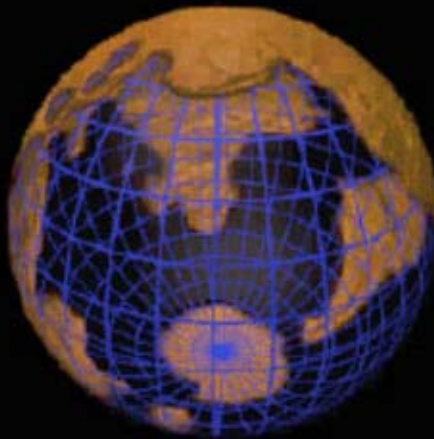


United States Customs Service



Trade Compliance and The Risk Management Process

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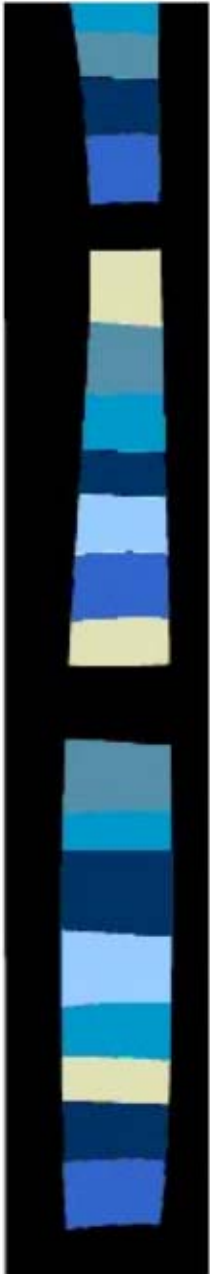
Our Job



To better identify, prior to exam or review, those imports most likely to be non-compliant

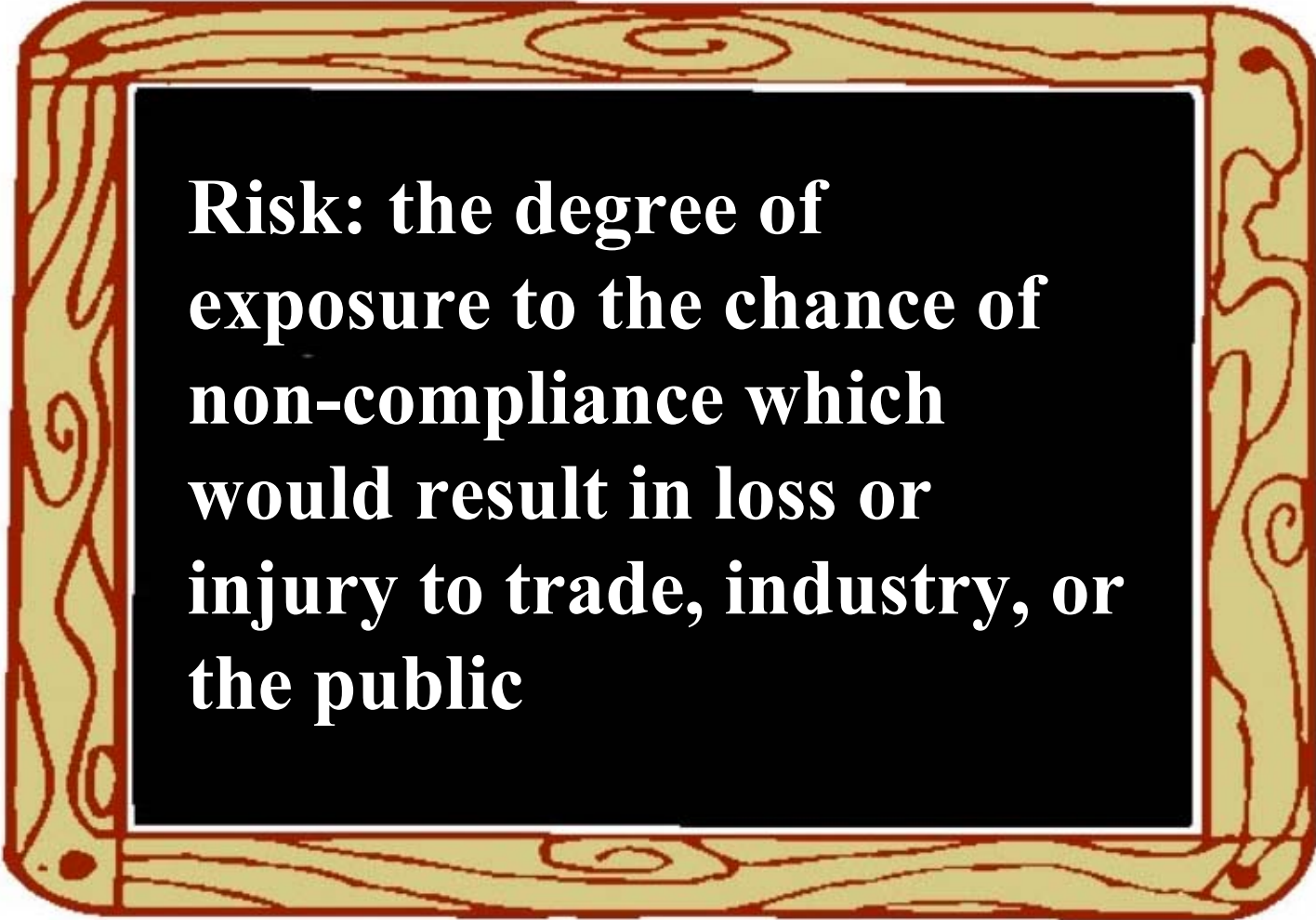


Direct our trade compliance resources to those areas






Definitions



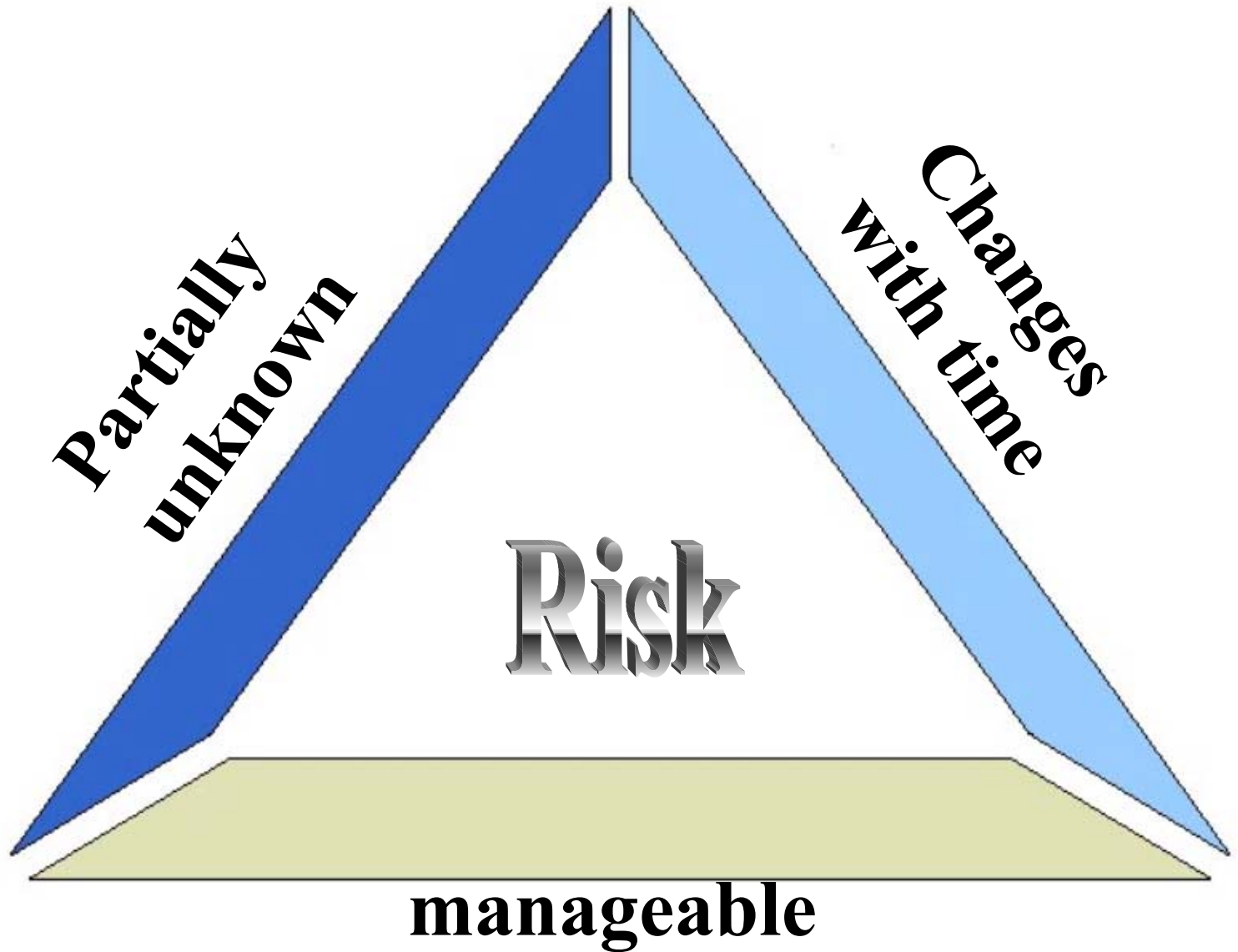
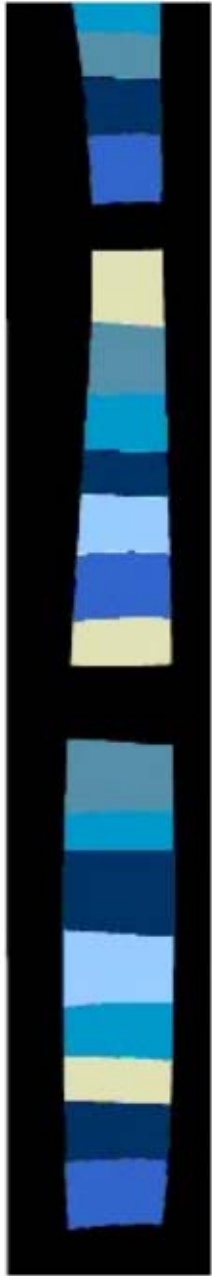
Risk: the degree of exposure to the chance of non-compliance which would result in loss or injury to trade, industry, or the public



Definitions

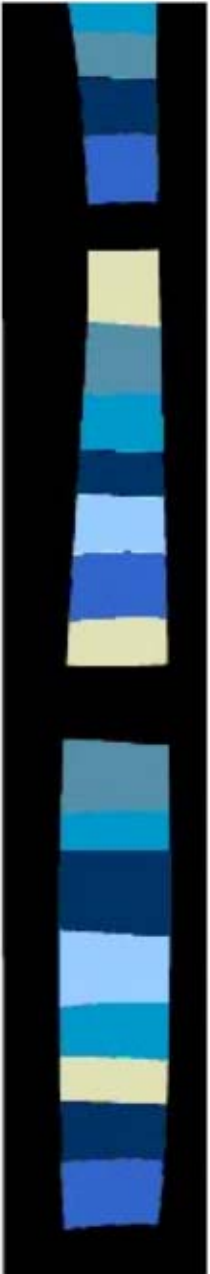


Risk Management: a proactive management technique that identifies process for controlling risk in trade compliance

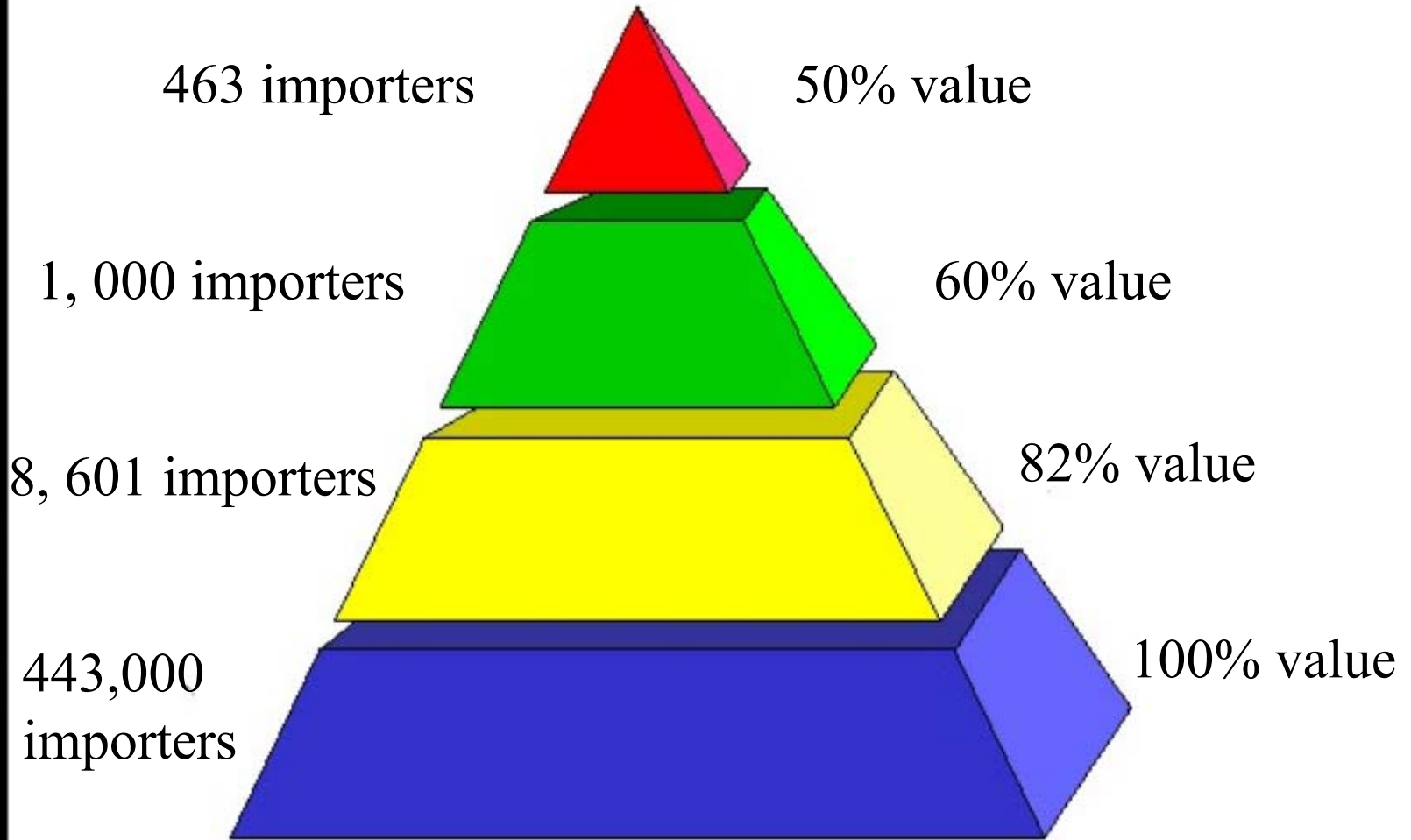


Building the Foundation

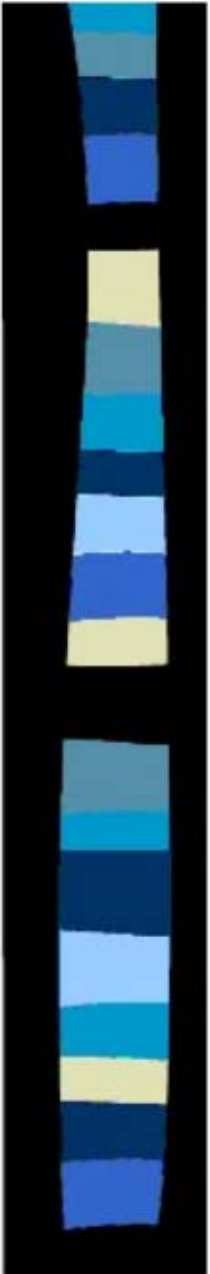
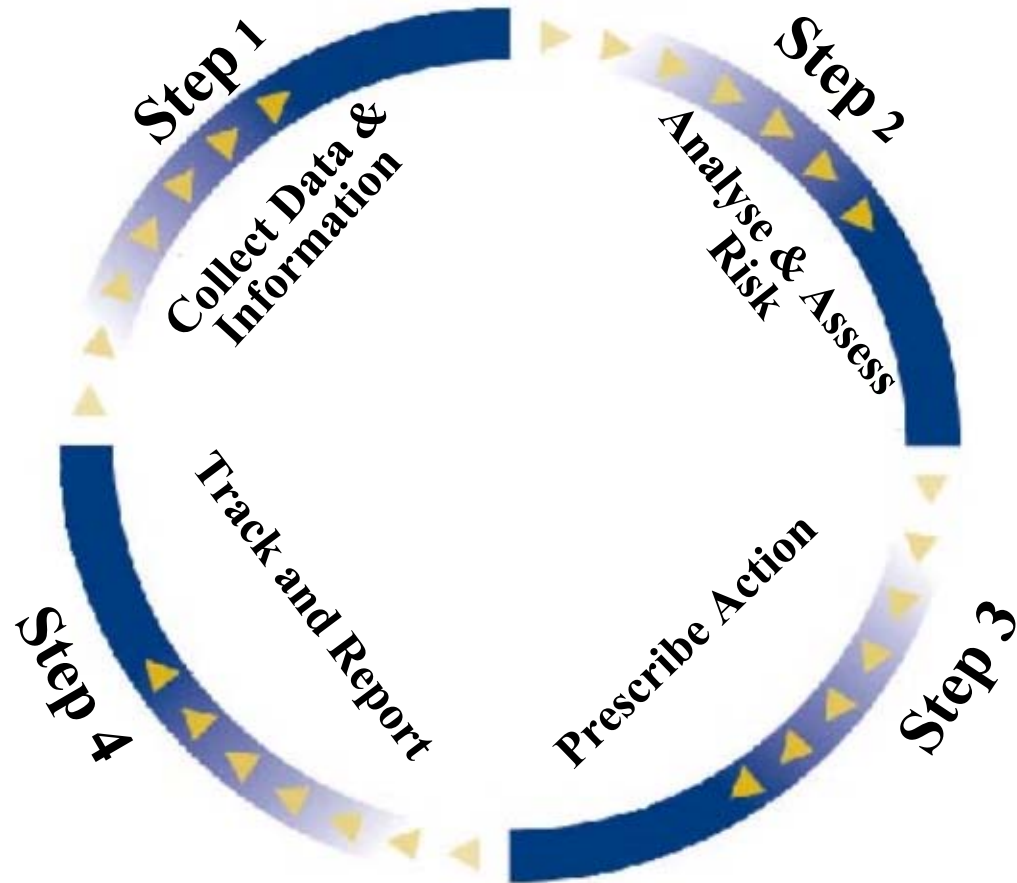
- ➡ Macro data analysis
- ➡ Statistical methodology
- ➡ Primary focus industries
- ➡ Account management
- ➡ Materiality/significance
- ➡ Trade Compliance and Enforcement Plan



Account Management



Risk Management Process



Collect Data and Information

Step One

➡ **Integrated Trade Measurement System**

➡ Compliance Measurement

➡ Compliance Assessment

➡ **National Criteria**

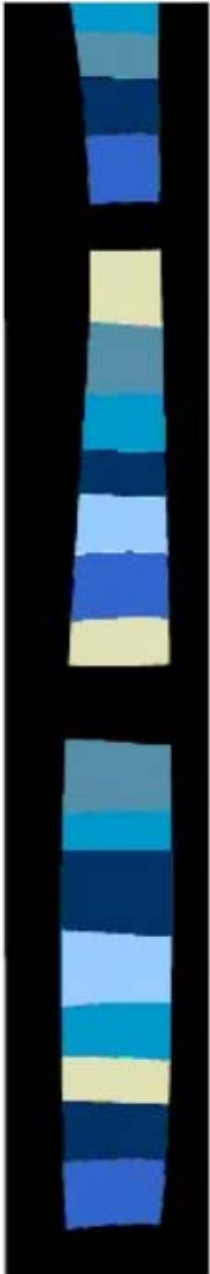
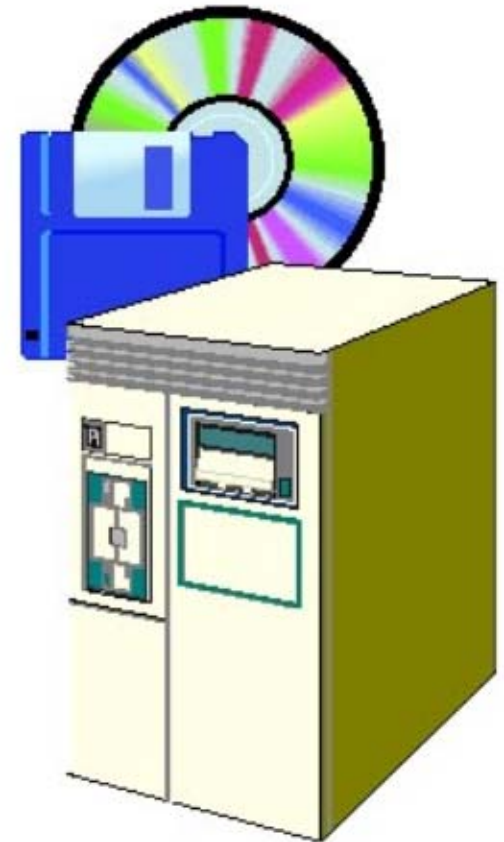
➡ **Account Management**



Analyse and Assess Risk

Step two

- ➡ **Automated Tools**
- ➡ **Significance/Materiality Definitions**
- ➡ **Compliance Risk Categories**
- ➡ **Enforce Impact Levels**
- ➡ **Account Management Evaluations**



Prescribe Action

Step Three

→ Informed Compliance

→ Interventions

→ MARC 2000

→ Improvement Plans/Action Plans

→ Enforced Compliance

→ Enforcement Evaluation Teams

→ Company Enforced Compliance Process



Track and Report

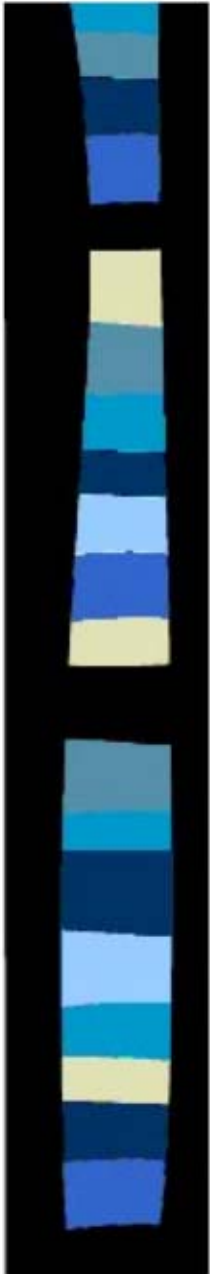
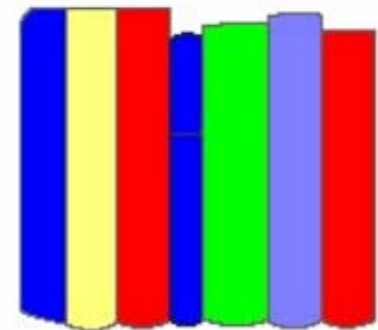
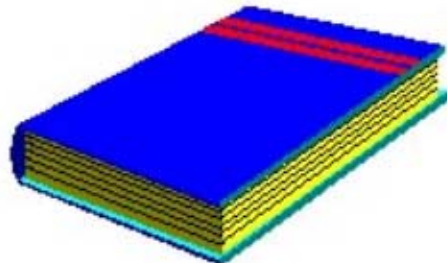
Step Four

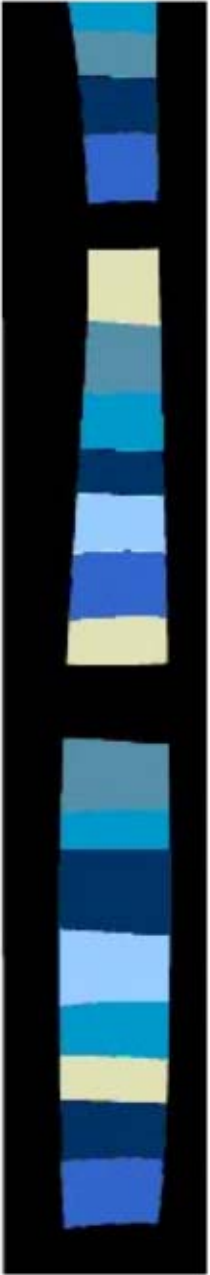
➡ Trade Compliance and Enforcement Plan

➡ Report to Congress on Trade Compliance

➡ Account Management

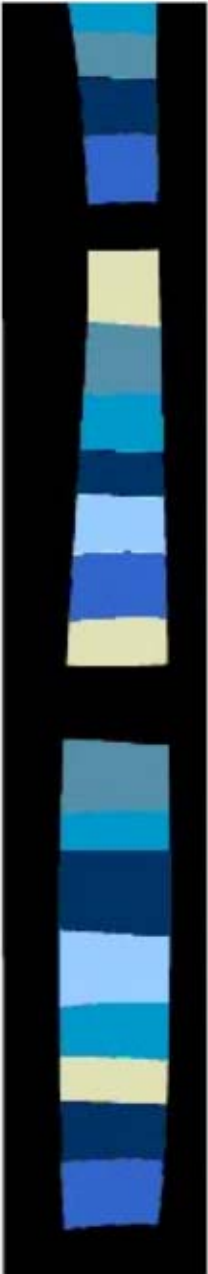
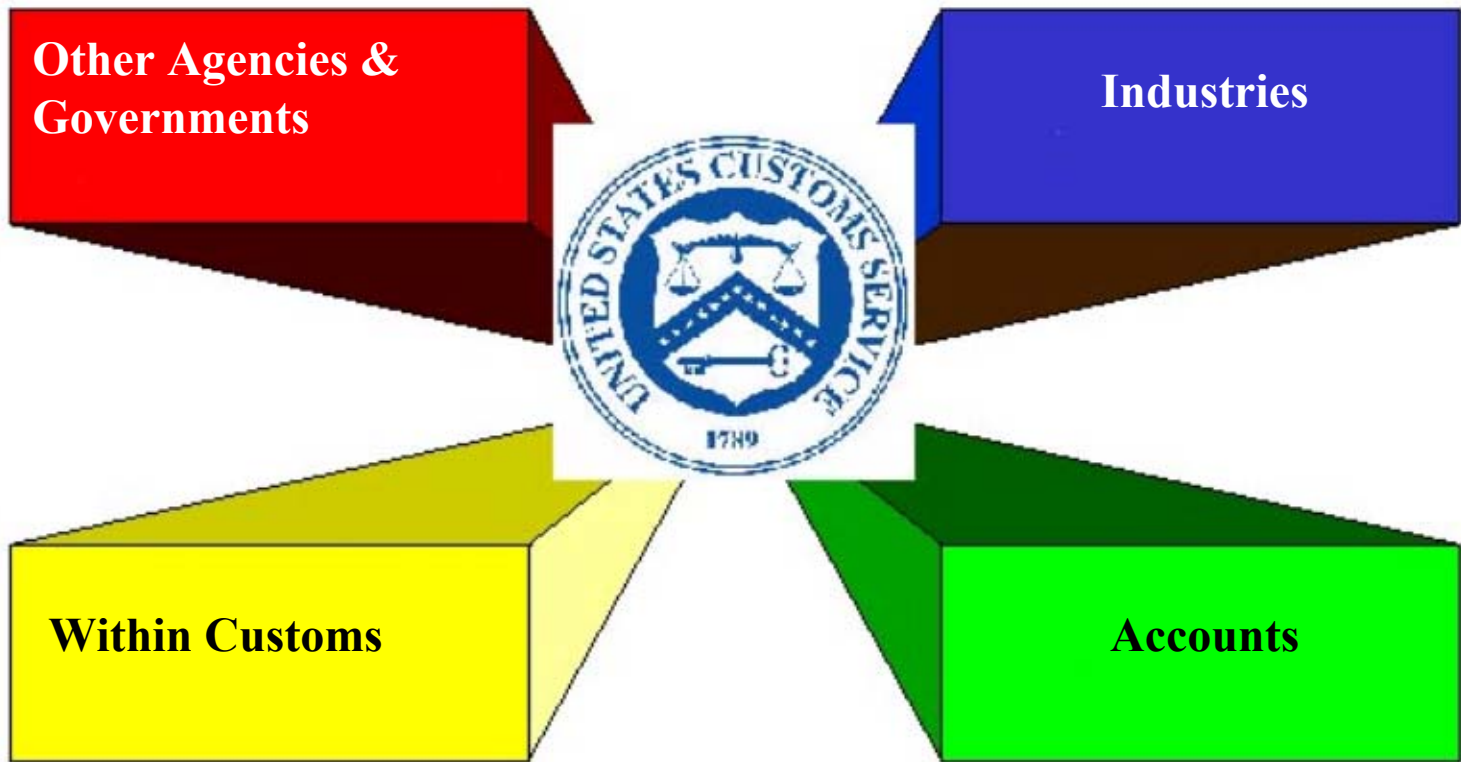
➡ Follow-up Verifications





Trade Compliance Success

Partnerships



Partnerships

Within U.S. Customs



Trade Compliance Process

Partnerships

Accounts

- ➔ Account Management
- ➔ Compliance Assessments
- ➔ Importer Compliance Monitoring Program
- ➔ Sharing Data
- ➔ Building New Systems



Partnerships

Industry

➡ Industry Roundtables

➡ Joint Action Plans

➡ Education

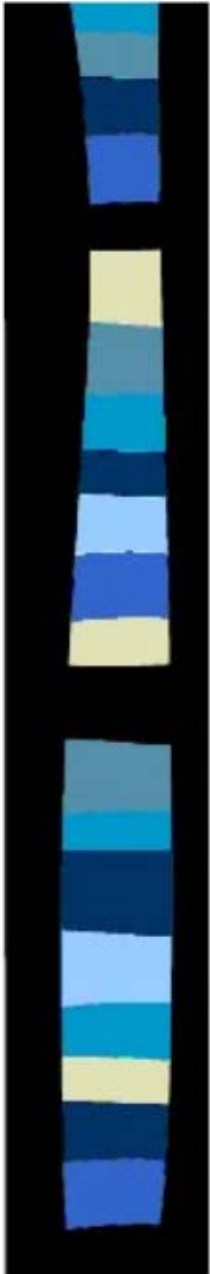
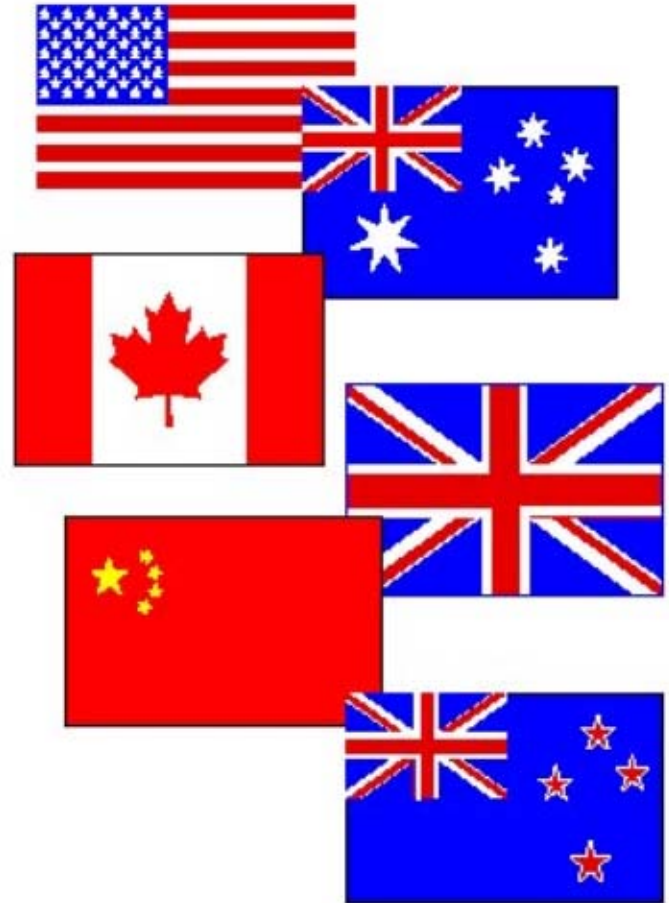
➡ Conferences



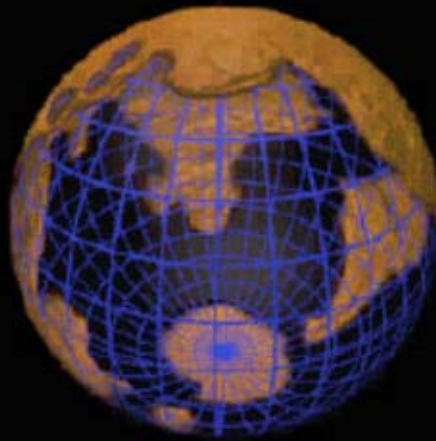
Partnerships

Other Agencies and Other Governments

- ➡ Measurement
- ➡ Resource-sharing
- ➡ Enforcement Efforts
- ➡ Data Sharing
- ➡ Best Practices/Education



United States Customs Service



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