# CAREC Transport and Trade Facilitation Strategy Draft Refined Strategy

Various Presenters
(ADB Staff and Consultants)

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Astana, Kazakhstan

### Stock-Take of CAREC Transport and Trade Facilitation

- The CAREC Transport and Trade Facilitation Strategy (TTFS) is being implemented since 2007.
- The TTFS stipulates a mid-term review (MTR) to be conducted during 2012–2013 to optimize its implementation in the remaining period (2014–2017).
- The MTR consisted of two parts:
  - Part 1- stock-taking report on the implementation progress of the Strategy and Implementation Action Plan, and
  - Part 2 developing a Refined Transport and Trade Facilitation Strategy (the refined strategy) and action plan based on the findings of the stock-take report.

# Lessons Learned and Operational Imperatives

A clear lesson is that implementing infrastructure projects is easier than implementing the soft components, e.g.,

- Customs reforms
- Integrated Trade Facilitation
- Promoting private sector participation and developing PPP policies and procedures



# Lessons Learned and Operational Imperatives

- Non Linear Projects will need more focus, e.g., logistics centers
- Effective and sustainable road maintenance
- Strengthen the National Joint Transport and Trade Facilitation Committees (NJCs)
- Robust Results Monitoring Framework
- Reliable Data Collection
- Financing Gap



#### **Global & Regional Challenges**

- CAREC is operating in a rapidly changing global and regional environment.
- The rise of PRC economy has big impact on CAREC trade pattern.
- The dominance of the east-west corridors has been reduced.
- The Russia-led Customs Union has changed patterns of trade.



#### **Implications for TTFS**

- More emphasis to north-south corridors, supported by the integration of PAK and TKM into CAREC.
- More emphasis on rail, as an inherently more efficient mode for long-haul freight transport.
- To promote intermodal transport and value chains, the region needs improved logistics.
- To be competitive, the corridors must be supported by efficient border management.
- 'Economic Corridors' are still the long-term goal.

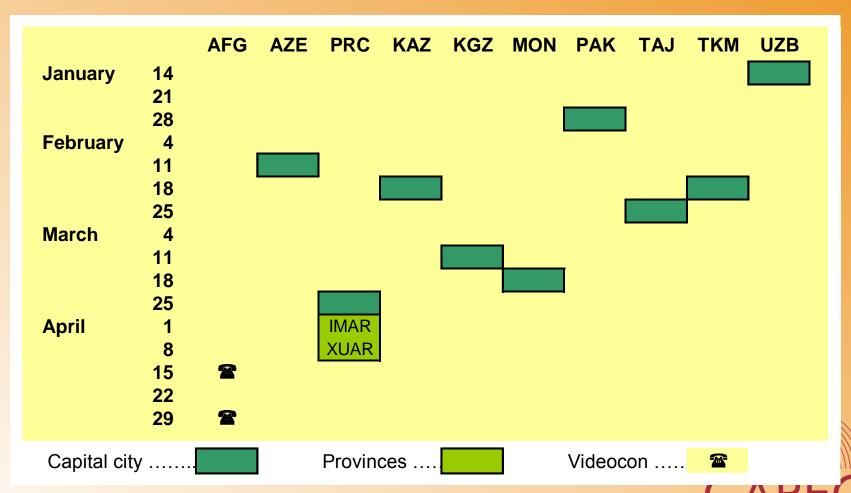


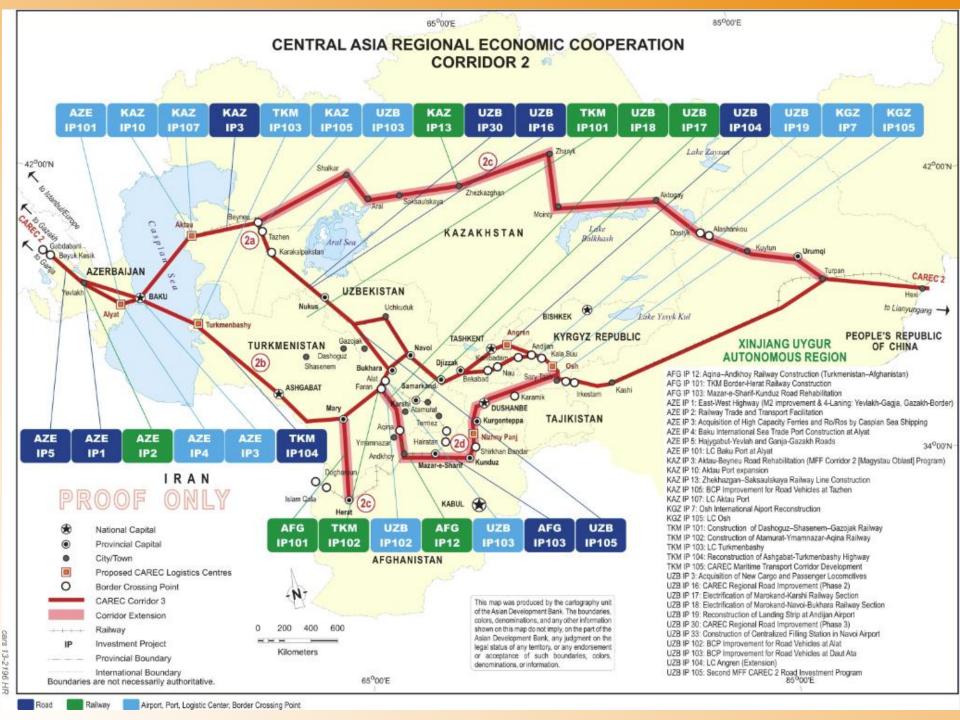
#### **Key Issues for Discussions**

- Does this represent a reasonable summary of the lessons learned
- Are there any other challenges that will have a major impact on the CAREC Transport and Trade Facilitation Strategy

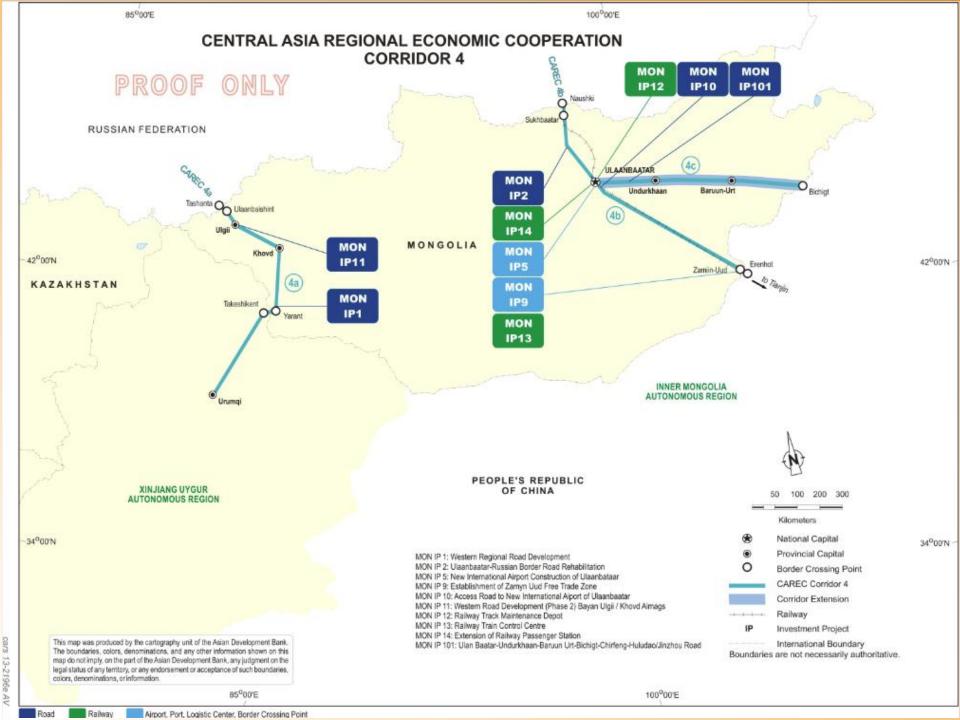


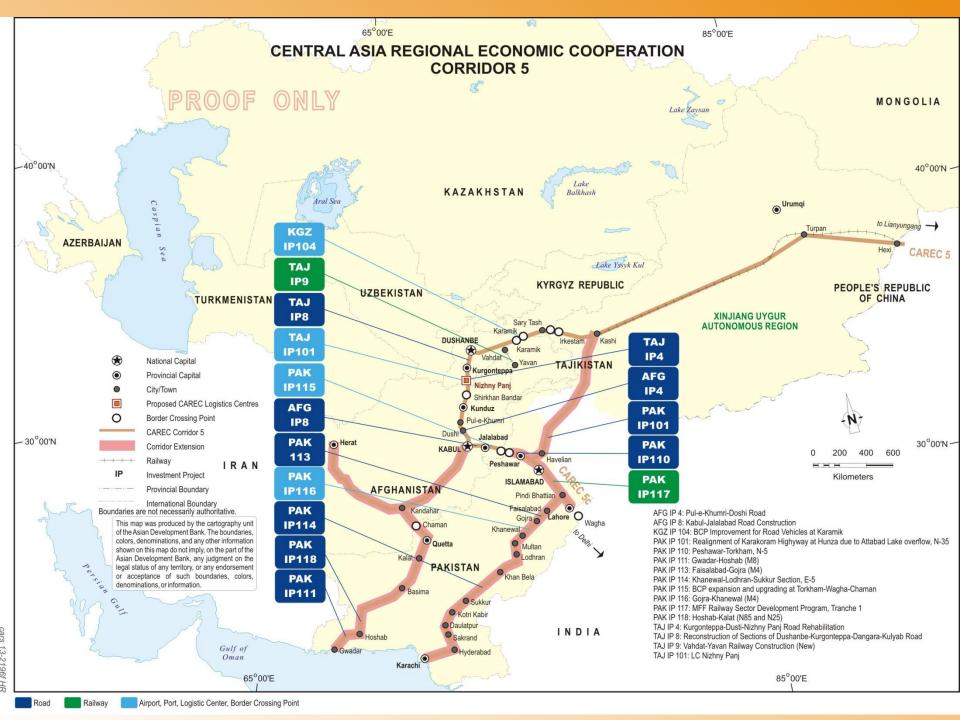
## Consultations: Country Missions













#### **Key Issues for Discussions**

Do you have any comments on the proposed corridors?



#### Highlights of the Refined CAREC Transport and Trade Facilitation Strategy

- CAREC 2020 reaffirmed the strategic objectives: to expand trade and improve competitiveness.
- The broader vision of regional cooperation remains.
- The three original goals also remain:
  - Competitive corridors.
  - Efficient movement of goods and people.
  - Sustainable, safe, user-friendly networks.
- The logic of the TTFS Refined Strategy 2020 is described graphically.



#### **TTFS Refined Strategy 2020**

Improve Transport and Logistics Infrastructure

Improve Trade and Transport

Facilitation

**Expanded trade** 

and improved

competitiveness

Develop Multimodal Corridor Network

Improve Trade and Border Crossing Services

Improve Operational and Institutional Effectiveness **Road Development** 

Rail Development

Logistic Center Development

Border Crossing Points Improvement

Customs Reforms and Modernization

Coordinated Border Management

Single Window Development

Improvement of SPS Measures

**Road Maintenance** 

Road Safety

Pilot Designated Rail Corridors

Policies and Institutional Development

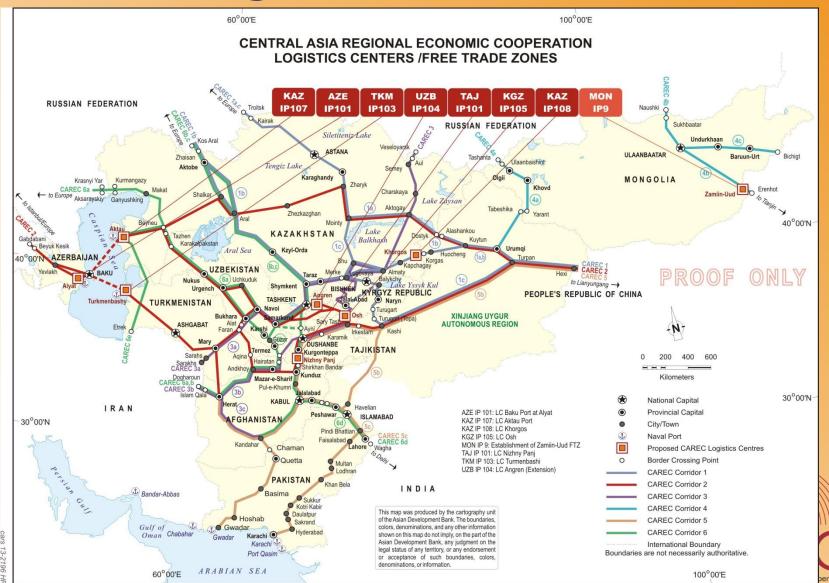


#### **Operational Priorities 1**

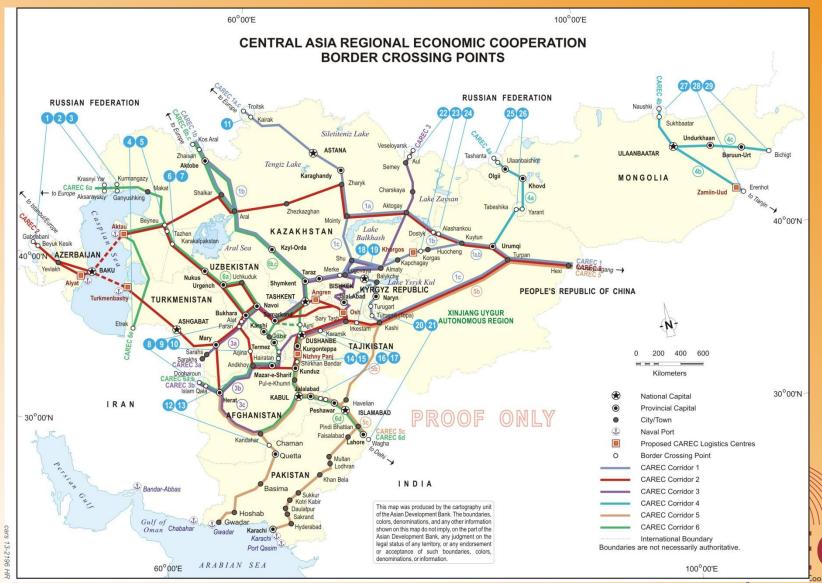
- Roads: Ongoing effort to improve and maintain the whole network.
- Railways: New construction and upgrading, supplemented by institutional reforms and coordination to improve interoperability.
- Logistics: Development of major intermodal logistics centres, managed privately or by PPP.
- Border crossing points: Improved capacity, infrastructure, equipment and coordinated management.



#### **Logistics Centres**



#### **Border Crossing Points**



#### **Operational Priorities 2**

- Customs reforms and modernization, supported by TA and peer-to-peer assistance.
- Coordinated border management, including joint customs control, use of risk management to reduce physical inspections and accreditation of 'AEOs'.
- Development of national single windows, with regional interconnectivity of systems, informationsharing protocols and mutual recognition of test results.
- Beyond-customs trade facilitation, including SPS measures.

#### **Operational Priorities 3**

- Two new concepts, both designed to enhance corridor efficiency through integration and coordination.
- DRCs will allow trains to operate across borders without stopping, reducing costs and journey times.
- CMUs will identify and resolve specific causes of inefficiency that reduce the competitiveness of a corridor.



#### **Key Issues for Discussions**

 Do you agree with the transition, in the emphasis on operational areas?



#### Multimodal Networks and Transport Services





#### **Key Performance Indicators**

- KPI's
  - Cost
  - Time
  - Reliability
  - Flexibilitý
- Viewpoint

  - Shipper [Delivery]Corridor [End-to-End]
- Sources of Improvement
  - Choice of Mode multimodal
  - Interconnections International Transit Corridors
  - Intermodal connections Logistics Hubs
  - Border connections BCPs
  - Monitoring and Cooperation Corridor Management Units



#### **Multimodal Transport** (best-worst)

**Least Cost Least Time Most** Reliability Rail/Sea All Air All Air Road/Rail/Sea Road/Air Rail/Air Multimodal Road/Sea Road/Air R Road/Sea Rail/Air Road/Air Air/Sea Air/Sea Road/Sea Rail/Sea Road/Air Road/Rail/Sea Road/Rail/Sea All Air Rail/Sea Road/Sea

# Multimodal Transport Operators

- APL provided first such service to Pakistan in 1970s
- U.N. Convention on International Multimodal Transport of Goods not ratified
- Freight Forwarders and Container Shipping Lines can be MTOs
- D.B. Schenker is one of largest rail operators in Europe

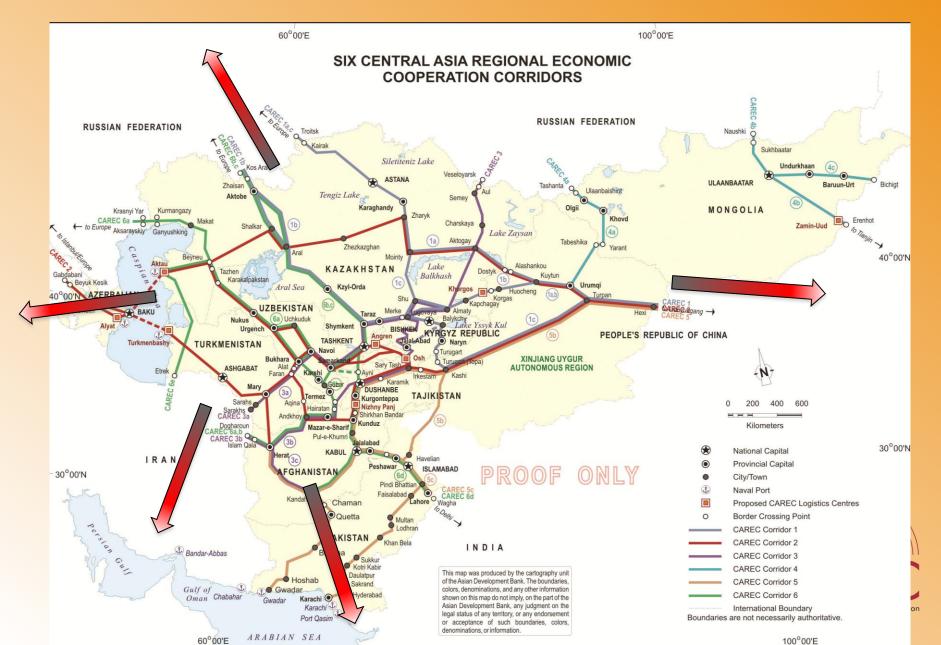


## International Transit Corridors

- CAREC Network Primarily for Internal Distribution
- Need to Provide Connections to International Markets
- Transit Corridors For Landlocked Countries
  - Access to Sea Routes Through Efficient Ports
  - Rail Transport for Long Distances
  - Supporting International Agreements
- Trade Related Goals
  - Efficiency in delivery of imports
  - Competitiveness of exports



#### **International Transit Corridors**



### Dedicated Rail Corridor Services

- Services rather than Infrastructure
- Container Services
- Block Trains
- Dedicated Rolling Stock
- Fixed Schedules End-to-End
- Seamless Transition between Railways
- Minimize Delays for Change in Locomotives
- Public Network, Public and Private Services

#### **DRC Services**

- Regional Corridor
  - 2 Pilot Projects
- Transit Corridor
  - Seaport (Riga)
  - Manufacturers (GM)

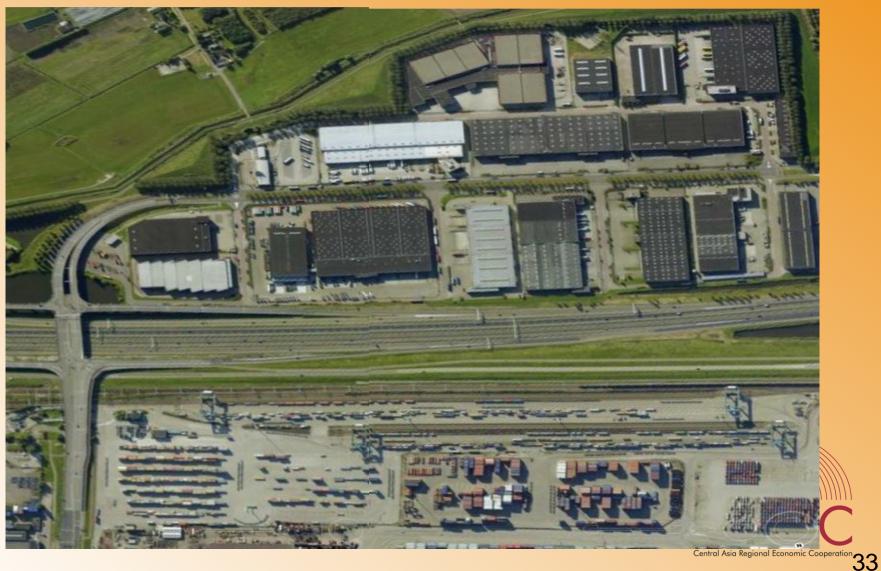


#### **Role of Logistics Hubs**

- 1. Physical Transfer of Cargo Between Modes
- 2. Cargo Clearance
  - ICD, Dry Port
- 3. Equipment Storage
  - Rolling Stock
  - Empty Containers (ISO, Domestic)
- 4. Distribution/Collection of Regional Cargo
- 5. Value-added Logistics Services
- 6. Light Industry



#### **Modern Logistics Hub**



#### **Participants in Logistics Hubs**

- Modal Operators
  - Railways, Airlines, Road Transport Operators
- Storage Providers
  - Own account and 3<sup>rd</sup> Party
- Manufacturers, Distributors
- Facility Developers
- PPP



#### **Corridor Management Units**

- Primary Role
   To provide the information needed to improve the end-to-end performance of a Corridor
- Participation
  - All countries along the Corridor
  - Public and Private Sector
- Would Not Be Directly Involved In
  - Investment in Corridor Infrastructure
  - Regulation of Logistics Services
  - Provision of Services in the Corridor



#### **CMU Levels of Responsibility**

- 1. Monitoring, Analyzing and Reporting on Performance
- 2. Developing KPIs and Targets
- 3. Promotion
  - Development and Use of Corridor
- 4. Collaboration
  - Investment
  - Regulatory Reform
- 5. Introduction of Technology and Procedures to Improve Performance
- 6. Corridor Planning for Development and Maintenance of Infrastructure

## **Establishing the CMU**

- Level of Responsibility and Number of Countries
- Structure of Organization
  - Committees
  - Senior Management
  - Professional Staff
- Size of Full Time Staff
  - Level of Traffic in Corridor
  - Variety of Stakeholders
- Sustainable Financing of Operations
  - Earmarked public funds
  - User fees
- Physical Location of Unit

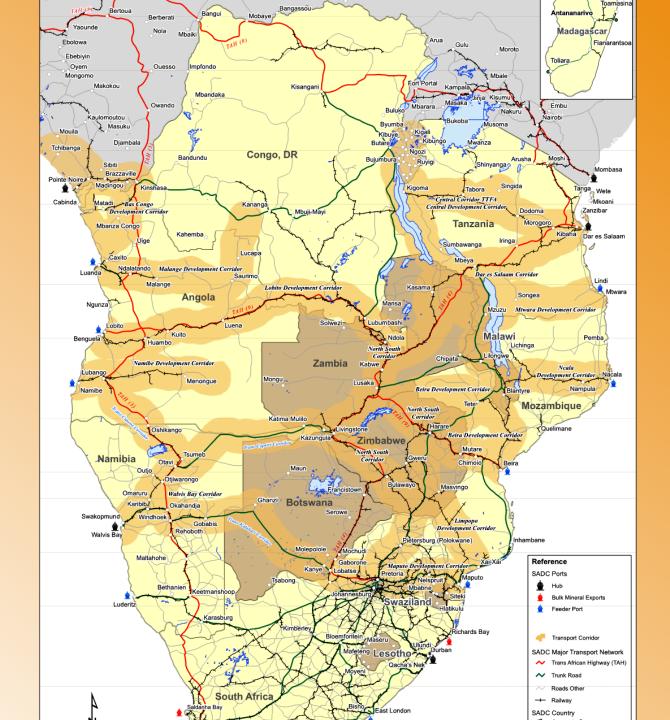


#### Nijni Novogorod Saint Petersburg Helsinki Tallin Moscow Pskov Riga Klaipeda Orsha Kalingrad Gdansk 1 Gomel Berlin Poznan Warsaw Dresden @ Wroclaw Lviv Katowice Ostrava Nuremberg @ Zilina Uzhhorod Chisinau Odessa Salzburg Budapest Graz Ljubljana Bucharest Constanza Belgrade Varna Sarajevo Nis @ Burgas mitrovgrad Istanbul Skopje Alexandroupolis Durres o Thessaloniki Igoumenitsa

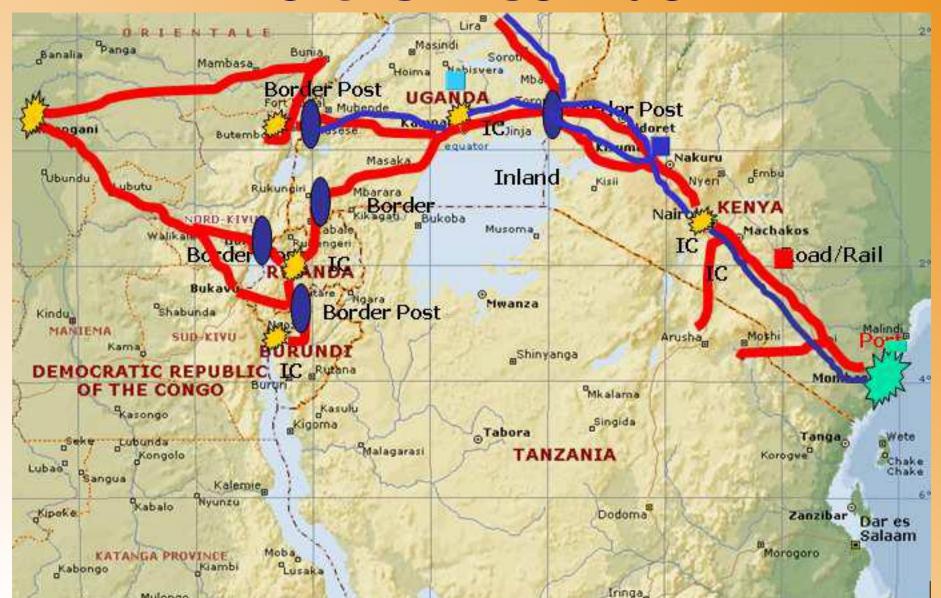
## TEN – T Network



## African Corridors



#### **Northern Corridor**



#### **NCTTCA**

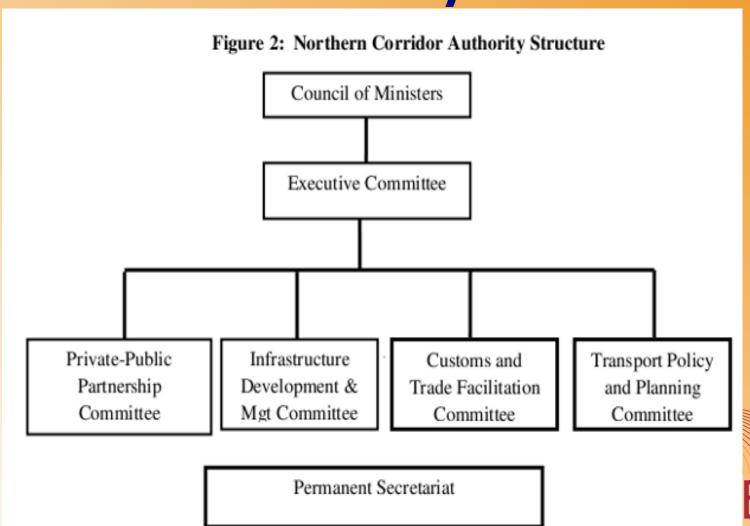
- Established in the Mid-1980s
- Northern Corridor Transit Agreement (5 countries)
- Mandate: Removal of all obstacles to the flow of trade and services along the Northern Corridor
- Corridor includes Road, Rail, Pipelines and Waterways
- 2005 Strategies
  - Transformation into Economic Development Corridor
  - Harmonisation of policies and legal framework
  - Improved transport and communications infrastructure and services on all modes and
  - Enhance knowledge management and performance monitoring.

#### **NCTTCA**

- Initiatives
  - One-Stop Border Posts Projects (mid 1990s)
  - Regional Cargo Tracking System (early 2000s)
  - Transport Laboratory (recent)
- Financing
  - Continuing expenditures locally funded
  - Research efforts donor support



# Northern Corridor Transit Transportation Coordination Authority



#### **Trans-Kalahari Corridor**

- Walvis Bay Corridor Group private partnership established in 2000 to coordinate and integrate the various public and private sector development efforts along the WBC
- Mission "To increase the utilization of the WBC and maximize the flow of traffic on the corridor routes; especially through marketing activities focusing on business development and on attracting Atlantic business from traditional routes.
- Established TKC Management Committee



### **Key Issues for Discussions**

- Do you need any clarifications on the concepts presented earlier:
  - Designated Rail Corridor
  - Logistics Hubs
  - Corridor Management Unit(CMU)

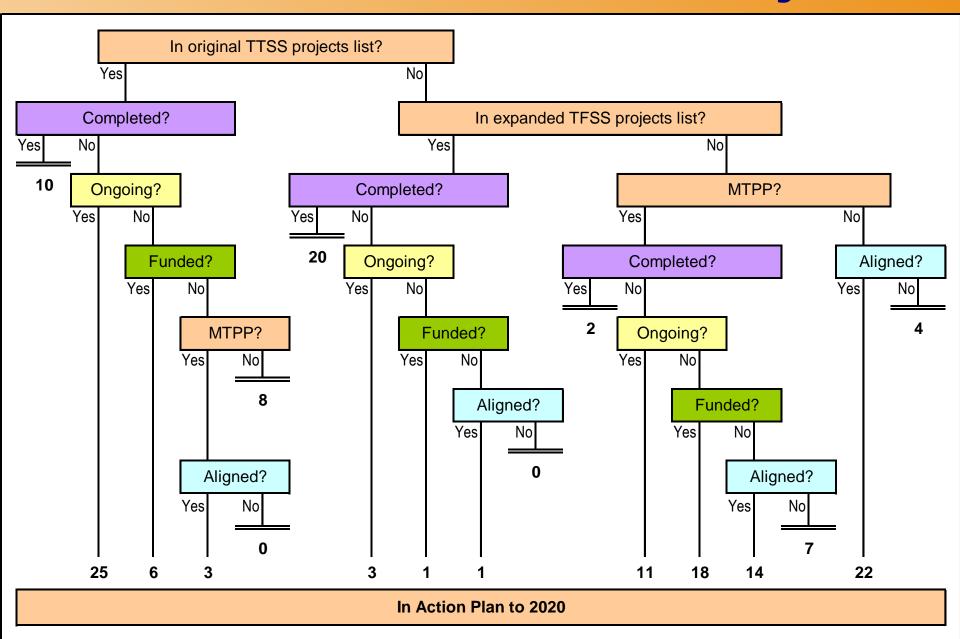


#### **Action Plan**

- 101 investment projects of \$38.7 billion.
- Most of the program is ongoing and \$7 billion has already been expended.
- Road and rail projects account for 90% of the cost.
   Rail has a much bigger share of new projects than of ongoing projects.
- Trade facilitation projects less capital intensive, but yielding desired results to achieve outcome.
- Required annual rate of expenditure is \$4.6 billion, compared with \$3.2 billion in 2008-12.
- **50 TA projects** costing \$74.6 million.

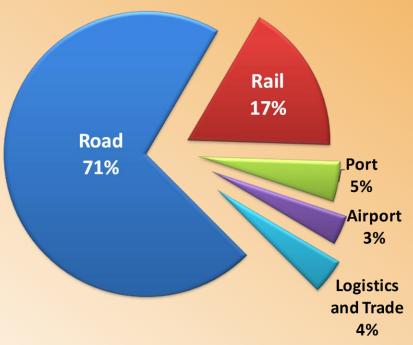


#### **Decision Tree for Investment Projects**

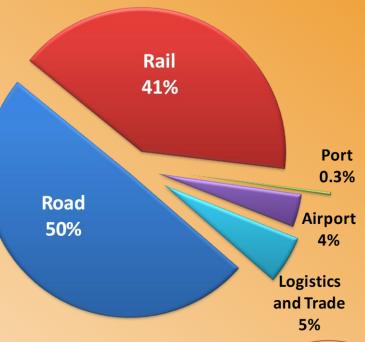


## **Investment Projects**





New Infrastructure Investments (\$ billion)



Source: CAREC Secretariat.



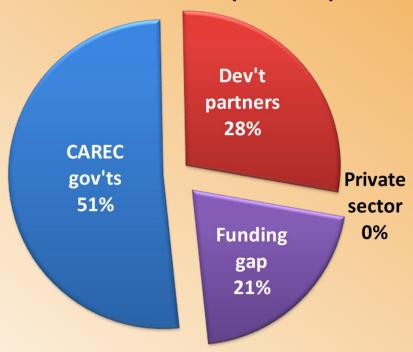
## **TA Projects**

		Ongoing	New	Total		
By Cost Estimates						
Road		6.5	10.0	16.5		
Railways		0.0	21.1	21.1		
Airport and Civil Aviation		0.0	0.0	0.0		
Port and Shipping		0.0	4.5	4.5		
Logistics		0.0	0.0	0.0		
Trade Facilitation		17.2	6.4	23.6		
Public-Private Partnership		0.0	7.0	7.0		
Social/Environmental		0.0	2.0	2.0		
	Total	23.6	51.0	74.6		
By Number of Projects						
Road		7	4	11		
Railways		0	12	12		
Airport and Civil Aviation		0	0	0		
Port and Shipping		0	3	3		
Logistics		0	0	0		
Trade Facilitation		14	6	20		
Public-Private Partnership		0	2	2		
Social/Environmental	Total	0	2	2		
	Total	21	29	50		

Source: CAREC Secretariat.

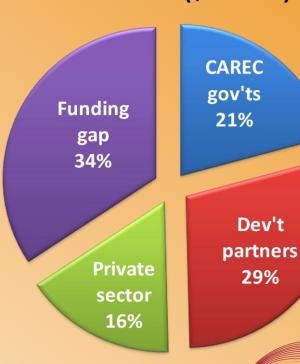
## **Financing Plan**

Financing Plan for Ongoing Investments (\$ billion)



Source: CAREC Secretariat.

Financing Plan for New Investments (\$ billion)



## Implementation: CAREC Arrangements

- In most countries, NJCs have either not been constituted or have not evolved as intended. Terms of reference will be better defined.
- Coordination between Transport and Trade Facilitation activities will be enhanced. 1 joint TSCC/CCC meeting will be held annually.
- To promote private sector involvement, private sector representation on NJCs will be encouraged and CFCFA will be invited to joint TSCC/CCC meetings.
- CAREC Institute should have a wider role.
- New CMU concept will be piloted.



## **Implementation: Monitoring**

- Project monitoring system has been ad hoc and inefficient, and too focused on linear progress (i.e., road and rail km).
- More attention to projects <u>outcomes</u> is needed. This requires data gathering and analysis.
- The CPMM system is good but requires further strengthening, especially in rail sector.
- For the program as a whole, the RBF is the basis for monitoring and assessing success.



### **Results Framework**

Impact	Outcome	Outcome/Milestones/Indicators	Data Sources	Outputs	Output Milestones / Indicators	Data Sources
Expanded trade and improved competitiveness established across the Central Asia Regional Economic Cooperation (CAREC) region	corridors established	volume increases by five times d (2005 baseline: \$7,961 million) ia Speed with delay (SWD) to travel 500 km on CAREC corridor	Direction of Trade Statistics, IMF CAREC CPMM	Multimodal corridor network developed	Expressways or national highways (built or improved) 7,800km by 2020	CAREC TSCC periodic reports
	Regional				Proportion of total CAREC road corridor built or improved: 70%	
	section increases by 30% to 30 km per hour by 2020 (2010 baseline: 23.5 km per hour)	quarterly and annual reports		Completed 1,800km (new constructions) for railways by 2020		
	region				Completed 2,000km of railway track renovation, electrification or signalization by 2020	
					Five (5) multimodal logistics center operational by 2020	
					At least 5 regional border cross border points improved by 2020	CAREC TSCC periodic reports
	Efficient movement of goods and people facilitated through CAREC corridors and across borders	Typical (defined as 'mean' in CPMM) time taken to clear a border crossing point decreases by 35% to 5.7 hours by 2020 (2010 baseline: 8.7 hours)	CAREC CPMM quarterly and annual reports	Trade and border crossing services improved	Eight CAREC countries acceded to Revised Kyoto Convention by 2020 (2010 Baseline: 5)	World Customs Organization reports
	borders	Cost incurred at a border crossing point clearance decreases by 20% to \$149 by 2020 (2010 baseline: \$186)	National Customs service reports		Joint Customs Control and Coordinated Border Management (CBM) implemented at five pairs of BCPs along selected CAREC corridors by 2020 (2010 Baseline: 1 for JCC and 0 for CBM)	CAREC CCC periodic reports
						DEC

#### **Results Framework**

Impact Out	tcome Out	come/Milestones/Indica tors	Data Sources	Outputs	Output Milestones / Indicators	Data Sources
					Three (3) national single window facilities established in CAREC countries by 2020 (2010 baseline: 1) Regional SPS cooperation programs in line with international standards implemented in five (5) CAREC countries by 2020 (2010 Baseline: 0)	National Customs service reports
safe, user- trans; and t netwo devel	and corri -friendly roug port mete trade orks	of the 6 CAREC road idors international hness index less than 4 ers per km by 2020	Road condition survey	Enhanced operational and institutional effectivene ss	CAREC road maintenance related investment and technical assistance projects successfully completed  Three (3) performance based maintenance contract programs initiated by 2020	Project Completion Reports
	strate and	gional road safety egy prepared by 2017 its targets achieved by EC countries by 2020	CAREC TSCC periodic reports		Successful integration road safety features under each CAREC road project	Project Completion Reports
	NJC: funct susta and	s established and tioning to support and ain integrated transport trade facilitation tives.	CAREC CCC and TSCC periodic reports		NJC secretariats established in three CAREC countries (2010 baseline: 1)	CAREC TSCC and CCC periodic reports
					One or more CMUs established using selected pilot corridors by 2020 (2010 baseline: 1)	
	facili	sport and trade itation capacity ngthened	CAREC Institute, CCC, CFCFA, and TSCC periodic reports		At least 6 transport and trade facilitation capacity-building activities conducted annually (2010 baseline: 5)	

BCP = border crossing point, CAREC = Central Asia Regional Economic Cooperation, CCC = Customs Cooperation Committee, CFCFA = CAREC Federation of Carrièr and Forwarder Associations, CPMM = Corridor Performance Measurement and Monitoring, km = kilometer(s), DEfR = Development Effectiveness Reviews, DRC = Designated R Corridor, NJC = National Joint transport and trade facilitation Committee, SPS = sanitary and phytosanitary, SWD = speed with delay,

TSCC = Transport Sector Coordinating Committee.

Source: CAREC Secretariat.

## Implementation: Resource Mobilization

- CAREC strategy and projects are well aligned with national plans, so in-country resources will make the largest contribution to funding the Action Plan.
- To finance and coordinate more regional projects (often more challenging), including PPP projects, the idea of a Regional Project Development Facility will be explored.
- Coordination among development partners and with other regional cooperation organizations will continue. Results will be reported to SOMs via TSCC and CCC meetings.

## Q & A

