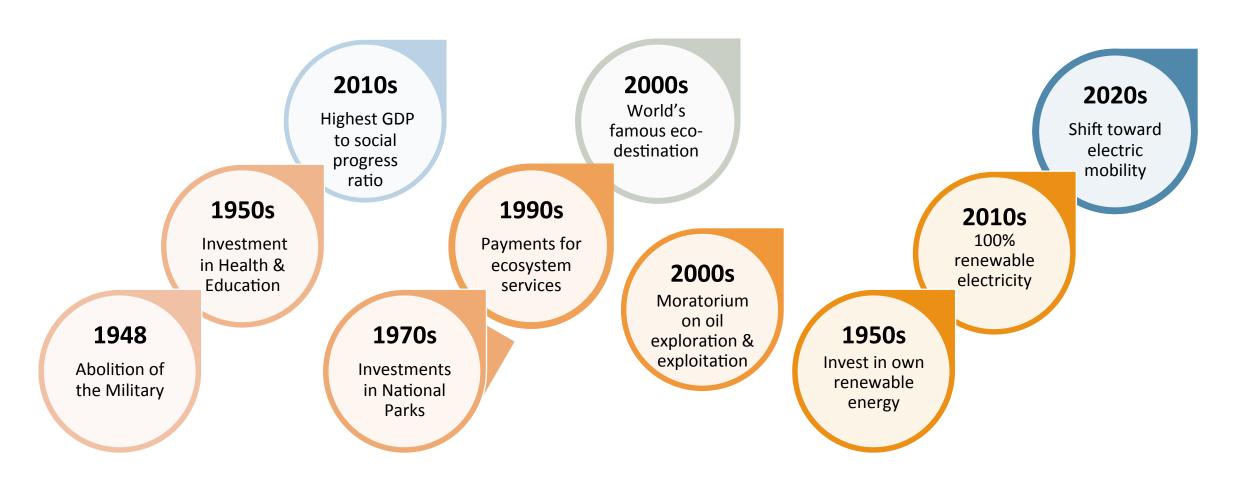
As of this July, "Costa Rica's brand shows highest growth in Latin America"

- Country Brand Ranking of 2017-2018.
- "Essential Costa Rica" increased
 12 places in tourism.
- Increased 5 places in trade and investment
- Official site: <u>essentialcostarica.com/</u>

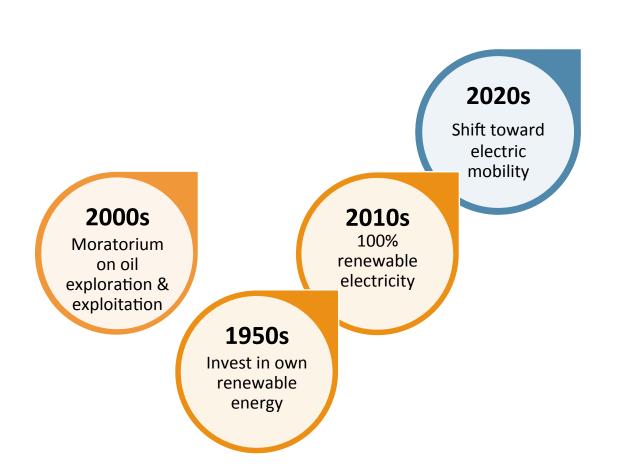




Costa Rica: Making clean, bold choices pays off

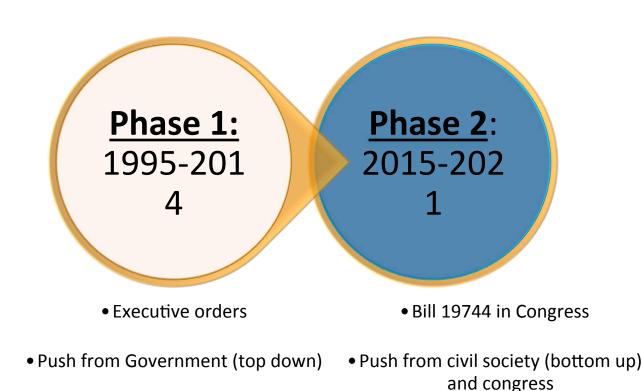


Why keep importing fossil-fuels if we could power transport with our own, clean electricity?



- Fossil fuels cause climate change and we are vulnerable to climate impacts.
- We must electrify our transportation if we are to meet our Paris target
- Zero emission cars, buses and trains will improve urban air quality.

Electric transport was first promoted in mid-1990s and a new phase started in the run up to Paris



Some developments are underway

Law proposal in Congress

 Executive order from 1990s gives tax incentives and creates electric transport department at national utility. Electric bus is being tested.

EV incentives in exe. orders

Executive order gives incentives to cleaner cars. Draft law 19744:
 EVs will not pay neither taxes nor registration fee

EV charging infrastructure

• 20 charging points have been installed. 10 additional points in 2017. Korea donated 3 charging stations.

Electric bus testing

National utility is testing an e-bus

Electric train proposal

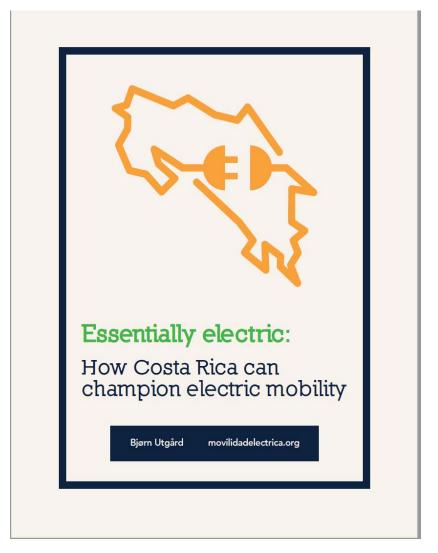
 The Government has announced new plans to invest in a light train for city passengers

State purchases of EVs

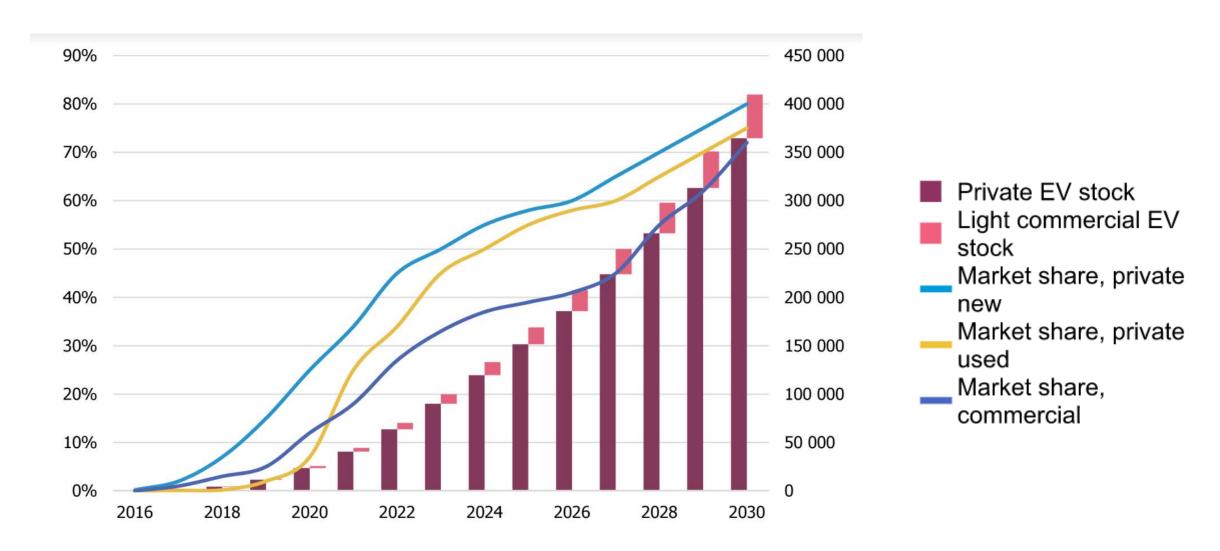
State owned power utility will buy 100 electric cars by 2018.

"Essentially Electric" Our input to the national debate



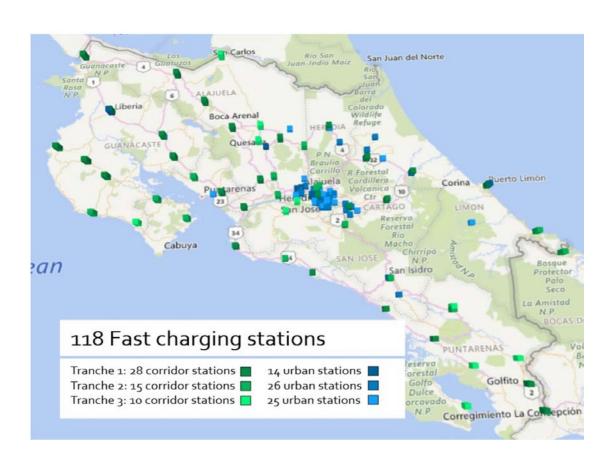


2030 projection for Costa Rica: 410,000 EVs sales



Fuente: Utgard, Bjorn 2017 "Essentially Electric, How Costa Rica Can Champion Electric Mobility"

Projected (corridor and urban) charging stations in Costa Rica, split into investment tranches



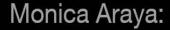
Туре	Stations	Chargers	Investment
Corridor	53	136	\$6,800,000
Urban	65	130	\$6,500,000
Total	118	266	13,300,000

Fuente: Utgard, Bjorn 2017 "Essentially Electric, How Costa Rica Can Champion Electric Mobility"









A small country with big ideas to get rid of fossil fuels

TEDSummit · 15:52 · Filmed Jun 2016



■ View interactive transcript

TERY ELECTRIC

For VIDEO click Ted.com

Ideas for our electric mobility strategy: Think Big

Set an ambitious national goal

No need to start from scratch

Use mobility to reinvent eco-tourism

Engage relevant stakeholders

Turn Costa Rica into a Latin American EV hub

CAREC's choices

Rethinking energy and transport in light of mega trends

Because of oil & gas reserves, the risk of path dependence and stranded assets exists







The energy and transportation transition is happening now and any fossil fuel investments will be at risk in the coming years.

Transition is happening faster than expected, so action should start now, otherwise the old economies will be hurt.





Cleaner choices are technically feasible and economically attractive.

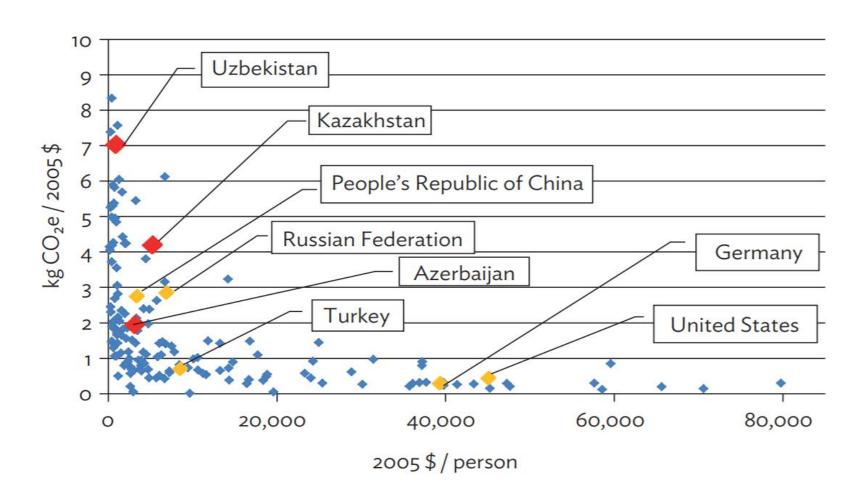
Leapfrogging in CERAC countries.

Mistakes made by developed countries don't need to be repeated.

One of Kazakhstan's objective

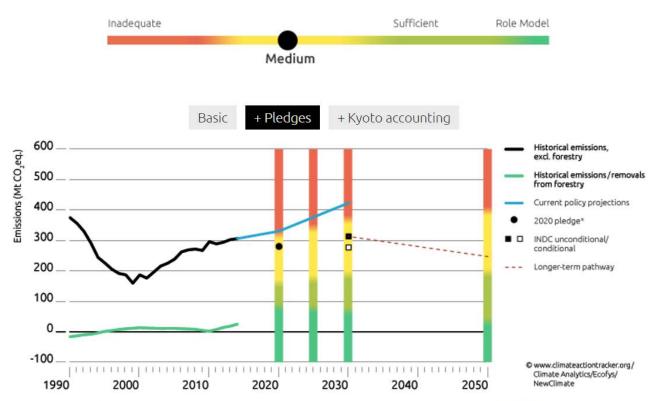
"To become one of the 30 most developed countries in the world by 2050."

Carbon intensity of GDP is high.



- Contribution to global carbon emissions is small
- But compared to countries with similar per capita income, some CERAC countries show relatively <u>high</u> carbon intensity of GDP.
- 75% of total 2010
 GHG emissions for
 these 3 CERAC
 countries come from
 energy & transport.

How to assess Kazakhstan's Paris climate target to 2030?

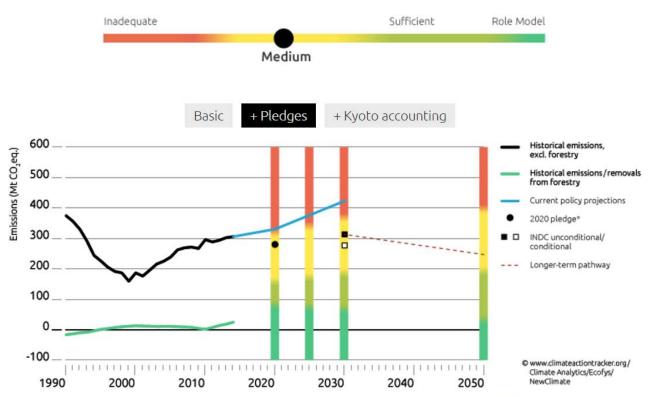


Note: Hover over the coloured bars for a pop-up with the fair emissions range per effort sharing category. More information here.

- Unconditional 15% reduction by 2030 (25% conditional on support)
- Climate Action Tracker considered it "medium":
 - "Least ambitious end of what would be a fair contribution".

^{*} Emissions level in 2020 resulting from conditional/unconditional pledge. This differs from the Kyoto pathways as it depicts final 2020 levels whereas the Kyoto emissions allowances consider the average level of emissions over the second commitment period (2013-2020).

Proposed 2050 target of 25% reduction below 1992



Note: Hover over the coloured bars for a pop-up with the fair emissions range per effort sharing category. More information here.

- External assessment:
 "Current implemented
 policies are not yet
 sufficient to meet its
 targets".
- Emissions would increase 13% by 2030 above 1990 levels.

^{*} Emissions level in 2020 resulting from conditional/unconditional pledge. This differs from the Kyoto pathways as it depicts final 2020 levels whereas the Kyoto emissions allowances consider the average level of emissions over the second commitment period (2013-2020).

The energy investment needs of CAREC countries are around \$170 billion dollar

Much of it needs to be in renewable energy

- Multinational financial institutions can help...
- ...but governmental funds will be insufficient
- Governments will support to mobilize funds...
-and understand mega-trends in clean tech

A "carbon bubble": investors in fossil fuels can no longer ignore climate risks

Climate change as investment risk.

• A 2016 Report by BlackRock, world's largest asset manager with ~ \$5tn in assets, issued a report recommends investors to include climate risks in their decisions.

Financial industry standards to disclose climate risks

New Yorks' <u>Sustainability Accounting</u>
 <u>Standards Board</u> (SASB) which measures
 \$27.5tn (93% of US stocks)

Diversification and decarbonization strategies are related goals

Low diversification is risk to long term growth...

- Lack of economic diversification
- Volatile commodity markets
- Low oil prices

... which calls for new strategies to diversify exports and energy sources

 integrate renewable energy, energy efficiency to help diversify from fossil fuel dependency

Energy assets are approaching the end of a cycle...

 Over 60% of power generation assets are over 30 years old, and generation and transmission will require investments of \$33 billion by 2022. (Carec Strategy) ... call for investment strategy seeking alignment with energy mega trends

Such as renewable energy prices, development of new energy technologies, and Paris commitments to reduce carbon pollution.

Railroad investments as driver for cleaner, transportation and competitiveness

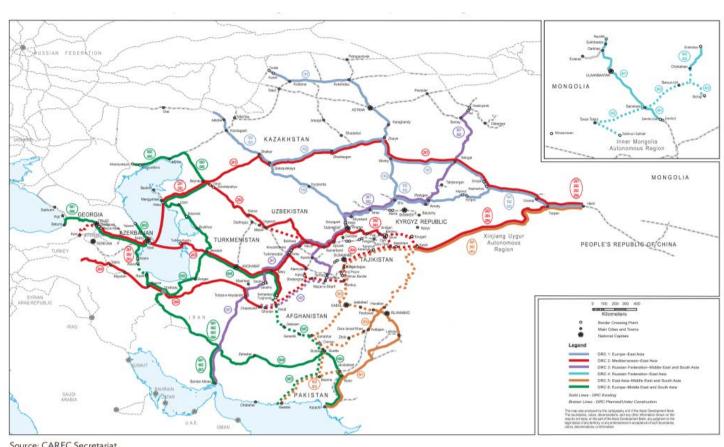
Good for the environment

- The goal is to find inexpensive, efficient, safe, and environmentally sound modes of transport. (transport strategy)
- Energy security concerns, cost of and environmental problems with road transport, are making CERAC appreciate the role of railways.

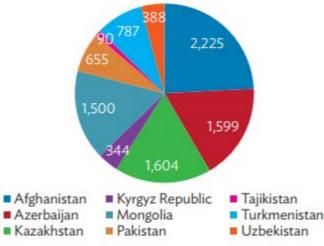
Good for trade

- Given that most CAREC are landlocked, a regional railway will help them go from landlocked to land-linked status.
- Ability of railways to move freight traffic at low cost and with a small environmental footprint will contribute to the expansion of trade in landlocked countries.

\$38 billion needed to 2030 for core railroad network (\$10 billion to 2020)



Distribution of Investments by Country, 2017–2020 (\$ million)



Source: CAREC Secretariat.

Making transport systems "Paris compatible"

Electrification of the railroad...

Of the railway length (25,200 km), 3,900 km (12%) are electrified 7,200 km to be constructed ~ 2,000 km will be electrified.

....can help reduce carbon emissions

- GHG per ton-km for a freight train areless than 30% of those of trucks
- Passenger train emissions per passenger-kilometer are less than 40% of those for passenger cars.

Build strong synergies with the air-quality improvement efforts to modernize cities



Decarbonization & Diversification

1. Design investment agenda to decarbonize the future

2. Risk management strategy against stranded assets

3. Economic assessment of impacts of coal on public health

4. Special task force to monitor electrification of transportation

5. Lessons from oilintensive Norway Sovereign Wealth Fund's renewables strategy



A transformation is underway

The transition toward renewables and electric transportation is unstoppable. It has profound implications for infrastructure decisions.



We can lead, not just follow

Developing countries benefit from making cleaner, bolder choices. Our countries can be idea shapers, not just idea takers.



CERAC countries can avoid others' mistakes

By diversifying away from fossil fuels countries will reduce the risk of stranded assets.



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