BUSINESS PROJECT FOR INVESTMENT PROJECT "Establishment of the International Logistics Center and Development of International Freight Transport Operations"





INTRODUCTION

- The market of transport and forwarding services by its nature can be referred to moderately concentrated markets.
- Competition in the transport and forwarding services market in the Fergana valley can be characterized as rather tough.
- As this region is:
- The largest consumer of shipments in the territory of the Republic of Uzbekistan;
- A significant shipper (there are many industrial enterprises located in the valley: mineral fertilizers, oil refineries, food industry. etc.).

Project goal:

 Increase the share of road transport operations in total freight turnover between Uzbekistan, China and South Korea by implementing measures aimed at establishing competitive logistic services demanded by shippers.



PROJECT OBJECTIVES

- Coordination among initiated on shared participation in the project
- Establish a company, obtain permit documentation
- Replenishment of the authorized capital, obtaining a loan, its disbursement
- Planning, construction and activities related to infrastructure operations
- Procurement of fixed assets, establishment of warehouses and a container yard
- ILC marketing
- Expanding the range to services offered

Project initiators:

 Association of International Forwarders of Uzbekistan

2. Khokim (mayor's office) of Asaka town

3. Foreign investors

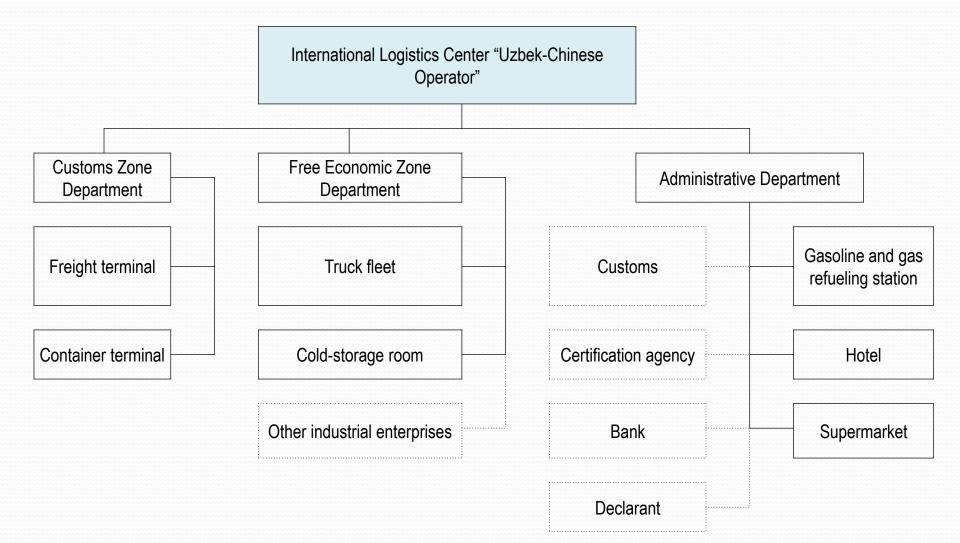


Project information

- The project is implemented on the basis of a newly established JV JSC "UKK International Logistics Center".
- The goal of establishing the JV JSC "ULL International Logistics Center" is to increase the share of of road transport operations in total freight turnover between Uzbekistan, China and South Korea by implementing measures aimed at establishing competitive logistic services demanded by the market.
- A favorable geographical location of the established transport and logistics center (TLC), the availability of the railway, transport and warehousing infrastructure allow it to become in the future a participant of multimodal transport operations, taking over a part of international transit traffic going across Kazakhstan in North and West directions.

Company's structure

JSC "UKK International Logistics Center"



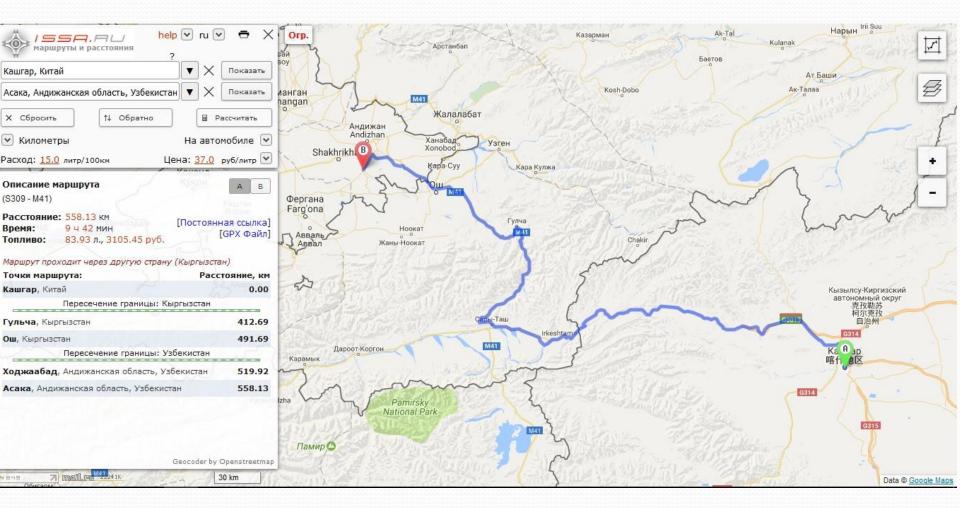
Location of the center: Asaka towm, Andizhan oblast



The transport and logistics center is planned to be established in Asaka town, Andizhan oblast, Republic of Uzbekistan.

- The project has been allocated 100 ha of land for construction.
- The transport accessibility of the facility is preconditioned by its close location to X railway transport corridors (TRASECA).
- After opening Tashkent-Andizhan railway through the Kamchik tunnel, there is a possibility for further development of the corridor Andizhan-China-South Korea.
- The railway with a wharf enables to receive and consolidate shipments transported by railway transport.

Route: Asaka - Kashgar – 558 km



Project costs

Nº	Наименование					
		Share participation in the project				
		Amount, US\$	Loan	%	Own funds	%
1	Construction and installation works	5 262 500,00	5 262 500,00	100%	-	
2	Vehicles	42 173 632,20	36 673 632,20	87%	5 500 000,00	13%
3	Equipment	430 000,00	430 000,00	100%	<u>.</u>	
4	Office equipment	24 000,00	-		24 000,00	100%
5	Furniture	20 000,00	-		20 000,00	100%
6	Other fix assets	20 000,00	-		20 000,00	100%
7	The right to use land plots	500 000,00			500 000,00	100%
	Total fixed assets	48 430 132,20	42 366 132,20	87%	6 064 000,00	13%
8	Working capital	103 692,80			103 692,80	100%
9	Loan interest during investment period	1 270 983,97			1 270 983,97	100%
10	Other costs for investment processing (assessment, notary services, insurance, etc.)	30 000,00			30 000,00	100%
11	Contingencies	165 191,03			165 191,03	100%
	TOTAL	50 000 000,00	42 366 132,20	85%	7 633 867,80	15%

Capital construction

Phase 1

- Construction of a closed-door freight terminal, 10,000 sq. m.
- Construction of an open-door freight terminal, 10,000 sq. m.
- Construction of a container terminal, 10,000 sq. m.
- Construction of a truck fleet depot (300 sq. m. premises and 3,000 sq. m. open-sky garage)
- Construction of an office (a 4-floor building, each floor is 650 sq. m.)

Phase 2

- Construction of a closed-door freight terminal, 10,000 sq. m.
- Construction of an open-door freight terminal, 10,000 sq. m.
- Construction of a container terminal, 10,000 sq. m.

Transport means and equipment

- It is planned to procure 330 units of
- "MAN" trucks (truck-tractors TGS 26.400 6x4 E-3 (ADR)
- Container semi-trailers



Thank you!